Commission for Arts and Culture Funding Program

Contracting with the City of San Diego Fiscal Year 2021





Solution Welcome Future OSP and CCSD Contractors!





TODAY'S AGENDA

1. Contractual Requirements

2. Contracting Process

3.Q&A

SD FY 2021 Fast Facts

Organizational Support Program

- 113 Funded
- Allocated: \$5,066,572

Creative Communities San Diego

- 55 Funded
- Allocated: \$699,406

16 new organizations!



Solution What is the funding process?



Solution What is included in the contract kit?

- One handbook for completing a contract or contract renewal kit
- One contract or contract renewal kit completion checklist
- For new contractors: A complete contract, unsigned, pdf
 - One Exhibit A: Scope of Services
- For renewing contractors: A contract renewal letter, unsigned, pdf
- One "Declaration in Lieu" of Required Auto Insurance
- One "Declaration in Lieu" of Required Workers' Compensation Insurance



Let's take a minute to address Covid-19 and FY21 contracts. We understand that Covid-19 has dramatically impacted your organization's revenues and budget as well as programming and engagement. We understand that health and safety guidelines may affect your ability to execute the activities and programs as proposed in your application for the FY21 funding cycle. Because of this, we plan to work with you throughout this contract year, and ask the following of you now:



OSP Partners: Attach with your signed contract renewal letter, a memo, approximately 1-page in length, on your organization's letterhead updating us on what FY21 may look like for you. The OSP category provides General Operating Support. Please outline general changes to your scope that may include reopening plan, programming changes, operational impact including staff changes, and in addition, we want to hear about any new responses you may have, including any alternative methods of programming and outreach.



CCSD Partners: Attach with your signed contract renewal letter, a memo, approximately 1-page in length on your organization's letterhead updating us on what FY21 may look like for you. The CCSD category is project specific support, and we will continue to support you as long as the general scope of the project will still be realized. We understand that shifts may need to happen, so in your memo please include any plans for change of venue, change of date, or modifications to your scope to meet health and safety guidelines. Please remember that a full shift into a virtual format does not constitute fulfillment of your proposed scope.

SD I received my contract kit, now what?

- 1. Read the instructions, the contract and Exhibit A, or renewal letter.
- Print, Sign (wet signature), Scan and EMAIL the contract with Exhibit
 A or letter and memo by August 31, 2020
- 3. Submit the following to the Commission for Arts and Culture via

EMAIL by **September 25, 2020**:

- Required Insurance Documents
- Proof of Current Registrations

What if it's late?



1. Contractual Requirements



SD Contractual Requirements

CONTRACT PERIOD: July 1, 2020 – June 30, 2021 INVOICING

- You must have an executed contract and a PO#
- You have to incur the expenses first, then invoice.
- Expenses must be incurred between July 1, 2020 and June 30, 2020.
- You cannot pay for the following with City funds:
 - alcoholic beverages, travel, meals, lodging, entertainment, capital or equipment outlay, buildup of reserves, or the purchase of awards, trophies, gifts or uniforms, lobbying, religious activities or political activities.
- You must leave at least 10% of award for final invoice
- Final invoice is due by July 31, 2021







SD Contractual Requirements

REPORTING

Mid-Year Performance Report Final Performance Report

Narrative Questions:

- Share successes and challenges
- Feedback

Financial Disclosures

- Financial reporting- **DataArts**
- Financial Disclosures:
 - 10k award: Balance Sheet & Income Statement
 - 75k award: Audited Financials
- <u>Arts Impact Data</u> Survey
 - Data Collection tools
- Images & Acknowledgements

Solution Contractual Requirements

ACKNOWLEDGEMENTS

All contractors are required to acknowledge City support in printed materials for their programs or event. Include the credit:

Financial support is provided by the City of San Diego.



Download logos here: <u>https://www.sandiego.gov/arts-culture/funding</u>



2. Contracting Process

Solution Solution Solution

Signed Contract with Exhibit A or Contract Renewal Letter

+ Memo

Organization's Insurance Documents

Organization's State and Federal Charity Registrations

SD What are the insurance requirements?

