General Fund Revenues

The Fiscal Year 2014 General Fund revenue budget is $1.20 billion, which represents an increase of $45.2 million or 3.9 percent from the Fiscal Year 2013 Adopted Budget. General Fund revenues pay for essential City services including police, fire, refuse collection, library services, and park and recreation programs.

Table 1 illustrates the components of the $45.2 million or 3.9 percent increase in General Fund annual revenue for Fiscal Year 2014.

<table>
<thead>
<tr>
<th>Major Revenues</th>
<th>Percent Change from FY 2013 Adopted Budget</th>
<th>Change (in millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Major Revenues</td>
<td>4.0%</td>
<td>$31.2</td>
</tr>
<tr>
<td>Other Revenue Sources</td>
<td>3.7%</td>
<td>$14.0</td>
</tr>
<tr>
<td>Total</td>
<td>3.9%</td>
<td>$45.2</td>
</tr>
</tbody>
</table>

The General Fund Revenues section provides a detailed description of the revenue categories listed to the right on this page, including background information describing growth trends, economic factors, and methods of allocation affecting each revenue source. This information provides insight into the formulation of the Fiscal Year 2014 Proposed Budget for the General Fund revenues.

The four major General Fund revenue sources: property tax, sales tax, transient occupancy tax (TOT), and franchise fees account for 67.5 percent of the City's General Fund revenue in the Fiscal Year 2014 Proposed Budget. Changes in the local, State, and national economies can impact each of these revenue sources and trends, and the possible effects on the City's finances in Fiscal Year 2014 are outlined below. Other General Fund revenue sources are influenced by these same economic conditions as well as various other non-economic events, such as a fee change or the implementation of a new policy in an existing program.

These Fiscal Year 2014 major revenue projections are based on Fiscal Year 2013 year-end projections and economic data through February 2013, the most recent information available at the time the proposed budget was prepared. Similar to Fiscal Year 2013 and as a result of the slowly improving local economy, preparation of the Fiscal Year 2014 Proposed Budget incorporated an improved economic outlook when compared to previous years, as is evidenced by the increases in property tax, sales tax and TOT. Despite the projected increases in the General Fund major revenues, there is some uncertainty related to the impacts of sequestration and the across-the-board federal spending cuts that might affect San Diego's economy. The impacts to the region's economy might be seen in a few economic sectors such as consumer spending and job growth but at the time of the publication of the
proposed budget, the direct impacts to the City are uncertain. The City will continue to monitor the
impacts of sequestration and its impacts to the City's General Fund budget.

Volume II details the budgeted revenues that are generated by departments. Each revenue source
generated by individual General Fund departments also fall under one of the revenue categories
listed on the previous page and is discussed in this section of the budget document.

Table 2: Fiscal Year 2014 General Fund Revenues - $1.20 Billion (in millions)

