

# **Special Promotional Programs**



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# Special Promotional Programs



## Description

The purpose of Transient Occupancy Tax (TOT) is to advance the City's economy health by: promoting the city of San Diego as a visitor destination and place of creativity, innovation, and entrepreneurship in the national and international marketplace; supporting programs that increase hotel occupancy as well as attract and retain base-sector businesses and entrepreneurs, resulting in the generation of TOT and other revenue; development of visitor-related facilities; and supporting the city of San Diego's artistic and cultural amenities, and natural attractions.

# Special Promotional Programs

## Department Summary

	FY2021 Actual	FY2022 Budget	FY2023 Adopted	FY2022-2023 Change
FTE Positions (Budgeted)	0.00	0.00	0.00	0.00
Personnel Expenditures	\$ -	\$ -	\$ -	-
Non-Personnel Expenditures	58,149,838	84,326,996	127,534,647	43,207,651
<b>Total Department Expenditures</b>	<b>\$ 58,149,838</b>	<b>\$ 84,326,996</b>	<b>\$ 127,534,647</b>	<b>\$ 43,207,651</b>
<b>Total Department Revenue</b>	<b>\$ 60,223,963</b>	<b>\$ 87,672,705</b>	<b>\$ 121,494,044</b>	<b>\$ 33,821,339</b>

## Transient Occupancy Tax Fund

### Department Expenditures

	FY2021 Actual	FY2022 Budget	FY2023 Adopted	FY2022-2023 Change
Arts, Culture, & Community Festivals	\$ 5,676,068	\$ 7,765,978	\$ 12,039,560	\$ 4,273,582
Discretionary Funding	12,096,415	17,134,541	23,798,809	6,664,268
Economic Development	1,023,982	847,200	1,527,200	680,000
Support to Other Funds	39,353,374	58,579,277	90,169,078	31,589,801
<b>Total</b>	<b>\$ 58,149,838</b>	<b>\$ 84,326,996</b>	<b>\$ 127,534,647</b>	<b>\$ 43,207,651</b>

### Significant Budget Adjustments

	FTE	Expenditures	Revenue
<b>Safety and Maintenance of Visitor Related Facilities</b> Adjustment to reflect revised reimbursements to the General Fund to support the safety and maintenance of visitor related facilities.	0.00	\$ 29,704,109	\$ -
<b>One-Cent TOT Discretionary</b> Adjustment to reflect an increase in the One-Cent Transient Occupancy Tax (TOT) transfer to support the General Fund.	0.00	6,664,268	-
<b>Organizational Support Program</b> Addition of non-personnel expenditures to support the Organizational Support Program with providing operating support to outside organizations.	0.00	3,241,660	-
<b>Operational Support to Other Funds</b> Adjustment to reflect revised allocations for operating support of the Mission Bay/Balboa Park Improvements, Convention Center, PETCO Park, and the Trolley Extension Reserve Funds.	0.00	1,885,692	-
<b>Economic Development and Tourism Support</b> Addition of non-personnel expenditures to support Economic Development and Tourism Support (EDTS) to outside organizations.	0.00	680,000	-
<b>Arts, Culture, and Community Festivals</b> Addition of non-personnel expenditures to support the Arts, Culture, and Community Festivals allocation.	0.00	500,000	-

# Special Promotional Programs

## Significant Budget Adjustments

	FTE	Expenditures	Revenue
<b>Creative Communities San Diego</b> Addition of non-personnel expenditures to support the Creative Communities San Diego program with providing project support to nonprofit organizations.	0.00	446,922	-
<b>Support for Public Art Fund Programs</b> Adjustment to reflect revised allocations, including one-time allocations, to support Public Art Fund programs.	0.00	85,000	-
<b>Revised Revenue</b> Adjustment to reflect revised Transient Occupancy Tax (TOT) revenue projections.	0.00	-	35,821,339
<b>One-Time Additions and Annualizations</b> Adjustment to reflect one-time revenues and expenditures, and the annualization of revenues and expenditures, implemented in Fiscal Year 2022.	0.00	-	(2,000,000)
<b>Total</b>	<b>0.00</b>	<b>\$ 43,207,651</b>	<b>\$ 33,821,339</b>

