

EOC Program Update

SLBE Program

*I. Application Figures*

- A. SLBE Application Summary (Ending June 2015) – See Attachment 1

SLBE Program Improvements

*I. Council Policy 100-10*

- A. Provided the Economic Development and Intergovernmental Relations (ED&IR) Committee with an informational update on Council Policy 100-10 on October 22, 2014. There were a few areas that were identified for potential improvements:

1. Increasing the bid discount percentage and maximum dollar threshold for goods & services.
2. Clarifying evaluation criteria for request for proposals (RFP) with regards to EOCP.
3. Chair Lightner indicated she wanted to discuss the possibility of including an assessment of the vendor/proposer meeting obligations with respect to Equal Employment Opportunity hiring/plans and usage of SLBE/ELBE firms on contracts for accountability.

- B. EOCP is working with Purchasing & Contracting to retrieve statistical information on goods & services procurements and is also looking at other agency best practices to return to committee with recommendations. EOCP will compile data to evaluate effectiveness of current bid discount (2%) and threshold (\$10K).
- C. EOCP is working with the City Attorney's office regarding best practices and scoring in relation to Consultant Requests for Proposals (RFPs) for Purchasing & Contracting procurement.
- D. EOCP has provided the City Attorney's office with potential updates matrix for Council Policy 100-10 to review for any potential legal challenges.
1. Council Policy 100-10 Potential Improvements – See Attachment 2
- E. EOCP is scheduled to attend ED&IR on July 23, 2015 and check-in and provide an update on progress.

*II. §22.3619 Technical Assistance*

- A. EOCP staff is coordinating with Purchasing & Contracting and Public Works Department on developing technical assistance workshops for SLBE/ELBE firms. The various topics include: vendor registration, certification process, how to bid City projects (construction, goods & services, architectural & engineering), good faith effort requirements, and post award deliverables (field engineering division).

EOC Program Update

*III. Diversity Works*

- A. EOC will release its next quarterly digital newsletter on July 2015.

Contracting Update

*I. Construction Pre-Qualification Program*

- A. Public Works has indicated they are having challenges managing construction contracts where SLBE/ELBE firms are Prime Contractors. Public Works is currently reviewing the CIP pre-qualification program for potential improvements and is considering SLBE/ELBE firms complete a pre-qualification process to be eligible to bid as a Prime Contractor.
- B. Public Works has indicated they are still working on the program changes/improvements. Once they have defined the details of the program, Public works will then bring the item to CEOC for further input.

*II. IT Contract*

- A. Next Outreach Event is tentatively scheduled for Fall 2015.

Outreach Events

Completed Events:

- HDR ELBE/SLBE Outreach Event – 6/11/15
- City/Construction Industry Meeting – 6/11/15

Upcoming Events:

- **Caltrans DBE Goal Setting and GFE Training**  
Tuesday, June 30, 2015 9:00am-12:00pm or 1:00pm-4:00pm (2 sessions)  
Caltrans District 11 (4050 Taylor Street, Gallegos Room, San Diego, CA 92110)
- **Elite SDVOB Monthly Chapter Meeting (SLBE Presentation)**  
Tuesday, July 7, 2015 9:00am-10:30am  
San Diego County Veterans Museum, Balboa Park (2115 Park Boulevard, San Diego, CA 92134)
- **SDUSD Construction Expo**  
Wednesday, July 22, 2015 9:00am-1:00pm  
Kearny High School Parking (7651 Wellington Street, San Diego, CA 92111)
- **How to Do Business with the City of San Diego**  
Thursday, July 23, 2015 1:00pm-2:30pm  
Otay Mesa-Nestor Branch Library (3003 Coronado Ave., San Diego, CA 92154)

**EOC Program Update**

- **CMC Construction/Commodities Mentor Protégé Program Outreach**  
Wednesday, July 29 10am-1:00pm  
Place TBD
- **UCSD Outreach Event**  
Tuesday, August 11, 2015 Time TDB  
Place TBD
- **Meet the Buyers**  
Wednesday, September 9, 2015 Time TBD  
Place TBD
- **How to Do Business with the City of San Diego**  
Tuesday, October 13, 2015 1:00pm-2:30pm  
Mission Valley Branch Library (2123 Fenton Parkway, San Diego, CA 92108)
- **CALTRANS Procurement Event**  
Wednesday, October 21, 2015 Time TBD  
Balboa Park Club, Ballroom (2144 Pan American Rd W, San Diego, CA 92101)

**Upcoming Project Bid List**

- PWCG – Upcoming Bid List as of 6/18/15 (Attachment 3)



# EQUAL OPPORTUNITY CONTRACTING PROGRAM

SLBE Application Summary: (As of June 2015)

