

# **Special Promotional Programs**



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# Special Promotional Programs



## Description

Special promotional programs are intended to advance the City's economy by promoting the City of San Diego as a visitor destination in the national and international marketplace. The Special Promotional Programs Department supports programs that increase hotel occupancy and attract industry resulting in the generation of Transient Occupancy Tax (TOT) and other revenue. The Department's programs are funded by TOT revenue to develop, maintain, and enhance visitor-related facilities and support the promotion of the City's cultural amenities and natural attractions.

# Special Promotional Programs

## Department Summary

	FY2020 Actual	FY2021 Budget	FY2022 Adopted	FY2021-2022 Change
FTE Positions (Budgeted)	0.00	0.00	0.00	0.00
Personnel Expenditures	\$ -	\$ -	\$ -	-
Non-Personnel Expenditures	88,412,272	78,178,285	84,326,996	6,148,711
<b>Total Department Expenditures</b>	<b>\$ 88,412,272</b>	<b>\$ 78,178,285</b>	<b>\$ 84,326,996</b>	<b>\$ 6,148,711</b>
<b>Total Department Revenue</b>	<b>\$ 89,887,530</b>	<b>\$ 81,157,714</b>	<b>\$ 87,672,705</b>	<b>\$ 6,514,991</b>

## Transient Occupancy Tax Fund

### Department Expenditures

	FY2020 Actual	FY2021 Budget	FY2022 Adopted	FY2021-2022 Change
Arts, Culture, & Community Festivals	\$ 12,846,274	\$ 5,765,978	\$ 7,765,978	2,000,000
Discretionary Funding	16,754,737	16,231,543	17,134,541	902,998
Economic Development	2,003,404	1,027,200	847,200	(180,000)
Support to Other Funds	56,807,856	55,153,564	58,579,277	3,425,713
<b>Total</b>	<b>\$ 88,412,272</b>	<b>\$ 78,178,285</b>	<b>\$ 84,326,996</b>	<b>\$ 6,148,711</b>

### Significant Budget Adjustments

	FTE	Expenditures	Revenue
<b>Support for Arts</b> Addition of non-personnel expenditures and associated revenue to support arts funding.	0.00	\$ 2,000,000	\$ 2,000,000
<b>Operational Support to Other Funds</b> Adjustment to annual allocations which support operating costs for Mission Bay/Balboa Park Improvements, Convention Center, PETCO Park, and the Trolley Extension Reserve Fund.	0.00	1,790,261	-
<b>Safety and Maintenance of Visitor Related Facilities</b> Adjustment to reflect revised reimbursements to the General Fund for support of the safety and maintenance of visitor related facilities.	0.00	1,635,452	-
<b>One-Cent Discretionary Adjustment</b> Adjustment to reflect an increase in the One-Cent Transient Occupancy Tax to support the General Fund.	0.00	902,998	-
<b>Economic Development and Tourism Support</b> Reduction of non-personnel expenditures associated with Economic Development and Tourism Support to outside organizations.	0.00	(180,000)	-
<b>Revised Revenue</b> Adjustment to reflect revised revenue projections.	0.00	-	4,514,991
<b>Total</b>	<b>0.00</b>	<b>\$ 6,148,711</b>	<b>\$ 6,514,991</b>

# Special Promotional Programs

## Expenditures by Category

	FY2020 Actual	FY2021 Budget	FY2022 Adopted	FY2021-2022 Change
<b>NON-PERSONNEL</b>				
Supplies	\$ 1,522	\$ -	\$ -	-
Contracts	39,233,602	33,157,726	36,613,178	3,455,452
Other	4	-	-	-
Transfers Out	49,177,144	45,020,559	47,713,818	2,693,259
<b>NON-PERSONNEL SUBTOTAL</b>	<b>88,412,272</b>	<b>78,178,285</b>	<b>84,326,996</b>	<b>6,148,711</b>
<b>Total</b>	<b>\$ 88,412,272</b>	<b>\$ 78,178,285</b>	<b>\$ 84,326,996</b>	<b>\$ 6,148,711</b>

## Revenues by Category

	FY2020 Actual	FY2021 Budget	FY2022 Adopted	FY2021-2022 Change
Transfers In	\$ 3,949,600	\$ -	\$ 2,000,000	\$ 2,000,000
Transient Occupancy Tax	85,937,930	81,157,714	85,672,705	4,514,991
<b>Total</b>	<b>\$ 89,887,530</b>	<b>\$ 81,157,714</b>	<b>\$ 87,672,705</b>	<b>\$ 6,514,991</b>