## Expenditures by Category

	FY2021 Actual	FY2022 Budget	FY2023 Adopted	FY2022-2023 Change
<b>NON-PERSONNEL</b>				
Supplies	\$ 122	\$ -	\$ -	-
Contracts & Services	15,409,950	36,613,178	71,185,869	34,572,691
Transfers Out	42,739,767	47,713,818	56,348,778	8,634,960
<b>NON-PERSONNEL SUBTOTAL</b>	<b>58,149,838</b>	<b>84,326,996</b>	<b>127,534,647</b>	<b>43,207,651</b>
<b>Total</b>	<b>\$ 58,149,838</b>	<b>\$ 84,326,996</b>	<b>\$ 127,534,647</b>	<b>\$ 43,207,651</b>

## Revenues by Category

	FY2021 Actual	FY2022 Budget	FY2023 Adopted	FY2022-2023 Change
Transfers In	\$ -	\$ 2,000,000	\$ -	(2,000,000)
Transient Occupancy Tax	60,223,963	85,672,705	121,494,044	35,821,339
<b>Total</b>	<b>\$ 60,223,963</b>	<b>\$ 87,672,705</b>	<b>\$ 121,494,044</b>	<b>\$ 33,821,339</b>

# Special Promotional Programs

## Special Promotions

Organization / Program	FY2021 Actual	FY2022 Budget	FY2023 Adopted
<b>ARTS, CULTURE, AND COMMUNITY FESTIVALS</b>			
<b>Creative Communities San Diego</b>			
A Reason To Survive	\$ -	\$ 5,000	\$ 5,000
Access Inc.	-	5,000	-
Adams Avenue Business Association	-	15,698	18,956
Amateur Pianists	-	5,000	-
American Water Works Association Water for People Committee	5,000	5,000	-
Armed Services YMCA - San Diego Branch	-	42,186	115,636
Asian Culture and Media Alliance	-	-	5,000
Asian Story Theater	5,000	5,000	5,000
Balboa Park Conservancy	-	-	-
Bayside Community Center	-	5,000	5,000
Best Practice	-	-	5,000
Bocón	-	-	12,492
Bodhi Tree Concerts	5,000	5,000	5,000
Boys & Girls Clubs of San Dieguito	-	16,687	15,698
Cabrillo Festival Inc.	-	-	-
Cabrillo National Monument Foundation	-	-	5,000
California Lawyers for the Arts	16,686	49,432	59,865
CARPA San Diego	-	-	5,000
Casa Familiar	5,000	9,311	31,578
Chicano Park Steering Committee (via Via International)	5,000	5,000	5,000
City Heights Community Development Corporation	-	-	5,000
Contact Arts, dba San Diego Fringe Festival	-	48,244	92,773
DISCO RIOT	-	-	7,641
East Village Association	5,000	-	-
Fourth District Seniors Resource Center	-	-	5,000
Generation STEAM (former BIOCUM Institute)	29,517	40,137	65,894
Gente Unida	-	-	5,000
Hillcrest Business Improvement Association	-	7,254	8,603
Historic Old Town Community Foundation	-	-	-
Ilan-Lael Inc.	-	-	5,000
Indian Fine Arts Academy of San Diego	11,499	16,379	19,940
International Rescue Committee Inc.	17,868	-	-
Italian American Art and Culture Association of San Diego	5,636	8,217	8,913
Jacobs & Cushman San Diego Food Bank	-	39,943	31,756
Karama	5,000	5,000	5,000
Karen Organization of San Diego	5,000	5,000	5,000
Kyoto Symposium Organization	29,642	46,618	53,805
La Maestra Family Clinic Inc.	30,479	20,987	57,670
Linda Vista Multi-Cultural Fair Inc.	5,000	5,000	6,992
Little Saigon San Diego	9,940	15,633	14,708
Lux Art Institute	-	-	-
Mandate Project Impact Inc.	7,857	15,896	15,803
Maraya Performing Arts	-	-	6,660
Mariachi Scholarship Foundation	-	14,945	20,567
Media Heritage Inc.	-	-	7,816
Medium Photography Inc.	5,628	7,149	11,527
Mexicayotl Indio Cultural Center	5,000	-	-
Mira Mesa Town Council	-	-	-
Musicians For Education Inc.	5,985	13,429	16,264

