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#### **Fund Description**

The San Diego County Credit Union (SDCCU) Stadium special revenue fund supports daily operations at the stadium which has become an icon in the American sports and entertainment scene. Opened in 1967 and expanded in 1984 and 1997, the Stadium has served as an important showplace to many of the most highly visible events in the world. In 1980, the Stadium was named in honor of San Diego Union Sports Editor Jack Murphy, a tireless promoter of the Stadium's necessity within the community. In 2017 San Diego County Credit Union purchased the naming rights to the stadium for a period of one year.

SDCCU Stadium has hosted three Super Bowls, two Major League Baseball All-Star Games, two World Series, as well as the Division I/NCAA San Diego State Aztec Football program. The Stadium remains visible to the nation's eyes through the annual Holiday Bowl, attracting hundreds of thousands of out-of-state visitors to San Diego each year. SDCCU Stadium has become a mecca for all types of soccer. Professional, CONCACAF, US National Men's and Women's Soccer teams and the Mexican National Soccer team play to large crowds on virtually every appearance. The Stadium's parking lot continues to provide the public with access to Stadium property. The parking lot and the practice field, a 188,000 square feet turf field area, host nearly 220 days of events annually generated by 70 different events. Stadium staff works closely with several agencies in the pursuit of new events for San Diego. SDCCU stadium works regularly with the largest concert promoter in the world, Live Nation, bringing the biggest concerts to the stadium. Artists such as Beyoncé, Guns n' Roses, U2 and Coldplay have brought over 200,000 people through its gates. More major concerts are planned for the upcoming year.



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### **Department Summary**

	FY2017 Actual	FY2018 Budget	FY2019 Adopted	FY2018-2019 Change
FTE Positions (Budgeted)	38.00	36.00	2.00	(34.00)
Personnel Expenditures	\$ 3,487,717 \$	3,613,998	\$ 553,189	\$ (3,060,809)
Non-Personnel Expenditures	18,494,617	20,247,282	14,502,917	(5,744,365)
Total Department Expenditures	\$ 21,982,334 \$	23,861,280	\$ 15,056,106	\$ (8,805,174)
Total Department Revenue	\$ 34,953,459 \$	13,844,638	\$ 10,619,263	\$ (3,225,375)

### **Stadium Operations Fund**

#### **Department Expenditures**

	FY2017 Actual	FY2018 Budget	FY2019 Adopted	FY2018-2019 Change
Administration	\$ 21,982,334 \$	23,861,280 \$	15,056,106 \$	(8,805,174)
Total	\$ 21,982,334 \$	23,861,280 \$	15,056,106 \$	(8,805,174)

#### **Department Personnel**

	FY2017 Budget	FY2018 Budget	FY2019 Adopted	FY2018-2019 Change
Administration	38.00	36.00	2.00	(34.00)
Total	38.00	36.00	2.00	(34.00)

#### **Significant Budget Adjustments**

	FTE	Expenditures	Revenue
Facility Maintenance Consolidation  Transfer of 33.00 FTE positions and associated non-personnel expenditures to the Public Works Department for centralization of facilities maintenance functions.	(33.00) \$	(77,817) \$	-
Non-Discretionary Adjustment Adjustment to expenditure allocations that are determined outside of the department's direct control. These allocations are generally based on prior year expenditure trends and examples of these include utilities, insurance, and rent.	0.00	364,987	-
Salary and Benefit Adjustments Adjustments to reflect savings resulting from vacant positions for any period of the fiscal year, retirement contributions, retiree health contributions, and labor negotiations.	0.00	158,025	-

#### **Significant Budget Adjustments**

	FTE	Expenditures	Revenue
Transfer of Fleet Technician Transfer of 1.00 Fleet Technician and associated non- personnel expenditures from the Stadium Operations Fund to the Fleet Operations Department.	(1.00)	(8,008)	-
Support for Information Technology Adjustment to expenditure allocations according to a zero-based annual review of information technology funding requirements.	0.00	(39,102)	-
<b>Debt Service Reduction</b> Adjustment to reflect the reduction in debt service payment.	0.00	(700,000)	-
One-Time Reductions and Annualizations Adjustment to reflect one-time revenues and expenditures, and the annualization of revenues and expenditures, implemented in Fiscal Year 2018.	0.00	(8,503,259)	(3,100,000)
Stadium Events Revenue Adjustment to reflect revised revenue based on recently booked events at the Stadium	0.00	-	650,000
Revised Revenue Adjustment to reflect revised revenue projections.	0.00	-	(775,375)
Total	(34.00) \$	(8,805,174) \$	(3,225,375)

