# CITY OF SAN DIEGO BUSINESS FINANCE LOAN APPLICATION

Administered by the City of San Diego, Business Finance Section 1200 Third Avenue, 14th Floor, San Diego, CA 92101 Phone: 619-236-6323 Fax: 619-533-3219

# (Select One)

#### **Small Business Micro Revolving Loan Fund**

Business loans for companies located in the City of San Diego. This is a gap financing program and can only finance 50% of the total project, up to \$150,000, with a minimum of \$25,000. The project must be located in the City of San Diego. Contact staff at the numbers above for eligibility. The applicant must also have at least one decline from a lender prior to applying for the program. Jobs must be created.

### San Diego Regional Revolving Loan Fund

Business loans for companies located in the Cities of San Diego and Chula Vista. This is a gap financing program and can only finance 33% of the total project, up to \$500,000, with a minimum of \$150,000. The project must be located in the Cities of San Diego or Chula Vista. Contact staff at the numbers above for eligibility. The applicant must also have at least one decline from a lender prior to applying for the program. Jobs must be created.

## **Eligibility Criteria**

- Have an existing business in the Eligible Lending Area.
- Have firm commitments for the other pieces of the project;
  - $\circ$   $\;$  Have received a decline from at least one lender; or
  - Be able to document that there is a financing gap in the project.
- Create employment, which means: Generally not less than one job for every \$30,000 being applied for. Note: Jobs to be created should be expected to carry a "family wage," being defined as an hourly rate from \$12-15, minimum.
- Have an eligible use for the loan, one or more of the following:
  - Supplement private financing for the acquisition of new or rehabilitated buildings;
  - Acquisition of fixed machinery and equipment;
  - Working capital and soft costs.

For all programs: <u>A \$250.00 non-refundable Application Fee is due at the time this application is</u> <u>submitted.</u> Also, note that the applicant/borrower will be responsible for paying the costs of legal review of security documents and other legal reviews which may be required for a specific project, as well as the cost of filing of such documents if a loan is finalized.

#### APPLICATION CHECKLIST (Required attachments to Loan Application.) Check all that apply and provide with completed, signed application, or mark "NA")

Applicant Name	Date:				
Loan					
Program					
	Accounts Payable Listing/Aging that matches interim Balance Sheet				
	Accounts Receivable Listing/Aging that matches interim Balance Sheet				
	Business History/Plan				
	Copy of Current Business Tax Certificate				
	Copies of Contracts: Major purchase orders, license agreements, exclusives, trademarks,				
	copyrights, leases etc.				
	Copies of current insurance policies on company and/or owners, including liability, fire, hazard, life				
	and worker's compensation				
	Credit Authorization for all principals/guarantors/spouses				
	Current interim business financial statements with Balance Sheet and Income Statements				
	Debt Schedule that matches interim Balance Sheet, including any current or delinquent taxes,				
	business or personal. <b>NOTE: All taxes must be paid prior to funding, though formal</b>				
	repayment plans with the taxing authority may be accepted.				
	Employee List: Provide job titles, full or part time status, and current annual salaries. (Form				
	provided in loan application).				
	Executed Purchase Agreement and Escrow Instructions				
	Most recent three years of business tax returns				
	Personal Financial Statement(s) for all Borrowers/Guarantors				
	Projections: For new applicants, or applicants where the funding/loan will change the performance				
	of the company, annual income and expense projections for the term of the loan are to be provided				
	Include monthly projections until breakeven is achieved and annual projections thereafter. Include				
	detailed supporting written assumptions.				
	Shareholder Schedule: Provide names, amounts invested, number of shares held, share price paid				
	special rights, percentage ownership and purchase dates.				
	For United States citizens, copies of one of the following:				
	State Driver's License or State ID Card				
	Numbered Government Issued Identification of some kind				
	For non-citizens, copy of one of the following:				
	State Driver's License or State ID Card				
	Passport with the number and issuing country				
	Alien Identification card with the number				
	For non-citizens, copy of one of the following:				
	Insurance voucher or statement reflecting physical address account and name of holder				
	Current utility bill reflecting physical address and name				
	INS Form 825 with copy of front and back of green card				
	For Affiliates:				
	Certificate of Incumbency				
	Last three years tax returns				
	Current interim financials with Balance Sheet and Income Statements				
	Debt schedule that matches balance sheet				
	For ground lease/leasehold transactions Copy of ground Lease				
	For bankruptcies: Must have no bankruptcies in the past three (3) years				
	Copy of the bankruptcy discharge				
	Written/signed explanation from the borrower regarding the cause for the bankruptcy				
	For Construction loans:				
	Preliminary cost break down				
	Information on contractor				
	FF&E breakdown if applicable				
B. SUP	PORTING INFORMATION				
	Use of Proceeds Statement: Provide a detailed breakdown of proposed expenditures of loan				
	proceeds, with explanation and timing of each. (In application)				
	Private Matching Funds: All programs require some form of equity or capital coming in alongside				