# Special Promotional Programs

## Special Promotions

Organization / Program	FY2021 Actual	FY2022 Budget	FY2023 Adopted
North Park Organization of Business	-	-	11,929
Ocean Beach Merchants Association Inc.	10,104	12,931	16,115
Old Town Chamber of Commerce	11,178	12,995	20,004
Olongapo Disco (via Jacobs Center for Neighborhood Innovation)	-	7,580	9,179
Onstage Playhouse	-	-	5,000
Open Heart Leaders	-	5,000	-
Pacific Beach Business Improvement Association	5,000	7,006	-
Pacific Beach Town Council	-	-	5,000
PASACAT Inc.	5,000	5,000	5,000
Paving Great Futures	7,722	11,370	-
Point Loma Summer Concerts	-	-	11,211
Poway Center for the Performing Arts Foundation	-	-	9,953
Rancho de los Peñasquitos Town Council	4,695	5,000	-
reInterpret	-	-	-
RISE Urban Leadership Institute of San Diego	-	5,000	-
Rolando Community Council Inc.	-	5,000	5,000
San Diego Architectural Foundation	5,000	5,000	-
San Diego African American Museum of Fine Art	-	-	5,331
San Diego Audubon Society	-	11,606	15,387
San Diego College of Continuing Education Foundation	-	-	5,000
San Diego Earth Day	10,667	16,126	16,075
San Diego Festival of the Arts Foundation Inc. (previously Torrey Pines Kiwanis Foundation)	-	18,594	21,279
San Diego Film Foundation	69,940	60,829	108,605
San Diego Guild of Puppetry Inc.	-	-	8,978
San Diego LGBT Pride	-	94,201	138,893
San Diego Performing Arts League	5,000	5,000	5,000
San Diego Shakespeare Society	-	5,000	-
San Diego Sports Association (previously San Diego Hall of Champions)	-	39,885	-
San Diego State University Research Foundation for KPBS	12,871	16,194	18,797
Sherman Heights Community Center	-	5,000	5,000
South Bay Community Services	-	5,000	-
Speed of Change Inc.	-	-	-
Spirit of the Fourth Inc.	-	5,000	6,178
Teatro San Diego	-	-	6,839
Tekura Jegnas Inc.	-	-	5,000
The Bon Temps Social Club of San Diego	-	57,382	81,256
The Cooper Family Foundation	5,000	5,742	6,930
The Rosin Box Project Inc.	-	-	5,360
transcenDANCE Youth Arts Project	-	-	15,560
VAPA Foundation	-	31,427	38,519
Vietnamese-American Youth Alliance	-	-	-
<b>Creative Communities San Diego Subtotal</b>	<b>\$ 372,914</b>	<b>\$ 942,013</b>	<b>\$ 1,388,935</b>
<b>Organizational Support</b>			
America's Finest City Dixieland Jazz Society	\$ -	\$ -	-
Art of Elan	15,871	22,727	41,124
Art Produce	5,000	5,434	5,190
Artreach	17,737	27,371	54,062
Arts Education Connection San Diego (former Young Audiences San Diego)	55,335	47,192	82,148

# Special Promotional Programs

## Special Promotions

Organization / Program	FY2021 Actual	FY2022 Budget	FY2023 Adopted
Bach Collegium San Diego	15,408	22,716	27,095
Backyard Renaissance	5,000	7,827	5,000
Balboa Art Conservation Center	24,408	36,578	72,276
Balboa Park Cultural Partnership	113,366	136,694	116,092
Balboa Park Online Collaborative Inc.	-	54,020	93,956
Black Mountain Dance Foundation	-	28,529	48,396
Blindspot Collective	-	7,719	19,170
California Ballet Association Inc.	49,323	-	-
Camarada	8,637	12,159	20,662
Center for World Music	12,571	20,351	28,922
Choral Club of San Diego	-	-	-
Choral Consortium of San Diego	5,000	5,000	5,000
City Ballet, Inc.	41,388	57,193	72,269
Classics for Kids, Inc.	18,888	23,385	34,024
Common Ground Theater	-	-	7,353
CoTA (Collaborations: Teachers and Artists)	-	22,310	-
Culture Shock Dance Troupe, Inc.	5,000	8,441	11,908
Cygnnet Theatre Company	82,436	92,545	142,861
DanzArts	-	5,000	6,562
David's Harp Foundation	9,835	34,516	108,504
Diversionsary Theater Productions Inc.	38,817	60,269	88,594
Fern Street Community Arts, Inc.	15,935	19,221	44,998
Finest City Performing Arts, Inc., dba San Diego Gay Men's Chorus Inc.	33,647	42,664	28,091
Flying Leatherneck Historical Foundation	19,970	20,079	26,818
Friends of Balboa Park	26,043	60,044	-
Gaslamp Quarter Historical Foundation	23,760	9,893	15,365
Guitars in the Classroom	18,104	30,797	50,227
Hausmann Quartet Foundation	7,331	14,082	29,638
Japan Society of San Diego and Tijuana	13,449	16,481	15,481
Japanese Friendship Garden Society of San Diego	87,301	99,861	246,987
La Jolla Historical Society	40,259	24,249	59,038
La Jolla Music Society	128,544	211,273	270,320
La Jolla Symphony and Chorus Association	25,090	26,777	38,405
Lambda Archives of San Diego	8,590	17,163	34,086
Lao Community Cultural Center of San Diego	5,880	5,000	6,553
Library Association of La Jolla	62,766	86,971	149,629
Little Fish Comic Book Studio	-	10,260	15,404
Mainly Mozart, Inc.	57,213	63,345	169,184
Malashock Dance & Company	23,663	27,530	44,600
Maritime Museum Association of San Diego	117,078	131,404	196,180
MCRD Museum Foundation	-	19,655	-
Media Arts Center San Diego	48,043	61,477	103,916
Mexicayotl Indio Cultural Center	-	5,000	-
Mid-City Community Music	-	14,244	27,076
Mingei International Inc.	72,595	125,689	150,730
Mojalet Dance Collective	8,011	11,403	12,103
MOXIE Theatre, Inc.	17,510	25,845	29,569
Museum of Contemporary Art San Diego	130,766	213,850	220,678
Museum of Photographic Arts	49,403	99,697	227,861
New Americans Museum	22,857	33,481	44,339
NTC Foundation	117,392	177,801	303,936



