

ARTS POWER:

PROSPERITY, CONNECTION & CREATIVITY IN SAN DIEGO

The 2015 Economic and Social Impact of The City of San Diego's Non-Profit Arts and Culture Contractors



San Diego's quality of life is unsurpassed. Our combination of outdoor attractions, cultural landmarks and great weather draw millions of visitors from around the world every year. In fact, National Geographic Traveler Magazine selected San Diego as one of the "Best of the World" destinations for 2016. Of course, a city as beautiful as ours doesn't shine in the global spotlight without hard work and substance



underneath. That's why I'm proud to present the 2015 Report on the Economic and Social Impact of The City of San Diego's Non-*Profit Arts and Culture Contractors.* The non-profit organizations that receive public funding from The City of San Diego perform a broad and innovative range of arts and culture services that boost our local economy, educate our kids, engage our family and friends, connect us with our neighbors, and inspire civic investment. On behalf of our city, I want to thank all the artists, educators, directors, managers, board members and volunteers who dedicate countless hours of time, energy and creativity to making San Diego's arts and culture rich, vibrant and worthy of local pride and international recognition.

Sincerely. Kevin L. Faulconer Mayor City of San Diego



Arts Power Success:

Arts Combined with Science, Technology, **Engineering and Math is a STEAM-Powered Strategy for Future Success**

"The future belongs to...creators and empathizers, pattern recognizers, and meaning makers." In the ten years since business strategist Daniel H. Pink made this forecast in his 2006 bestselling book, A Whole New Mind: Why Right-Brainers Will Rule the Future, San Diego has become a global leader in innovation and the most concentrated scientific research and development market in the United States.²

The workforce flourishing in San Diego's biotech, defense and healthcare industries is the product of effective education tactics, such as integrating arts curriculum with other subjects of study. Delivering dance, music, theater, and visual arts in combination with science, technology, engineering and math is known as STEAM education and is proven to support students' extended engagement in the learning process, promote complexity in the learning experience and encourage self-directed learning—setting a foundation for students' personal and professional success.3

In 2015, 100% of the schools in The San Diego Unified School District (SDUSD) and 84% of the charter schools affiliated with SDUSD received arts education when the SDUSD's Visual and Performing Arts Department combined efforts with the non-profit arts and culture organizations funded by The City of San Diego Commission for Arts and Culture. Multi-disciplinary arts education experiences for students such as field trips, assemblies, artist residencies, and after-school activities for kids and their parents are just some of the varied arts experiences provided by the non-profits both on school campuses and in the non-profits' own museums, theaters and concert halls.

Futurist, social scientist and Executive Director of the Institute for the Future, Marina Gorbis published a 2016 list she calls "Skills for the New World of Work and Learning." Sense-making, novel and adaptive thinking, cross-cultural competency, transdisciplinarity and design mindset all make the list.4 The full-STEAM-ahead workforce envisioned by Daniel Pink is here to stay and the non-profits funded by The City of San Diego Commission for Arts and Culture are working to ensure all of San Diego's students are on board.

THE CITY OF SAN DIEGO'S FY2015 NON-PROFIT ARTS AND CULTURE CONTRACTORS

Organizational Support Program

Actors Alliance of San Diego

Athenaeum Music & Arts Library Bach Collegium San Diego

Balboa Park Cultural Partnership Balboa Park Online Collaborative California Ballet Association

Camarada Center for World Music City Ballet Classics for Kids

Cygnet Theatre Company Diversionary Theatre Productions Flying Leatherneck Historical Foundation Gaslamp Quarter Historical Foundation

Japanese Friendship Garder La Jolla Historical Society La Jolla Music Society

La Jolla Playhouse La Jolla Symphony & Chorus

Mainly Mozart

Malashock Dance Maritime Museum of San Diego Media Arts Center San Diego

Mingei International Museum Moialet Dance Collective Mo'olelo Performing Arts Company

Moxie Theatre Museum of Contemporary Art San Diego

Museum of Photographic Arts NTC Foundation

Outside the Lens Pacific Arts Movement Pacific Coast Harmony Persian Cultural Center Playwrights Project Prophet World Beat Productions

> Reuben H. Fleet Science Center SACRA/PROFANA

Samahan Filipino American Performing Arts & Education

San Diego Air & Space Museum San Diego Archaeological Center San Diego Art Institute San Diego Automotive Museum San Diego Ballet

San Diego Center for Jewish Culture San Diego Children's Choir San Diego Chinese Historical Society

San Diego Civic Youth Ballet San Diego Dance Theater San Diego Gay Men's Chorus San Diego Guild of Puppetry San Diego Historical Society San Diego Junior Theatre San Diego Master Chorale San Diego Model Railroad Museum San Diego Museum Council

San Diego Museum of Man San Diego Natural History Museum San Diego Opera San Diego Repertory Theatre