		the Cityleen Drearem - Specific metch requirements yery by prearem - (See prearem descriptions)		
		the City Ioan Program. Specific match requirements vary by program. (See program descriptions). Credit Report Authorization: Complete, sign, <b>form in application</b>		
		Application Fee: Provide a (non-refundable) \$250 check Payable to the City of San Diego prior to processing.		
C.	PERSON	SONAL INFORMATION		
		Each principal active in management holding 20% or more in company stock are required to submit the following:		
		Resume		
		Personal Financial Statement: Complete attached form or similar format, with information less than 60 days old.		
		Personal Federal Income Tax Returns: For the prior 3 years, including all schedules and K-1's if applicable.		
D. (	OTHER			
		Copies of other financing in the project and a project description. Such as, will your company be the only one occupying the building, etc.		

NOTE: Please complete all sections of the application forms. An incomplete application may result in a decline of your request which might otherwise have been approved if the package was complete. If a portion of the application does not apply to your request, mark "NA" in that section so that the finance officer will know that the area was reviewed.

#### **APPLICATION FOR FINANCING**

1.	Applicant:		
2.	Trade Name(s):		
3.		City:	State: CA
	Zip Code:		
4.	Principal office (if different from a	address):	
5.	Business Telephone: ( )	Contact Telephone: (	)
6.	Date of Incorporation (or Date Sta	arted):	
	State of Incorporation or Ope	eration:	
	Federal Employer Identification	on Number:	
7.	Type of organization:		
	□ Corporation □ Sole Proprietors	ship $\Box$ General Partnership $\Box$ Limited P	artnership 🗆 Other
8.	List all debt of company. Include	e lender and present balance; collateral	securing loan; term
	and payment amounts. Next pay	ment due and maturity date. A Debt So	chedule Form is
	in a burd and in the in an ultration		
	included in this application.		
9.		eases/commitments from other sources	?
9.		eases/commitments from other sources	?
9.	Does applicant have any loans/le □ YES □ NO	eases/commitments from other sources lateral and repayment terms on separat	
9. 10.	Does applicant have any loans/le □ YES □ NO If yes, list dates, lenders, coll Is Applicant involved in or threate		
10.	Does applicant have any loans/le ☐ YES ☐ NO If yes, list dates, lenders, coll Is Applicant involved in or threate ☐ YES ☐ NO	lateral and repayment terms on separa	
10. If yes	Does applicant have any loans/le □ YES □ NO If yes, list dates, lenders, coll Is Applicant involved in or threate □ YES □ NO , describe on separate sheet.	lateral and repayment terms on separatened with any lawsuit or litigation?	e sheet.
10.	Does applicant have any loans/le ☐ YES ☐ NO If yes, list dates, lenders, coll Is Applicant involved in or threate ☐ YES ☐ NO , describe on separate sheet. Has Applicant or its principals even	lateral and repayment terms on separa ened with any lawsuit or litigation? er been involved in bankruptcy proceed	te sheet. lings?
10. If yes 11.	Does applicant have any loans/le ☐ YES ☐ NO If yes, list dates, lenders, coll Is Applicant involved in or threate ☐ YES ☐ NO , describe on separate sheet. Has Applicant or its principals eve ☐ YES ☐ NO [Must have no	lateral and repayment terms on separatened with any lawsuit or litigation? The been involved in bankruptcy proceed bankruptcies in the past three (3) year	te sheet. lings?
10. If yes 11. List d	Does applicant have any loans/le YES INO If yes, list dates, lenders, coll Is Applicant involved in or threate YES NO , describe on separate sheet. Has Applicant or its principals evo YES NO [Must have no etails:	lateral and repayment terms on separatened with any lawsuit or litigation? The been involved in bankruptcy proceed bankruptcies in the past three (3) year	te sheet. lings?
10. If yes 11.	Does applicant have any loans/le ☐ YES ☐ NO If yes, list dates, lenders, coll Is Applicant involved in or threate ☐ YES ☐ NO , describe on separate sheet. Has Applicant or its principals eve ☐ YES ☐ NO [Must have no	lateral and repayment terms on separatened with any lawsuit or litigation? The been involved in bankruptcy proceed bankruptcies in the past three (3) year	te sheet. lings?
10. If yes 11. List d	Does applicant have any loans/le YES INO If yes, list dates, lenders, coll Is Applicant involved in or threate YES NO , describe on separate sheet. Has Applicant or its principals evo YES NO [Must have no etails:	lateral and repayment terms on separatened with any lawsuit or litigation? The been involved in bankruptcy proceed bankruptcies in the past three (3) year	te sheet. lings?
10. If yes 11. List d 12.	Does applicant have any loans/le □ YES □ NO If yes, list dates, lenders, coll Is Applicant involved in or threate □ YES □ NO , describe on separate sheet. Has Applicant or its principals eve □ YES □NO [Must have no etails: Do you or your business have an	lateral and repayment terms on separatened with any lawsuit or litigation? The been involved in bankruptcy proceed bankruptcies in the past three (3) year any past due taxes:	te sheet. lings? s]