# Special Promotional Programs

## Special Promotions

Organization / Program	FY2021 Actual	FY2022 Budget	FY2023 Adopted
Old Globe Theatre	231,414	306,652	540,475
Onstage Playhouse	-	8,843	-
Opera NEO	13,169	11,455	39,069
Outside the Lens	27,638	48,445	82,024
Pacific Arts Movement	36,735	46,995	81,114
Persian Cultural Center	22,147	25,762	34,470
Playwrights Project	24,581	30,280	49,807
Poway Center for the Performing Arts Foundation	35,389	37,607	-
Project [BLANK]	-	-	5,000
Prophet World Beat Productions	18,171	22,662	35,159
Putnam Foundation, dba Timken Museum of Art	85,668	99,893	182,143
Quilt San Diego	13,920	22,940	29,553
Resounding Joy Inc.	13,015	28,708	49,340
Reuben H. Fleet Science Center	178,101	231,483	290,734
SACRA/PROFANA	7,818	11,173	14,188
San Diego Air & Space Museum	146,374	184,911	261,719
San Diego Archaeological Center	15,449	21,261	32,990
San Diego Architectural Foundation	-	-	21,885
San Diego Art Institute	17,466	33,359	52,114
San Diego Automotive Museum	30,656	5,000	80,481
San Diego Ballet	28,157	41,205	45,970
San Diego Center for Jewish Culture	64,214	73,356	85,484
San Diego Chapter of Sweet Adelines Intl	5,715	7,429	9,365
San Diego Children's Choir	35,607	35,057	58,549
San Diego Chinese Historical Society and Museum	12,535	16,727	26,045
San Diego Civic Youth Ballet	28,661	44,047	48,857
San Diego Comic Convention	219,058	303,168	149,603
San Diego Craft Collective	-	-	14,006
San Diego Cultural Arts Alliance	6,502	5,862	-
San Diego Dance Theater	26,856	31,248	31,292
San Diego Early Music Society	-	-	10,228
San Diego Guild of Puppetry Inc.	7,042	9,897	-
San Diego Historical Society	89,582	87,864	105,537
San Diego Junior Theatre	50,536	49,818	80,002
San Diego Master Chorale	7,306	12,406	20,487
San Diego Model Railroad Museum, Inc.	42,913	39,029	58,589
San Diego Museum Council Inc.	11,660	13,509	14,589
San Diego Museum of Art	189,854	298,669	514,819
San Diego Museum of Us	103,100	106,253	156,456
San Diego Musical Theatre	52,773	72,564	68,275
San Diego Opera Association	159,369	238,525	351,858
San Diego Pro Arte Voices	6,232	6,269	5,063
San Diego Repertory Theatre	117,379	164,646	248,550
San Diego Society of Natural History, dba San Diego Natural History Museum	188,097	265,959	470,971
San Diego Sports Association (previously San Diego Hall of Champions)	22,141	-	-
San Diego Symphony Orchestra Association	235,509	310,167	579,595
San Diego Watercolor Society	19,460	19,337	31,699
San Diego Women's Chorus	9,298	12,148	21,712
San Diego Writers, Ink	12,476	17,855	33,206
San Diego Young Artists Music Academy	8,447	13,915	23,213