#### **Expenditures by Category**

	FY2017 Actual	FY2018 Budget	FY2019 Adopted	FY2018-2019 Change
PERSONNEL				
Personnel Cost	\$ 2,092,191 \$	1,964,020 \$	386,699 \$	(1,577,321)
Fringe Benefits	1,395,526	1,649,978	166,490	(1,483,488)
PERSONNEL SUBTOTAL	3,487,717	3,613,998	553,189	(3,060,809)
NON-PERSONNEL				
Supplies	\$ 1,366,028 \$	1,040,680 \$	1,040,770 \$	90
Contracts	7,663,571	3,810,572	3,965,157	154,585
Information Technology	56,556	70,309	31,207	(39,102)
Energy and Utilities	1,890,468	2,022,230	2,243,820	221,590
Other	59	-	-	-
Transfers Out	6,108,822	13,255,491	7,173,963	(6,081,528)
Capital Expenditures	1,409,113	48,000	48,000	-
NON-PERSONNEL SUBTOTAL	18,494,617	20,247,282	14,502,917	(5,744,365)
Total	\$ 21,982,334 \$	23,861,280 \$	15,056,106 \$	(8,805,174)

#### **Revenues by Category**

	FY2017 Actual	FY2018 Budget	FY2019 Adopted	FY2018-2019 Change
Charges for Services	\$ 255,479 \$	48,809 \$	48,809 \$	-
Licenses and Permits	8,400	8,000	8,000	-
Other Revenue	1,187	1,000	1,000	-
Rev from Money and Prop	9,233,756	2,972,500	3,622,500	650,000
Rev from Other Agencies	12,575,000	-	-	-
Transfers In	12,879,637	10,814,329	6,938,954	(3,875,375)
Total	\$ 34,953,459 \$	13,844,638 \$	10,619,263 \$	(3,225,375)

#### **Personnel Expenditures**

Job Number	Job Title / Wages	FY2017 Budget	FY2018 Budget	FY2019 Adopted	Salary Range	Total
FTE, Sala	ries, and Wages					
20000024	Administrative Aide 2	1.00	1.00	0.00 \$	43,983 - 53,028 \$	-
20000201	Building Maintenance Supervisor	1.00	1.00	0.00	63,901 - 77,265	-
20000224	Building Service Technician	7.00	5.00	0.00	34,421 - 40,975	-
20000202	Building Supervisor	2.00	2.00	0.00	41,082 - 49,311	-
20000539	Clerical Assistant 2	1.00	1.00	0.00	30,919 - 37,257	-
20000354	Custodian 2	0.00	1.00	0.00	27,116 - 32,273	-
20000408	Electrician	1.00	1.00	0.00	48,645 - 58,400	-
20001171	Facility Manager	1.00	1.00	1.00	48,516 - 178,445	129,125
20000420	Fleet Technician	1.00	1.00	0.00	48,049 - 57,623	-
20000468	Grounds Maintenance Worker 2	5.00	5.00	0.00	32,810 - 39,019	-
20000833	HVACR Technician	2.00	1.00	0.00	49,861 - 59,860	-
20000667	Painter	1.00	1.00	0.00	42,973 - 51,610	-
20000172	Payroll Specialist 1	1.00	1.00	0.00	35,039 - 42,175	-
20000701	Plant Process Control Electrician	1.00	1.00	0.00	53,609 - 64,352	-
20000711	Plumber	2.00	2.00	0.00	48,645 - 58,400	-
20001234	Program Coordinator	1.00	1.00	1.00	23,764 - 142,455	92,970
20001222	Program Manager	1.00	0.00	0.00	48,516 - 178,445	-
20000966	Senior HVACR Technician	0.00	1.00	0.00	52,372 - 62,877	-
20000015	Senior Management Analyst	1.00	1.00	0.00	61,322 - 74,128	-
20000945	Stadium Groundskeeper	2.00	2.00	0.00	38,933 - 46,604	-

#### **Personnel Expenditures**

Job Number	Job Title / Wages	FY2017 Budget	FY2018 Budget	FY2019 Adopted	Salary Range	Total
20000949	Stadium Maintenance Technician	5.00	5.00	0.00	38,933 - 46,604	-
20000943	Stadium Turf Manager	1.00	1.00	0.00	61,709 - 75,031	-
	Overtime Budgeted					164,604
FTE, Salar	ries, and Wages Subtotal	38.00	36.00	2.00	\$	386,699

