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Description

Special promotional programs are intended to advance the City's economy by promoting the City of San Diego as a visitor destination in the national and international marketplace. The Special Promotional Programs Department supports programs that increase hotel occupancy and attract industry resulting in the generation of Transient Occupancy Tax (TOT) and other revenue. The Department's programs are funded by TOT revenue to develop, maintain, and enhance visitor–related facilities and support the promotion of the City's cultural amenities and natural attractions.



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Department Summary

	FY2019	FY2020	FY2021	FY2020-2021
	Actual	Budget	Adopted	Change
FTE Positions (Budgeted)	0.00	0.00	0.00	0.00
Personnel Expenditures	\$ -	\$ -	\$ -	\$ -
Non-Personnel Expenditures	121,949,410	126,187,332	78,178,285	(48,009,047)
Total Department Expenditures	\$ 121,949,410	\$ 126,187,332	\$ 78,178,285	\$ (48,009,047)
Total Department Revenue	\$ 122,906,820	\$ 127,373,322	\$ 81,157,714	\$ (46,215,608)

Transient Occupancy Tax Fund

Department Expenditures

	FY2019	FY2020	FY2021	FY2020-2021
	Actual	Budget	Adopted	Change
Arts, Culture, & Community Festivals	\$ 12,941,572	\$ 12,907,727	\$ 5,765,978 \$	(7,141,749)
Discretionary Funding	23,391,444	24,284,744	16,231,543	(8,053,201)
Economic Development Programs	2,050,173	2,042,200	1,027,200	(1,015,000)
Safety & Maint - Visitor Related	83,566,221	86,952,661	55,153,564	(31,799,097)
Facilities				
Total	\$ 121,949,410	\$ 126,187,332	\$ 78,178,285 \$	(48,009,047)

Significant Budget Adjustments

,	FTE	Expenditures	Revenue
Support to Other Funds Adjustment to the annual allocations which support operating costs for Mission Bay/Balboa Park Improvements, Convention Center, PETCO Park, and the Trolley Extension Reserve Fund.	0.00 \$	(459,283) \$	-
Reduction to Economic Development and Tourism Support Reduction in non-personnel expenditures associated with Economic Development and Tourism support to outside organizations.	0.00	(1,015,000)	-
Support to Stadium Adjustment to the annual allocation which support operating costs for the SDCCU Stadium; which is anticipated to end operations in July 2020.	0.00	(2,471,056)	-
Reduction of Arts & Culture Allocation Reduction of non-personnel expenditures for the Public Art Fund; City Council Discretionary; Creative Communities San Diego; Organizational Support; and Arts, Culture and Community Festivals allocation.	0.00	(3,192,149)	-
One-Time Additions and Annualizations Adjustment to reflect one-time revenues and expenditures, and the annualization of revenues and expenditures, implemented in Fiscal Year 2020.	0.00	(5,399,600)	(3,949,600)

Significant Budget Adjustments

	FTE	Expenditures	Revenue
One-Cent Discretionary Adjustment Adjustment to reflect the decrease in One-Cent Transient Occupancy Tax to support the General Fund.	0.00	(8,053,201)	-
Safety and Maintenance of Visitor-Related Facilities Reduction in reimbursements to the General Fund associated with the safety and maintenance of visitor- related facilities.	0.00	(27,418,758)	-
Revised Revenue Adjustment to reflect revised revenue projections.	0.00	-	(42,266,008)
Total	0.00 \$	(48,009,047) \$	(46,215,608)

Expenditures by Category

, and a second	FY2019 Actual	FY2020 Budget	FY2021 Adopted	FY2020-2021 Change
NON-PERSONNEL				
Supplies	\$ 415	\$ -	\$ -	\$ -
Contracts	58,226,202	69,627,462	33,157,726	(36,469,736)
Information Technology	21,365	-	-	-
Other	18	-	-	-
Transfers Out	63,701,410	56,559,870	45,020,559	(11,539,311)
NON-PERSONNEL SUBTOTAL	121,949,410	126,187,332	78,178,285	(48,009,047)
Total	\$ 121,949,410	\$ 126,187,332	\$ 78,178,285	\$ (48,009,047)