List all positions presently available in your business. Note if the positions are filled as of this application, or vacant. Note: Full-time employee is one employee working a 40-hour week, year round. Part-time employee should be adjusted.

# JOB # of Positions # of Jobs Filled or Annual/ Health or Other Benefits TITLE in this Job FTE Vacant Hourly Provided Title Image: State of the s

#### 13. Existing Jobs:

#### 14. List types of jobs that will be CREATED within 12-24 months of funding:

JOB TITLE	# FTE Positions Projected	Annual/ Hourly Wages	Health or Other Benefits Provided

#### **15.** Applicant Certification:

I certify for the purpose of obtaining credit that the information and representations contained in this application and any supplementary information are true, complete, accurate and current, to the best of my knowledge. I also acknowledge that the loan application procedure has been reviewed with me and I understand that the City may decline a loan application,

I understand this is a preliminary application for an initial determination whether the proposed business or borrowers meet the basic eligibility requirements for any of the lending programs available. I agree that the City staff may, at their discretion, order a credit report on me at any time after signing this form.

I understand that after the initial determination has been made, additional information may be necessary. Applicants who meet the eligibility requirements will be furnished with a list of attachments necessary to complete a thorough assessment of the business-financing proposal.

Prior to the initial assessment and before ordering the credit report, a **one-time \$250 nonrefundable processing fee is collected with the completed preliminary application**. This covers the costs involved in the initial assessment and credit review. Acceptance of my application for processing does not constitute any guarantee or implication that a loan will be approved. Nor does it mean that I meet all the requirements for any of the loan programs.

I certify that all the information in this application is true and accurate to the best of my knowledge: Applicant Signature:

Title:

Date:

#### 16. BUSINESS INFORMATION

Please provide the following information on your business:

CORPORATE OFFICERS	6 (if incorporated):		
<u>Name</u>	<u>Title</u>	<u>% Ownership</u>	Primary Duties
		<u> </u>	
		· · · · · · · · · · · · · · · · · · ·	
ACCOUNTING FIRM:			
Address:			
Contact Person:		Phone	e:
ATTORNEY:			
Address:			
Contact Person:		Phone	e:
INSURANCE AGENCY:			
Address:			
Contact Person/Phone:			

#### 17. Right to Request Specific Reasons for Credit Denial:

If your application for business credit is denied, you have the right to a written statement of the specific reasons for the denial. To obtain the statement, please contact the Business Finance Section at the City of San Diego City Planning and Community Investment Department, 1200 Third Avenue, Suite 1400 (MS 56D), San Diego, CA 92101 or (619) 236-6323 within 60 days from the date you are notified of our decision. We will send you a written statement of reasons for the denial within 30 days of receiving your request for the statement.

