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### **Department Description**

The City of San Diego Commission for Arts and Culture (Commission) was established in 1988. As a direct report to the Mayor's Office, the Commission is responsible for making all recommendations for City funding pertaining to arts and culture through its two competitive application programs. In addition, the Commission provides technical assistance in such areas as grant writing, non-profit management, and marketing; administers the Public Art Program which oversees the commission of new artworks in capital improvement projects and the management of the City's art collection; and through partnerships spearheads cultural tourism and special initiatives.

The Commission is the only public arts agency in San Diego County supporting artists and arts and culture organizations to ensure that their programs and services are accessible to the public and are of the highest quality. The Commission involves all sectors of the community in its planning processes in an effort to build audience participation and community support. Through effective public policy, advocacy, strategic partnerships, technical assistance, and funding, the Commission supports arts and cultural programming, neighborhood arts programs, festivals, public art, and cultural tourism, all of which contribute to the quality of life, local economy, and vibrancy of San Diego.

The Department's mission is:

To vitalize the City by supporting the region's cultural assets, integrating arts and culture into community life, and showcasing San Diego as an international tourist destination

## **Goals and Objectives**

The following goals and objectives represent the action plan for the Commission:

#### Goal 1: Efficiently and effectively administer the arts and culture programs through the work of a highperforming team

It is imperative that all government agencies operate at the highest levels of professional, fiscal, and ethical conduct. The Commission will accomplish this goal by focusing on the following objectives:

- Complete a scope of work guided by a performance-based work plan
- Maintain/increase budget through effective advocacy efforts and strategic public/private partnerships
- Provide opportunities for community members to share input and expertise in the function of Commission programs

## Goal 2: Maintain a system to conduct effective and accurate internal and external communications and provide opportunities for critical feedback and data-sharing

Maintaining accurate and current data and sharing that data with staff and constituents is critical for developing a vibrant and competitive arts and culture sector. The Commission will accomplish this goal by focusing on the following objectives:

- Annually survey contractors and develop programs and services to serve their needs
- Ensure Commission staff, contractors, and partners effectively use all available technologies to improve data collection and communications

# Goal 3: Advance the development of, and access to, arts and culture activity in San Diego by administering the allocation of public funds and leveraging those funds for programs and services to broad-based sectors of the San Diego community

The City is committed to serving the full diversity of its residents and visitors. The arts and culture sector can play a critical role in increasing access to services. The Commission will accomplish this goal by focusing on the following objectives:

- Partner with other California arts funders to manage a universal online application system that contractors can use to easily leverage additional resources
- Develop improved resources for applicants that will strengthen the capacity of current contractors and encourage applications from underserved parts of the City

## Goal 4: Provide meaningful aesthetic and cultural experiences for San Diego's residents and visitors through the collection of artworks according to the Commission's established collecting mission

The installation of art in the public realm contributes to the fulfillment of the City's commitment to honor the heritage of San Diego and to celebrate the diversity of its residents. San Diegans expect the Public Art Program and the Civic Art Collection to play a significant role in the City's efforts to protect and elevate their quality of life, earn their affection, and inspire their civic pride. The Commission will accomplish this goal by focusing on the following objectives:

- Obtain approval to implement three policies—the art donation policy, the public art policy, and the civic enhancement fund expenditure policy—to support the development and maintenance of the Public Art Program and the Civic Art Collection according to the City's collecting mission
- Implement new methods for providing broad public access to selected works from the Civic Art Collection

## Goal 5: Serve as a leader in the arts and culture community through innovative partnerships, resource sharing opportunities, and the seeding of new initiatives

Tourism is the third largest industry in the City of San Diego and one of the major draws for tourists is arts and culture. Therefore, it is imperative that the City do all it can to develop arts and cultural activities. The Commission will accomplish this goal by focusing on the following objectives:

- Provide leadership to the tourism industry including the San Diego Convention and Visitors Bureau, National Endowment for the Arts, San Diego Grantmakers, 2015 Balboa Park Celebration Inc., California Arts Council, Americans for the Arts, and the San Diego Foundation among others
- Provide a leadership role in developing and implementing strategic public/private partnerships