Revenues by Category

	FY2019	FY2020	FY2021	FY2020-2021
	Actual	Budget	Adopted	Change
Transfers In	\$ 3,949,600	\$ 3,949,600	\$ -	\$ (3,949,600)
Transient Occupancy Tax	118,957,220	123,423,722	81,157,714	(42,266,008)
Total	\$ 122,906,820	\$ 127,373,322	\$ 81,157,714	\$ (46,215,608)

Special Promotions

Organization / Program	FY2019 Actual	FY2020 Budget	FY2021 Adopted
ARTS, CULTURE, AND COMMUNITY FESTIVALS			
Creative Communities San Diego			
A Ship in the Woods Foundation	\$ 5,000	\$ 5,000	\$ -
Adams Avenue Business Association	35,103	35,071	9,628
Amateur Pianists	-	5,000	-
American Water Works Association Water for People Committee	9,958	12,256	5,000
America's Finest City Dixieland Jazz Society	38,073	-	-
Armed Services YMCA- SD Branch	115,726	126,548	36,696
Asian Story Theater	5,940	5,000	5,000
Balboa Park Conservancy	-	27,189	15,445
Biocom Institute	84,785	98,562	29,517
Bodhi Tree Concerts	5,000	5,000	5,000
Brazilian Institute for Arts & Culture	11,433	10,906	-
Cabrillo Festival, Inc.	5,000	5,000	5,000
California Lawyers for the Arts	-	51,226	16,686
Casa Familiar, Inc.	5,000	5,000	5,000

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City of San Diego Fiscal Year 2021 Adopted Budget

Special Fromotions			
	FY2019	FY2020	FY2021
Organization / Program	Actual	Budget	Adopted
ContACT Arts dba San Diego Fringe Festival	87,411		30,675
COTA (Collaborations: Teachers and Artists)	5,805	5,000	-
Depositing Empowerment through Outreach and Urban	5,000	5,000	-
Redevelopment			
East Village Association	<u>-</u>	-	5,000
Friends of Balboa Park	5,000	-	-
Hillcrest Business Improvement Association	23,193	21,693	6,901
Historic Old Town Community Foundation	-	-	7,936
Indian Fine Arts Academy of San Diego	25,459	25,201	11,499
International Rescue Committee, Inc.	-	-	17,868
Italian American Art and Cultural Association of San Diego	19,036	17,843	5,636
Jacobs and Cushman San Diego Food Bank	61,103	57,272	18,426
KARAMA	7,561	7,145	5,000
Karen Organization of San Diego	5,000	5,000	5,000
Kyoto Symposium Organization	-	16,993	29,642
La Maestra Family Clinic, Inc.	7,625	7,147	30,479
Linda Vista Multi-Cultural Fair, Inc.	9,506	8,866	5,000
Little Italy Association	25,459	19,408	-
Little Saigon San Diego	-	25,454	9,940
Lux Art Institute	-	-	14,992
Mandate Project Impact, Inc.	25,218	20,694	7,857
Mariachi Juvenil de San Diego	48,952	-	-
Mariachi Scholarship Foundation	25,201	27,529	10,150
Media Heritage	-	16,568	5,000
Medium Photography, Inc.	-	-	5,628
Musicians For Education	17,397	19,757	5,985
Ocean Beach Merchants Association, Inc.	29,895	28,021	10,104
Old Town Chamber of Commerce	-	12,915	11,178
Options For All	-	11,895	-
Pacific Beach Business Improvement Association	15,815	15,105	5,000
Pacific Beach Town Council	5,000	5,000	5,000
Parade Band Foundation	9,065	-	-
PASACAT, Inc.	-	-	5,000
Paving Great Futures	-	9,039	7,722
Point Loma Summer Concerts	16,564	20,790	8,067
Rancho de los Penasquitos Town Council	-	8,496	5,000
reInterpret	-	-	5,000
Rolando Community Council, Inc.	7,591	7,231	5,000
San Diego Architectural Foundation	10,878	14,444	5,000
San Diego Audubon Society	23,145	27,117	-
San Diego Earth Day	23,723	39,085	10,667
San Diego Film Foundation	137,143	85,184	69,940
San Diego Lesbian and Gay Pride	138,893	138,894	69,940
San Diego Performing Arts League	5,000	5,000	5,000
San Diego Shakespeare Society	5,983	5,000	5,000
San Diego State University Research Foundation for KPBS	-	42,484	12,871
San Ysidro Improvement Corporation	-	10,304	-
Sherman Heights Community Center	6,222	-	-
Sorrento Valley Town Council, Inc.	5,000	-	-
Speed of Change, Inc.	15,815	-	5,000
Spirit of the Fourth, Inc.	11,186	11,545	5,000
Teatro Mascara Magica	6,581	5,000	-