# Special Promotional Programs

## Special Promotions

Organization / Program	FY2020 Actual	FY2021 Budget	FY2022 Adopted
<b>ARTS, CULTURE, AND COMMUNITY FESTIVALS</b>			
<b>Creative Communities San Diego</b>			
A Ship in the Woods	\$ -	\$ -	-
A Reason To Survive	-	-	5,000
Access Inc.	-	-	5,000
Adams Avenue Business Association	35,071	9,628	15,698
Amateur Pianists	5,000	-	5,000
American Water Works Association Water for People Committee	-	5,000	5,000
Armed Services YMCA of the USA-San Diego Branch	126,548	36,696	42,186
Asian Story Theater	5,000	5,000	5,000
Balboa Park Conservancy	27,189	15,445	-
Bayside Community Center	-	-	5,000
Biocom Institute	98,562	29,517	40,137
Bodhi Tree Concerts	5,000	5,000	5,000
Boys & Girls Clubs of San Dieguito	-	-	16,687
Brazilian Institute for Arts & Culture	-	-	-
Cabrillo Festival Inc.	5,000	5,000	-
California Lawyers for the Arts	51,226	16,686	49,432
Casa Familiar Inc	5,000	5,000	9,311
Contact Arts DBA Fringe Festival	-	30,675	48,244
CoTA (Collaborations: Teachers and Artists)	5,000	-	-
Cooper Family Foundation	11,215	5,000	5,742
Depositing Empowerment Through Outreach & Urban Redevelopment	5,000	-	-
East Village Association	-	5,000	-
Hilcrest Business Improvement Association	21,693	6,901	7,254
Historic Old Town Community Foundation	-	7,936	-
Indian Fine Arts Academy of San Diego	25,201	11,499	16,379
International Rescue Committee Inc.	-	17,868	-
Italian American Art and Cultural Association of San Diego	17,843	5,636	8,217
Jacobs & Cushman San Diego Food Bank	57,272	18,426	39,943
Jacobs Center for Neighborhood Innovation	-	-	7,580
Karama	7,145	5,000	5,000
Karen Organization of San Diego	5,000	5,000	5,000
Kyoto Symposium Organization (KSO)	16,993	29,642	46,618
La Maestra Family Clinic Inc.	7,147	30,479	20,987
Linda Vista Multi-Cultural Fair Inc.	8,866	5,000	5,000
Little Italy Association	19,408	-	-
Little Saigon San Diego	25,454	9,940	15,633
Lux Art Institute	-	14,992	-
Mandate Project Impact Inc.	20,694	7,857	15,896
Mariachi Scholarship Foundation	27,529	10,150	14,945
Media Heritage Inc	16,568	5,000	-
Medium Photography Inc.	-	5,628	7,149
Musicians for Education	19,757	5,985	13,429
Ocean Beach Merchant's Association Inc.	28,021	10,104	12,931
Old Town Chamber of Commerce	12,915	11,178	12,995
Open Heart Leaders	-	-	5,000
Options For All (Formerly Employment & Community Options)	-	-	-
Pacific Beach Business Improvement Association	15,105	5,000	7,006
Pacific Beach Town Council	5,000	5,000	-