### **Key Performance Indicators**

|    | Performance Measure  | Actual<br>FY2011 | Actual<br>FY2012 | Target<br>FY2013 |
|----|--|------------------|------------------|------------------|
| 1. | Contractor satisfaction rating as "Very Good" or<br>"Excellent" on the Commission's overall performance (G2/<br>O1)  | 98%              | 99%              | 98%              |
| 2. | Contractor satisfaction rating of staff as "Very Good" or<br>"Excellent" on the Commission's responsiveness (G2/O1)  | 99%              | 99%              | 99%              |
| 3. | Number of technical assistance and community partnership<br>workshops conducted across all programs (G1/O3 and G5/<br>O2)  | 38               | 40               | 40               |
| 4. | Percentage of Organizational Support Program applications<br>reviewed and verified by the California Cultural Data<br>Project (G3/O1)  | 100%             | 100%             | 100%             |
| 5. | Number of active contracts with arts and culture<br>organizations managed by the Commission (G1/O1 and G3/<br>O2)  | 116              | 106              | 116              |
| 6. | Number of recommendations in the 2004 Public Art Master<br>Plan implemented (e.g., public art project management and<br>collections management activities) (G4/O1 and G4/O2) | 20               | 20               | 20               |

### **Service Efforts and Accomplishments**

The Commission's Fiscal Year 2012 Allocations Programs received and reviewed 110 applications from San Diego non-profit organizations, 82 applications through the Organizational Support Program (OSP), and 48 applications through the Creative Communities San Diego (CCSD) Program. In 2011, the 75 OSP-funded organizations contributed more than \$173.0 million in direct expenditures to the local economy and supported more than 6,300 jobs. These organizations represent annual operating incomes ranging from \$14,000 to more than \$21.0 million. In addition, more than 12,100 volunteers and 1,226 volunteer board members donated time and talent to these organizations.

The impact of OSP-funded arts and culture organizations extends far beyond the number of tickets sold. Education and outreach criteria within the Commission's funding guidelines encourage these organizations to reach San Diego's youth and under-served communities ultimately serving more than 628,000 individuals. In addition to selling almost 2.8 million admissions, OSP organizations provided more than 3.8 million admissions free-of-charge.

About 1.5 million visitors participate in arts and cultural organizations funded by the Commission through OSP. According to the San Diego Visitor Profile Study conducted by CIC Research, tourists who participated in an arts and culture activity are likely to have a longer stay (3.8 versus 1.8 days for all visitors) and nearly 60 percent of these visitors use hotel accommodations. In addition, these visitors spend \$561 per trip compared with the average tourist's \$235.

In Fiscal Year 2012, the Commission administered the 2004 Public Art Master Plan (Council Policy 900-11) that stipulates that 2 percent of the budget of eligible construction projects with eligible project funds in excess of \$250,000 be used for the Public Art Program, and Ordinance 19280 that stipulates that 1 percent of the project budget of eligible private and commercial development is to be used for art or cultural enhancement. Further policies and procedures for the management of the City's art collection are under development in collaboration with other City departments. The intended net effect of these inter-linked collections, management policies, and procedures, is an increase in the quality, value, safety, and condition of the City's art assets.

Often in collaboration with partner organizations such as San Diego Grantmakers and the San Diego Foundation, the Commission presented a number of educational workshops for arts organizations. These workshops included administering an Emerging Leaders group for up-and-coming arts administrators, marketing workshops that help participants create successful media kits and harness the power of the emerging web 2.0 platforms, and a speaker series that brought industry leaders to San Diego. Last year, the Commission convened two Leadership Continuums, events focusing on collaboration and advocacy, to assist arts and culture non-profits improve their fundraising acumen. In June 2011, the Commission hosted the annual Americans for the Arts Convention attended by over 1,000 delegates from across the country.

The Commission continued to manage and evolve BANG, a regional marketing campaign for the arts and culture industry designed to drive traffic to the San Diego Art+Sol website, as well as to develop business support and patronage for the arts exemplified by the Fall for the Arts Campaign. These efforts were enhanced with support from a National Endowment for the Arts (NEA) grant, one of two competitive NEA grants that the Commission currently manages. The prestigious NEA "Our Town" grant supports, through a community planning process, the Jacobs Center for Neighborhood Innovation's project of transforming 60 acres of blighted land into a vibrant arts and cultural environment that achieves national recognition.