		FY2019	FY2020	FY202	1
Organization / Program		Actual	Budget	Adopte	
The Bon Temps Social Club of San Diego		127,128	119,316	36,48	
The Cooper Family Foundation		5,000	11,215	5,00	
The Mexicayotl Indio Cultural Center		5,000		5,00	
Torrey Pines Kiwanis Foundation		52,578	50,369	14,41	
Via International		5,786	7,158	5,00	
Vietnamese-American Youth Alliance		-	-	6,43	
Creative Communities San Diego Subtotal	\$	1,388,935	\$ 1,388,935		
Organizational Support		1,000,000	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		_
America's Finest City Dixieland Jazz Society	\$	_	\$ -	\$ 5,00	00
Art of Elan	•	26,616	22,985	15,87	
Art Produce			,505	5,00	
Artreach		21,826	26,687	17,73	
Arts for Learning San Diego (Young Audiences of San Diego)		139,098	97,083	55,33	
Backyard Renaissance		, -	7,171	5,00	
Bach Collegium San Diego		32,700	31,705	15,40	
Balboa Art Conservation Center		· <u>-</u>	-	24,40	
Balboa Park Cultural Partnership		245,264	229,911	113,36	
Balboa Park Online Collaborative, Inc.		85,137	34,782		-
Black Mountain Dance Foundation		-	46,028		-
California Ballet Association, Inc.		120,479	141,140	49,32	<u>′</u> 3
California Lawyers for the Arts		73,404	-		-
CAMARADA		15,815	13,253	8,63	37
Center for World Music		25,706	20,963	12,57	′ 1
Choral Club of San Diego		5,000	5,000	5,00	0
Choral Consortium of San Diego		5,000	5,000	5,00	0
City Ballet, Inc.		84,883	86,206	41,38	8
Classics for Kids, Inc.		37,170	33,833	18,88	8
Culture Shock Dance Troupe, Inc.		23,206	-	5,00	0
Cygnet Theatre Company		172,973	166,434	82,43	6
David's Harp Foundation		-	14,667	9,83	5
Diversionary Theater Productions, Inc.		77,533	64,475	38,81	7
Fern Street Community Arts, Inc.		21,021	23,556	15,93	
Finest City Performing Arts, Inc.		56,555	57,379	33,64	
Flying Leatherneck Historical Foundation		36,139	36,982	19,97	
Friends of Balboa Park		-	65,682	26,04	
Gaslamp Quarter Historical Foundation		53,460	48,344	23,76	0
Guitars in the Classroom		-	23,439	18,10	
Hausmann Quartet Foundation		-	-	7,33	1 1
Intrepid Shakespeare Company		-	34,674		-
Japan Society of San Diego and Tijuana		28,729	29,294	13,44	
Japanese Friendship Garden Society of San Diego		141,764	176,630	87,30	
La Jolla Historical Society		78,939	74,272	40,25	
La Jolla Music Society		212,062	254,464	128,54	
La Jolla Symphony and Chorus Association		60,523	49,562	25,09	
Lambda Archives of San Diego		18,054	19,222	8,59	
Lao Community Cultural Center of San Diego		-	5,925	5,88	
Library Association of La Jolla		133,483	119,783	62,76	
Little Fish Comic Book Studio		112 646	406.406	7,60	
Mainly Mozart, Inc.		112,646	106,136	57,21	
Malashock Dance & Company Maritima Museum Association of Con Diago		57,961	46,973	23,66	
Maritime Museum Association of San Diego		174,954	227,278	117,07	ŏ

