



2022 Vendor Rates and Application Process

Thank you for your interest in Balboa Park December Nights 2022. Pre-COVID, this event draws more than 350,000 people over two days to Balboa Park. The vendor program seeks to secure a wide-variety of high-quality international food and holiday artisan vendors. Vendor Applications are available at www.decemhernights.org

Vendor Rates

Space Type	Food Booth/Truck	Pre-Packaged Food/Coffee Cart	Arts, Crafts, Non-Food	Corporate
10' x 10' Standard	\$1,800	\$1,300	\$1,000	\$2,600
10' x 10' Standard	\$3,500	\$2,500	\$1,900	\$5,100
10' x 10' Prime	\$2,000	\$1,500	\$1,100	\$2,800
10' x 20' Prime	\$3,900	\$2,900	\$2,100	\$5,500
Premier*	\$5,100+	\$1,400-\$5,000	\$1,400-\$5,000	\$5,100+/-Custom
Food Truck Standard	\$1,800			
Food Truck Prime	\$2,600			

*Locations and size may vary. Limited number available.

Vendor Application Process

Vendor applications will be received through the online application on an ongoing basis. Submission of an application is neither an offer nor a guarantee of space. If selected, you will receive an offer from the Vendor Manager and be invoiced by the City of San Diego.

Round I—Applications received between 6/1/22 and 6/30/22

- Selected vendors will receive pricing rates and upon acceptance, will be invoiced for payment on July 1, 2022 with payment due **no later than July 31, 2022.**
- Online payment options are available – please note there is a processing fee. Walk-in payment options via check are available.**
- Invoices for vendors that do not submit payment will be canceled on August 1, 2022.
- Any canceled vendors will be reviewed as part of Round II, if spaces remain available, and **are not guaranteed** another participation offer.

Round II —Applications received after 7/1/22

- Should space be available, vendors will be selected in an ongoing manner until all spaces are filled.
- Selected vendors will be invoiced and must make payment by the due date.