	FY2017 Actual	FY2018 Budget	FY2019 Adopted	FY2018-2019 Change
Fringe Benefits				
Employee Offset Savings	\$ 4,916 \$	4,625 \$	3,874 \$	(751)
Flexible Benefits	340,028	417,874	30,949	(386,925)
Long-Term Disability	4,887	-	-	-
Medicare	28,666	24,627	3,220	(21,407)
Other Post-Employment Benefits	204,291	216,036	12,248	(203,788)
Retiree Medical Trust	1,779	1,589	232	(1,357)
Retirement 401 Plan	3,697	3,995	-	(3,995)
Retirement ADC	607,761	791,371	93,680	(697,691)
Retirement DROP	5,223	4,721	-	(4,721)
Risk Management Administration	35,589	36,396	2,106	(34,290)
Supplemental Pension Savings Plan	108,864	88,489	16,365	(72,124)
Unemployment Insurance	3,326	3,128	373	(2,755)
Workers' Compensation	46,497	57,127	3,443	(53,684)
Fringe Benefits Subtotal	\$ 1,395,526 \$	1,649,978 \$	166,490 \$	(1,483,488)
Total Personnel Expenditures	 	\$	553,189	

## Revenue and Expense Statement (Non-General Fund)

Stadium Operations Fund	FY2017 Actual		FY2018* Budget	FY2019 Adopted
BEGINNING BALANCE AND RESERVES				
Balance from Prior Year	\$ 5,413,382	\$	18,384,507	\$ 8,377,294
Continuing Appropriation - CIP	 (466,322)		816,447	808,734
TOTAL BALANCE AND RESERVES	\$ 4,947,060	\$	19,200,954	\$ 9,186,028
REVENUE				
Charges for Services	\$ 255,479	\$	48,809	\$ 48,809
Licenses and Permits	8,400		8,000	8,000
Other Revenue	1,187		1,000	1,000
Revenue from Other Agencies	12,575,000		-	-
Revenue from Use of Money and Property	9,233,756		2,972,500	3,622,500
Transfers In	 12,879,637	_	10,814,329	 6,938,954
TOTAL REVENUE	\$ 34,953,459	\$	13,844,638	\$ 10,619,263
TOTAL BALANCE, RESERVES, AND REVENUE	\$ 39,900,519	\$	33,045,592	\$ 19,805,291
OPERATING EXPENSE				
Personnel Expenses	\$ 2,092,191	\$	1,964,020	\$ 386,699
Fringe Benefits	1,395,526		1,649,978	166,490
Supplies	1,366,028		1,040,680	1,040,770
Contracts	7,663,571		3,810,572	3,965,157
Information Technology	56,556		70,309	31,207
Energy and Utilities	1,890,468		2,022,230	2,243,820
Other Expenses	59		-	-
Transfers Out	6,108,822		13,255,491	7,173,963
Capital Expenditures	1,409,113		48,000	48,000
TOTAL OPERATING EXPENSE	\$ 21,982,334	\$	23,861,280	\$ 15,056,106
EXPENDITURE OF PRIOR YEAR FUNDS				
CIP Expenditures	\$ 217,359	\$	-	\$ 
TOTAL EXPENDITURE OF PRIOR YEAR FUNDS	\$ 217,359	\$	-	\$ -
TOTAL EXPENSE	\$ 22,199,693	\$	23,861,280	\$ 15,056,106
RESERVES				
Continuing Appropriation - CIP	\$ (683,681)	\$	816,447	\$ 808,734
TOTAL RESERVES	\$ (683,681)	\$	816,447	\$ 808,734
BALANCE	\$ 18,384,507	\$	8,367,865	\$ 3,940,451
TOTAL BALANCE, RESERVES, AND EXPENSE	\$ 39,900,519	\$	33,045,592	\$ 19,805,291

<sup>\*</sup>At the time of publication, audited financial statements for Fiscal Year 2018 were not available. Therefore, the Fiscal Year 2018 column reflects final budgeted revenue and expense amounts from the Fiscal Year 2018 Adopted Budget, while the beginning Fiscal Year 2018 balance amount reflects the audited Fiscal Year 2017 ending balance.



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