# Special Promotional Programs

## Special Promotions

Organization / Program	FY2020 Actual	FY2021 Budget	FY2022 Adopted
PASACAT Inc	-	5,000	5,000
Paving Great Futures	9,039	7,722	11,370
Point Loma Summer Concerts	20,790	8,067	-
Rancho de los Peñasquitos Town Council	8,191	5,000	5,000
reInterpret	-	5,000	-
RISE Urban Leadership Institute of San Diego	-	-	5,000
Rolando Community Council Inc.	7,231	5,000	5,000
San Diego Architectural Foundation	14,444	5,000	5,000
San Diego Audubon Society	27,117	-	11,606
San Diego Earth Day	39,085	10,667	16,126
San Diego Festival of the Arts Foundation (changed from Torrey Pines Kiwanis Foundation)	50,369	14,410	18,594
San Diego Film Foundation	85,184	69,940	60,829
San Diego Lesbian and Gay Pride	138,894	69,940	94,201
San Diego Performing Arts League	5,000	5,000	5,000
San Diego Shakespeare Society	5,000	5,000	5,000
San Diego Sports Association (previously San Diego Hall of Champions)	-	-	39,885
San Diego State University Research Foundation for KPBS	42,484	12,871	16,194
San Ysidro Improvement Corporation	10,304	-	-
Sherman Heights Community Center	-	-	5,000
South Bay Community Services	-	-	5,000
Speed of Change Inc.	-	5,000	-
Spirit of the Fourth Inc.	11,545	5,000	5,000
Teatro Mascara Magica	-	-	-
The Bon Temps Social Club of San Diego	119,316	36,486	57,382
The Mexicayotl Indio Cultural Center	-	5,000	-
VAPA Foundation	-	-	31,427
Via International	7,158	5,000	5,000
Vietnamese-American Youth Alliance	-	6,435	-
<b>Creative Communities San Diego Subtotal</b>	<b>\$ 1,343,573</b>	<b>\$ 699,406</b>	<b>\$ 942,013</b>
<b>Organizational Support</b>			
America's Finest City Dixieland Jazz Society	\$ -	\$ 5,000	\$ -
Art of Elan	22,985	15,871	22,727
Art Produce	-	5,000	5,434
Artreach	26,687	17,737	27,371
Bach Collegium San Diego	31,705	15,408	22,716
Backyard Renaissance	7,171	5,000	7,827
Balboa Art Conservation Center	-	24,408	36,578
Balboa Park Cultural Partnership	229,911	113,366	136,694
Balboa Park Online Collaborative	34,782	-	54,020
Black Mountain Dance Foundation	46,028	-	28,529
Blindspot Collective	-	-	7,719
California Ballet Association Inccult	141,140	49,323	-
CAMARADA	13,253	8,637	12,159
Center for World Music	20,963	12,571	20,351
Choral Club of San Diego	5,000	5,000	-
Choral Consortium of San Diego	5,000	5,000	5,000
City Ballet Inc	86,206	41,388	57,193
Classics for Kids Inc.	33,833	18,888	23,385
CoTA (Collaborations: Teachers and Artists)	-	-	22,310

# Special Promotional Programs

## Special Promotions

Organization / Program	FY2020 Actual	FY2021 Budget	FY2022 Adopted
Culture Shock Dance Troupe Inc.	-	5,000	8,441
Cygnnet Theatre Company	166,434	82,436	92,545
DanzArts	-	-	5,000
David's Harp Foundation	14,667	9,835	34,516
Diversionsary Theater Productions Inc.	64,475	38,817	60,269
Fern Street Community Arts Inc.	23,556	15,935	19,221
Finest City Performing Arts Inc.	57,379	33,647	42,664
Flying Leatherneck Historical Foundation	36,982	19,970	20,079
Friends of Balboa Park	65,682	26,043	60,044
Gaslamp Quarter Historical Foundation	48,344	23,760	9,893
Guitars in the Classroom	23,439	18,104	30,797
Hausmann Quartet Foundation	-	7,331	14,082
Intrepid Shakespeare Company	34,674	-	-
Japan Society of San Diego and Tijuana	29,294	13,449	16,481
Japanese Friendship Garden Society of San Diego	176,630	87,301	99,861
La Jolla Historical Society	74,272	40,259	24,249
La Jolla Music Society	254,464	128,544	211,273
La Jolla Symphony and Chorus Association	49,562	25,090	26,777
Lambda Archives of San Diego	19,222	8,590	17,163
Lao Community Cultural Center of San Diego	5,925	5,880	5,000
Library Association of La Jolla	119,783	62,766	86,971
Little Fish Comic Book Studio	-	7,608	10,260
Mainly Mozart Inc.	106,136	57,213	63,345
Malashock Dance & Company	46,973	23,663	27,530
Maritime Museum Association of San Diego	227,278	117,078	131,404
MCRD Museum Foundation	-	-	19,655
Media Arts Center San Diego	95,601	48,043	61,477
Mexicayotl Indio Cultural Center	-	-	5,000
Mid-City Community Music	-	-	14,244
Mingei International Inc.	148,343	72,595	125,689
Mojalet Dance Collective	13,803	8,011	11,403
MOXIE Theatre Inc.	33,035	17,510	25,845
Museum of Contemporary Art San Diego	280,383	130,766	213,850
Museum of Photographic Arts	113,441	49,403	99,697
New Americans Museum	34,205	22,857	33,481
NTC Foundation	184,119	117,392	177,801
Old Globe Theatre	459,050	231,414	306,652
Onstage Playhouse	-	-	8,843
Opera NEO	22,141	13,169	11,455
Outside the Lens	51,676	27,638	48,445
Pacific Arts Movement	72,099	36,735	46,995
Persian Cultural Center	40,156	22,147	25,762
Playwrights Project	46,615	24,581	30,280
Poway Center for the Performing Arts Foundation	62,924	35,389	37,607
Prophet World Beat Productions	35,607	18,171	22,662
Putnam Foundation dba Timken Museum of Art	144,678	85,668	99,893
Quilt San Diego	-	13,920	22,940
Resounding Joy Inc	27,826	13,015	28,708
Reuben H. Fleet Science Center	293,786	178,101	231,483
SACRA PROFANA	16,974	7,818	11,173
San Diego Air & Space Museum	296,615	146,374	184,911
San Diego Archaeological Center	30,307	15,449	21,261