Notice: The federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (provided the applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act. The federal agency that administers compliance with ECOA concerning the City of San Diego is noted below.

Federal Trade Commission Equal Credit Opportunity Washington, D.C. 20580

I acknowledge the right to request specific reasons for credit denial:

Applicant Signature:

Title:

Date:

#### 18. DECLARATION OF PRINCIPAL OWNERS, OFFICERS, AND DIRECTORS: ARE YOU NOW OR HAVE YOU EVER BEEN: (circle yes or no)

	1	1
1. Involved in any claim or lawsuit?	Yes	No
2. Delinquent on any federal, state, or local taxes?	Yes	No
3. Liable under any contingency agreements?	Yes	No
4. Involved in bankruptcy or insolvency proceedings?	Yes	No
5. Involved in outstanding judgments?	Yes	No
6. Involved in property foreclosed upon or given title in lieu	Yes	No
of foreclosure?		
7. Delinquent for child support payments?	Yes	No
8. Under indictment or on parole or probation?	Yes	No
9. Charged with or arrested for any criminal offense other	Yes	No
than minor motor vehicle violation?		
10. Debarred from receiving federal assistance?	Yes	No

If YES is answered for any question, please furnish details on an attached sheet.

#### 19. Ownership in Other Businesses or Firms:

Do you own 20% or more in any other businesses or firms? Yes\_\_\_\_ No \_\_\_\_ if yes, explain:

Name of Business

Nature of Business\_\_\_\_\_\_% Ownership\_\_\_\_\_

Name of Business

Nature of Business\_\_\_\_\_\_% Ownership\_\_\_\_\_

#### 20. DEMOGRAPHICS:

The following information is for statistical and funding purposes. All information provided is used without your name(s) and is kept confidential. Please check the appropriate answer for each of the following questions as it applies to the business owner(s).

Are you a business owner at this time? Yes No
Ownership of Business: Male Female
If co-owned, percentage of ownership by all owners: (%)
Female Head of Household: YesNo
Ethnicity:
Asian or Pacific Islander Caucasian African American
Hispanic Native American Native Alaskan Other
Education: Less than High School High School/GED Some College
Veteran Status:
Non-Veteran Veteran Disabled Veteran Vietnam Veteran
Is this business under special ownership (physically challenged/handicapped)?
Yes No

21. OWNERS QUESTIONNAIRE

<u>Please provide the following information on every individual who is a Corporate Officer or Investor</u> <u>of 20% or greater ownership in the applicant firm;</u> this includes non-owner officers as well as owner-officers. Spouses of owners must also provide this information (unless the owner holds the legal ownership interest in the firm as separate property. Please provide copies of legal documentation as proof of separate property.)

NAME: (Must include full middle name)	
HOME ADDRESS:	
Dates at this address: From:To:	
HOME TELEPHONE NUMBER:	
SOCIAL SECURITY NUMBER:	
DRIVER'S LICENSE NUMBER:STATE:	
DATE OF BIRTH:	
PLACE OF BIRTH:	
ETHNIC ORIGIN:	
NOTE: If more than one owner, please copy this page and have all ow	ners prepare individually.
22. LOAN REQUEST Use of Proposed Loan:	

How will the loan benefit your business?

#### 23. SOURCE AND USE OF FUNDS List all major costs to be incurred prior to opening. COST ALREADY PAID UNPAID Franchise Fee \$ \$ \$ Furniture, Fixtures & Equipment Leasehold Improvements Signage Opening Inventory Deposits Training Other/Miscellaneous Working Capital Total "A" \$ \$ \$ = + UNPAID AMOUNT ALREADY PAID Cash You Will Invest or Have Invested\* \$ \$ \$ **Requested for RLF** Bank Loan or LOC Home Equity Loan Personal Loans/Gifts Leaseholds Paid by Landlord Other (Explain) Total "B" \$ \$ \$ = + NOTE: TOTAL "A" MUST BE THE SAME AS TOTAL "B"

\*Where is the cash on deposit/or where is the equity/cash held pending the project approval?

