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January 10, 2003

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VIA FEDERAL EXPRESS

Daniel S. Barrett President Barrett Sports Group, LLC 1219 Morningside Drive, Suite 101 Manhattan Beach, CA 90266

> RE: <u>San Diego Citizens' Task Force on Chargers Issues -</u> <u>Finance Committee (the "Committee") Document</u> <u>Request</u>

Dear Dan:

I am writing to follow-up on our various conversations concerning the Committee's request for the Chargers' financial information. We have discussed the Committee's desire to review two categories of data.

First, is the data that supports the "trigger" calculation under the 1995 Agreement for Partial Use and Occupancy of San Diego Jack Murphy Stadium, dated May 30, 1995 (as amended, the "<u>Agreement</u>"), between the City and the Chargers. Although, the Chargers have not yet triggered a renegotiation and, in fact, have offered to extend the commencement of the trigger period to March 1, 2003, the Committee has nonetheless expressed an interest in learning whether a "Triggering Event" (as defined in the Agreement) has occurred. In response, the Chargers have repeatedly extended standing invitations to you and Assistant City Attorney Les Girard to have a City team come to the Chargers' offices to review, on a confidential basis, the data in the Chargers possession supporting the Triggering Event calculation. As of the date of this letter, the City has not yet accepted. The invitation still stands.

Second, is the long list of information referenced in the Committee's September 17, 2002 letter to Mark Fabiani. In the letter, the Committee expressed the opinion that the requested information will help the Committee "understand the Chargers situation in regard to economic competitiveness." It is important to note

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that the information requested pursuant to the September 17th letter has no bearing whatsoever on the Trigger Event calculation.

In response to the September 17th request, the Chargers have provided the Committee with financial data pertaining to Stadium related revenues. The team is not, however, in a position to share its private financial data relating to expenses and non-stadium revenues.

There are a number of reasons for the Chargers position. First and foremost, the information is not relevant to the inquiry of the Task Force. Second, as I noted in our conversations, sharing this information would be contrary to sound business practice (as it would divulge confidential information to our competitors) and is contrary to NFL policy. Third, the sharing of such information is unprecedented in the NFL. Other than unauthorized leaks to the press made in the Raiders lawsuit with the NFL and reports by the publicly owned Green Bay Packers - no NFL team has made such information public. We understand that in some instances teams have shared some limited expense information on a confidential basis. But, given the threats of litigation that have been made by a number of the City's own elected officials as well as Task Force members and a lawsuit concerning the Agreement that has already been filed against the team by a private citizen, we cannot be assured that any shared data will remain confidential.

Please call me if you have any questions in connection with the foregoing.

Sincerely,

Allan & Mentedail

Allan G. Mutchnik

cc: Mark D. Fabiani