Finally, during Fiscal Year 2012, the Commission continued the successful collection and management of financial and other quantitative forms of data from its Organizational Support Program applications for funding through participation in the California Cultural Data Project (CA-CDP). In addition to creating an online mechanism for applicants to report their data, the CA-CDP provides applicants access to certified public accountants to help with financial reporting questions, as well as access to automated financial reports which contractors may submit in lieu of their own internally-produced financial reports as part of their year-end requirements.

All applications, requests for payment, and final reporting forms have been converted to Microsoft Word documents so organizations can complete them and save them onto their own computers. Forms are also available in PDF for organizations that do not use Microsoft Office and are available from the Commission's website. Tracking receipt and processing of all forms is now done using a Microsoft Access database which enables staff to efficiently notify applicants and contractors of omissions, errors, and deadlines in a timely manner. The Commission is currently researching the integration of these various transactions within a single web-based environment.

### **Department Summary**

|                               | FY2011<br>Actual | FY2012<br>Budget | FY2013<br>Adopted | FY | 2012–2013<br>Change |
|-------------------------------|------------------|------------------|-------------------|----|---------------------|
| Positions (Budgeted)          | 6.00             | 6.00             | 6.00              |    | 0.00                |
| Personnel Expenditures        | \$<br>673,048    | \$<br>712,651    | \$<br>710,222     | \$ | (2,429)             |
| Non-Personnel Expenditures    | 177,562          | 165,332          | 295,046           |    | 129,714             |
| Total Department Expenditures | \$<br>850,610    | \$<br>877,983    | \$<br>1,005,268   | \$ | 127,285             |
| Total Department Revenue      | \$<br>52,022     | \$<br>-          | \$<br>-           | \$ | -                   |

## **Public Art Fund**

#### **Department Expenditures**

|            | FY2011      | FY2012      | FY2013       | FY | 2012–2013 |
|------------|-------------|-------------|--------------|----|-----------|
|            | Actual      | Budget      | Adopted      |    | Change    |
| Public Art | \$<br>4,803 | \$<br>6,300 | \$<br>56,300 | \$ | 50,000    |
| Total      | \$<br>4,803 | \$<br>6,300 | \$<br>56,300 | \$ | 50,000    |

#### Significant Budget Adjustments

|   | FTE  | Expenditures | Revenue |
|---|------|--------------|---------|
| Artwork Care and Conservation<br>Addition for registrarial consultant to administer artwork<br>care for City-owned art pieces. In addition, art conservation<br>consultants will begin work in Balboa Park in preparation for<br>the 2015 centennial celebration. | 0.00 | \$<br>50,000 | \$<br>- |
| Total   | 0.00 | \$<br>50,000 | \$<br>- |

#### Expenditures by Category

|                        | FY2011<br>Actual | FY2012<br>Budget | FY2013<br>Adopted | FY | 2012–2013<br>Change |
|------------------------|------------------|------------------|-------------------|----|---------------------|
| NON-PERSONNEL          |                  |                  |                   |    |                     |
| Supplies               | \$<br>52         | \$<br>-          | \$<br>-           | \$ | -                   |
| Contracts              | 4,751            | 6,300            | 56,300            |    | 50,000              |
| NON-PERSONNEL SUBTOTAL | \$<br>4,803      | \$<br>6,300      | \$<br>56,300      | \$ | 50,000              |
| Total                  | \$<br>4,803      | \$<br>6,300      | \$<br>56,300      | \$ | 50,000              |

#### **Revenues by Category**

|               | FY2011<br>Actual | FY2012<br>Budget | FY2013<br>Adopted | FY | 2012–2013<br>Change |
|---------------|------------------|------------------|-------------------|----|---------------------|
| Other Revenue | \$<br>51,907     | \$<br>-          | \$<br>-           | \$ | -                   |
| Total         | \$<br>51,907     | \$<br>-          | \$<br>-           | \$ | -                   |

## **Transient Occupancy Tax Fund**

#### **Department Expenditures**

|                               | FY2011<br>Actual | FY2012<br>Budget | FY2013<br>Adopted | FY | 2012–2013<br>Change |
|-------------------------------|------------------|------------------|-------------------|----|---------------------|
| Commission for Arts & Culture | \$<br>715,100    | \$<br>739,713    | \$<br>818,553     | \$ | 78,840              |
| Public Art                    | 130,708          | 131,970          | 130,415           |    | (1,555)             |
| Total                         | \$<br>845,807    | \$<br>871,683    | \$<br>948,968     | \$ | 77,285              |