#### 24. PROJECT DETAILS

TOTAL LOAN REQUESTED

PROJECT ITEMS	PROJECT COST
Land and Building Acquisition	\$
Building Construction/Improvement	\$
Business Acquisition (list of assets required)	\$
Machinery/Equipment Acquisition	\$
Inventory	\$
Furniture/Fixtures	\$
Working Capital (provide explanation for use)	\$
Other	\$
	\$
	\$
Total Project Costs	\$
Less Other Loans/Leases	\$
Less Borrower's Cash Injection	\$

\$

<u>COLLATERAL TO BE PLEDGED:</u> (Provide a detailed list of all assets to be pledged, with supporting material to validate valuation)

Asset to Secure Loan	Present Liens	Value	
Personal residence	<u></u> ه	\$	
Business equipment	\$	\$	
Business Inventory	\$	\$	
Accounts Receivable	\$	\$	
Leasehold Improvements	\$	\$	
Other Assets	\$	\$	
Totals	\$	\$	

#### 25. DEBARMENT/SUSPENSION CERTIFICATION

Applicants must certify that no debarred, suspended, ineligible or voluntarily excluded persons or organizations will participate in the City of San Diego loan programs. The certification extends to procurement contracts for goods and services over \$100,000 or where the applicant or its officers will have a critical influence or control over any transaction related to this application/loan.

I hereby certify that neither my/our company nor any employees or officers thereof have been debarred, suspended, ineligible or involuntarily excluded from any government contract, program or other activity.

Applicant Signature: \_\_\_\_\_\_ Title: \_\_\_\_\_ Date:

#### 26. PROJECT ASSURANCES

The applicant/borrower will be required to certify and assure compliance with all regulations, policies, guidelines, and requirements as they relate to the revolving loan fund (RLF) program. The following are regulations, laws and acts, which must be complied with in order to qualify for CITY funding. A full list of the required laws, etc. with accompanying citations will be provided upon request.

- A. Title VI of the Civil Rights Act of 1964. Discrimination on the ground of race, color, national origin, handicap or sex.
- B. Discriminating against employees or applicants for employment or providers of goods and services.
- C. Facilities under borrower's ownership, lease, or supervision, are not listed on the Environmental Protection Agency's (EPA) list of violating facilities. (The City of San Diego will be notified of any communication from the Director or the EPA Office of Federal Activities, indicating that a facility to be used in the project is under consideration for listing by the EPA.)
- D. Any applicant, whose project would adversely (without mitigation) impact:
  - 1. Clean Air Act
  - 2. Flood plains
  - 3. Wetlands
  - 4. Significant historic or archeological properties
  - 5. Drinking water resources
  - 6. Nonrenewable natural resources
  - 7. Federal Water Pollution Control Act
  - 8. Coastal Zone Management Act of 1972
  - 9. Endangered Species Act
  - 10. Wild and Scenic Rivers Act
  - 11. Comprehensive Environmental Response, Compensation and Liability Act of 1980 (CERCLA)
  - 12. National Historic Preservation Act
  - 13. Coastal Barriers Resources Act
  - 14. All state and local environmental review requirements with all applicable Federal, state and local standards.
  - 15. Earthquake Requirements
- E. Davis-Bacon and related State of California Law. Any CITY project that falls under the guidelines of Davis-Bacon (construction financed whole or in part by the RLF and when any related construction contract exceeds \$2000); must comply with this act, and all reporting requirements stated in the Act.
- F. Contract Work Hours and Safety Standards Act & Anti-Kickback Act.
- G. Access for the Handicapped. (For construction projects, additional requirements may apply).
- H. Relocation of jobs to or from another community area.

The borrower will give the City of San Diego, the sponsoring City agency, through any authorized representative, the access to and the right to examine all records, books, papers or documents related to the loan.

The borrower recognizes the right of the City of San Diego to accelerate maturity of any loan granted under this program upon failure of the borrowers or his agents to comply with the terms of these assurances. Note that you are assuring full compliance to any or all of the following by signing at the bottom of this list.

#### 27. ENVIRONMENTAL QUESTIONNAIRE

**Instructions**: The following shall be used as a guide to determine if a Phase I or Phase II audit is needed. Your response to these questions may require additional research, including an on-site inspection by Business Finance staff or by a designated alternative, where commercial real estate is to be taken as collateral (residential real estate is excluded).