# Special Promotional Programs

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Organization / Program	FY2020 Actual	FY2021 Budget	FY2022 Adopted
San Diego Art Institute	51,634	17,466	33,359
San Diego Automotive Museum	54,352	30,656	5,000
San Diego Ballet	45,702	28,157	41,205
San Diego Center for Jewish Culture	125,468	64,214	73,356
San Diego Chapter of Sweet Adelines Intl	-	5,715	7,429
San Diego Children's Choir	55,691	35,607	35,057
San Diego Chinese Historical Society and Museum	18,134	12,535	16,727
San Diego Civic Youth Ballet	65,423	28,661	44,047
San Diego Comic Convention	370,237	219,058	303,168
San Diego Cultural Arts Alliance	-	6,502	5,862
San Diego Dance Theater	48,500	26,856	31,248
San Diego Early Music Society	12,205	8,133	-
San Diego Guild of Puppetry Inc.	12,058	7,042	9,897
San Diego Historical Society	176,850	89,582	87,864
San Diego Junior Theatre	89,822	50,536	49,818
San Diego Master Chorale	-	7,306	12,406
San Diego Model Railroad Museum Inc.	74,551	42,913	39,029
San Diego Museum Council Inc.	25,219	11,660	13,509
San Diego Museum of Art	392,310	189,854	298,669
San Diego Museum of Man dba Museum of Us	228,835	103,100	106,253
San Diego Musical Theatre	105,780	52,773	72,564
San Diego Opera Association	392,006	159,369	238,525
San Diego Pro Arte Voices	7,758	6,232	6,269
San Diego Repertory Theatre	173,705	117,379	164,646
San Diego Society of Natural History dba San Diego Natural History Museum	392,101	188,097	265,959
San Diego Sports Association (previously San Diego Hall of Champions)	65,310	22,141	-
San Diego Symphony Orchestra Association	458,799	235,509	310,167
San Diego Theatres Inc.	340,741	-	-
San Diego Watercolor Society	30,301	19,460	19,337
San Diego Winds	-	-	-
San Diego Women's Chorus	14,712	9,298	12,148
San Diego Writers Ink	24,861	12,476	17,855
San Diego Young Artists Music Academy	8,428	8,447	13,915
San Diego Youth Symphony and Conservatory	132,666	62,043	82,483
Save Our Heritage Organisation	88,688	47,842	51,560
Scripps Ranch Theatre	22,888	12,932	9,053
So Say We All	15,402	7,021	12,816
Space 4 Art Inc.	26,028	17,666	26,838
Spreckels Organ Society	27,834	16,399	23,541
The AjA Project	49,488	25,848	39,461
The Italian Cultural Center of San Diego	-	10,230	13,526
The New Children's Museum	204,476	104,750	148,468
The PGK Project Inc.	16,387	9,720	13,654
Theater and Arts Foundation of San Diego dba La Jolla Playhouse	457,525	229,027	312,405
transcenDANCE Youth Arts Project	38,624	20,648	27,082
Trinity One Theatre Troupe Inc.	-	-	8,680
Unscripted Learning	-	-	8,065
Vanguard Culture	-	5,000	5,213
Veterans Memorial Center	24,715	7,677	-
Villa Musica	77,564	41,010	61,770