San Diego Museum of Art

San Diego Symphony Orchestra San Diego Watercolor Society

San Diego Winds

San Diego Women's Chorus

San Diego Writers Ink

San Diego Young Artists Music Academy

San Diego Youth Symphony & Conservatory

Save Our Heritage Organisation Scripps Ranch Theatre

Sn Say We All

The AiA Project

Space 4 Art Spreckels Organ Society Tap Fever Studios

The New Children's Museum The Old Globe Theatre The PGK Project

Timken Museum of Art Unlimited Jazz Dance Productions Villa Musica

Westwind Brass Women's Museum of California Young Audiences of San Diego

Creative Communities San Diego America's Finest City Dixieland Jazz Society

Armed Services YMCA of the LLS A Asian Story Theatre Balboa Park Conservancy Cahrillo Festival

Capoeira Institute Casa Familiar

College Area Economic Development Corp.

contACT Arts Culture Shock Dance Troupe Filmout San Diego Guitars in the Classroom

Hillcrest Business Improvement Association

Indian Fine Arts Academy of San Diego Italian American Art and Culture Association of San Diego

Jacobs Center for Neighborhood Innovation

Kalusugan Community Services La Jolla Art & Wine Festival

Linda Vista Multi-Cultural Fair & Parade

Little Italy Association Little Saigon Foundation Mariachi Juvenil de San Diego

Musicians for Education Ocean Beach Merchant's Association

Pacific Beach Business Improvement Association

Pacific Southwest Wildlife Arts PASACAT

Point Loma Summer Concerts Bancho de los Peñasquitos Town Council

Rolando Community Council San Diego Audubon Society San Diego Chinese Center San Diego City College Foundation

San Diego Earth Day San Diego Film Foundation San Diego Music Foundation San Diego Shakespeare Society The Bon Temps Social Club of San Diego The Cooper Family Foundation

Torrev Pines Kiwanis Foundation Transcendance Youth Arts Project VOW Foundation

Write Out Loud







All data provided in this report reflects the combined totals from fiscal year 2015 as collected by the City of San Diego Commission for Arts and Culture and the Cultural Data Project unless otherwise noted

Cover image: Chris Rov Costa

¹ Daniel H. Pink, A Whole New Mind: Why Right-Brainers Will Rule the Future, 2nd ed. (New York:

² The City of San Diego, Fiscal Year 2017 Proposed Budget. (San Diego: 2016) City Profile 11-20. 3 Edward B. Fiske, ed., Champions of Change: The Impact of Arts on Learning, (Washington D.C.: Arts Education Partnership & President's Committee on the Arts and the Humanities, 1999) Executive

⁴ Marina Gorbis, New Workers, New Skills, EDUCAUSE Review, May 2, 2016, http://er.educause

Arts Power Prosperity

Each year more than **34 million** visitors come to San Diego. When these visitors spend the night in San Diego hotels, they generate tax revenue for the city. The more visitors San Diego attracts, the more money our city has to maintain parks, build libraries, and clean beaches. San Diego's vibrant arts and culture experiences give visitors a reason to return to our city again and again, experiencing something new every time.

4.1 Million

Number of tourists who participate in arts and culture activities



\$564 vs \$235

Dollars spent by a cultural tourist vs. average San Diego tourist*



3.7 days vs 1.8 day

Average stay of a cultural tourist vs. average San Diego tourist



* Source: 2011 San Diego County Visitor Profile Study, CIC Research/SDTA



In Fiscal Year 2015, **85 arts and culture non-profits** received **\$6.8 million** in contracts from The City of San Diego Commission for Arts and Culture. These organizations create vibrant performances, exhibits, parades, festivals, and meaningful educational experiences throughout all of San Diego's neighborhoods, showcasing the city's creative spirit and enriching the quality of life.



Powerful Impact

The City of San Diego's FY 2015 Non-Profit Arts and Culture Contractors by the numbers:

\$209.3 MILLION	Total expenditures
\$107 MILLION	Total earned revenue
\$122 MILLION	Total contributed revenue
6,656	Total full-time and part-time jobs funded
\$90 million	Total salaries paid to employees and independent contractors

Arts Power Learning

An investment in the arts means an investment in education. Arts programs provide young people and life-long learners with opportunities to express themselves, experience creativity and expand their views.

14,379

Number of visits by The City of San Diego's non-profit arts and culture contractors to schools and community groups



460,337

Number of people reached through visits by The City of San Diego's non-profit arts and culture contractors to schools and community groups

Arts Power Civic Engagement

13,426

Arts and culture non-profit volunteers



1,45U

Arts and culture non-profit board members

5,362,327

Number of people served through free and paid admissions to The City of San Diego's contracted non-profit arts and culture organizations

43

Number of neighborhood parades and festivals produced by The City of San Diego's non-profit arts and culture contractors