# Special Promotional Programs

## Special Promotions

Organization / Program	FY2021 Actual	FY2022 Budget	FY2023 Adopted
San Diego Youth Symphony and Conservatory	62,043	82,483	171,867
Save Our Heritage Organisation	47,842	51,560	65,506
Scripps Ranch Theatre	12,932	9,053	7,058
So Say We All	7,021	12,816	23,418
Space 4 Art, Inc.	17,666	26,838	59,456
Spreckels Organ Society	16,399	23,541	29,942
Tap Fever Studios	-	-	14,750
The AjA Project	25,848	39,461	73,969
The Italian Cultural Center of San Diego	10,230	13,526	23,242
The New Children's Museum	104,750	148,468	181,384
The PGK Project Inc.	9,720	13,654	-
Theater and Arts Foundation of San Diego, dba as La Jolla Playhouse	229,027	312,405	349,423
transcenDANCE Youth Arts Project	20,648	27,082	-
Trinity One Theatre Troupe, Inc.	-	8,680	15,404
Unscripted Learning	-	8,065	15,977
Vanguard Culture	5,000	5,213	7,258
Veterans Memorial Center	-	-	-
Villa Musica	41,010	61,770	97,352
Voices of Our City Choir	-	18,583	56,262
Westwind Brass	5,000	5,000	5,000
Wheelchair Dancers Organization	5,000	5,000	9,357
Women's History Reclamation Project, dba Women's Museum of California	13,430	10,879	20,176
Write Out Loud	10,457	14,815	21,451
Youth Philharmonic Orchestra	5,721	7,503	18,708
<b>Organizational Support Subtotal</b>	<b>\$ 5,033,154</b>	<b>\$ 6,823,965</b>	<b>\$ 10,065,625</b>
<b>Other</b>			
Cultural Affairs Administration	\$ 1,801,451	\$ 1,878,812	\$ 2,214,640
Arts, Culture, and Community Festivals - Allocation Adjustment	-	-	-
Arts, Culture, and Community Festivals - Mayor/City Council Allocations	-	-	500,000
Arts, Culture, and Community Festivals - Public Art Fund	-	-	85,000
<b>Other Subtotal</b>	<b>\$ 1,801,451</b>	<b>\$ 1,878,812</b>	<b>\$ 2,799,640</b>
<b>TOTAL ARTS, CULTURE, AND COMMUNITY FESTIVALS</b>	<b>\$ 7,207,519</b>	<b>\$ 9,644,790</b>	<b>\$ 14,254,200</b>
<b>CAPITAL IMPROVEMENTS</b>			
<b>Capital Improvements</b>			
Convention Center Complex	\$ 12,182,048	\$ 12,091,993	\$ 12,094,581
Mission Bay Park/Balboa Park Improvements	1,432,387	1,416,280	733,000
PETCO Park	9,267,291	9,288,375	9,291,500
Trolley Extension Reserve	1,064,500	1,061,375	1,060,875
<b>Capital Improvements Subtotal</b>	<b>\$ 23,946,225</b>	<b>\$ 23,858,023</b>	<b>\$ 23,179,956</b>
<b>TOTAL CAPITAL IMPROVEMENTS</b>	<b>\$ 23,946,225</b>	<b>\$ 23,858,023</b>	<b>\$ 23,179,956</b>
<b>ECONOMIC DEVELOPMENT PROGRAMS</b>			
<b>Citywide Economic Development</b>			
Citywide Economic Development	\$ -	\$ -	\$ -
<b>Citywide Economic Development Subtotal</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Economic Development and Tourism Support</b>			
Economic Development and Tourism Support	\$ -	\$ -	500,000
<b>Economic Development and Tourism Support Subtotal</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 500,000</b>