Attachment 1

	April	May	June	Total
Beginning Balance	8	15	25	
Received	33	42	24	99
Approved	23	28	26	77
Denied	3	1	3	7
Closed	0	3	2	5
Ending Balance	15	25	18	

### Approved

New	13	14	10
Renewals	10	14	16
<b>Total</b>	<b>23</b>	<b>28</b>	<b>26</b>

### Approved

Construction	6	7	10
Professional Services	8	5	8
General Services	8	16	7
Suppliers	1	0	1
<b>Total</b>	<b>23</b>	<b>28</b>	<b>26</b>

Approved	April		May		June		Total
	M	F	M	F	M	F	
African-American	0	0	2	2	0	0	4
Asian	0	1	0	0	1	0	2
Asian Pacific	1	0	0	1	0	0	2
Asian Subcontinent	0	0	0	0	0	0	0
Caucasian	12	5	10	5	11	9	52
Hispanic	1	1	4	1	3	1	11
Native American	0	0	1	0	0	0	1
Pacific-Islander	1	0	1	0	0	0	2
Other	1	0	1	0	1	0	3
<b>TOTAL</b>	<b>16</b>	<b>7</b>	<b>19</b>	<b>9</b>	<b>16</b>	<b>10</b>	<b>77</b>

Denied	April		May		June		Total
	M	F	M	F	M	F	
African-American	0	0	0	0	0	0	0
Asian	0	0	0	0	1	0	1
Asian Pacific	0	0	0	0	0	0	0
Asian Subcontinent	0	0	0	0	0	0	0
Caucasian	1	2	1	0	1	0	5
Hispanic	0	0	0	0	1	0	1
Native American	0	0	0	0	0	0	0
Pacific-Islander	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>1</b>	<b>2</b>	<b>1</b>	<b>0</b>	<b>3</b>	<b>0</b>	<b>7</b>

## COUNCIL POLICY 100-10 POTENTIAL UPDATES

<b>Update</b>	<b>Current Practice</b>	<b>Business Case / Justification</b>	<b>Status</b>
<p>1. Goods &amp; Services (G&amp;S) Contracts (<b>ITB</b>) valued at over \$150,000:</p> <p><b>Increase bid discount to 5%, not to exceed a \$50,000 maximum discount</b></p>	2% bid discount, \$10k maximum	<ul style="list-style-type: none"> <li>• Mirrors CIP construction bid discount thresholds.</li> <li>• Mirrors California Department of General Services (CA DGS) thresholds.</li> <li>• Delta from sample FY 13 &amp; 14 P&amp;C contract bids indicate discount could have a positive impact.</li> </ul>	
<p>2. Consultant Contracts</p> <p><b>Increase restricted competition for consultant contracts \$100,000 and below.</b></p>	<p>\$25,000 and below for A&amp;E Contracts (refer to AR 25.60)</p> <p>Not indicated in CP 100-10.</p>	<ul style="list-style-type: none"> <li>• Develop a restricted competition program for CIP A&amp;E.</li> <li>• Final limit TBD.</li> <li>• Data from past fiscal years support targeted value.</li> </ul>	
<p>3. CLARIFICATION to Request for Bid and Request for Proposal Requirements – Commitment to Diversity</p> <p><b>Allow EOCP Program Manager, in conjunction with the Purchasing &amp; Contracting Director/Purchasing Agent to develop requirements and establish point allocation for RFPs.</b></p> <p>Point allocation to be based on industry standards/practices. Points will be <b>in addition to</b> the 12 points for SLBE or ELBE participation levels.</p>	Points not explicitly identified in this section.	<ul style="list-style-type: none"> <li>• Mirror CIP A&amp;E point structure.</li> <li>• Max points will be at discretion of PM/Director and can be revised when necessary without having to revise CP 100-10.</li> <li>• Allow for points to be awarded based on targeted outreach under SB 1045 (Polanco)</li> </ul>	
<p>4. Incorporate use of waivers, on a project by project basis, for G&amp;S projects.</p>	Not in place.	<ul style="list-style-type: none"> <li>• Specialized work can make it difficult to achieve voluntary goal.</li> <li>• No availability of</li> </ul>	

## COUNCIL POLICY 100-10 POTENTIAL UPDATES

<b><i>Update</i></b>	<b><i>Current Practice</i></b>	<b><i>Business Case / Justification</i></b>	<b><i>Status</i></b>
		SLBE/ELBE firms for required contract. <ul style="list-style-type: none"> <li>• Mirror MC §22.3617</li> </ul>	
5. Creation of scorecard for past performance by contractors/consultants/vendors in relation to EEO contract requirements.	Not in place.	<ul style="list-style-type: none"> <li>• Recommended by City Council.</li> <li>• Help incentivize usage of SLBE/ELBEs on projects with voluntary goals.</li> <li>• Help incentivize successful implementation of firms' EEO Plan/Program.</li> </ul>	
6. Update Muni Code, Article 2, Division 36: Small and Local Business Program for Public Works Contracts  <b>Codify CP 100-10</b>	No mention of P&C G&S contracts in MC.	<ul style="list-style-type: none"> <li>• Establish one central document where SLBE program guidelines can be found.</li> </ul>	