 Determine the prior, current and planned use of the property. If any of these uses involved (or involves) an operation that used to uses toxic chemicals, a Phase I audit is required. (Discussions with current/prospective owners can help identify uses.)

History:

2. To the extent possible, determine the prior, current, and planned uses of all adjoining property. If any of these uses involves an operation that used or uses toxic chemicals, a Phase I will be required.

3. From a visual or factual inspection of the property, respond to the following observations: Any evidence that chemicals are used or have been used on the property or in the

- operation of the current operation?
- are any discarded chemical containers on the property?
- are any "environmentally classified" waste piles of any type on the property?
- is there any buried waste or presence of underground storage tanks?
- is there evidence of distressed vegetation or non-vegetative areas?
- are any oily films visible on standing water?
- are there any areas of soil discoloration?
- are there any unusual odors?
- 4. Provide copies of any and all environmental permits and/or notifications in or on the project site.
- 5. Has the facility/property ever been involved in:
  - \_\_\_\_\_ Any citations;
  - Claims, or complaints regarding environmental problems;
  - Any notices of violation;
  - Any environmental cleanup actions?

COMPLETED BY:

SIGNATURE OF INDIVIDUAL WHO COMPLETED FORM:

DATE COMPLETED:

#### 28. CREDIT REQUEST and RELEASE

I/We hereby request and authorize you to release to the City of San Diego and/or the City Loan Fund for verification purposes, personal and business credit reports and information concerning the company/corporation/partnership and/or the officers and individuals listed below. That information may include but is not limited to:

- Employment history dates, title, income, hours worked, etc.
- Banking (checking & savings) accounts of record
- Mortgage loan rating (open date, high credit, payment amount, loan balance, and payment)
- Any information deemed necessary concerning a consumer credit report for my loan application.

A facsimile, photographic or carbon copy of this authorization (being a facsimile, photographic or carbon copy of the signature(s) of the undersigned) may be deemed to be equivalent of the original and may be used as a duplicate original. (Please print or type)

Name of Applicant:
Name of Business:
(If different from "applicant")
Telephone: ( )
Fax: ( )
Cell: ( )
E-mail address:
Web Address:
Name of Officer/Owner:
Address for the last two years:
Social Security Number:
Signature:
Note: This form may be conied if the applicant/company has more than one officer/owner own

Note: This form may be copied if the applicant/company has more than one officer/owner owning 20% or greater of the company and/or actively involved in management of the company.

29.	DEBT SCHEDULE	attach additional	sheets if needed)	
-----	---------------	-------------------	-------------------	--

Company Name

Signature

Date

					<b>NA</b> (11	<b>NA</b> ( )(	
Creditor	<u>Original</u>	<u>Original</u>	Present Delence	Interest	<u>Monthly</u>	<u>Maturity</u>	<u>Collateral/</u>
Name/Address	<u>Date</u>	<u>Amount</u>	<u>Balance</u>	<u>Rate</u>	<u>Payment</u>	<u>Date</u>	<u>Security</u>

#### 30. Certificate of Incumbency (Corporate):

I, \_\_\_\_\_ (Secretary of Corporation), do hereby certify as follows:

1. That I am the duly elected, qualified and acting Secretary of \_\_\_\_\_

(Corporate Name) (the "Corporation"), a	(State) corporation, created and
existing under the laws of the State of	(State), and that, as such Secretary, I
have access, custody and/or control of th	e corporate seal and records of the Corporation.

2. That set forth below are the names and signatures of the duly elected, qualified and acting officers and directors of the Corporation, holding on (Date) the offices set forth opposite their names:

NAME	POSITION	SIGNATURE
	President	
	Secretary	
	Treasurer	
	Director	
	Director	
	Director	

3. That set forth below are the names of all shareholders of the Corporation and the amount of shares owned by the Shareholders:

SHAREHOLDER

SHARES/%

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Corporation this \_\_\_\_\_day of \_\_\_\_\_\_ 20\_\_\_\_.

