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Description

The Purchasing & Contracting Department is charged with overseeing the transactions for procuring and/or contracting goods and services (including professional services), the procurement of Capital Improvement Program (CIP) construction, minor repairs, and associated professional consulting services, as well as contract management functions to ensure that contracts are meeting the City's needs. It also manages the centralized advertising and award of all contracts for goods, services, and public works in conformance with the City's Charter and Municipal Code.

In addition, the Department manages the Central Stores and Equal Opportunity Contracting (EOC) programs. Purchasing & Contracting programs provide important services to other City departments and residents including:

-Providing oversight to the City's goods, services, and consulting contracting services;

-Providing oversight to the City's CIP construction, minor repair, and architectural and engineering consultant services contracts;

-Procurement of materials and equipment for City departments, including storage and distribution of goods through the Central Stores warehouse;

-Monitoring and enforcing City, State, and Federal equal opportunity contracting requirements and public contracting laws related to the use of construction contractors, consultants, vendors, and suppliers.

The vision is:

To be a leader in fostering a purchasing climate in which diverse and small vendors are encouraged to compete and participate in City contracts.

The mission is:

Ensure open and fair procurements, competitive and fair pricing, environmentally-sustainable solutions, best practices, and utilization of small, local, woman- and minority- owned businesses, when applicable, in City contracting.

Goals and Objectives

Goal 1: Promote transparency regarding requirements within the procurement process.

- Use technology to provide information on upcoming bids and procurements.
- Post information on awarded formal and informal procurement timely.

Goal 2: Increase efficiency of procurement process.

- •Ensure all procurements consistently follow the appropriate rules and requirements based on the contract type.
- Conduct Citywide Training.
- Streamline the contracting process.

Goal 3: Promote small and local, disadvantaged, minority, and woman- owned business participation in City procurement.

- Develop a more robust SLBE Program.
- •Enhance community outreach.

Goal 4: Ensure excellent customer service.

- Enhance customer service skills of P&C staff.
- Foster a skilled and sustainable workforce.

| Budget Equity Impact Statement | | | | | | | | |
|--|---|--|--|--|--|--|--|--|
| Budget Equity Lens Summary Base Budget | Budget Equity Lens Summary Budget Adjustment | | | | | | | |
| <i>Is there an opportunity to adjust the department's ongoing Base Budget to address disparity?</i> | Do the Budget Adjustments address a disparity? | | | | | | | |
| Yes | Yes | | | | | | | |
| Collaborating with Council Offices to enhance community outreach related to underserved populations and provide information on the City's Small Local Business Enterprise (SLBE) Program certification and benefits and How to do Business with the City. Collaborating with the Communications Department to use social media platforms to help provide information on upcoming procurements and the Library Department to help create landing pages on computers directing patrons on where they can find bid opportunities and information on the City's SLBE Program. Collaborate with outside agencies, organizations, and Council Offices to conduct SLBE certification workshops to help develop a more robust SLBE Program. | The budget adjustments for the Purchasing & Contracting Department will address disparities that align with the following Tactical Equity Plan Goals: 1. Increase efficiency of procurement process. 2. Ensure excellent customer service. Budget Adjustment #1: Purchase of electronic bidding software Equity lens: This software allows all members of the public, including potential bidders, to be informed of and have clear access to bid opportunities with the City. Operationally this software helps staff perform the procurement of goods, services, consultant, and public works contracts in a streamlined and transparent manner. Budget Adjustment #2: Position request Equity lens: Existing staff are unable to keep up with the volume of contract and purchase order requests received on an annual basis. Investing in adequate staffing will address internal and external disparities. | | | | | | | |

Budget Equity Impact Statement

| _ | - |
|----------|---|
| | Internally, workload and assignments will be distributed in an equitable manner and will allow for existing staff to provide better service to external departments and engage in trainings and professional development on a more regular basis. Externally, with increased staff, the time to process contract awards should decrease, which means contractors will be able to start their services sooner |
| | and help avoid cash flow issues. Operationally, the addition of this FTE will help ensure that departments are obtaining contracts and/or POs in |
| | a timely manner. The budget adjustment for the |
| | Central Stores Fund will address disparities that |
| | align with the following Tactical Equity Plan Goals: 1. |
| | Ensure excellent customer service. Budget |
| | Adjustment #1: Purchase of inventory processing |
| | system Equity lens: Procurement of equipment and |
| | software will assist all employees in streamlining |
| | work efforts and creates better internal control of |
| | inventory management. Operationally, true |
| | inventory will become more readily available and |
| | accessible, also avoiding errors normally caused by |
| | human error. |
| | |

