

## **Ownership Classification**

### **Minority Business - Hispanic**

Minority Business Enterprise (MBE) means a certified business which is at least fifty-one percent (51%) owned by African Americans, American Indians, Asians, Filipinos, and/or Latinos and whose management and daily operation is controlled by one or more members of the identified ethnic groups. In the case of a publicly-owned business, at least fifty-one percent (51%) of the stock must be owned by, and the business operated by, one or more members of the identified ethnic groups.

### **Minority Business - African American**

Minority Business Enterprise (MBE) means a certified business which is at least fifty-one percent (51%) owned by African Americans, American Indians, Asians, Filipinos, and/or Latinos and whose management and daily operation is controlled by one or more members of the identified ethnic groups. In the case of a publicly-owned business, at least fifty-one percent (51%) of the stock must be owned by, and the business operated by, one or more members of the identified ethnic groups.

### **Minority Business - Native American**

Minority Business Enterprise (MBE) means a certified business which is at least fifty-one percent (51%) owned by African Americans, American Indians, Asians, Filipinos, and/or Latinos and whose management and daily operation is controlled by one or more members of the identified ethnic groups. In the case of a publicly-owned business, at least fifty-one percent (51%) of the stock must be owned by, and the business operated by, one or more members of the identified ethnic groups.

### **Minority Business - Pacific Islander American**

Minority Business Enterprise (MBE) means a certified business which is at least fifty-one percent (51%) owned by African Americans, American Indians, Asians, Filipinos, and/or Latinos and whose management and daily operation is controlled by one or more members of the identified ethnic groups. In the case of a publicly-owned business, at least fifty-one percent (51%) of the stock must be owned by, and the business operated by, one or more members of the identified ethnic groups.

### **Minority Business – Asian American**

Minority Business Enterprise (MBE) means a certified business which is at least fifty-one percent (51%) owned by African Americans, American Indians, Asians, Filipinos, and/or Latinos and whose management and daily operation is controlled by one or more members of the identified ethnic groups. In the case of a publicly-owned business, at least fifty-one percent (51%) of the stock must be owned by, and the business operated by, one or more members of the identified ethnic groups.

### **Woman Owned Business**

Women Business Enterprise (WBE) means a certified business which is at least fifty-one percent (51%) owned by one or more women and whose management and daily operation is controlled by the qualifying party(ies). In the case of a publicly-owned business, at least fifty-one percent (51%) of the stock must be owned by, and the business operated by, one or more women.

**Other Business**

Other Business Enterprise (OBE) means any business which does not otherwise qualify as Minority, Woman, Disadvantaged or Disabled Veteran Business Enterprise.

**Disadvantaged**

Disadvantaged Business Enterprise (DBE) means a certified business which is at least fifty-one percent (51%) owned and operated by one or more socially and economically disadvantaged individuals and whose management and daily operation is controlled by the qualifying party(ies). In the case of a publicly-owned business, at least fifty-one percent (51%) of the stock must be owned by, and the business operated by, socially and economically disadvantaged individuals.

**Disabled Veteran Business**

Disabled Veteran Business Enterprise (DVBE) means a certified business which is at least fifty-one percent (51%) owned and operated by one or more veterans with a service related disability and whose management and daily business operation is controlled by the qualifying party(ies).

**Small Local Business Enterprise**

A business with (a) a substantial presence in the City of San Diego's geographic boundaries (b) a full operation conducting business for 12 consecutive months and (c) a valid business tax certificate, and (d) is an independent business headquartered in San Diego.

**Small Business Administration 8(a)**

An SBA certification that is a subset of the Small Disadvantaged Business firms. In addition to the SDB requirements, businesses must be incorporated for at least two years and demonstrate potential for success. In addition, business owners receiving this certification must pass a good character test.

**Small Disadvantaged Business**

A certification by the Small Business Administration and used throughout federal agency procurement. It is a Small Business with owner net worth and compensation limits, unconditionally owned & controlled by one or more socially & economically disadvantaged individuals who are citizens of the United States.

**Local Business Enterprise**

A firm having a Principal Place of Business or a Significant Employment Presence in San Diego County, California. This definition is subsumed within the definition of Small Local Business Enterprise.

**Micro Local Business Enterprise**

1. Any for-profit enterprise as defined in California Code of Regulations, Title 2, Division 2, Chapter 3, Subchapter 8; that is that is not a broker, that is independently owned and operated; that is not a subsidiary of another business; and that is not dominant in its field of operation; and 2. That satisfies the following size requirements: (a) Wholesale operations of the business did not employ more than 50 persons, and the gross sales of the business did not exceed an average of \$2,000,000 in its most recently completed 3 fiscal years; (b) Manufacturing operations of the business did not employ more than 100 persons, and the gross sales of the business did not exceed an average of \$2,000,000 in its most recently completed 3 fiscal years; (c) Service operations of the business did not employ more than 100 persons, and the gross sales of the business did not exceed an average of \$2 million in its most recently completed 3 fiscal years; and (d) Construction operations of the business did not employ more than 50 persons, and the gross sales of the business did not exceed an average

of \$7,000,000 in its most recently completed 3 fiscal years. If a business has not existed for 3 years, the employment and gross sales limits described above shall be applied based upon the annual averages over the course of the existence of the business.

### **Small Business Enterprise**

A small business qualifying under the State of California Small Business Preference as established within the Small Business Procurement and Contract Act, Article 1 of Chapter 6.5, Part 5.5 of Division 3, Title 2, Government Code, and as defined within regulations adopted by the State of California Department of General Services in the California Code of Regulations, Title 2, Section 1896 - 1896.40 or any successor provisions. As of the effective date of this City Policy, this California Regulation defines a small business as a business that meets all of the following qualifying criteria: 1. It is independently owned and operated; and 2. The principal office is located in California; and 3. The officers of the business in the case of a corporation; officers and/or managers, or in the absence of officers and/or managers, all members in the case of a limited liability company; or the owner(s) in all other cases, are domiciled in California; and 4. It is not dominant in its field of operation(s); and 5. It is either: - A business that, together with all affiliates, has 100 or fewer employees, and annual gross receipts of twelve million dollars (\$12,000,000) or less as averaged for the previous three tax years, as adjusted by the California Department of General Services pursuant to Government Code s 14837(d)(3); or - A manufacturer as defined herein that, together with all affiliates, has 100 or fewer employees.

### **Minority Business Enterprise**

A Minority Business Enterprise is a business that is at least 51 percent owned, controlled and actively managed by minority group members who are United States citizens or persons lawfully admitted to the U. S. for permanent residence.

### **Disabled Business Enterprise**

A business registered with the City's Contractor/Vendor Registration System as a DSBE, and that is at least fifty-one percent (51%) owned and operated by one or more persons with a disability or disabilities as that term is defined by the Americans with Disabilities Act (ADA) set forth at 42 United States Code section 12101 *et seq.* For purposes of this program definition, "operated by" shall mean that the daily business operations and management of the business are controlled by one or more persons with a disability or disabilities.

### **LGBT Business Enterprise**

A business registered with the City's Contractor/Vendor Registration System as a LGBTE, and that is at least fifty-one percent (51%) owned and operated by one or more persons who self-identify as gay, lesbian, bisexual, or transgender. For purposes of this program definition, "operated by" shall mean that the daily business operations and management of the business are controlled by one or more persons who self-identify as gay, lesbian, bisexual, or transgender.