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MAYOR JERRY SANDERS FACT SHEET

CITY'S FIRST MANAGED COMPETITION YIELDS \$5 MILLION COST SAVINGS

Mayor Jerry Sanders announced today that city employees were the recommended winning bidder in the first managed competition of city services. The bid by the employees of Publishing Services, which provides printing and reprographic services to city departments, will save the city about \$5 million over the next five years.

The bid proposals were evaluated by the Managed Competition Independent Review Board, which provides a recommendation to the mayor on the best value to city taxpayers. The winning bid reduced the department's annual budget for the next fiscal year by \$1.08 million, for a cumulative savings of \$5.2 million – or 30 percent – over the life of the contract.

“This significant cost savings is exactly the outcome the public expected when they overwhelmingly approved managed competition,” said Sanders. “When I campaigned in support of this measure, I expressed my complete confidence in our employees and their ability to find ways to do their jobs more efficiently. I’m not surprised that proved to be the case.”

The results of the first managed competition of a city function echo those of the competitive bid for computer help desk services last year, which reduced the cost of this service by more than \$1 million annually.

“This marks a new era in the way our city does business,” said Council President Tony Young. “The City Council has pushed hard to get the voter-mandated process up and running, and this is just the first of several managed competitions now in the works that ultimately will result in better public services at lower costs to taxpayers.”

The mayor will forward his recommendation to the City Council. If approved, the changes to Publishing Services will begin as soon as related labor negotiations are completed.

The city is currently in the process of putting five other city functions through managed competition, including fleet services; street sweeping; street and sidewalk maintenance; public utilities customer support; and landfill operations.

“What taxpayers want to see is a reduction in costs without a reduction in service,” Sanders said. “Competitive bidding holds promise to help further reduce our structural deficit and set our city firmly on the path to a sustainable financial future.”

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