- Commercial General Liability (CGL)
- Commercial Auto Liability (Auto)
- Workers
 Compensation (WC)

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	30 Harvard Street, Suite 460			PHONE (A/C, No, Ext): E-MAIL ADDRESS:		(A/G, NO)	
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	San Diego, CA 92101						

Solution Required Insurance Documents

- Certificate of Insurance (COI)
 - Additional Insured Endorsement for CGL: "The City, its officers, officials, employees, and volunteers" (FY21) Article 7.2.5.1
 - Primary and Non-Contributory Coverage for CGL
- Workers Comp Coverage
 - Waiver of Subrogation
 - Declaration in Lieu, if applicable
- Auto Insurance
 - Any Auto / Owned + Hired & Non-owned
 - Hired & Non-owned + Declaration in Lieu

SD Certificate of Insurance

Required for all organizations

Shows:

- Insurance coverage types
- Policy numbers
- Expirations dates
- Policy limits

Certificate holder should be listed as *The City of San Diego*

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PRO	ertificate holder in lieu of such endor	sement(s	CON NAM	TACT				
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	D Harvard Street, Suite 460		E-MA	IL RESS:		(755, 16)		
	ramento CA 95815			IN		ORDING COVERAGE		NAIC #
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10	ANY PROPRIETOR/PARTNER/EXECUTIVE	N/A				E.L. EACH ACCIDENT	\$1,000,	
	Mandatory in NH) f yes, describe under DESCRIPTION OF OPERATIONS below					E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT		
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s Additional Insured Endorsement

Required for Commercial General Liability insurance

Required Language: "<u>The City of San Diego, its</u> <u>respective elected officials,</u> <u>officers, employees, and</u> <u>volunteers" (Article 7.2.5.1)</u>

The Policy Number needs to be printed on the top and needs to match the COI



Solutional Insured Endorsement

POLICY NUMBER: 2018CC201	COMMERCIAL GENERAL LIABILITY CG 20 37 04 13
THIS ENDORSEMENT CHANGE	THE POLICY. PLEASE READ IT CAREFULLY.
ADDITIONAL INSU CONTRACTORS -	ED – OWNERS, LESSEES OR COMPLETED OPERATIONS
This endorsement modifies insurance provide COMMERCIAL GENERAL LIABILITY COM PRODUCTS/COMPLETED OPERATIONS	RAGE PART
	SCHEDULE
Name Of Additional Insured Person Or Organization(s)	Location And Description Of Completed Operations
<u>respective electer</u> officers, employe volunteers.	
Information required to complete this Schedul	if not observe will be about in the Declarations
 A. Section II – Who Is An Insured is amen include as an additional insured the perso organization(s) shown in the Schedule, bu with respect to liability for "bodily inju "property damage" caused, in whole or in p "your work" at the location designate described in the Schedule of this endors performed for that additional insured included in the "products-completed open hazard". However: The insurance afforded to such add insured only applies to the extent pen by law; and If coverage provided to the additional in will not be broader than that which yo required by the contract or agreemen provide for such additional insured. 	 s) or only "" or of t, by and tional insureds, the following is added to Section III – Limits Of Insurance: "" or t, by and the section III – Limits Of Insurance: " If coverage provided to the additional insured is required by a contract or agreement, the most we will pay on behalf of the additional insured is the amount of insurance: 1. Required by the contract or agreement; or 2. Available under the applicable Limits of Insurance shown in the Declarations; whichever is less. This endorsement shall not increase the applicable Limits of Insurance shown in the Declarations.
CG 20 37 04 13 © Insura	e Services Office, Inc., 2012 Page 1 of 1

S Primary/Non-Contributory Coverage

Required for Commercial General Liability insurance

Can be an endorsement or a page from insurance policy document

The Policy Number needs to be printed on the top and needs to match the COI



s Primary/Non-Contributory Coverage

BUSINESS LIABILITY COVERAGE FORM Policy #: 2017CC201

This Paragraph f. applies separately to you and any additional insured.

3. Financial Responsibility Laws

- a. When this policy is certified as proof of financial responsibility for the future under the provisions of any motor vehicle financial responsibility law, the insurance provided by the policy for "bodily injury" liability and "property damage" liability will comply with the provisions of the law to the extent of the coverage and limits of insurance required by that law.
- b. With respect to "mobile equipment" to which this insurance applies, we will provide any liability, uninsured motorists, underinsured motorists, no-fault or other coverage required by any motor vehicle law. We will provide the required limits for those coverages.

4. Legal Action Against Us

No person or organization has a right under this Coverage Form:

- To join us as a party or otherwise bring us into a "suit" asking for damages from an insured; or
- b. To sue us on this Coverage Form unless all of its terms have been fully complied with.

