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Division Description

The Airports Division, part of the Real Estate Assets Department (READ), is responsible for operating the City's two General Aviation airports, Montgomery-Gibbs Executive Airport and Brown Field, within the City of San Diego. General Aviation includes all aviation activities except scheduled airline and military flights (although Brown Field accommodates a sizable number of military operations). The two airports support a significant portion of the San Diego region's total annual flight operations and can accommodate a variety of General Aviation aircraft. Montgomery-Gibbs is the busiest General Aviation airport in the San Diego region and Brown Field has the longest available civilian runway in the region. Aviation lessees include Fixed Base Operators (FBO) that provide fuel, aircraft maintenance, and aircraft storage facilities; flight schools; San Diego Fire-Rescue helicopter operations; San Diego Police Air Support Unit; emergency medical transport operations, and several hundred individual aircraft owners. The majority of the Airport's revenues are derived from non-aviation lessees that include a hotel business park, restaurants, Fire Station 43, San Diego Police Department Eastern Division, office space tenants , and other individual lessees. Airport staff has the responsibility of maintaining the airports in conformance with Federal Aviation Administration (FAA) regulations and grant assurances, as well as administering various leases.

The Division's mission is:

To develop, operate, and maintain Montgomery-Gibbs Executive Airport and Brown Field Airport as world-class General Aviation Reliever Airports, providing access to the National Air Transportation System in a safe, efficient, economically self-sufficient, environmentally sensitive, and professional manner.

The Division's vision is:

World renowned General Aviation Airports, to serve a world-class city.

Goals and Objectives

Goal 1: Ensure City Airports are operated safely and efficiently

- Inspect the airports everyday, morning and evening per FAA standards
- Pass annual CALTRANS Aeronautics inspections
- Maintain Capability for emergency repairs

Goal 2: Ensure the Airports comply with all applicable Federal, State and local regulations as access portals to the National Air Transportation System

- Ensure that the Airport Master Plans for both Brown Field and Montgomery-Gibbs Airport are current and valid
- Update Airport Layout Plans as required and include narratives for new projects
- Publish an Airports Operations Policy Manual to ensure compliance with all FAA requirements regarding Airport Operations and all FAA Airport Improvement Program grant assurances
- Conduct annual hangar and facility inspections

Goal 3: Ensure the financial self-sufficiency of City's airports, maximize aviation uses , and invest in Airports infrastructure

- Ensure that all available Airports properties are held under appropriate leases or use agreements with no lease in a "hold-over" status
- Maximize the City's return on investment by ensuring that all leases are in compliance with City policies, monitored regularly, and based on market-rate studies
- Ensure that Airports "Rates and Charges" are evaluated annually for fairness and reasonableness and are adjusted appropriately in accordance with City policy

Goal 4: Create a climate in which airport businesses and local business are able to thrive and contribute to a resilient and economically prosperous City

- Publish and keep updated a "Minimum Standards" document
- Publish, use, and update an "Airports Division Property Management Manual" that addresses day-to-day Airports property management functions

Goal 5: Be customer-focused and responsive to residents' concerns, particularly ones related to noise and safety

- Seek and embrace public input
- Create and distribute a "Customer Satisfaction Survey" for both internal and external customers to provide feedback seeking at least an 80% approval rating
- Involve the Airports Advisory Committee, users, residents, and other interested parties in the operation, utilization, and development of the Airports
- Publish a staggered, bi-annual, airport-specific electronic newsletter

Goal 6: Be extraordinary stewards of airports property, especially environmentally unique and sensitive habitats

- Ensure that all Airports properties and real property improvements are maintained in the best possible condition
- Maintain and protect environmentally sensitive habitat on the Airports in accordance with appropriate standards
- Conduct annual inspections of all Airports property
- Update the inventory of all Airport Lease Agreements and Airport-owned real property assets
- Identify all aeronautical and non-aeronautical leases
- Manage and enforce all lease terms

Goal 7: Retain and recruit experienced professionals well-versed in airport management and provide recurring training to maintain a high level of competency