# Special Promotional Programs

## Special Promotions

Organization / Program	FY2021 Actual	FY2022 Budget	FY2023 Adopted
<b>Other</b>			
Business Expansion, Attraction, and Retention (BEAR)	\$ 1,025,854	\$ 847,200	\$ 847,200
Economic Development Program Administration	-	-	180,000
<b>Other Subtotal</b>	<b>\$ 1,025,854</b>	<b>\$ 847,200</b>	<b>\$ 1,027,200</b>
<b>TOTAL ECONOMIC DEVELOPMENT PROGRAMS</b>	<b>\$ 1,025,854</b>	<b>\$ 847,200</b>	<b>\$ 1,527,200</b>
<b>SAFETY AND MAINTENANCE OF VISITOR RELATED FACILITIES</b>			
<b>Safety and Maintenance of Visitor-Related Facilities</b>			
Discretionary Transient Occupancy Tax Support to General Fund	\$ 12,088,980	\$ 17,134,541	\$ 23,798,809
Mission Bay Park/Balboa Park Improvements	129,815	432,406	445,378
Convention Center	1,113,819	1,235,441	3,904,395
PETCO Park	5,430,595	5,053,407	4,935,240
Special Events Administration	1,144,502	1,502,302	1,225,452
<b>Safety and Maintenance of Visitor-Related Facilities Subtotal</b>	<b>\$ 19,907,710</b>	<b>\$ 25,358,097</b>	<b>\$ 34,309,274</b>
<b>SUMMARY</b>			
ARTS, CULTURE, AND COMMUNITY FESTIVALS	\$ 7,207,519	\$ 9,644,790	\$ 14,254,200
CAPITAL IMPROVEMENTS	23,946,225	23,858,023	23,179,956
ECONOMIC DEVELOPMENT PROGRAMS	1,025,854	847,200	1,527,200
SAFETY AND MAINTENANCE OF VISITOR-RELATED FACILITIES	19,907,710	25,358,097	34,309,274
<b>TOTAL SPECIAL PROMOTIONAL PROGRAMS BUDGET</b>	<b>\$ 52,087,308</b>	<b>\$ 59,708,110</b>	<b>\$ 73,270,629</b>

# Special Promotional Programs

## Revenue and Expense Statement (Non-General Fund)

Transient Occupancy Tax Fund	FY2021 Actual	FY2022* Budget	FY2023** Adopted
<b>BEGINNING BALANCE AND RESERVES</b>			
Balance from Prior Year	\$ 711,937	\$ (102,183)	\$ 9,934,942
<b>TOTAL BALANCE AND RESERVES</b>	<b>\$ 711,937</b>	<b>\$ (102,183)</b>	<b>\$ 9,934,942</b>
<b>REVENUE</b>			
Charges for Services	\$ 23,374	\$ -	\$ -
Fines Forfeitures and Penalties	(1,010)	-	-
Licenses and Permits	(10,475)	40,000	91,932
Other Revenue	45,137	-	-
Revenue from Use of Money and Property	(115)	-	-
Transfers In	698	2,000,000	-
Transient Occupancy Taxes	60,223,963	85,672,705	121,494,044
<b>TOTAL REVENUE</b>	<b>\$ 60,281,571</b>	<b>\$ 87,712,705</b>	<b>\$ 121,585,976</b>
<b>TOTAL BALANCE, RESERVES, AND REVENUE</b>	<b>\$ 60,993,509</b>	<b>\$ 87,610,522</b>	<b>\$ 131,520,918</b>
<b>OPERATING EXPENSE</b>			
Personnel Expenses	\$ 1,226,941	\$ 1,338,562	\$ 1,398,703
Fringe Benefits	457,351	523,575	446,980
Supplies	15,366	24,253	26,132
Contracts & Services	16,309,470	37,463,083	72,313,678
Information Technology	332,005	634,119	429,768
Energy and Utilities	7,017	8,700	8,700
Other Expenses	7,776	2,000	2,000
Transfers Out	42,739,767	47,713,818	56,348,778
<b>TOTAL OPERATING EXPENSE</b>	<b>\$ 61,095,692</b>	<b>\$ 87,708,110</b>	<b>\$ 130,974,739</b>
<b>TOTAL EXPENSE</b>	<b>\$ 61,095,692</b>	<b>\$ 87,708,110</b>	<b>\$ 130,974,739</b>
<b>BALANCE</b>	<b>\$ (102,183)</b>	<b>\$ (97,588)</b>	<b>\$ 546,179</b>
<b>TOTAL BALANCE, RESERVES, AND EXPENSE</b>	<b>\$ 60,993,509</b>	<b>\$ 87,610,522</b>	<b>\$ 131,520,918</b>

\* At the time of publication, audited financial statements for Fiscal Year 2022 were not available. Therefore, the Fiscal Year 2022 column reflects final budgeted revenue and expense amounts from the Fiscal Year 2022 Adopted Budget, while the beginning Fiscal Year 2022 balance amount reflects the audited Fiscal Year 2021 ending balance.

\*\* Fiscal Year 2023 Beginning Fund Balance reflect the projected Fiscal Year 2022 Ending Fund Balance based on updated Revenue and Expenditures projections for Fiscal Year 2022.