A person or organization may sue us to recover on an agreed settlement or on a final judgment against an insured; but we will not be liable for damages that are not payable under the terms of this insurance or that are in excess of the applicable limit of insurance. An agreed settlement means a settlement and release of liability signed by us, the insured and the claimant or the claimant's legal representative.

5. Separation Of Insureds

Except with respect to the Limits of Insurance, and any rights or duties specifically assigned in this policy to the first Named Insured, thisinsurance applies:

- As if each Named Insured were the only Named Insured; and
- b. Separately to each insured against whom a claim is made or "suit" is brought.

6. Representations

a. When You Accept This Policy

- By accepting this policy, you agree:
- (1) The statements in the Declarations are accurate and complete;
- (2) Those statements are based upon representations you made to us; and

Page 16 of 24

(3) We have issued this policy in reliance upon your representations.

b. Unintentional Failure To Disclose Hazards

If unintentionally you should fail to disclose all hazards relating to the conduct of your business at the inception date of this Coverage Part, we shall not deny any coverage under this Coverage Part because of guide failure.

7. Other Insurance

If other valid and collectible insurance is available for a loss we cover under this Coverage Part, our obligations are limited as follows:

a. Primary Insurance

This insurance is primary except when **b**. below applies. If other insurance is also primary, we will share with all that other insurance by the method described in **c**. below.

b. Excess Insurance

This insurance is excess over any of the other insurance, whether primary, excess, contingent or on any other basis:

(1) Your Work

That is Fire, Extended Coverage, Builder's Risk, Installation Risk or similar coverage for "your work";

(2) Premises Rented To You

That is fire, lightning or explosion insurance for premises rented to you or temporarily occupied by you with permission of the owner;

(3) Tenant Liability

That is insurance purchased by you to cover your liability as a tenant for "property damage" to premises rented to you or temporarily occupied by you with permission of the owner;

(4) Aircraft, Auto Or Watercraft

If the loss arises out of the maintenance or use of aircraft, "autos" or watercraft to the extent not subject to Exclusion g. of Section A. – Coverages.

(5) Property Damage To Borrowed Equipment Or Use Of Elevators

If the loss arises out of "property damage" to borrowed equipment or the use of elevators to the extent not subject to Exclusion **k.** of Section **A.** – Coverages.

Form SS 00 08 04 05

SD Workers Compensation

Workers Comp Insurance

Required for all organizations with employees.

- If you have employees, then include workers comp insurance and Waiver of Subrogation
- If Your organization has no paid employees, and all work to be performed under the contract is done solely by volunteers, then you can submit a Declaration Lieu

INSR	TYPE OF INSURANCE	Contraction of the second	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)
В	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	N/A				

S Waiver of Subrogation for Workers Comp.

Required for Workers Compensation insurance

Waiver of Subrogation

Please check **Article VII**, **Section 7.2.5.4** in your original contract

The Policy Number needs to be printed on the top and needs to match the COI

WORKERS COMPENSA	TION AND EMPLOYERS LIABILITY INSURANCE POLICY	WC 99 04 02
	Policy #: 2018CC201	(Ed. 9-14
WAIVER	OF OUR RIGHT TO RECOVER FROM OTHERS ENDORSEMENT - CALIFOR	ZNIA
WAIVEN		
gainst the person or organization	ayments from anyone liable for an injury covered by this policy. We will not enforce our right named in the Schedule. (This agreement applies only to the extent that you perform work und o obtain this agreement from us.)	ler a
You must maintain payroll records	accurately segregating the remuneration of your employees while engaged in the work descri	ibed
	dorsement shall be 5% of the applicable manual premium otherwise due on such remuneratio ge for all such waivers of 5% of total manual premium.	n
he minimum premium for this en	dorsement is	
his agreement shall not operate	directly or indirectly to benefit anyone not named in the Schedule.	
	Schedule	
Specific Waiver	The City of San Diago, its respective	
Person/Organization:	The City of San Diego, its respective	
Job Description:	elected officials(see your original	
Waiver Premium:	<u>contract for full sentence).</u>	
	Pay all Subject	
Class State	to Waiver	ж
This endorsement changes	the policy to which it is attached and is effective on the date issued unless otherwise stat	ed.
(The information below is re	quired only when this endorsement is issued subsequent to preparation of the policy	.)
Endorsement Effective:	Policy No.: Endorsen	ent No.:
Insured:	Premium	\$
Insurance Company:		
WC 99 04 02C	Counterviewed by	
	Countersigned by	
(Ed. 9-14)		



Auto Insurance

Required for all organizations

- If your organization owns vehicles, then include "Any Auto" or "All owned, hired, & non-owned"
- If your organization does not currently own any vehicles, then include auto liability insurance for *hired* & *nonowned* autos AND submit the declaration in lieu.