(Name) Secretary

# 31. PERSONAL FINANCIAL STATEMENT TO BE COMPLETED BY ALL OWNER'S EMPLOYEES ACTIVE IN MANAGEMENT

BUSING SS	FRSONAL FIN	ANCIAL STATEI	E	OMB APPROVAL NO. 3245 EXPIRATION DATE: 8/31/2		
MINISTRATIO						
U.S. SMALL BUSINESS ADMINISTRATION Complete this form for: (1) each proprietor, or (2) each lim 20% or more of voting stock, or (4) any person or entity per	ited partner who ow	ns 20% or more inter				
Name	oviding a guaranty o	on the Ioan.		ss Phone		
Residence Address			Resider	nce Phone		
City, State, & Zip Code						
Business Name of Applicant/Borrower						
ASSETS	(Omit Cents)		LIA	ABILITIES (Omit	Cents)	
Cash on hand & in Banks\$		Accounts Payable		\$		
		Notes Payable to I	Banks and Others <sub>-</sub>	\$		
		(Describe in S	,			
		Installment Accou	nt (Auto)	\$		
		Mo. Payments	s \$			
Stocks and Bonds \$\$		Mo. Payments	s \$			
Real Estate \$		_ Mortgages on Rea	al Estate	\$		
(Describe in Section 4)		(Describe in S	,	۴		
				\$		
Other Personal Property\$		_ (Describe in S		\$		
, , , , , , , , , , , , , , , , , , ,		(Describe in S		φ		
(Describe in Section 5)				\$		
				\$		
Total \$		_		otal \$		
Section 1. Source of Income		Contingent Liabi	lities			
Salary\$				\$		
				\$		
				\$		
Other Income (Describe below)* \$			ot			
			~	······		
Description of Other Income in Section 1.						
*Alimaanu ay ahild augus starting at the starting of the starting s	they because the state of the			evene tetal in		
*Alimony or child support payments need not be disclosed in "C Section 2. Notes Payable to Banks and Others. (Use a				oward total income. I as a part of this statement and	l signed.)	
Name and Address of Noteholder(s)	Original Cu Balance Ba	urrent Payment alance Amount	Frequency (monthly,etc.)	How Secured or Endo Type of Collateral	orsed	
	Balance Ba	alance Amount	(montniy,etc.)	i ype of Collateral		

Section 3. Stocks and Bonds. (Use attachments if necessary. Each attachment must be identified as a part of this statement and signed).							
Number of Shares		of Securities	Cost		Market Value Quotation/Exchange	Date of Quotation/Exchange	Total Value
Section 4. Real Est	ate Owned.	(List each parcel separate of this statement and sign	ely. Use attach ned.)	nment if n	ecessary. Each attach	hment must be identifie	d as a part
		Property A			Property B		Property C
Type of Property							
Address							
Date Purchased							
Original Cost							
Present Market Valu	e						
Name & Address of Mortgage	e Holder						
Mortgage Account N	lumber						
Mortgage Balance							
Amount of Payment	per Month/Year						
Status of Mortgage							
Section 5. Other Pe	ersonal Property an				l as security, state name escribe delinquency)	and address of lien hold	er, amount of lien, terms
Section 6. Unp	baid Taxes. (De	escribe in detail, as to type,	, to whom paya	able, wher	n due, amount, and to	what property, if any, a	tax lien attaches.)
Section 7. Oth	er Liabilities. (De	escribe in detail.)					
Section 8. Life	Insurance Held.	(Give face amount and	cash surrende	r value of	policies - name of inst	urance company and b	eneficiaries)
and the statements	contained in the atta	es as necessary to verify th achments are true and accu and FALSE statements ma	urate as of the	stated da	te(s). These statemen	its are made for the pu	pose of either obtaining
Signature:				Date:	Social	Security Number:	
Signature:				Date:	Social	Security Number:	
PLEASE NOTE:	concerning this estim Administration, Washi	ge burden hours for the cor nate or any other aspect of ington, D.C. 20416, and Clea 503. <b>PLEASE DO NOT SEND</b>	this information rance Officer, P	n, please o aper Redu	contact Chief, Administ	rative Branch, U.S. Sma	all Business