- Place emphasis on education and aviation experience in the selection of new employees
- Encourage membership in professional organizations such as the American Association of Airport Executives
- Encourage certification and/or accreditation from the American Association of Airport Executives
- Encourage attendance at professional conferences and workshops related to the airport industry
- Recognize and promote employees who demonstrate exceptional performance and knowledge in the airport management field

Key Performance Indicators

| | Performance Indicator | FY2017 Target | FY2017 Actual | FY2018 Target | FY 2018 Projection | FY 2019 Target |
|----|--|------------------|------------------|------------------|-----------------------|-------------------|
| 1. | Average number of working days to respond to a noise complaint | 1 | 1 | 1 | 1 | 1 |
| 2. | Number of days/year Airports are closed or otherwise unavailable to serve as part of the Regional and National Air Transportation System | 0 | 0 | 0 | 0 | 0 |
| 3. | Percent deviation between cost of services at City airports and other similar regional airports | 10% | 10% | 10% | 10% | 10% |
| 4. | Percent of total revenue derived from aviation- related activities | 41% | 41% | 41% | 41% | 41% |



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Department Summary

| | FY2017 Actual | FY2018 Budget | FY2019 Proposed | FY | 2018–2019 Change |
|-------------------------------|------------------|------------------|--------------------|----|---------------------|
| FTE Positions (Budgeted) | 22.00 | 22.00 | 22.00 | | 0.00 |
| Personnel Expenditures | \$ 1,870,664 | \$ 2,045,606 | \$ 2,171,485 | \$ | 125,879 |
| Non-Personnel Expenditures | 1,931,829 | 3,677,133 | 3,238,294 | | (438,839) |
| Total Department Expenditures | \$ 3,802,493 | \$ 5,722,739 | \$ 5,409,779 | \$ | (312,960) |
| Total Department Revenue | \$ 5,320,326 | \$ 5,371,548 | \$ 4,934,289 | \$ | (437,259) |

Airports Fund

Department Expenditures

| | FY2017 | FY2018 | FY2019 | FY | 2018–2019 |
|----------|-----------------|-----------------|-----------------|----|-----------|
| | Actual | Budget | Proposed | | Change |
| Airports | \$ 3,802,493 | \$ 5,722,739 | \$ 5,409,779 | \$ | (312,960) |
| Total | \$ 3,802,493 | \$ 5,722,739 | \$ 5,409,779 | \$ | (312,960) |

Department Personnel

| | FY2017 | FY2018 | FY2019 | FY2018–2019 |
|----------|--------|--------|----------|-------------|
| | Budget | Budget | Proposed | Change |
| Airports | 22.00 | 22.00 | 22.00 | 0.00 |
| Total | 22.00 | 22.00 | 22.00 | 0.00 |

Significant Budget Adjustments

| | FTE | Expenditures | Revenue |
|--|------|---------------|-------------|
| Brown Field Terminal Repair Addition of one-time non-personnel expenditures for structural repair of the Brown Field Airport Terminal. | 0.00 | \$ 250,000 | \$ - |
| Salary and Benefit Adjustments Adjustments to reflect savings resulting from vacant positions for any period of the fiscal year, retirement contributions, retiree health contributions, and labor negotiations. | 0.00 | 125,879 | - |
| Non-Discretionary Adjustment Adjustment to expenditure allocations that are determined outside of the department's direct control. These allocations are generally based on prior year expenditure trends and examples of these include utilities, insurance, and rent. | 0.00 | 33,744 | - |
| Street Sweeping Services Addition of one-time non-personnel expenditures for street sweeping services at Brown Field and Montgomery-Gibbs Executive Airport. | 0.00 | 16,500 | - |
| Pension Payment Stabilization Reserve Addition of one-time expenditures to replenish the Pension Payment Stabilization Reserve. | 0.00 | 11,233 | - |
| Support for Information Technology Adjustment to expenditure allocations according to a zero- based annual review of information technology funding | 0.00 | (130,901) | - |