SD Declaration in Lieu Forms

Declaration in Lieu, if applicable:

Automobile Liability for owned vehicles

Worker's Compensation Insurance

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SD Tips for getting your insurance right

- Carefully read Article VII of your contract.
- Review this presentation.
- Share the insurance requirements found in Article VII of the contract with your insurance broker they are an insurance expert.
- Verify that your organization's insurance policies will not expire in the next 90 days.
- Ensure that policy numbers typed on the endorsements match those numbers stated on the Certificate of Insurance.

Solution State & Federal Registrations

CA Dept. of Justice Charity Registration

- <u>http://rct.doj.ca.gov</u>
- Status Needed: Current

CA Secretary of State

- <u>https://businesssearch.sos.ca.gov/</u>
- Status Needed: Active

Department of Industrial Relations

- <u>https://www.dir.ca.gov/dlse/debar.html</u>
- Organization is not listed as debarred

Click the links, search for your org, save a screenshot of search results as pdf and submit with your contract packet.





California Secretary of State

Status Needed: Active

Secretary of State Main W	Vebsite Business Programs Notary & Authentications Elections Campaign & Lobbying
Business Entities (BE)	Business Search
Online Services - E-File Statements of Information for Corporations - Business Search - Processing Times - Disclosure Search	This search provides access to domestic stock, domestic nonprofit and qualified foreign corporations, l and the names and addresses of the principals of the entity, order a copy of the last complete Statem ordering certificates, copies of documents and/or status reports or to request a more extensive searc Please note: This search is not intended to serve as a name availability search. For information on che
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Service Options Name Availability Forms, Samples & Fees	 Select the applicable search type. Enter the entity name or number you wish to search. Note: If entering the entity number of a cor Select the Search button. For help with searching an entity name or number, refer to Search Tips.
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SD State of California – Department of Justice

Status Needed: CURRENT



- Please enter search criteria below to start your search. Enter data in any field. Remember, the fewer your
 search criteria, the broader the range of the results that will be obtained by your search. For example, if
 you search using a name or federal employer identification number (FEIN) and leave the Registration Type or
 the Record Type fields blank, your results may return multiple registrations for the entity. It may be, for
 example, that the entity is registered both as a charity and as an organization conducting raffles.
- If you have partial information, you may use a wildcard search by placing an asterisk at the beginning or end
 of the search terms entered. For example, if you are not sure whether a name is spelled Alan or Allen, enter
 Al^{*} to search.
- Searches by just Secretary of State or Franchise Tax Board Number or just FEIN can be slow. Searches using both of those numbers return results relatively quickly.



For more detailed information on an organization's registration, click on the Organization Name from the alphabetical list below. If there are additional pages of the search results, there will be clickable page numbers at the bottom of the list. The maximum number of pages is 25 so if you do not find the organization for which you are searching, click the 'Search Again' button and change the search criteria.



SD How can I expedite the process?

- Send complete and accurate insurance documents and keep the documents current throughout the year.
- Verify that your organization's status with state and federal agencies is – and stays – current.
- Designate one person in your organization to be the point of contact for Commission staff.



Solution Contract's Journey Through the City



SD Contract Process is Complete!

URIGINAL

CONTRACT BETWEEN CITY OF SAN DIEGO AND BALBOA PARK ONLINE COLLABORATIVE INC. FOR FISCAL YEAR 2017

ARTS AND CULTURE TRANSIENT OCCUPANCY TAX ALLOCATIONS

This Contract **FY17OSP-20-2105617** is made and entered into between City of San Diego, a municipal corporation (City), and **BALBOA PARK ONLINE COLLABORATIVE INC.**, a nonprofit organization (Contractor), for City to provide funding to Contractor to provide arts and culture services pursuant to Council Policy 100-03 Transient Occupancy Tax.