# Special Promotional Programs

## Special Promotions

Organization / Program	FY2020 Actual	FY2021 Budget	FY2022 Adopted
Voices of Our City Choir	-	-	18,583
Westwind Brass	6,133	5,000	5,000
Wheelchair Dancers Organization	-	5,000	5,000
Women's History Reclamation Project Inc.	17,894	13,430	10,879
Write Out Loud	20,128	10,457	14,815
Young Audiences of San Diego dba Arts for Learning San Diego	97,083	55,335	47,192
Youth Philharmonic Orchestra	11,044	5,721	7,503
<b>Organizational Support Subtotal</b>	<b>\$ 10,049,279</b>	<b>\$ 5,066,572</b>	<b>\$ 6,823,965</b>
<b>Other</b>			
Department of Cultural Affairs Administration	\$ 1,211,205	\$ 2,024,667	\$ 1,878,812
Arts, Culture, and Community Festivals - Allocation Adjustment	497,401	-	-
Arts, Culture, and Community Festivals - Mayor/City Council Allocations	399,995	-	-
Arts, Culture, and Community Festivals - Public Art Fund	555,771	-	-
<b>Other Subtotal</b>	<b>\$ 2,664,372</b>	<b>\$ 2,024,667</b>	<b>\$ 1,878,812</b>
<b>TOTAL ARTS, CULTURE, AND COMMUNITY FESTIVALS</b>	<b>\$ 14,057,224</b>	<b>\$ 7,790,645</b>	<b>\$ 9,644,790</b>
<b>CAPITAL IMPROVEMENTS</b>			
<b>Capital Improvements</b>			
Convention Center Complex	\$ 12,560,300	\$ 12,560,050	\$ 12,091,993
Mission Bay Park/Balboa Park Improvements	1,430,751	1,432,430	1,416,280
PETCO Park	9,267,646	9,291,500	9,288,375
Trolley Extension Reserve	1,065,375	1,064,500	1,061,375
<b>Capital Improvements Subtotal</b>	<b>\$ 24,324,072</b>	<b>\$ 24,348,480</b>	<b>\$ 23,858,023</b>
<b>TOTAL CAPITAL IMPROVEMENTS</b>	<b>\$ 24,324,072</b>	<b>\$ 24,348,480</b>	<b>\$ 23,858,023</b>
<b>ECONOMIC DEVELOPMENT PROGRAMS</b>			
<b>Citywide Economic Development</b>			
California Western School of Law	\$ 40,000	\$ -	\$ -
CONNECT	40,000	-	-
Economic Development Corporation	60,000	-	-
EvoNexus	45,000	-	-
Mission Trails Regional Park	40,000	-	-
San Diego Venture Group	40,000	-	-
Startup San Diego	50,000	-	-
<b>Citywide Economic Development Subtotal</b>	<b>\$ 315,000</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Economic Development and Tourism Support</b>			
Biocom San Diego	\$ 40,000	\$ -	\$ -
Cabrillo National Monument Fdtn	36,314	-	-
Cleantech San Diego	38,200	-	-
CyberHive	38,200	-	-
Downtown San Diego Partnership Foundation	38,200	-	-
Finnish-American Chamber of Commerce CA	12,758	-	-
LaunchBio Inc	40,000	-	-
North Park Organization of Business	40,000	-	-
Otay Mesa Chamber Of Commerce	40,000	-	-
Pro Kids Golf Academy	25,800	-	-
San Diego Diplomacy Council	40,000	-	-
South County Economic Development Council	40,000	-	-
Swedish-American Chamber of Commerce San Diego	19,997	-	-
The Maritime Alliance	40,000	-	-
The San Diego French American Chamber of Commerce	39,500	-	-
The Scintillon Institute	38,200	-	-