Significant Budget Adjustments (Cont'd)

| | FTE | Expenditures | Revenue |
|---|------|-----------------|-----------|
| Reduction of Non-Personnel Expenditures Reduction of non-personnel expenditures related to maintenance and repairs services, and various supplies. | 0.00 | (184,415) | - |
| One-Time Reductions and Annualizations Adjustment to reflect one-time revenues and expenditures, and the annualization of revenues and expenditures, implemented in Fiscal Year 2018. | 0.00 | (435,000) | (489,666) |
| Revised Revenue Adjustments to reflect revised revenue projections. | 0.00 | - | 52,407 |
| Total | 0.00 | \$ (312,960) \$ | (437,259) |

Expenditures by Category

| | FY2017 | FY2018 | FY2019 | F١ | /2018–2019 |
|------------------------|-----------------|-----------------|-----------------|----|------------|
| | Actual | Budget | Proposed | | Change |
| PERSONNEL | | | | | |
| Personnel Cost | \$ 1,156,387 | \$ 1,190,271 | \$ 1,287,846 | \$ | 97,575 |
| Fringe Benefits | 714,276 | 855,335 | 883,639 | | 28,304 |
| PERSONNEL SUBTOTAL | 1,870,664 | 2,045,606 | 2,171,485 | | 125,879 |
| NON-PERSONNEL | | | | | |
| Supplies | \$ 105,194 | \$ 171,042 | \$ 166,223 | \$ | (4,819) |
| Contracts | 1,432,903 | 3,100,089 | 2,759,360 | | (340,729) |
| Information Technology | 166,744 | 181,762 | 50,861 | | (130,901) |
| Energy and Utilities | 197,669 | 207,389 | 233,766 | | 26,377 |
| Other | 7,390 | 5,251 | 5,251 | | - |
| Transfers Out | 756 | 844 | 12,077 | | 11,233 |
| Capital Expenditures | 21,173 | 10,000 | 10,000 | | - |
| Debt | - | 756 | 756 | | - |
| NON-PERSONNEL SUBTOTAL | 1,931,829 | 3,677,133 | 3,238,294 | | (438,839) |
| Total | \$ 3,802,493 | \$ 5,722,739 | \$ 5,409,779 | \$ | (312,960) |

Revenues by Category

| | FY2017 Actual | FY2018 Budget | FY2019 Proposed | F١ | 2018–2019/ Change |
|---------------------------------|------------------|------------------|--------------------|----|----------------------|
| Charges for Services | \$ 626,614 | \$ 633,220 | \$ 640,612 | \$ | 7,392 |
| Fines Forfeitures and Penalties | 250 | - | - | | - |
| Other Revenue | 4,441 | - | - | | - |
| Rev from Money and Prop | 4,689,021 | 4,738,328 | 4,293,677 | | (444,651) |
| Total | \$ 5,320,326 | \$ 5,371,548 | \$ 4,934,289 | \$ | (437,259) |

Personnel Expenditures

| Job Number | Job Title / Wages | FY2017 Budget | FY2018 Budget Pr | FY2019 oposed | Salary R | ange | Total |
|---------------|------------------------------|------------------|---------------------|------------------|------------|-------------|---------|
| FTE, Salari | ies, and Wages | | | | | | |
| 20000012 | Administrative Aide 1 | 1.00 | 1.00 | 1.00 | \$38,181 - | \$46,002 \$ | 44,392 |
| 20000036 | Airport Manager | 2.00 | 2.00 | 2.00 | 52,964 - | 63,836 | 125,438 |
| 20000035 | Airport Operations Assistant | 4.00 | 4.00 | 4.00 | 36,097 - | 43,016 | 171,915 |
| 20000119 | Associate Management Analyst | 1.00 | 1.00 | 1.00 | 55,843 - | 67,489 | 63,108 |
| 20000648 | Biologist 3 | 1.00 | 0.00 | 0.00 | 64,051 - | 77,544 | - |