Special Proffictions			
	FY2019	FY2020	FY2021
Organization / Program	Actual	Budget	Adopted
Media Arts Center San Diego	96,602	95,601	48,043
Mingei International, Inc.	196,511	148,343	72,595
Mojalet Dance Collective	15,189	13,803	8,011
Moxie Theatre, Inc.	27,075	33,035	17,510
Museum of Contemporary Art San Diego	267,441	280,383	130,766
Museum of Photographic Arts	229,051	113,441	49,403
New Americans Museum	38,529	34,205	22,857
NTC Foundation	191,782	184,119	117,392
Old Globe Theatre	491,017	459,050	231,414
Opera Neo	17,902	22,141	13,169
Outside the Lens	55,231	51,676	27,638
Pacific Arts Movement	67,295	72,099	36,735
Persian Cultural Center	42,615	40,156	22,147
Playwrights Project	42,174	46,615	24,581
Poway Center for the Performing Arts Foundation	66,449	62,924	35,389
Prophet World Beat Productions	33,647	35,607	18,171
Putnam Foundation dba Timken Museum of Art	126,939	144,678	85,668
Quilt San Diego	-	-	13,920
Resounding Joy, Inc.	26,942	27,826	13,015
Reuben H. Fleet Science Center	352,986	293,786	178,101
SACRA PROFANA	15,042	16,974	7,818
San Diego Air & Space Museum	294,897	296,615	146,374
San Diego Archaeological Center	32,518	30,307	15,449
San Diego Art Institute	48,304	51,634	17,466
San Diego Automotive Museum	56,795	54,352	30,656
San Diego Ballet	48,322	45,702	28,157
San Diego Center for Jewish Culture	137,311	125,468	64,214
San Diego Chapter of Sweet Adelines Intl	137,311	125,400	5,715
San Diego Children's Choir	62,497	55,691	35,607
San Diego Chinese Historical Society and Museum	02,437	18,134	12,535
San Diego Civic Youth Ballet	77,077	65,423	28,661
San Diego Comic Convention	489,802	370,237	219,058
San Diego Cultural Arts Alliance	409,002	370,237	6,502
San Diego Dance Theater	45 410	10 500	
•	45,419	48,500	26,856
San Diego Early Music Society	14,986	12,205	8,133
San Diego Guild of Puppetry, Inc.	12,887	12,058	7,042
San Diego Historical Society	165,335	176,850	89,582
San Diego Junior Theatre	83,822	89,822	50,536
San Diego Master Chorale	12,923	-	7,306
San Diego Model Railroad Museum, Inc.	70,057	74,551	42,913
San Diego Museum Council, Inc.	23,368	25,219	11,660
San Diego Museum of Art	366,448	392,310	189,854
San Diego Museum of Man	236,273	228,835	103,100
San Diego Musical Theatre	87,466	105,780	52,773
San Diego Opera Association	397,566	392,006	159,369
San Diego Pro Arte Voices	9,041	7,758	6,232
San Diego Repertory Theatre	203,636	173,705	117,379
San Diego Society of Natural History, dba San Diego Natural	426,696	392,101	188,097
History Museum			
San Diego Sports Association (previously San Diego Hall of	115,775	65,310	22,141
Champions)			
San Diego Symphony Orchestra Association	490,787	458,799	235,509