RECITALS

- A. Contractor has applied for and been awarded Transient Occupancy Tax (TOT) funding from the Arts, Culture and Community Festivals (ACCF) category as provided for in Council Policy 100-03. Contractor is a legally constituted private nonprofit organization operating in the field of arts and culture.
- B. This Contract is made to further the purpose of the ACCF funding category of TOT: to enhance the economy and contribute to San Diego's reputation as a cultural destination by nurturing and maintaining art and culture institutions of national and international reputation; by supporting programs and projects that provide access to excellence in culture and the arts for residents and visitors; and by funding programs and events which enrich the lives of the people of San Diego and build healthy, vital neighborhoods.
- C. ACCF funding is allocated for either the Organizational Support Program (OSP) subcategory which provides annual, ongoing, general operating support for nonprofit, tax exempt arts and culture organizations with an emphasis on the delivery of programs and services that impact San Diego's quality of life and tourism; or the Creative Communities San Diego Program (CCSD) subcategory. CCSD encompasses the Festivals and Celebrations Program, which provides project support to community-based festivals, parades, and other celebrations, with an emphasis on projects which promote neighborhood pride and community reinvestment, and the Neighborhood Arts Program funds projects that make arts and culture activities more available and accessible in San Diego neighborhoods and encourage people of diverse backgrounds and ages to share their heritage and culture.
- D. The services to be performed by Contractor are of such nature that City is currently not performing and that the interests of City are better served by Contractor's activities than by the performance of such a program by City.

The Parties agree as follows:

Document No. Office of the San Diego, California

	f San Diego HASE ORDER	_	PO No. 4	500086961
			Date: 01/13/2017	Page 1 of 1
Ship To: COMMISSION FOR ARTS & CULTURE 1200 THIRD AVENUE, SUITE 824 SAN DIEGO CA 92101-4106	Bill To: COMMISSION FOR ARTS & CULTURE 1200 THIRD AVENUE, SUITE 924 SAN DIEGO CA 92101-4106	1	Billing Contact: VICTORIA SUMMER Telephone: E-Mail:vsummers@s	
Vendor: BALBOA PARK ONLINE COLLABORATIVE IN For ACH Payment 2131 Pan American Plz San Diego CA 92101-1683		Terms: within 30 Delivery FOB Dest Buyer:		re
Vendor ID: 10027529 Telephone:(619) 819-8	331 E-Mail: msuposs@bpoc.org	Telephor E-Mail:	ne: 619-236-7254 CMoore@sandie	go.gov
Line # Item ID/Description	Del.Date Quanti	ty/UM	Unit Price	Extended Price
POEPARTMENT OPEN FOR FY17 TOT CONTR Department Contracts Is: Whitney Roux Email: Invuudgeardist Poeparties (1999) Coefficient of Insurance to be updated as require Reimbursement to Babao Pari. Online Collabor Allocations Agreement for period July 1, 2016 - dinance 20669 Item partially delivered	ed" alive Inc. FY17 TOT	886 EA	USD 1.00	USD 91,886.00
Notes: The Terms and Conditions of this Purchase Or	der are available at http://sandiego.gov/purcha	sing/	Line Item Total	91,886.00
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To ensure prompt payments, PO # must appear directed to <i>Billing</i> Contact person at <i>Bill-To</i> addre Rev 04 - 16	on all shipments and invoices; all invoice ess listed above	s must be	PO Total \$	91,886.00

SD Completing an Invoice

		APPENDIX A eimbursement) Tem	plate		TABLE 2: MATCH INCOME TA *If you need more lines, pleas		additional data.*	
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Address:							\$	
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Purchase Order Number:					Subtotal for this request:		\$	
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SD Where can I find all this info?



www.sandiego.gov/arts-culture/funding

SD Additional Technical Assistance

Online Resources

Visit our website for to watch this presentation, download it as a pdf, and access other helpful tools.

Need additional help? Sign up for office hours!

Organizations may sign up for one-on-one, 30-minute appointments with Commission staff. These can be via teleconference or phone, whichever works for you. We'll send out a sign-up so you can reserve your spot.

Email us!

SD Who do I contact for help?

FY21 Contracting Questions:

Leticia Gomez Franco Senior Arts and Culture Funding Manager E: <u>gomezL@sandiego.gov</u>

Karla Centeno Arts & Culture Project Manager E: <u>KCentenoAgui@sandiego.gov</u>







Questions?

Signed Contract + memo due August 31, 2020 Complete Contract Packet due September 25, 2020