Personnel Expenditures (Cont'd)

| Job | el Experialitures (Cont d) | FY201 | 7 EV2 | 2018 | FY2019 | | | | |
|-------------|--|-------|------------------|------|------------------|-------------------|------------------------|----|--------------|
| | Job Title / Wages | Budge | | | Proposed | Sala | ry Range | | Total |
| 20000649 | Biologist 3 | 0.0 | 0 | 1.00 | 1.00 | 64,0 | 51 - 77,54 | 14 | 77,544 |
| 20001168 | Deputy Director | 1.0 | 0 | 1.00 | 1.00 | 48,5 ⁻ | 16 - 178,44 | 45 | 129,125 |
| 20000426 | Equipment Operator 1 | 1.0 | 0 | 1.00 | 1.00 | 38,93 | 33 - 46,60 |)4 | 46,604 |
| 20000468 | Grounds Maintenance Worker 2 | 1.0 | 0 | 1.00 | 1.00 | 32,8 ⁻ | 10 - 39,0 [.] | 19 | 32,810 |
| 20001222 | Program Manager | 1.0 | 0 | 1.00 | 1.00 | 48,5 ⁻ | 16 - 178,44 | 45 | 107,432 |
| 20000768 | Property Agent | 2.0 | 0 | 2.00 | 2.00 | 61,32 | 22 - 74,12 | 28 | 146,145 |
| 20000831 | Senior Airport Operations Assistant | 2.0 | 0 | 2.00 | 2.00 | 39,64 | 42 - 47,3 ⁻ | 13 | 91,646 |
| 20000927 | Senior Clerk/Typist | 1.0 | 0 | 1.00 | 1.00 | 37,2 | 57 - 44,98 | 50 | 44,950 |
| 20001003 | Supervising Property Agent | 1.0 | 0 | 1.00 | 1.00 | 68,97 | 71 - 83,56 | 51 | 81,594 |
| 20001053 | Utility Worker 2 | 2.0 | 0 | 2.00 | 2.00 | 34,42 | 21 - 40,97 | 75 | 78,672 |
| 20000756 | Word Processing Operator | 1.0 | 0 | 1.00 | 1.00 | 32,53 | 30 - 39,17 | 70 | 39,170 |
| | Bilingual - Regular | | | | | | | | 4,368 |
| | Budgeted Vacancy Savings | | | | | | | | (32,810) |
| | Overtime Budgeted | | | | | | | | 26,380 |
| | Pesticide App Licens | | | | | | | | 5,200 |
| | Right Of Way Cert | | | | | | | | 4,163 |
| FTE, Salar | ies, and Wages Subtotal | 22.0 | 0 2 | 2.00 | 22.00 | | | \$ | 1,287,846 |
| | | | FY2017 | | FY2018 | | FY2019 | F١ | (2018–2019 |
| | | | Actual | | Budget | | Proposed | | Change |
| Fringe Ber | nefits | | | | | | | | |
| Employee | Offset Savings | \$ | 5,051 | \$ | 5,093 | \$ | 5,357 | \$ | 264 |
| Flexible Be | | | 193,239 | | 238,520 | | 241,519 | | 2,999 |
| Long-Term | Disability | | 2,986 | | - | | - | | - |
| Medicare | - Franks, maant Danafita | | 17,884 | | 16,907 | | 18,341 | | 1,434 |
| | t-Employment Benefits edical Trust | | 118,924 1,543 | | 126,021 1,588 | | 128,751 1,904 | | 2,730 316 |
| Retiremen | | | 609 | | 809 | | 1,304 | | (809) |
| Retiremen | | | 252,140 | | 334,612 | | 337,125 | | 2,513 |
| Retiremen | t DROP | | 2,151 | | 2,755 | | 1,403 | | (1,352) |
| Risk Mana | gement Administration | | 20,727 | | 21,231 | | 22,134 | | 903 |
| | ntal Pension Savings Plan | | 77,602 | | 78,869 | | 96,050 | | 17,181 |
| | ment Insurance | | 2,037 | | 2,072 | | 2,109 | | 37 |
| | Compensation | • | 19,385 | | 26,858 | • | 28,946 | | 2,088 |
| - | nefits Subtotal | \$ | 714,276 | \$ | 855,335 | \$ | 883,639 | \$ | 28,304 |
| Iotal Perso | onnel Expenditures | | | | | \$ | 2,171,485 | | |