		FY2019	FY2020		FY2021
Organization / Program		Actual	Budget		Adopted
San Diego Theatres, Inc.		-	340,741		-
San Diego Watercolor Society		33,848	30,301		19,460
San Diego Winds		17,511	16,346		13,400
San Diego Women's Chorus		17,511	14,712		9,298
San Diego Writers Ink		20,880	24,861		12,476
San Diego Young Artists Music Academy		11,741	8,428		8,447
San Diego Youth Symphony and Conservatory		136,783	132,666		62,043
		89,925	88,688		•
Save Our Heritage Organisation		•	•		47,842
Scripps Ranch Theatre		26,833	22,888		12,932
So Say We All		10,024	15,402		7,021
Space 4 Art, Inc.		35,184	26,028		17,666
Spreckels Organ Society		36,538	27,834		16,399
The AjA Project		43,013	49,488		25,848
The New Children's Museum		199,162	204,476		104,750
The PGK Project, Inc.		14,318	16,387		9,720
THE ITALIAN CULTURAL CENTER OF SAN DIEGO		-	-		10,230
Theater and Arts Foundation of San Diego, dba La Jolla Playhouse		454,036	457,525		229,027
transcenDANCE Youth Arts Project		21,781	38,624		20,648
Vanguard Culture		-	-		5,000
Veterans Memorial Center		20,541	24,715		7,677
Villa Musica		78,490	77,564		41,010
Westwind Brass		5,824	6,133		5,000
Wheelchair Dancers Organization		-	-		5,000
Women's History Reclamation Project, Inc.		-	17,894		13,430
Write Out Loud		12,269	20,128		10,457
Youth Philharmonic Orchestra		8,397	11,044		5,721
Write Out Loud		12,269	20,128		10,457
Young Audiences of San Diego		-	97,083		55,335
Youth Philharmonic Orchestra		8,397	11,044		5,721
Organizational Support Subtotal	\$	10,065,625	\$ 10,065,625	\$	5,066,572
Other					
Cultural Affairs Department, Arts and Culture Administration	\$	1,029,509	\$ 1,336,596	\$	2,090,553
Arts, Culture, and Community Festivals - Allocation Adjustment		100,000	77,396		-
Arts, Culture, and Community Festivals - Horton Plaza		420,000	420,000		-
Arts, Culture, and Community Festivals - Mayor/City Council		400,000	400,000		-
Allocations					
Arts, Culture, and Community Festivals - Public Art Fund		578,445	555,771		<u>-</u>
Other Subtotal	\$	2,527,954	\$ 2,789,763	\$	2,090,553
TOTAL ARTS, CULTURE, AND COMMUNITY FESTIVALS	\$	13,982,514	\$ 14,244,323	\$	7,856,531
CAPITAL IMPROVEMENTS					
Capital Improvements					
Convention Center Complex	\$	12,561,050	\$ 12,560,300	\$	12,560,050
Mission Bay Park/Balboa Park Improvements		1,423,475	1,430,751		1,432,430
PETCO Park		9,278,997	9,292,250		9,291,500
Stadium Operations		4,044,213	-		-
Trolley Extension Reserve		1,064,000	925,799		1,064,500
Capital Improvements Subtotal	\$	28,371,735	\$ 24,209,100	\$	24,348,480
TOTAL CAPITAL IMPROVEMENTS					24,348,480
TOTAL CAPITAL INTROVENIENTS	\$	28,371.735	\$ 24,209,100	•	
	\$	28,371,735	\$ 24,209,100	Þ	2 1,0 10, 100
ECONOMIC DEVELOPMENT PROGRAMS	\$	28,371,735	\$ 24,209,100	Э	21,310,100
ECONOMIC DEVELOPMENT PROGRAMS Citywide Economic Development					2 1,5 10, 100
ECONOMIC DEVELOPMENT PROGRAMS	\$ \$		\$ 40,000		-

Special Promotions

		EV2010		EV2020		FY2021
Organization / Program		FY2019 Actual		FY2020 Budget		Adopted
CONNECT Foundation		Accaar		40,000		Adopted
CleanTECH San Diego		30,000		40,000		_
CyberHive, Inc.		85,000		_		_
Economic Development Corporation San Diego County		35,000		60,000		_
EvoNexus (formerly CommNexus San Diego)		35,000		45,000		_
Hera Labs		35,000		43,000		_
Maritime Alliance Foundation		40,000				_
Mission Trails Regional Park Foundation, Inc.		35,000		40,000		_
San Diego Venture Group		33,000		40,000		_
Scintillon Institute		20,000				_
Startup San Diego		20,000		50,000		_
Citywide Economic Development Subtotal	\$	315,000	\$	315,000	\$	
Economic Development and Tourism Support	-	2.2,000		2.2,000		
American Youth Hostels, Inc. dba Hostelling International USA	\$	35,000	\$	_	\$	_
Biocom Institute	Ψ	35,000	Ψ	_	Ψ	_
Biocom San Diego		33,000		40,000		_
Cabrillo National Monument Inc		35,000		38,200		_
California Western School of Law		20,000		30,200		_
CleanTECH San Diego		20,000		38,200		_
CONNECT Foundation		35,000		30,200		_
CyberHive, Inc.		33,000		38,200		_
Downtown San Diego Partnership Foundation		35,000		38,200		_
Finnish-American Chamber of Commerce Cal. Chapter, Inc.		20,000		28,600		_
GRID Alternatives San Diego		23,629		20,000		_
LaunchBio, Inc.		35,000		40,000		_
North Park Main Street		35,000		40,000		_
North Park Organization of Business		33,000		40,000		_
Otay Mesa Chamber of Commerce		35,000		40,000		_
Pro Kids Golf Academy		33,000		25,800		_
San Diego County Bicycle Coalition		35,000		23,800		_
San Diego Diplomacy Council		35,000		40,000		_
San Diego French-American Chamber of Commerce		30,000		39,500		_
San Diego Venture Group		35,000		33,300		_
Scintillon Institute		33,000		38,200		_
South County Economic Development Council		35,000		40,000		_
Startup San Diego		35,000				_
Swedish-American Chamber of Commerce		16,000		20,000		_
The Maritime Alliance		10,000		40,000		_
Travelers Aid Society of San Diego		35,000		40,000		_
University of San Diego		35,000		40,000		_
US Green Building Council SD Chapter		30,625		35,100		_
WOFI Honor		33,100		33,100		_
Unallocated		1,646		_		_
Economic Development and Tourism Support Subtotal	\$	700,000	\$	700,000	\$	_
Other	7		-	2 30,000	-	
Business Expansion, Attraction, and Retention (BEAR)	\$	940,798	\$	847,200	\$	847,200
Economic Development Program Administration	Ψ	178,756	4	180,000	4	180,000
Other Subtotal	\$	1,119,554	\$	1,027,200	\$	1,027,200
TOTAL ECONOMIC DEVELOPMENT PROGRAMS	<u> </u>	2,134,554		2,042,200		1,027,200
SAFETY AND MAINTENANCE OF VISITOR RELATED FACILTIES	Ψ	2,137,334	Ÿ	2,0-12,200	Ÿ	1,027,200
Safety and Maintenance of Visitor Polated Eacilities						

Safety and Maintenance of Visitor-Related Facilities

Organization / Program	FY2019 Actual	FY2020 Budget	FY2021 Adopted
Discretionary Transient Occupancy Tax Support to General Fund	\$ 23,391,444	\$ 24,284,744	\$ 16,231,543
Mission Bay Park/Balboa Park Improvements	460,209	424,702	432,406
Convention Center	3,544,969	2,064,845	1,099,865
PETCO Park	4,459,902	3,435,627	2,908,265
Stadium Operations	2,894,741	1,585,081	-
Cultural Affairs Department, Special Events Administration	1,212,456	1,228,422	963,876
TOT Administration and Promotional Activities	43,834,666	55,233,306	26,364,548
Safety and Maintenance of Visitor–Related Facilities Subtotal	\$ 79,798,387	\$ 88,256,727	\$ 48,000,503
TOTAL SAFETY AND MAINTENANCE OF VISITOR RELATED FACILTIES 2021	\$ 79,798,387	\$ 88,256,727	\$ 48,000,503
SUMMARY		 	
ARTS, CULTURE, AND COMMUNITY FESTIVALS	\$ 13,982,514	\$ 14,244,323	\$ 7,856,531
CAPITAL IMPROVEMENTS	28,371,735	24,209,100	24,348,480
ECONOMIC DEVELOPMENT PROGRAMS	2,134,554	2,042,200	1,027,200
SAFETY AND MAINTENANCE OF VISITOR-RELATED FACILITIES	79,798,387	88,256,727	48,000,503
TOTAL SPECIAL PROMOTIONAL PROGRAMS BUDGET	\$ 124,287,190	\$ 128,752,350	\$ 81,232,714

Revenue and Expense Statement (Non-General Fund)

Transient Occupancy Tax Fund	FY2019 Actual	FY2020* Budget			
BEGINNING BALANCE AND RESERVES					
Balance from Prior Year	\$ 2,824,426	\$	1,602,512	\$	813
TOTAL BALANCE AND RESERVES	\$ 2,824,426	\$	1,602,512	\$	813
REVENUE					
Fines Forfeitures and Penalties	\$ 13,180	\$	-	\$	-
Licenses and Permits	49,205		75,000		75,000
Other Revenue	256		-		-
Transfers In	3,949,600		3,949,600		-
Transient Occupancy Taxes	118,957,220		123,423,722		81,157,714
TOTAL REVENUE	\$ 122,969,461	\$	127,448,322	\$	81,232,714
TOTAL BALANCE, RESERVES, AND REVENUE	\$ 125,793,887	\$	129,050,834	\$	81,233,527
OPERATING EXPENSE					
Personnel Expenses	\$ 978,926	\$	1,200,245	\$	1,172,213
Fringe Benefits	385,332		466,536		472,565
Supplies	17,544		23,649		25,083
Contracts	58,671,723		70,124,611		34,128,382
Information Technology	424,345		368,839		336,660
Energy and Utilities	8,607		8,100		8,700
Other Expenses	3,488		500		2,000
Transfers Out	63,701,410		56,559,870		45,020,559
TOTAL OPERATING EXPENSE	\$ 124,191,375	\$	128,752,350	\$	81,166,162
TOTAL EXPENSE	\$ 124,191,375	\$	128,752,350	\$	81,166,162
BALANCE	\$ 1,602,512	\$	298,484	\$	67,365
TOTAL BALANCE, RESERVES, AND EXPENSE	\$ 125,793,887		129,050,834	\$	81,233,527

^{*} At the time of publication, audited financial statements for Fiscal Year 2020 were not available. Therefore, the Fiscal Year 2020 column reflects final budgeted revenue and expense amounts from the Fiscal Year 2020 Adopted Budget, while the beginning Fiscal Year 2020 balance amount reflects the audited Fiscal Year 2019 ending balance.

^{**} Fiscal Year 2021 Beginning Fund Balance reflect the projected Fiscal Year 2020 Ending Fund Balance based on updated Revenue and Expenditures projections for Fiscal Year 2020.



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