Key Performance Indicators

| Performance Indicator | FY2019 Actual | FY2020 Actual | FY2021 Actual | FY2022 Actual | FY2023 Actual | Goal |
|--|------------------|------------------|------------------|------------------|------------------|------|
| Average number of days to award a contract ¹ | 73 | 73 | 131 | 163 | 105 | N/A |
| Percentage of total dollar value of contracts awarded to Small Local Business Enterprises (SLBEs) ² | 24% | N/A | 28% | 23% | 23% | 20% |
| Percentage of purchase orders processed within 10 days ³ | 90.00% | 88.00% | 85.00% | 97.00% | 99.25% | N/A |
| Percentage of on-line Quick Copy services requests processed for production within 1 business day ⁴ | 92% | 92% | 94% | 56% | 15% | N/A |
| Percentage of low bid contracts awarded within 90 days ⁵ | N/A | N/A | N/A | N/A | N/A | 85% |
| Percentage of total dollar value of contracts awarded to minority- and woman-owned firms. ⁶ | N/A | N/A | N/A | N/A | N/A | 31% |

Key Performance Indicators

| Performance Indicator | FY2019 Actual | FY2020 Actual | FY2021 Actual | FY2022 Actual | FY2023 Actual | Goal |
|--|------------------|------------------|------------------|------------------|------------------|------|
| Number of training events held related to procurement process. ⁶ | N/A | N/A | N/A | N/A | N/A | 5 |
| Number of outreach events conducted promoting how to do business with City and/or Small Local Business Enterprises (SLBE) Program. ⁶ | N/A | N/A | N/A | N/A | N/A | 10 |

1. This KPI has been replaced with a new KPI focusing specifically on 'low bid' contracts. Fiscal Year 2023 figure based on goods & services contracts and construction contracts awarded in Fiscal Year 2023. 'Days to award a contract' calculated from 'Solicitation Due Date' to 'Contract Effective Date' (i.e., date of last signature). Figures for previous fiscal years were based on goods & services contracts only. 'Days to award a contract' calculated from 'Solicitation Date' to Contract Effective Date' for Fiscal Year 2022.

- 2. This KPI has been reworded slightly for clarity.
- 3. This KPI is no longer being tracked until the department is in a better position to more accurately measure the portion of the purchase requisition review process that is within its control. Data on that portion, in turn, will enable the department to determine a reasonable standard in terms of days for that portion. Fiscal Year 2022 and Fiscal Year 2023 figures based on non-catalog Ariba purchase orders only. Figures for previous fiscal years were based on SAP purchase orders only.
- 4. This KPI is no longer tracked by the department as Publishing Services has been moved to the Communications Department. Drop in Fiscal Year 2023 figure due to significant vacancies in Publishing Services.
- 5. This KPI was added for FY 2024. "Low bid" refers to contracts awarded based solely on price (i.e., lowest responsive bid automatically winner). Based on best practices and the department's experience, ninety (90) days is a very reasonable maximum threshold for awarding "low bid" contracts. It is also industry standard for a vendor to guarantee prices in their bid for 90 days; therefore, a "low bid" contract should be awarded within 90 days, or the City risks the vendor potentially withdrawing their bid due to price changes.
- 6. This KPI was added for FY 2024.

Department Summary

| | FY2022 Actual | FY2023 Budget | FY2024 Adopted | FY2023-2024 Change |
|-------------------------------|------------------|------------------|-------------------|-----------------------|
| FTE Positions (Budgeted) | 71.00 | 92.00 | 85.00 | (7.00) |
| Personnel Expenditures | \$ 6,935,824 | \$ 10,390,794 | \$ 10,758,391 | \$ 367,597 |
| Non-Personnel Expenditures | 19,680,293 | 8,588,314 | 7,927,434 | (660,880) |
| Total Department Expenditures | \$ 26,616,117 | \$ 18,979,108 | \$ 18,685,825 | \$ (293,283) |
| Total Department Revenue | \$ 8,964,698 | \$ 11,737,933 | \$ 10,059,126 | \$ (1,678,807) |