# PWCG - Upcoming Bid List

Bid Number	Contract Specialist	Project Title	Subcontractant Participation Requirement	Addenda	Advertised	Bid/Proposal Opening Date/Time	License Class	Funding Source	Engineer's Estimate	Specs / Plans
WBS / IO	Project Manager									
K-15-1316-DBB-3	Clementina Giordano	Seismic Retrofit and Rehabilitation of Georgia Street Bridge over University Avenue (FEDERAL/HIGHWAY BRIDGE PROGRAM-	DBE Percentage 5.9%	A	5/21/2015	6/30/2015 2:00 PM	A	FEDERAL/HIGHWAY BRIDGE PROGRAM-TRANSNET	\$6,692,000 \$6,692,000	Yes/Yes
S-00863	Alex Sleiman 619-533-4618									
Mand. Pre-Bid Meeting 6/2/2015 10:00 AM Public Works Contracting Group, Executive Complex, 1010 Second Avenue Suite 1400, San Di										
Non-mandatory Site Visit 6/2/2015 11:15 AM Georgia St. at University Avenue										
K-16-1216-DBB-3-A	Clementina Giordano	Old Otay Mesa Road Improvements Projects	10% SLBE/ELBE	A,B	5/26/2015	7/1/2015 2:00 PM	A,B		\$11,428,000 \$11,428,000	Yes/No
S-00870	Bryan Olsen 619-533-4634									
Mand. Pre-Bid Meeting 6/9/2015 10:00 AM Public Works Contracting Group, Executive Complex, 1010 Second Avenue Suite 1400, San Di										
L-15-1228-DBB-1	Clementina Giordano	Coolidge Street Storm Drain	22.3% ELBE	A,B	5/28/2015	7/2/2015 1:30 PM	A		\$217,000 \$217,000	Yes/Yes
S-1103	Mastaneh Ashrafzadeh 619-533-5457									
Non-mand. Pre-Bid Meeting 6/16/2015 10:00 AM Public Works Contracting Group, Executive Complex, 1010 Second Avenue Suite 1400, San Di										
K-16-1357-DBB-3	Clementina Giordano	Tierrasanta Community Park Sports Field Lighting	10% SLBE-ELBE	A	6/3/2015	7/7/2015 2:00 PM	A		\$596,000 \$596,000	Yes/Yes
S-11011	Alexandra Corsi 619-533-4644									
Non-mand. Pre-Bid Meeting 6/17/2015 10:00 AM Public Works Contracting Group, Executive Complex, 1010 Second Avenue Suite 1400, San Di										
K-15-1226-DBB-3	Eleida Felix Yackel	Streamview Drive Improvements (Lynn/Michael Street to Gayle Street)	33.4% SLBE-ELBE		6/9/2015	7/8/2015 2:00 PM	A		\$2,440,000 \$2,440,000	YES/YES
S-00864	Jayna Straughn 619-533-5216									
Non-mand. Pre-Bid Meeting 6/18/2015 10:00 AM Public Works Contracting Group, Executive Complex, 1010 Second Avenue Suite 1400, San Di										
No Site Visit										
K-15-1227-DBB-3	Clementina Giordano	Brown Field (SDM) Airport Runway 8L/26R Rehab(FEDERAL/HIGHWAY BRIDGE PROGRAM-TRANSNET)	DBE Percentage 13.0%	A	5/28/2015	7/9/2015 2:00 PM	A	FEDERAL/HIGHWAY BRIDGE PROGRAM-TRANSNET	\$3,625,000 \$3,625,000	Yes/Yes
B-11010	Jihad Sleiman 619-533-7532									
Mand. Pre-Bid Meeting 6/10/2015 10:00 AM Public Works Contracting Group, Executive Complex, 1010 Second Avenue Suite 1400, San Di										
Non-mandatory Site Visit 6/10/2015 1:30 PM 1424 Continental St. San Diego, CA										

Attachment 3

Bid Number WBS / IO	Contract Specialist Project Manager	Project Title	Subconsultant Participation Requirement	Addenda	Advertised	Bid/Proposal Opening Date/Time	License Class	Funding Source	Engineer's Estimate	Specs / Plans
L-15-1241-DBB-2 B-00869	Damian Singleton Mastaneh Ashrafzadeh (619) 533-5457	Replace Barrier Rail on Barnett o/PCH	33.4% SLBE/ELBE		6/16/2015	7/14/2015 1:30 PM	A		\$377,901 \$377,901	Yes/Yes
Non-mand. Pre-Bid Meeting 6/25/2015 10:00 AM Public Works Contracting Group, Executive Complex, 1010 Second Avenue Suite 1400, San Di Notes: No Site Visit										
K-15-1334-DBB-3 B-11038	Eleida Felix Yackel Jeff Soriano 619-533-4131	Water Group 942	22.3% SLBE-ELBE		6/16/2015	7/15/2015 2:00 PM	A OR C-34		\$3,620,000 \$3,620,000	YES/YES
Non-mand. Pre-Bid Meeting 6/24/2015 10:00 AM Public Works Contracting Group, Executive Complex, 1010 Second Avenue Suite 1400, San Di Notes: No Site Visit										
K-15-1347-DBB-3 B-11061	Damian Singleton Maryam Liaghat 619-533-5192	Pipeline Rehab – Phase J-2 (Laterals)	15.3% SLBE-ELBE	A	5/21/2015	7/16/2015 2:00 PM	A or C-34 or C-42		\$7,945,000 \$7,945,000	Yes/No
Non-mand. Pre-Bid Meeting 6/4/2015 10:00 AM Public Works Contracting Group, Executive Complex, 1010 Second Avenue Suite 1400, San Di Notes: No Site Visit										
L-15-1381-DBB-2 B-15152	Eleida Felix Yackel Ahmad Erikat 619-537-8025	Sidewalk Replacement Group 1501	14.4% SLBE-ELBE		6/18/2015	7/21/2015 1:30 PM	A or C-8 or C-12		\$450,000 \$450,000	Yes/No
Non-mand. Pre-Bid Meeting 6/30/2015 10:00 AM Public Works Contracting Group, Executive Complex, 1010 Second Avenue Suite 1400, San Di Notes: No Site Visit										
K-15-6426-DBB-3 24005563	Damian Singleton Robert Sutherlin (619) 533-7107	Lyceum Theatre - Public Spaces Renovation	7.2% SLBE-ELBE		6/18/2015	7/21/2015 2:00 PM	B		\$2,900,000 \$2,900,000	Yes/Yes
Mand. Pre-Bid Meeting 7/1/2015 10:00 AM Public Works Contracting Group, Executive Complex, 1010 Second Avenue Suite 1400, San Di Notes: Mandatory Site Visit 7/1/2015 11:00 AM Lyceum Theatre @ Horton Plaza, 79 Horton Plaza, San Diego, CA 92101										
L-15-1244-DBB-2 S-11045/B-13110	Clementina Giordano Jong Choi 619-533-5493	Pacific Hwy Curb Ramp Barrier Removal & Group Job 13 H Midway Pacific DIF CR DS	23.7% SLBE/ELBE		6/23/2015	7/22/2015 1:30 PM	A		\$297,000 \$297,000	Yes/Yes
Non-mand. Pre-Bid Meeting 7/2/2015 10:00 AM Public Works Contracting Group, Executive Complex, 1010 Second Avenue Suite 1400, San Di Notes:										

Bid Number	Contract Specialist	Subcontractant Participation Requirement	Addenda	Advertised	Bid/Proposal Opening Date/Time	License Class	Funding Source	Engineer's Estimate	Specs / Plans
L-15-1359-DBB-2	Damian Singleton	33.4% SLBE/ELBE		6/25/2015	7/28/2015 2:00 PM	A		\$269,000	Yes/Yes
S-00935	Jeff Manchester (619) 533-4661							\$269,000	
Non-mand. Pre-Bid Meeting 7/7/2015 10:00 AM Public Works Contracting Group, Executive Complex, 1010 Second Avenue Suite 1400, San Di Notes: No Site Visit									
L-15-5667-DBB-1-A	Lisa Nguyen	23.2% ELBE		6/30/2015	7/29/2015 1:30 PM	C-27		\$178,000	Yes/Yes
S-10091	Joseph Diab 619-533-4615							\$178,000	
Mand. Pre-Bid Meeting 7/9/2015 10:00 AM Public Works Contracting Group, Executive Complex, 1010 Second Avenue Suite 1400, San Di Notes: Mandatory Site Visit 7/9/2015 11:00 AM Ladera Street and Sunset Cliffs Boulevard									
K-15-1382-DB1-3	Damian Singleton	14.8% SLBE/ELBE		6/25/2015	8/27/2015 12:00 PM	A		\$12,600,000	Yes/Yes
S-14019	Todd Schmit (619) 533-4620							\$12,600,000	
Non-mand. Pre-Bid Meeting 7/22/2015 10:00 AM Public Works Contracting Group, Executive Complex, 1010 Second Avenue Suite 1400, San Di Notes: Non-mandatory Site Visit 7/22/2015 1:30 PM Torrey Pines Golf Course, 11480 North Torrey Pines Road, San Diego, CA 92037									