# Special Promotional Programs

## Special Promotions

Organization / Program	FY2020 Actual	FY2021 Budget	FY2022 Adopted
Travelers Aid Society Of San Diego	40,000	-	-
University of San Diego	40,000	-	-
U.S. Green Building Council	34,598	-	-
<b>Economic Development and Tourism Support Subtotal</b>	<b>\$ 681,766</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Other</b>			
Business Expansion, Attraction, and Retention (BEAR)	\$ 854,880	\$ 847,200	\$ 847,200
Economic Development Program Administration	160,777	180,000	-
<b>Other Subtotal</b>	<b>\$ 1,015,657</b>	<b>\$ 1,027,200</b>	<b>\$ 847,200</b>
<b>TOTAL ECONOMIC DEVELOPMENT PROGRAMS</b>	<b>\$ 2,012,423</b>	<b>\$ 1,027,200</b>	<b>\$ 847,200</b>
<b>SAFETY AND MAINTENANCE OF VISITOR RELATED FACILITIES</b>			
<b>Safety and Maintenance of Visitor-Related Facilities</b>			
Discretionary Transient Occupancy Tax Support to General Fund	\$ 16,754,737	\$ 16,231,543	\$ 17,134,541
Mission Bay Park/Balboa Park Improvements	432,406	432,406	432,406
Convention Center	2,064,845	1,099,865	1,235,441
PETCO Park	3,460,231	2,908,265	5,053,407
Stadium Operations	1,585,081	-	-
Special Events Administration	1,210,048	963,210	1,502,302
<b>Safety and Maintenance of Visitor-Related Facilities Subtotal</b>	<b>\$ 25,507,348</b>	<b>\$ 21,635,289</b>	<b>\$ 25,358,097</b>
<b>TOTAL Special Promotion</b>			<b>FY-2</b>
<b>SUMMARY</b>			
ARTS, CULTURE, AND COMMUNITY FESTIVALS	\$ 14,057,224	\$ 7,790,645	\$ 9,644,790
CAPITAL IMPROVEMENTS	24,324,072	24,348,480	23,858,023
ECONOMIC DEVELOPMENT PROGRAMS	2,012,423	1,027,200	847,200
SAFETY AND MAINTENANCE OF VISITOR-RELATED FACILITIES	25,507,348	21,635,289	25,358,097
<b>TOTAL SPECIAL PROMOTIONAL PROGRAMS BUDGET</b>	<b>\$ 65,901,067</b>	<b>\$ 54,801,614</b>	<b>\$ 59,708,110</b>

# Special Promotional Programs

## Revenue and Expense Statement (Non-General Fund)

Transient Occupancy Tax Fund	FY2020 Actual	FY2021* Budget	FY2022** Adopted
BEGINNING BALANCE AND RESERVES			
Balance from Prior Year	\$ 1,602,512	\$ 711,937	\$ 42,779
<b>TOTAL BALANCE AND RESERVES</b>	<b>\$ 1,602,512</b>	<b>\$ 711,937</b>	<b>\$ 42,779</b>
REVENUE			
Charges for Services	\$ 1,187	\$ -	-
Fines Forfeitures and Penalties	8,930	-	-
Licenses and Permits	32,975	75,000	40,000
Other Revenue	670	-	-
Revenue from Use of Money and Property	1	-	-
Transfers In	3,962,091	-	2,000,000
Transient Occupancy Taxes	85,937,930	81,157,714	85,672,705
<b>TOTAL REVENUE</b>	<b>\$ 89,943,784</b>	<b>\$ 81,232,714</b>	<b>\$ 87,712,705</b>
<b>TOTAL BALANCE, RESERVES, AND REVENUE</b>	<b>\$ 91,546,296</b>	<b>\$ 81,944,651</b>	<b>\$ 87,755,484</b>
OPERATING EXPENSE			
Personnel Expenses	\$ 1,191,794	\$ 1,172,213	\$ 1,338,562
Fringe Benefits	459,469	472,565	523,575
Supplies	14,231	25,083	24,253
Contracts	39,668,285	34,128,382	37,463,083
Information Technology	310,854	336,660	634,119
Energy and Utilities	6,552	8,700	8,700
Other Expenses	6,029	2,000	2,000
Transfers Out	49,177,144	45,020,559	47,713,818
<b>TOTAL OPERATING EXPENSE</b>	<b>\$ 90,834,358</b>	<b>\$ 81,166,162</b>	<b>\$ 87,708,110</b>
<b>TOTAL EXPENSE</b>	<b>\$ 90,834,358</b>	<b>\$ 81,166,162</b>	<b>\$ 87,708,110</b>
<b>BALANCE</b>	<b>\$ 711,938</b>	<b>\$ 778,489</b>	<b>\$ 47,374</b>
<b>TOTAL BALANCE, RESERVES, AND EXPENSE</b>	<b>\$ 91,546,296</b>	<b>\$ 81,944,651</b>	<b>\$ 87,755,484</b>

\* At the time of publication, audited financial statements for Fiscal Year 2021 were not available. Therefore, the Fiscal Year 2021 column reflects final budgeted revenue and expense amounts from the Fiscal Year 2021 Adopted Budget, while the beginning Fiscal Year 2021 balance amount reflects the audited Fiscal Year 2020 ending balance.

\*\* Fiscal Year 2022 Beginning Fund Balance reflects the projected Fiscal Year 2021 Ending Fund Balance based on updated Revenue and Expenditures projections for Fiscal Year 2021.