#### **Department Personnel**

|                               | FY2011<br>Budget | FY2012<br>Budget | FY2013<br>Adopted | FY2012–2013<br>Change |
|-------------------------------|------------------|------------------|-------------------|-----------------------|
| Commission for Arts & Culture | 5.00             | 5.00             | 5.00              | 0.00                  |
| Public Art                    | 1.00             | 1.00             | 1.00              | 0.00                  |
| Total                         | 6.00             | 6.00             | 6.00              | 0.00                  |

#### Significant Budget Adjustments

|   | FTE  | Expenditures | Revenue |
|---|------|--------------|---------|
| Arts & Culture Program Facilitation and Art Grants<br>Adjustment for arts and culture workshops and other related<br>expenditures in addition to matching requirements related<br>to local cultural tourism initiatives and National Endowment<br>for the Arts grants.  | 0.00 | \$<br>50,000 | \$<br>- |
| Support for Service Level Agreements<br>Adjustment due to estimated cost increases for services<br>provided by the Development Services and City Attorney<br>Departments.   | 0.00 | 13,206       | -       |
| Equipment/Support for Information Technology<br>Adjustment to expenditure allocations according to a zero-<br>based annual review of information technology funding<br>requirements and priority analyses.  | 0.00 | 11,810       | -       |
| <b>Non-Discretionary Adjustment</b><br>Adjustment to expenditure allocations that are determined<br>outside of the department's direct control. These allocations<br>are generally based on prior year expenditure trends and<br>examples of these include utilities, insurance, and rent.  | 0.00 | 4,698        | -       |
| <b>Salary and Benefit Adjustments</b><br>Adjustments to reflect the annualization of the Fiscal Year<br>2012 negotiated salary compensation schedule, changes to<br>savings resulting from positions to be vacant for any period<br>of the fiscal year, retirement contributions, retiree health<br>contributions, and labor negotiation adjustments. | 0.00 | (2,429)      | -       |
| Total   | 0.00 | \$<br>77,285 | \$<br>- |

#### **Expenditures by Category**

|                    | FY2011<br>Actual | FY2012<br>Budget | FY2013<br>Adopted | FY | 2012–2013<br>Change |
|--------------------|------------------|------------------|-------------------|----|---------------------|
| PERSONNEL          |                  |                  |                   |    |                     |
| Salaries and Wages | \$<br>413,288    | \$<br>457,126    | \$<br>416,591     | \$ | (40,535)            |
| Fringe Benefits    | 259,760          | 255,525          | 293,631           |    | 38,106              |
| PERSONNEL SUBTOTAL | \$<br>673,048    | \$<br>712,651    | \$<br>710,222     | \$ | (2,429)             |

#### Expenditures by Category (Cont'd)

|                        | FY2011<br>Actual | FY2012<br>Budget | FY2013<br>Adopted | FY: | 2012–2013<br>Change |
|------------------------|------------------|------------------|-------------------|-----|---------------------|
| NON-PERSONNEL          |                  |                  |                   |     |                     |
| Supplies               | \$<br>2,040      | \$<br>4,121      | \$<br>2,600       | \$  | (1,521)             |
| Contracts              | 140,514          | 128,477          | 194,900           |     | 66,423              |
| Information Technology | 22,028           | 23,108           | 34,918            |     | 11,810              |
| Energy and Utilities   | 3,685            | 1,935            | 1,958             |     | 23                  |
| Other                  | 4,493            | 1,391            | 4,370             |     | 2,979               |
| NON-PERSONNEL SUBTOTAL | \$<br>172,759    | \$<br>159,032    | \$<br>238,746     | \$  | 79,714              |
| Total                  | \$<br>845,807    | \$<br>871,683    | \$<br>948,968     | \$  | 77,285              |

#### **Revenues by Category**

|                         | FY2011<br>Actual | FY2012<br>Budget | FY2013<br>Adopted | FY | 2012–2013<br>Change |
|-------------------------|------------------|------------------|-------------------|----|---------------------|
| Rev from Money and Prop | \$<br>23         | \$<br>-          | \$<br>-           | \$ | -                   |
| Transfers In            | 92               | -                | -                 |    | -                   |
| Total                   | \$<br>115        | \$<br>-          | \$<br>-           | \$ | -                   |