Revenue and Expense Statement (Non–General Fund)

| Airports Fund | | FY2017 Actual | | FY2018 [*] Budget | | FY2019 Proposed |
|--|----------|------------------|----------|-------------------------------|----------|------------------------|
| BEGINNING BALANCE AND RESERVES | | | | | | |
| Balance from Prior Year | \$ | 8,227,639 | \$ | 9,745,473 | \$ | 9,438,782 |
| Continuing Appropriation - CIP | | 6,039,472 | | 5,572,097 | | 5,240,728 |
| Operating Reserve | | 675,000 | | 675,000 | | 675,000 |
| Pension Stability Reserve | | 37,590 | | 37,590 | | 37,590 |
| TOTAL BALANCE AND RESERVES | \$ | 14,979,700 | \$ | 16,030,160 | \$ | 15,392,099 |
| REVENUE | | | | | | |
| Charges for Services | \$ | 626,614 | \$ | 633,220 | \$ | 640,612 |
| Fines Forfeitures and Penalties | | 250 | | _ | | _ |
| Other Revenue | | 4,441 | | _ | | _ |
| Revenue from Use of Money and Property | | 4,689,021 | | 4,738,328 | | 4,293,677 |
| TOTAL REVENUE | \$ | 5,320,326 | \$ | 5,371,548 | \$ | 4,934,289 |
| TOTAL BALANCE, RESERVES, AND REVENUE | \$ | 20,300,027 | \$ | 21,401,708 | \$ | 20,326,388 |
| OPERATING EXPENSE | | | | | | |
| Personnel Expenses | \$ | 1,156,387 | \$ | 1,190,271 | \$ | 1,287,846 |
| Fringe Benefits | | 714,276 | | 855,335 | | 883,639 |
| Supplies | | 105,194 | | 171,042 | | 166,223 |
| Contracts | | 1,432,903 | | 3,100,089 | | 2,759,360 |
| Information Technology | | 166,744 | | 181,762 | | 50,861 |
| Energy and Utilities | | 197,669 | | 207,389 | | 233,766 |
| Other Expenses | | 7,390 | | 5,251 | | 5,251 |
| Transfers Out | | 756 | | 844 | | 12,077 |
| Capital Expenditures | | 21,173 | | 10,000 | | 10,000 |
| Debt Expenses | | - | | 756 | | 756 |
| TOTAL OPERATING EXPENSE | \$ | 3,802,493 | \$ | 5,722,739 | \$ | 5,409,779 |
| EXPENDITURE OF PRIOR YEAR FUNDS | | | | | | |
| CIP Expenditures | \$ | 467,375 | \$ | _ | \$ | - |
| TOTAL EXPENDITURE OF PRIOR YEAR FUNDS | \$ | 467,375 | \$ | - | \$ | _ |
| TOTAL EXPENSE | \$ | 4,269,868 | \$ | 5,722,739 | \$ | 5,409,779 |
| RESERVES | | | | | | |
| Continuing Appropriation - CIP | \$ | 5,572,097 | \$ | 5,572,097 | \$ | 5,240,728 |
| Operating Reserve | | 675,000 | | 675,000 | | 675,000 |
| | | 37,590 | | 37,590 | | - |
| Pension Stability Reserve | | | | | | |
| Pension Stability Reserve TOTAL RESERVES | \$ | 6,284,687 | \$ | 6,284,687 | \$ | 5,915,728 |
| • | \$ \$ | | \$ \$ | 6,284,687 9,394,282 | \$ \$ | 5,915,728 9,000,881 |

*At the time of publication, audited financial statements for Fiscal Year 2018 were not available. Therefore, the Fiscal Year 2018 column reflects final budgeted revenue and expense amounts from the Fiscal Year 2018 Adopted Budget, while the beginning Fiscal Year 2018 balance amount reflects the audited Fiscal Year 2017 ending balance.