

FIRST AMENDMENT TO AGREEMENT BETWEEN THE CITY OF SAN DIEGO AND INVICTA CA CORP DBA ALLSTATE SECURITY TO PROVIDE CITY WIDE SECURITY GUARD SERVICES

This First Amendment to the Agreement between the City of San Diego and Invicta CA Corp dba Allstate Security to Provide City Wide Security Guard Services (First Amendment) is made and entered into by and between the City of San Diego (City) Invicta CA Corp dba Allstate Security(Contractor), also referred to individually as “Party” and collectively as the “Parties.”

RECITALS

1. On April 3, 2025 the City (City) awarded a contract with Invicta CA Corp dba Allstate Security, pursuant to San Diego Municipal Code (SDM) section 22.3208(d) because the Purchasing Agent has certified that the award of sole source contract is necessary under SDMC section 22.3016(a).

2. On September 30, 2024, the City’s Purchasing Agent certified in writing that the Sole Source Agreement meets the requirements set forth in San Diego Municipal Code section 22.3208.

3. City entered into an Agreement with Contractor, effective April 1, 2025, (Contract) for the provision City Wide Security Guard Services.

4. The Contract may be amended by written agreement executed by duly authorized representatives of both Parties.

5. The Parties wish to amend the Contract to do the following: 1) increase the compensation by \$18,500,000, increasing the total not-to-exceed amount of the Contract from \$3,000,000 to \$21,500,000 2.) Amend the bond requirement from 100% to 25% of the total contract value 3.) Add a bond fee amount to Price Schedule.

TERMS

For each section of the Contract amendment, do the following:

1. **Article 3 – COMPENSATION** of the Contract, at paragraph 3.1, is revised in part to read as follows:

1. City shall pay Contractor for the goods or services provided in accordance with this Contract in an amount not to exceed \$21,500,000. Contractor is not obligated to provide goods or services in excess of this amount, and does so at its own risk, unless this Contract is amended in writing duly executed by City and Contractor increasing this not-to-exceed amount.

IN WITNESS WHEREOF, this First Amendment is executed by City and Contractor acting by and through their authorized officers.

Contractor
Invicta CA Corp dba
Allstate Security

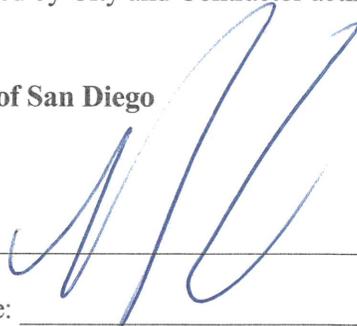
By: Dan Quinn
Dan Quinn (Jul 8, 2025 12:29 EDT)

Name: Dan Quinn

Title: CEO

Date: 07/08/2025

City of San Diego

By: 

Name: _____
Title: Alia Khouri
Deputy Chief Operating Officer
General Services Branch

Date: 8/19/25

Approved as to form this 25th day of
AUGUST, 2025

HEATHER FERBERT, City Attorney

By: 
Deputy City Attorney

MARK M. IMADA
Print Name

R-316394

S 512 7-29-25

(R-2026-54)

RESOLUTION NUMBER R- 316394
DATE OF FINAL PASSAGE AUG 04 2025

A RESOLUTION OF THE COUNCIL OF THE CITY OF
SAN DIEGO TO AMEND THE AGREEMENT WITH
INVICTA CA CORP DBA ALLSTATE SECURITY FOR
CITY WIDE SECURITY GUARD SERVICES.

RECITALS

The Council of the City of San Diego (Council) adopts this Resolution based on the following:

A. The City of San Diego (City) seeks to amend the agreement with Invicta CA Corp dba Allstate Security (Allstate) for City Wide Security Guard Services to increase the not-to-exceed amount. This amendment will ensure the City departments are able to have continued security services that are critical to their operational needs and safety.

B. In July 2024, the Purchasing & Contracting Department (P&C) presented a recommendation to award the As-Needed Citywide Security Services contract (10090104-24-O) to the Budget & Government Efficiency Committee (Committee) following a competitive Request for Proposals (RFP) issued in March 2024.

C. During the committee meeting, significant concerns were raised regarding contractor responsibility and wage practices of the proposed awardee. As a result, the Committee declined to approve the recommendation, returning the item. The solicitation was subsequently canceled.

D. To avoid a lapse in critical security services and ensure public and employee safety, P&C initiated a sole source procurement with Allstate as the incumbent provider as an interim solution. However, several challenges delayed the award. The sole source agreement with Allstate was executed in April 2025.

E. Access to on-call security services through this contract is critical for City operations to maintain the safety of City staff, the public, and City property across a wide range of locations. The contract provides the City with flexible, scalable access to professional, licensed security personnel for both routine and emergency needs. Services include but are not limited to building access control, overnight patrols, event security, monitoring of high-risk areas, and coverage during facility repairs or construction.

F. The largest users of this contract include the Library Department, Parks and Recreation Department, and the General Services Department. These departments frequently rely on contracted security services to safeguard public libraries, recreation centers, parks, storage yards, and other public facilities that are vulnerable to theft, vandalism, or unauthorized access—particularly during non-business hours or periods of reduced staffing.

G. The ability to utilize this contract provides the City flexibility to respond to fluctuating security demands without the long-term costs of maintaining an in-house security workforce. This flexibility is critical to addressing urgent safety concerns, supporting seasonal or event-based needs, and responding to incidents that require immediate action. Additionally, contracted services ensure access to trained, licensed professionals who are equipped to handle evolving public safety challenges and meet new legal or policy-driven requirements, which cannot be addressed through existing staffing alone.

H. Therefore, P&C is requesting Council approval of a resolution to execute a First Amendment to the existing contract, increasing the not-to-exceed amount by an additional \$18,500,000, for a total contract value of \$21,500,000, through March 31, 2027, if the option period is exercised.

I certify that the Council of the City of San Diego adopted this Resolution at a meeting held on

JUL 29 2025

DIANA J.S. FUENTES
City Clerk

By Kristell Medina
Deputy City Clerk

Approved: 8/4/25
(date)

Todd Gloria
TODD GLORIA, Mayor

Vetoed: _____
(date)

TODD GLORIA, Mayor

Passed by the Council of The City of San Diego on JUL 29 2025, by the following vote:

Councilmembers	Yeas	Nays	Not Present	Recused
Joe LaCava	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Jennifer Campbell	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Stephen Whitburn	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Henry Foster, III	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Marni von Wilpert	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Kent Lee	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Raul A. Campillo	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Vivian Moreno	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Sean Elo-Rivera	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Date of final passage AUG 04 2025.

(Please note: When a resolution is approved by the Mayor, the date of final passage is the date the approved resolution was returned to the Office of the City Clerk.)

AUTHENTICATED BY:

TODD GLORIA
Mayor of The City of San Diego, California.

(Seal)

DIANA J.S. FUENTES
City Clerk of The City of San Diego, California.

By *Kristine Medina*, Deputy

Office of the City Clerk, San Diego, California

Resolution Number R- 316394