










Feature Comparison Matrix - AEDs w/ no ECG

Features as reported in FDA-regulated User Manuals and other published marketing & technical materials

Manufacturer	Philips	Philips	Cardiac Science	Cardiac Science	HeartSine	HeartSine	Physio-Control	Physio-Control	ZOLL
Model	Heartstart Onsite	Heartstart FRx	Powerheart G3 Plus	Powerheart G5	350P/360P	450P	LIFEPAK CR Plus	LIFEPAK CR2	AED Plus
San Diego Project Heart Beat Pricing									
	\$1,295	\$1,365	\$1,659	\$1,695	\$1,295	\$1,395	\$1,527 / \$1,615	\$1,575 / \$1,615	\$1,599
Rescuer Support Features									
User-paced prompts?	YES	YES	YES	YES	NO	NO	NO	YES	NO
Method of Shock Delivery?	Semi-Automatic	Semi-Automatic	Semi or Fully Automatic	Semi or Fully Automatic	Semi or Fully Automatic	Semi or Fully Automatic	Semi or Fully Automatic	Semi or Fully Automatic	Semi or Fully Automatic
Graphical Display of Rescue Steps?	NO	YES	NO	NO	YES	YES	NO	NO	YES
CPR Coaching?	YES	YES	YES	YES	NO	NO	NO	YES	YES
CPR Metronome?	YES	YES	YES	YES	YES	YES	NO	YES	YES
CPR Feedback?	NO	NO	NO	YES	NO	YES	NO	NO	YES
Text Display of Rescue Prompts?	NO	NO	YES	YES	NO	NO	NO	NO	YES
Bi-Lingual?	NO	NO	NO	YES	NO	NO	NO	YES	NO
Self-Testing & Environmental Features									
Self-Test Interval	Daily/Weekly/Monthly	Daily/Weekly/Monthly	Daily/Weekly/Monthly	Daily/Weekly/Monthly	Weekly	Weekly	Weekly	Daily/Weekly/Monthly	Weekly
Self-Tests Functionality of Pads and Batteries?	YES	YES	YES	YES	NO	NO	NO	NO	NO
IP Rating (dust/water protection)	IP21	IP55	IP24	IP55	IP56	IP56	IPX4	IP55	IP55
Drop Test Rating	3.3 Feet	4 Feet	3.3 Feet	4 Feet	3.3 Feet	3.3 Feet	None Specified	None Specified	None Specified
Warranties & Accessory Life									
Device Warranty	8 YEARS	8 YEARS	7 YEARS	8 YEARS	8 YEARS	8 YEARS	8 YEARS	8 YEARS	5 YEARS
Battery Life (typical)	4 YEARS	4 YEARS	4 YEARS	4 YEARS	4 YEARS	4 YEARS	4 YEARS	2 YEARS	5 YEARS
Adult Electrodes Life (typical)	2 YEARS	2 YEARS	2 YEARS	2 YEARS	4 YEARS	4 YEARS	4 YEARS	2 YEARS	4 YEARS
Pediatric Method & Typical Life	PADS YEARS	INFANT/CHILD KEY (no expiration date)	PADS YEARS	PADS YEARS	PADS 4 YEARS	PADS YEARS	PADS YEARS	CHILD BUTTON (no expiration date)	PADS YEARS
Cost of Ownership									
Battery	\$148	\$148	\$299	\$299	\$163	\$163	\$94	\$248	\$39
Adult Electrodes	\$57	\$49	\$35	\$64	N/A (combined with battery pack)	N/A (combined with battery pack)	N/A (combined with battery pack)	\$139	\$169
Pediatric Electrodes	\$95	N/A (infant/child key)	\$89	\$90	\$194	\$194	\$97	N/A (child button)	\$94
Ave. Annual Cost Over 10-Years with Adult Pads	\$58	\$54	\$77	\$91	\$32	\$32	\$47	\$77	\$42
Ave. Annual Cost Over 10-Years with Adult and Pediatric Pads	\$106	\$54	\$121	\$136	\$70	\$70	\$96	\$77	\$89