General Fund

Department Expenditures

| | FY2022 Actual | FY2023 Budget | FY2024 Adopted | FY2023-2024 |
|-------------------------------|------------------|------------------|---------------------|-------------|
| | Actual | Buugei | Auopteu | Change |
| Equal Opportunity Contracting | \$ 645,657 | \$ 1,980,894 | \$ 1,576,979 \$ | (403,915) |
| Purchasing & Contracting | 17,723,138 | 7,906,711 | 9,335,450 | 1,428,739 |
| Total | \$ 18,368,795 | \$ 9,887,605 | \$ 10,912,429 \$ | 1,024,824 |

Department Personnel

| | FY2022 Budget | FY2023 Budget | FY2024 Adopted | FY2023-2024 Change |
|-------------------------------|------------------|------------------|-------------------|-----------------------|
| Equal Opportunity Contracting | 11.00 | 12.00 | 11.00 | (1.00) |
| Purchasing & Contracting | 32.00 | 51.00 | 53.00 | 2.00 |
| Total | 43.00 | 63.00 | 64.00 | 1.00 |

Significant Budget Adjustments

| | FTE | Expenditures | Revenue |
|--|---------|--------------|---------|
| Salary and Benefit Adjustments Adjustments to reflect savings resulting from vacant positions for any period of the fiscal year, retirement contributions, retiree health contributions, and labor negotiations. | 0.00 \$ | 797,945 \$ | - |
| Procurement Support Addition of 1.00 Supervising Procurement Contracting Officer to help support purchasing and contracting operations and staff. | 1.00 | 153,702 | - |
| Support for Information Technology Adjustment to expenditure allocations according to an annual review of information technology funding requirements. | 0.00 | 55,715 | - |
| Non-Discretionary Adjustment Adjustment to expenditure allocations that are determined outside of the department's direct control. These allocations are generally based on prior year expenditure trends and examples of these include utilities, insurance, and rent. | 0.00 | 29,566 | - |

Significant Budget Adjustments

| | FTE | Expenditures | Revenue |
|---|---------|--------------|---------|
| Pay-in Lieu of Annual Leave Adjustments Adjustments to expenditures associated with projected compensation to employees in-lieu of the use of annual | 0.00 | (12,104) | - |
| leave. | | | |
| Total | 1.00 \$ | 1,024,824 \$ | - |

Expenditures by Category

| | FY2022 Actual | FY2023 Budget | FY2024 Adopted | FY2023-2024 Change |
|-------------------------------|------------------|------------------|-------------------|-----------------------|
| PERSONNEL | | | | |
| Personnel Cost | \$ 2,896,761 | \$ 5,342,859 | \$ 5,832,754 | \$ 489,895 |
| Fringe Benefits | 2,166,862 | 2,925,747 | 3,375,395 | 449,648 |
| PERSONNEL SUBTOTAL | 5,063,623 | 8,268,606 | 9,208,149 | 939,543 |
| NON-PERSONNEL | | | | |
| Supplies | \$ 22,737 | \$ 49,471 | \$ 48,424 | \$ (1,047) |
| Contracts & Services | 12,819,674 | 1,031,514 | 1,062,127 | 30,613 |
| External Contracts & Services | 12,716,946 | 960,251 | 960,251 | - |
| Internal Contracts & Services | 102,728 | 71,263 | 101,876 | 30,613 |
| Information Technology | 446,790 | 521,492 | 577,207 | 55,715 |
| Energy and Utilities | 11,951 | 11,411 | 11,411 | - |
| Other | 4,019 | 5,111 | 5,111 | - |
| NON-PERSONNEL SUBTOTAL | 13,305,171 | 1,618,999 | 1,704,280 | 85,281 |
| Total | \$ 18,368,795 | \$ 9,887,605 | \$ 10,912,429 | \$ 1,024,824 |

Revenues by Category

| , , | 2 | FY2022 Actual | FY2023 Budget | FY2024 Adopted | FY2023-2024 Change |
|----------------------|----|------------------|------------------|--------------------|-----------------------|
| Charges for Services | \$ | 571,794 | \$ 2,422,363 | \$ 2,422,363 \$ | - |
| Other Revenue | | 91,855 | - | - | - |
| Total | \$ | 663,648 | \$ 2,422,363 | \$ 2,422,363 \$ | - |