#### **Personnel Expenditures**

| Job<br>Number | Job Title / Wages                | FY2011<br>Budget | FY2012<br>Budget | FY2013<br>Adopted | Salary Range           | Total   |
|---------------|----------------------------------|------------------|------------------|-------------------|------------------------|---------|
| Salaries a    | nd Wages                         |                  |                  |                   |                        |         |
| 20000024      | Administrative Aide 2            | 1.00             | 1.00             | 1.00              | \$42,578 - \$51,334 \$ | 50,051  |
| 20000132      | Associate Management Analyst     | 1.00             | 1.00             | 1.00              | 54,059 - 65,333        | 63,700  |
| 20001220      | Executive Director               | 1.00             | 1.00             | 1.00              | 46,966 - 172,744       | 94,563  |
| 20000924      | Executive Secretary              | 1.00             | 1.00             | 1.00              | 43,555 - 52,666        | 51,349  |
| 20000778      | Public Art Program Administrator | 2.00             | 2.00             | 2.00              | 66,768 - 80,891        | 156,928 |
| Salaries a    | nd Wages Subtotal                | 6.00             | 6.00             | 6.00              | \$                     | 416,591 |

#### Fringe Benefits

| 710,222 | \$<br>Total Personnel Expenditures    |  |
|---------|---------------------------------------|--|
| 293,631 | \$<br>Fringe Benefits Subtotal        |  |
| 5,839   | Workers' Compensation                 |  |
| 1,244   | Unemployment Insurance                |  |
| 23,006  | Supplemental Pension Savings Plan     |  |
| 6,252   | Risk Management Administration        |  |
| 677     | <b>Retirement Offset Contribution</b> |  |
| 159,396 | Retirement ARC                        |  |
| 37,962  | Other Post-Employment Benefits        |  |
| 6,215   | Medicare                              |  |
| 2,443   | Long-Term Disability                  |  |
| 41,125  | Flexible Benefits                     |  |
| 9,472   | \$<br>Employee Offset Savings         |  |
|         | \$<br>Employee Offset Savings         |  |

#### **Revenue and Expense Statement (Non–General Fund)**

|                                      | •                |                               |                   |
|--------------------------------------|------------------|-------------------------------|-------------------|
| Public Art Fund                      | FY2011<br>Actual | FY2012 <sup>*</sup><br>Budget | FY2013<br>Adopted |
| BEGINNING BALANCE AND RESERVES       |                  |                               |                   |
| Balance from Prior Year              | \$<br>150,262    | \$<br>137,762                 | \$<br>143,211     |
| Civic Enhancement Reserve            | -                | -                             | 227,061           |
| TOTAL BALANCE AND RESERVES           | \$<br>150,262    | \$<br>137,762                 | \$<br>370,272     |
| REVENUE                              |                  |                               |                   |
| Civic Enhancement                    | \$<br>51,907     | \$<br>-                       | \$<br>-           |
| TOTAL REVENUE                        | \$<br>51,907     | \$<br>-                       | \$<br>-           |
| TOTAL BALANCE, RESERVES, AND REVENUE | \$<br>202,169    | \$<br>137,762                 | \$<br>370,272     |
| OPERATING EXPENSE                    |                  |                               |                   |
| Operating Expense                    | \$<br>4,803      | \$<br>6,300                   | \$<br>56,300      |
| TOTAL OPERATING EXPENSE              | \$<br>4,803      | \$<br>6,300                   | \$<br>56,300      |
| TOTAL EXPENSE                        | \$<br>4,803      | \$<br>6,300                   | \$<br>56,300      |
| RESERVES                             |                  |                               |                   |
| Civic Enhancement Reserve            | \$<br>47,156     | \$<br>-                       | \$<br>227,061     |
| TOTAL RESERVES                       | \$<br>47,156     | \$<br>_                       | \$<br>227,061     |
| BALANCE                              | \$<br>150,210    | \$<br>131,462                 | \$<br>86,911      |
| TOTAL BALANCE, RESERVES, AND EXPENSE | \$<br>202,169    | \$<br>137,762                 | \$<br>370,272     |
|                                      |                  |                               |                   |

\* At the time of publication, audited financial statements for Fiscal Year 2012 were not available. Therefore, the Fiscal Year 2012 column reflects final budget amounts from the Fiscal Year 2012 Adopted Budget. As such, current fiscal year balances and reserves are estimates of carryover from the previous fiscal year.