#### PERSONAL HISTORY

PERSONAL HISTORY FORM								
			13101				4	
1. Last name	2. First Na	ame		3.	Other n	ames	4. N	Maiden Name
5. 2. Date of birth (day, month, year)	6. Place o	of birth		7.	U.S. Cit Yes	izen?	8. S	Sex Female Male
9. Marital Status:								
10. Residence address	11. Previous address 12. Residence telephone   ( )					one		
					Fa	x (if any).		
						. Business te )	lepho	ne no.
14. Have you any dependents?	🗌 Yes	🗌 No						
15. Spouse's Last name	16. Spouse	e's First	Name		17. Oth	er names		Maiden Name
19. Spouse's Social Security No.	20. Spouse Birth	e's Plac	e of	21.	U.S. Cit Yes	izen? □ No		
Yes No	22. Are you employed by the U.S. Government? ☐ Yes ☐ No							
If answer is "yes", what is your p								
23. Have you ever been convict				for a	ny crimin	al office othe	r than	a minor
	Yes		10					
If answer is "yes", explain fully:								
24. Have you or any officers of your company been involved in bankruptcy or insolvency proceedings?								
$\square$ Yes $\square$ No	your compan	y been	invoived	IN De	ankruptcy	or insolvenc	y proc	eedings?
If answer is "yes", give the follow	ving informati	on.						
NAME	ing mornat	011.	Relatio	nshi	n	Type o	f Filind	and Date
			rtolatio		۲	1,1000		
		£ in a 111		ca-				
25. EDUCATION. Please give e	exact name c	ot institu	tion and	titles	ot degre	es.		1
A. University or equivalent Name, place and country		Voaro	ttondad		Dogra	and acad	omic	Main
Name, place and country			Years attended		Degrees and academ distinctions		ennic	course of
	Fr	om	То					study

32.

B. Scho	ols or other forma	al training or e	ducation from apprentices		ı., high sch	nool, tee	chnical school or
Name	, place and count	rv	Туре		Years attended		ed Certificate
	, prace and count	.,	. ) - 0	F	rom	To	or diploma obtained
26. List prof	essional societies	and activities	in civic, publi	c or internat	ional affai	rs	
27. List any	significant publica	ations you hav	e written (do i	not attach)			
	<u> </u>		х 	,			
28 EMPLO		). Starting with	vour present	t nost list in	reverse o	rder evi	ery employment you
have had. L	Jse a separate blo	ock for each p	ost. Include a	also service	in the arm	ed forc	es and note any
		not gainfully	employed. If y	you need mo	ore space,	attach	additional pages of
the same size		Solorioo no		Exact title	of your po	ot	
From Month/	To Month/	Starting	r annum (\$) Final		or your po	SL	
Year	Year	Otarting	i indi				
Name of an				Turne of h			
Name of em	ipioyer:			Type of bu	isiness:		
Address of e	employer:			Name of s	upervisor:	:	
				Number a	nd kind of		Reason for leaving:
				employee: you:	s supervis	ed by	-
				יידו וח או וו	=9		
					_0		
	u any objections f	o our making	inquiries of yo	our present e	employer?		
Yes [							

31. REFERENCES: List three persons, not	t related to you, who are familiar	with your character and					
qualifications.							
	of supervisors listed under other	sections					
FULL NAME	FULL ADDRESS	BUSINESS OR					
		OCCUPATION					
1.							
2.							
3.							
32. State any other relevant facts. Include i	information regarding any resider	nce outside the country of your					
nationality.							
33. Have you ever been arrested, indicted,							
proceeding, or convicted, fined or imprisone	ed for the violation of any law (ex	cluding minor traffic					
violations)? Yes No							
If "Yes", give full particulars of each case in an attached statement.							
24. Leartify that the statements made by m	in anower to the foregoing and	ationa are true, complete and					
34. I certify that the statements made by me		stions are true, complete and					
correct to the best of my knowledge and be							
DATE:	SIGI	IATURE:					
Vou mov ha requested to supply desument	any avidance which augusts the	atatamanta yau baya mada					
You may be requested to supply documenta above. Do not, however, send any document							
event, do not submit original texts of referen							
sole use of the City.	nces of testimornals unless they						
Sole use of the oity.							

#### 33. ASSUMPTIONS TO PROJECTIONS

Company Name \_\_\_\_

Please use this page to explain the assumptions used to generate the projection figures. Be sure to include the specific reasons as to why the figures differ significantly from previous years for Revenues, Costs of Goods Sold, Expenses and Withdrawals.

Explanations: