Parks and Recreation Department

2025 Golf Division Business Plan Update

Municipal Golf Committee September 18, 2025





Golf Operations Division

Background

- Since 1919, the City of San Diego has managed and operated a municipal golf program.
 - Balboa Park Golf Course
 - Mission Bay Golf Course
 - Torrey Pines Golf Course
- Division Goals
 - Provide excellent playing opportunities to the public
 - Maintain the courses to a high standard
 - Preserving long-term financial sustainability



Golf Division Business Plan

Background

- Created November 16, 2012, through an Ad Hoc Advisory Group
- Guiding document for management city-operated golf facilities
- Outlines implementation of programs and initiatives
- Allows for annual updates rather than a fixed timeline



Golf Enterprise Fund

Fiscal Year 2025

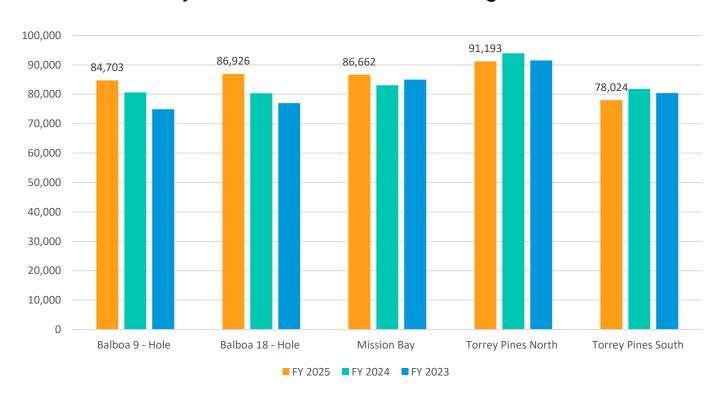
- Ensures the City's three municipally owned golf courses operate independently from the City's General Fund.
- Revenue is reinvested directly into maintenance, staffing, and Capital Improvements
- 9.9% of gross revenue is paid to the General Fund
- Fiscal Year 2025 ending fund balance was \$55,125,435



Annual Rounds Comparison

Fiscal Year 2023 - 2025

FY2025 was a record year with 427,508 rounds of golf sold.





Financial Position

Revenue vs. Expenses





Fees

Proposed Changes

- The 2012 plan authorizes the Parks and Recreation Director to increase or decrease rates.
- On January 1, 2026, green fees will increase 3% for residents and 5% for non-residents.
- The increases are based on:
 - Increases to year-over-year expenses
 - Improving the overall golf experience
 - Funding future capital improvement projects



Capital Improvement Program

Mission Bay Golf Course

 Mission Bay Golf Course Clubhouse Demo/Portable Building Install (S01090)

Initiated: 2010

Budget: \$8,900,000

Status: Scheduled completion

date Dec. 2025





Capital Improvement Program

Torrey Pines Golf Course

 Torrey Pines Golf Course Clubhouse and Maintenance Building (S23005)

- Initiated: May 2022

– Budget: \$59,950,000

- Scope:

Master Plan

 Phase 1 - Bridging Documents

Status: Design Phase





Capital Improvement Program

Balboa Park Golf Course

 Balboa Park Golf Course 9-Hole (B23071)

- Initiated: Dec. 2022

Budget: \$6,400,000

Scope:

- Coordinate with the Golf Course Drive Improvement Project
- Realign holes 4 and 9
- Create a new short game facility
- Status: Design Phase





Golf Programming

Fiscal Year 2025

2024

- Junior World Championship
- San Diego City Amateur Championship
- Girls High School CIF Championships

· 2025

- Farmers Insurance Open
- Genesis Invitational
- Undertow Charity Classic
- Golf Course Superintendents Association of America National Championship
- UCSD Invitational
- Torrey Pines Adaptive Golf Championship
- Boys High School CIF Championships



Future Outlook

- Development of New Golf Operations Division Business Plan
 - Release Business Plan Consultant RFP (FY2026)
 - Return to Committee and Council for approval (FY2027)
- Future Investment in Capital Improvements
 - Balboa Park Golf Course Clubhouse Renovation
 - Balboa Park Golf Course Maintenance Electrification
 - Mission Bay Golf Course Cart Path Installation
 - Mission Bay Golf Course Administration and Maintenance Building
 - Torrey Pines North and South Course Green Surrounds and Bunker Restoration



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