Personnel Expenditures

| Job | • | FY2022 | FY2023 | FY2024 | | | |
|---------------|--------------------------|--------|---------|---------|-------------|-----------|------------|
| Number | Job Title / Wages | Budget | Budget | Adopted | Sala | iry Range | Total |
| FTE, Salarie | es, and Wages | | | | | | |
| 20000012 | Administrative Aide 1 | 1.00 | 4.00 | 4.00 | \$ 51,126 - | 61,583 | \$ 238,385 |
| 20000071 | Assistant Engineer-Civil | 0.00 | 8.00 | 8.00 | 87,820 - | 105,804 | 756,512 |
| 20000145 | Associate Engineer-Civil | 0.00 | 5.00 | 5.00 | 101,101 - | 122,102 | 610,510 |
| 20000119 | Associate Management | 8.00 | 7.00 | 7.00 | 74,763 - | 90,340 | 498,821 |
| | Analyst | | | | | | |
| 21000328 | Associate Procurement | 3.00 | 3.00 | 3.00 | 91,850 - | 110,990 | 324,348 |
| | Contracting Officer | | | | | | |
| 20001101 | Department Director | 1.00 | 1.00 | 1.00 | 89,589 - | 339,372 | 209,621 |
| 20001168 | Deputy Director | 1.00 | 2.00 | 2.00 | 67,740 - | 249,134 | 333,279 |
| 20000924 | Executive Assistant | 1.00 | 1.00 | 1.00 | 59,068 - | 71,442 | 71,442 |
| 20000293 | Information Systems | 1.00 | 1.00 | 1.00 | 83,637 - | 101,133 | 101,133 |
| | Analyst 3 | | | | | | |
| 20000998 | Information Systems | 1.00 | 1.00 | 1.00 | 94,074 - | 113,988 | 94,074 |
| | Analyst 4 | | | | | | |
| 20000680 | Payroll Specialist 2 | 1.00 | 1.00 | 1.00 | 50,258 - | 60,679 | 58,252 |
| 20000173 | Payroll Supervisor | 1.00 | 1.00 | 1.00 | 57,624 - | 69,765 | 68,370 |
| City of San D | iego | | - 550 - | | | | |

City of San Diego

Fiscal Year 2024 Adopted Budget

Personnel Expenditures

| Job | • | FY2022 | FY2023 | FY2024 | | | |
|--------------|--|--------|--------|---------|-----------|----------|-------------|
| Number | Job Title / Wages | Budget | Budget | Adopted | Sala | ry Range | Total |
| 20001234 | Program Coordinator | 1.00 | 2.00 | 2.00 | 36,489 - | 198,900 | 232,054 |
| 20001222 | Program Manager | 4.00 | 4.00 | 4.00 | 67,740 - | 249,134 | 606,157 |
| 20000890 | Senior Civil Engineer | 0.00 | 2.00 | 2.00 | 116,542 - | 140,885 | 281,770 |
| 20000015 | Senior Management Analyst | 5.00 | 6.00 | 6.00 | 82,066 - | 99,234 | 534,078 |
| 21000329 | Senior Procurement Contracting Officer | 9.00 | 9.00 | 9.00 | 105,931 - | 128,048 | 1,097,600 |
| 20000970 | Supervising Management Analyst | 1.00 | 1.00 | 1.00 | 87,965 - | 106,585 | 87,965 |
| 21000330 | Supervising Procurement Contracting Officer | 4.00 | 4.00 | 5.00 | 119,138 - | 144,345 | 687,711 |
| | Bilingual - Regular | | | | | | 1,456 |
| | Budgeted Personnel Expenditure Savings | | | | | | (1,154,240) |
| | Termination Pay Annual Leave | | | | | | 10,838 |
| | Vacation Pay In Lieu | | | | | | 82,618 |
| FTE, Salarie | es, and Wages Subtotal | 43.00 | 63.00 | 64.00 | | \$ | 5,832,754 |

| | FY2022 Actual | FY2023 Budget | FY2024 Adopted | FY2023-2024 Change |
|-----------------------------------|------------------|------------------|-------------------|-----------------------|
| Fringe Benefits | | | | |
| Employee Offset Savings | \$ 23,634 | \$ 26,867 | \$ 36,324 | \$ 9,457 |
| Flexible Benefits | 356,806 | 631,232 | 586,273 | (44,959) |
| Long-Term Disability | 12,341 | 18,363 | 20,255 | 1,892 |
| Medicare | 43,587 | 76,099 | 83,216 | 7,117 |
| Other Post-Employment Benefits | 194,005 | 295,828 | 290,139 | (5,689) |
| Retiree Medical Trust | 4,201 | 9,326 | 9,456 | 130 |
| Retirement 401 Plan | 5,524 | 15,890 | 35,635 | 19,745 |
| Retirement ADC | 1,296,148 | 1,468,899 | 2,069,618 | 600,719 |
| Retirement DROP | - | 2,680 | 3,227 | 547 |
| Risk Management Administration | 34,706 | 60,580 | 65,637 | 5,057 |
| Supplemental Pension Savings Plan | 167,434 | 283,573 | 128,986 | (154,587) |
| Unemployment Insurance | 4,201 | 6,667 | 6,450 | (217) |
| Workers' Compensation | 24,275 | 29,743 | 40,179 | 10,436 |
| Fringe Benefits Subtotal | \$ 2,166,862 | \$ 2,925,747 | \$ 3,375,395 | \$ 449,648 |
| Total Personnel Expenditures | | | \$ 9,208,149 | |

Central Stores Fund

Department Expenditures

| | FY2022 | FY2023 | FY2024 | FY2023-2024 |
|--------------------------|-----------------|-----------------|--------------------|-------------|
| | Actual | Budget | Adopted | Change |
| Central Stores | \$ 6,468,222 | \$ 7,363,324 | \$ 7,666,889 \$ | 303,565 |
| Purchasing & Contracting | 109,055 | 13,249 | 106,507 | 93,258 |
| Total | \$ 6,577,277 | \$ 7,376,573 | \$ 7,773,396 \$ | 396,823 |

Department Personnel

| | FY2022 Budget | FY2023 Budget | FY2024 Adopted | FY2023-2024 Change |
|--------------------------|------------------|------------------|-------------------|-----------------------|
| Central Stores | 19.00 | 20.00 | 20.00 | 0.00 |
| Purchasing & Contracting | 1.00 | 1.00 | 1.00 | 0.00 |
| Total | 20.00 | 21.00 | 21.00 | 0.00 |

Significant Budget Adjustments

| | FTE | Expenditures | Revenue |
|--|---------|--------------|----------|
| Inventory Scanning Software Addition of non-personnel expenditures to purchase software to enhance Central Stores' inventory processing system. | 0.00 \$ | 200,000 \$ | - |
| Non-Discretionary Adjustment Adjustment to expenditure allocations that are determined outside of the department's direct control. These allocations are generally based on prior year expenditure trends and examples of these include utilities, insurance, and rent. | 0.00 | 167,040 | - |
| Salary and Benefit Adjustments Adjustments to reflect savings resulting from vacant positions for any period of the fiscal year, retirement contributions, retiree health contributions, and labor negotiations. | 0.00 | 38,196 | |
| Support for Information Technology Adjustment to expenditure allocations according to an annual review of information technology funding requirements. | 0.00 | (8,413) | - |
| Revised Revenue Adjustment to reflect revised revenue projections. | 0.00 | - | (38,256) |
| Total | 0.00 \$ | 396,823 \$ | (38,256) |

Expenditures by Category

| | FY2022 Actual | FY2023 Budget | FY2024 Adopted | FY2023-2024 Change |
|-------------------------------|------------------|------------------|-------------------|-----------------------|
| PERSONNEL | | | | |
| Personnel Cost | \$ 757,531 | \$ 750,789 | \$ 817,701 | \$ 66,912 |
| Fringe Benefits | 750,725 | 761,257 | 732,541 | (28,716) |
| PERSONNEL SUBTOTAL | 1,508,256 | 1,512,046 | 1,550,242 | 38,196 |
| NON-PERSONNEL | | | | |
| Supplies | \$ 4,446,764 | \$ 5,295,962 | \$ 5,295,613 | \$ (349) |
| Contracts & Services | 410,641 | 345,090 | 445,412 | 100,322 |
| External Contracts & Services | 186,260 | 40,393 | 40,393 | - |
| Internal Contracts & Services | 224,381 | 304,697 | 405,019 | 100,322 |
| Information Technology | 47,905 | 69,918 | 261,505 | 191,587 |
| Energy and Utilities | 163,857 | 152,629 | 219,696 | 67,067 |
| Other | - | 928 | 928 | - |
| Capital Expenditures | (146) | - | - | - |
| NON-PERSONNEL SUBTOTAL | 5,069,021 | 5,864,527 | 6,223,154 | 358,627 |
| Total | \$ 6,577,277 | \$ 7,376,573 | \$ 7,773,396 | \$ 396,823 |

Revenues by Category

| , , , | FY2022 Actual | FY2023 Budget | FY2024 Adopted | FY2023-2024 Change |
|-------------------------|------------------|------------------|-------------------|-----------------------|
| Charges for Services | \$ 6,358,046 | \$ 7,499,019 | \$ 7,460,763 | \$ (38,256) |
| Other Revenue | 325,007 | 176,000 | 176,000 | - |
| Rev from Money and Prop | 2,715 | - | - | - |
| Transfers In | 29,206 | - | - | - |
| Total | \$ 6,714,974 | \$ 7,675,019 | \$ 7,636,763 | \$ (38,256) |

Personnel Expenditures

| Job | | FY2022 | FY2023 | FY2024 | | | |
|--------------|------------------------|--------|--------|---------|----------------|---------|---------------|
| Number | Job Title / Wages | Budget | Budget | Adopted | Salary Range | | Total |
| FTE, Salarie | es, and Wages | | | | | | |
| 20000011 | Account Clerk | 2.00 | 2.00 | 2.00 | \$ 45,627 - | 54,916 | \$ 91,254 |
| 20000171 | Auto Messenger 1 | 4.00 | 4.00 | 4.00 | 36,489 - | 39,511 | 148,978 |
| 20000110 | Auto Messenger 2 | 7.00 | 7.00 | 7.00 | 37,524 - | 45,224 | 299,072 |
| 20001222 | Program Manager | 0.00 | 1.00 | 1.00 | 67,740 - | 249,134 | 158,437 |
| 20000950 | Stock Clerk | 2.00 | 2.00 | 2.00 | 37,695 - | 45,493 | 90,986 |
| 20000955 | Storekeeper 1 | 3.00 | 3.00 | 3.00 | 43,415 - | 52,069 | 154,385 |
| 20000956 | Storekeeper 2 | 1.00 | 1.00 | 1.00 | 47,449 - | 57,349 | 57,349 |
| 20000538 | Stores Operations | 1.00 | 1.00 | 1.00 | 57,154 - | 69,059 | 69,059 |
| | Supervisor | | | | | | |
| | Budgeted Personnel | | | | | | (277,042) |
| | Expenditure Savings | | | | | | |
| | Overtime Budgeted | | | | | | 19,276 |
| | Vacation Pay In Lieu | | | | | | 5,947 |
| FTE, Salarie | es, and Wages Subtotal | 20.00 | 21.00 | 21.00 | | | \$ 817,701 |

| | FY2022 Actual | FY2023 Budget | FY2024 Adopted | FY2023-2024 Change |
|-----------------------------------|------------------|------------------|-------------------|-----------------------|
| Fringe Benefits | | | · | <u> </u> |
| Employee Offset Savings | \$ 3,051 | \$ 3,570 | \$ 2,972 | \$ (598) |
| Flexible Benefits | 210,149 | 230,060 | 236,440 | 6,380 |
| Long-Term Disability | 2,831 | 2,829 | 2,799 | (30) |
| Medicare | 11,929 | 11,789 | 11,494 | (295) |
| Other Post-Employment Benefits | 101,161 | 96,713 | 96,713 | - |
| Retiree Medical Trust | 978 | 1,032 | 1,240 | 208 |
| Retirement 401 Plan | 289 | 1,219 | 4,261 | 3,042 |
| Retirement ADC | 320,499 | 329,749 | 312,986 | (16,763) |
| Retirement DROP | 1,237 | 1,346 | - | (1,346) |
| Risk Management Administration | 18,052 | 19,805 | 21,879 | 2,074 |
| Supplemental Pension Savings Plan | 52,023 | 47,360 | 21,025 | (26,335) |
| Unemployment Insurance | 965 | 1,026 | 903 | (123) |
| Workers' Compensation | 27,563 | 14,759 | 19,829 | 5,070 |
| Fringe Benefits Subtotal | \$ 750,725 | \$ 761,257 | \$ 732,541 | \$ (28,716) |
| Total Personnel Expenditures | | | \$ 1,550,242 | |

Publishing Services Fund

Department Expenditures

| | FY2022 Actual | FY2023 Budget | FY2024 Adopted | | FY2023-2024 Change |
|--------------------------|------------------|------------------|-------------------|---|-----------------------|
| Publishing Services | \$ 1,669,455 | \$ 1,709,688 | \$ - \$ | 5 | (1,709,688) |
| Purchasing & Contracting | 591 | 5,242 | - | | (5,242) |
| Total | \$ 1,670,046 | \$ 1,714,930 | \$ - \$ | 5 | (1,714,930) |

Department Personnel

| | FY2022 Budget | FY2023 Budget | FY2024 Adopted | FY2023-2024 Change |
|---------------------|------------------|------------------|-------------------|-----------------------|
| Publishing Services | 8.00 | 8.00 | 0.00 | (8.00) |
| Total | 8.00 | 8.00 | 0.00 | (8.00) |

Significant Budget Adjustments

| | FTE | Expenditures | Revenue |
|--|-----------|----------------|-------------|
| Salary and Benefit Adjustments Adjustments to reflect savings resulting from vacant positions for any period of the fiscal year, retirement contributions, retiree health contributions, and labor negotiations. | 0.00 \$ | 105,670 \$ | - |
| Support for Information Technology Adjustment to expenditure allocations according to an annual review of information technology funding requirements. | 0.00 | (13,419) | - |
| Non-Discretionary Adjustment Adjustment to expenditure allocations that are determined outside of the department's direct control. These allocations are generally based on prior year expenditure trends and examples of these include utilities, insurance, and rent. | 0.00 | (229,697) | - |
| Transfer of Publishing Services Transfer of 8.00 FTE positions, non-personnel expenditures, and associated revenue from the Purchasing and Contracting Department to the Communications Department. | (8.00) | (1,577,484) | (1,640,551) |
| Total | (8.00) \$ | (1,714,930) \$ | (1,640,551) |

Expenditures by Category

| Experiarcal es by earegoing | / | | | | | |
|-------------------------------|----|-----------|------|---------|------------|-------------|
| | | FY2022 | | FY2023 | FY2024 | FY2023-2024 |
| | | Actual | | Budget | Adopted | Change |
| PERSONNEL | | | | | | |
| Personnel Cost | \$ | 235,228 | \$ | 424,069 | \$ - \$ | (424,069) |
| Fringe Benefits | | 128,716 | | 186,073 | - | (186,073) |
| PERSONNEL SUBTOTAL | | 363,944 | | 610,142 | - | (610,142) |
| NON-PERSONNEL | | | | | | |
| Supplies | \$ | 211,012 | \$ | 133,099 | \$ - \$ | (133,099) |
| Contracts & Services | | 1,014,221 | | 796,284 | - | (796,284) |
| External Contracts & Services | | 881,743 | | 710,559 | - | (710,559) |
| Internal Contracts & Services | | 132,478 | | 85,725 | - | (85,725) |
| City of San Diego | | - 55 | 64 - | | | |

Fiscal Year 2024 Adopted Budget

Expenditures by Category

| | FY2022 Actual | FY2023 Budget | FY2024 Adopted | FY2023-2024 Change |
|------------------------|--------------------|------------------|-------------------|-----------------------|
| Information Technology | 21,798 | 122,253 | - | (122,253) |
| Energy and Utilities | 59,071 | 49,873 | - | (49,873) |
| Transfers Out | - | 3,279 | - | (3,279) |
| NON-PERSONNEL SUBTOTAL | 1,306,101 | 1,104,788 | - | (1,104,788) |
| Total | \$ 1,670,046 \$ | 1,714,930 \$ | - \$ | (1,714,930) |

Revenues by Category

| | FY2022 Actual | FY2023 Budget | FY2024 Adopted | | FY2023-2024 Change |
|-------------------------|------------------|------------------|-------------------|---|-----------------------|
| Charges for Services | \$ 1,397,613 | \$ 1,640,551 | \$ - \$ | 5 | (1,640,551) |
| Rev from Money and Prop | 31 | - | - | | - |
| Transfers In | 188,431 | - | - | | - |
| Total | \$ 1,586,075 | \$ 1,640,551 | \$ - \$ | 5 | (1,640,551) |

Personnel Expenditures

| Job | | FY2022 | FY2023 | FY2024 | | | |
|--------------|------------------------------|--------|--------|---------|----------|-----------|-------|
| Number | Job Title / Wages | Budget | Budget | Adopted | Salaı | y Range | Total |
| FTE, Salarie | es, and Wages | | | | | | |
| 20000487 | Graphic Designer | 2.00 | 2.00 | 0.00 \$ | 60,977 - | 73,227 \$ | - |
| 20000752 | Print Shop Supervisor | 1.00 | 1.00 | 0.00 | 71,699 - | 85,437 | - |
| 21000193 | Publishing Specialist 2 | 2.00 | 2.00 | 0.00 | 39,467 - | 46,755 | - |
| 20000912 | Senior Offset Press | 2.00 | 2.00 | 0.00 | 47,312 - | 56,319 | - |
| | Operator | | | | | | |
| 21000194 | Senior Publishing Specialist | 1.00 | 1.00 | 0.00 | 45,931 - | 55,326 | - |
| FTE, Salarie | es, and Wages Subtotal | 8.00 | 8.00 | 0.00 | | \$ | - |

| | FY2022 Actual | FY2023 Budget | FY2024 Adopted | FY2023-2024 Change |
|-----------------------------------|------------------|------------------|-------------------|-----------------------|
| Fringe Benefits | | | | |
| Flexible Benefits | \$ 63,631 | \$ 85,567 | \$ - | \$ (85,567) |
| Long-Term Disability | 998 | 1,344 | - | (1,344) |
| Medicare | 2,825 | 4,940 | - | (4,940) |
| Other Post-Employment Benefits | 29,133 | 39,823 | - | (39,823) |
| Retiree Medical Trust | 401 | 692 | - | (692) |
| Retirement 401 Plan | - | 1,189 | - | (1,189) |
| Retirement ADC | - | 16,403 | - | (16,403) |
| Retirement DROP | 2,071 | 3,284 | - | (3,284) |
| Risk Management Administration | 5,175 | 8,155 | - | (8,155) |
| Supplemental Pension Savings Plan | 19,674 | 21,632 | - | (21,632) |
| Unemployment Insurance | 341 | 487 | - | (487) |
| Workers' Compensation | 4,468 | 2,557 | - | (2,557) |
| Fringe Benefits Subtotal | \$ 128,716 | \$ 186,073 | \$ - | \$ (186,073) |
| Total Personnel Expenditures | | | \$ - | |

Revenue and Expense Statement (Non-General Fund)

| Central Stores Fund | FY2022 Actual | FY2023* Budget | FY2024** Adopted |
|--|------------------|-------------------|---------------------|
| BEGINNING BALANCE AND RESERVES | | | |
| Balance from Prior Year | \$ (158,085) | \$ (20,388) | \$ 80,455 |
| TOTAL BALANCE AND RESERVES | \$ (158,085) | \$ (20,388) | \$ 80,455 |
| REVENUE | | | |
| Charges for Services | \$ 6,358,046 | \$ 7,499,019 | \$ 7,460,763 |
| Other Revenue | 325,007 | 176,000 | 176,000 |
| Revenue from Use of Money and Property | 2,715 | - | - |
| Transfers In | 29,206 | - | - |
| TOTAL REVENUE | \$ 6,714,974 | \$ 7,675,019 | \$ 7,636,763 |
| TOTAL BALANCE, RESERVES, AND REVENUE | \$ 6,556,889 | \$ 7,654,631 | \$ 7,717,218 |
| OPERATING EXPENSE | | | |
| Personnel Expenses | \$ 757,531 | \$ 750,789 | \$ 817,701 |
| Fringe Benefits | 750,725 | 761,257 | 732,541 |
| Supplies | 4,446,764 | 5,295,962 | 5,295,613 |
| Contracts & Services | 410,641 | 345,090 | 445,412 |
| Information Technology | 47,905 | 69,918 | 261,505 |
| Energy and Utilities | 163,857 | 152,629 | 219,696 |
| Other Expenses | - | 928 | 928 |
| Capital Expenditures | (146) | - | - |
| TOTAL OPERATING EXPENSE | \$ 6,577,277 | \$ 7,376,573 | \$ 7,773,396 |
| TOTAL EXPENSE | \$ 6,577,277 | \$ 7,376,573 | \$ 7,773,396 |
| BALANCE*** | \$ (20,388) | \$ 278,058 | \$ (56,178) |
| TOTAL BALANCE, RESERVES, AND EXPENSE | \$ 6,556,889 | \$ 7,654,631 | \$ 7,717,218 |

* At the time of publication, audited financial statements for Fiscal Year 2023 were not available. Therefore, the Fiscal Year 2023 column reflects final budgeted revenue and expense amounts from the Fiscal Year 2023 Adopted Budget, while the beginning Fiscal Year 2023 balance amount reflects the audited Fiscal Year 2022 ending balance.

** Fiscal Year 2024 Beginning Fund Balance reflects the projected Fiscal Year 2023 Ending Fund Balance based on updated Revenue and Expenditures projections for Fiscal Year 2023.

***The Central Stores Fund results in a negative ending balance/beginning balance and will be monitored throughout Fiscal Year 2024 to address negative balances.