<table>
<thead>
<tr>
<th>Revenue Category</th>
<th>FY 2012 Actual</th>
<th>FY 2013 Adopted Budget</th>
<th>FY 2014 Proposed Budget</th>
<th>FY 2013 - FY 2014 Change</th>
<th>Percent Change</th>
<th>% of Total General Fund Revenue</th>
</tr>
</thead>
<tbody>
<tr>
<td>Property Tax(^1)</td>
<td>$ 408.8</td>
<td>$ 387.1</td>
<td>$ 402.2</td>
<td>$ 15.0</td>
<td>3.9%</td>
<td>33.6%</td>
</tr>
<tr>
<td>Sales Tax</td>
<td>220.3</td>
<td>236.3</td>
<td>248.1</td>
<td>11.9</td>
<td>5.0%</td>
<td>20.7%</td>
</tr>
<tr>
<td>Transient Occupancy Tax</td>
<td>78.3</td>
<td>81.7</td>
<td>89.2</td>
<td>7.5</td>
<td>9.2%</td>
<td>7.5%</td>
</tr>
<tr>
<td>Franchise Fees</td>
<td>69.1</td>
<td>71.7</td>
<td>68.4</td>
<td>(3.2)</td>
<td>(4.5)%</td>
<td>5.7%</td>
</tr>
<tr>
<td>Property Transfer Tax</td>
<td>5.7</td>
<td>6.4</td>
<td>7.0</td>
<td>0.6</td>
<td>9.6%</td>
<td>0.6%</td>
</tr>
<tr>
<td>Licenses &amp; Permits</td>
<td>31.1</td>
<td>31.9</td>
<td>31.4</td>
<td>(0.5)</td>
<td>(1.5)%</td>
<td>2.6%</td>
</tr>
<tr>
<td>Fines, Forfeitures, and Penalties</td>
<td>62.4</td>
<td>31.4</td>
<td>29.3</td>
<td>(2.1)</td>
<td>(6.5)%</td>
<td>2.5%</td>
</tr>
<tr>
<td>Revenue from Money and Property</td>
<td>45.9</td>
<td>41.2</td>
<td>44.1</td>
<td>2.9</td>
<td>6.9%</td>
<td>3.7%</td>
</tr>
<tr>
<td>Interest Earnings</td>
<td>2.6</td>
<td>1.4</td>
<td>0.9</td>
<td>(0.5)</td>
<td>(36.5)%</td>
<td>0.1%</td>
</tr>
<tr>
<td>Revenue from Other Agencies</td>
<td>2.7</td>
<td>3.5</td>
<td>4.1</td>
<td>0.6</td>
<td>16.8%</td>
<td>0.3%</td>
</tr>
<tr>
<td>Charges for Current Services</td>
<td>164.7</td>
<td>181.4</td>
<td>177.5</td>
<td>(3.9)</td>
<td>(2.1)%</td>
<td>14.8%</td>
</tr>
<tr>
<td>Other Financial Sources and Uses</td>
<td>92.2</td>
<td>73.4</td>
<td>89.1</td>
<td>15.7</td>
<td>21.4%</td>
<td>7.5%</td>
</tr>
<tr>
<td>Other Revenue</td>
<td>5.3</td>
<td>3.8</td>
<td>4.9</td>
<td>1.1</td>
<td>28.3%</td>
<td>0.4%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$ 1,189.1</strong></td>
<td><strong>$ 1,151.2</strong></td>
<td><strong>$ 1,196.4</strong></td>
<td><strong>$ 45.2</strong></td>
<td><strong>3.9%</strong></td>
<td><strong>100.0%</strong></td>
</tr>
</tbody>
</table>

\(^1\) As a result of the dissolution of the City's Redevelopment Agency, FY 2012 Actual and FY 2014 Proposed Budget amounts include pass-through and residual tax sharing payments from the Redevelopment Property Tax Trust Fund (RPTTF).
San Diego’s Economic Environment

Development of the Fiscal Year 2014 Proposed Budget incorporated an improved economic outlook when compared to prior annual budgets based on the continuing trend of increases in consumer spending, a return of tourism and business travel, and reduced unemployment. The City first began seeing improvement within these three areas late in Fiscal Year 2011 and the trend has continued in Fiscal Year 2013.

The recent nation-wide recession dramatically impacted State and local revenues due to the unprecedented pace and scope of declines in economic drivers such as unemployment, housing, and consumer confidence. Consumer spending began to rebound in late Fiscal Year 2011 and this trend continued into Fiscal Year 2013, resulting in increased transient occupancy and sales tax revenues. Additionally, during calendar year 2012 the local real estate market began showing signs of improvement, as is evident by the increases in home sales and median price, resulting in a projected increase in property tax receipts for Fiscal Year 2014.

The main economic drivers that contributed to the General Fund revenue decreases from Fiscal Year 2008 through Fiscal Year 2010 were declining consumer discretionary spending and the overall decline in the housing market (home sales and prices). Consumer discretionary spending is greatly influenced by levels of unemployment and consumer confidence. At the onset of the economic

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1 The following sources were used in this section: National Bureau of Economic Research, California Employment Development Department, United States Bureau of Labor Statistics, California State Board of Equalization, University of San Diego Index of Leading Economic Indicators, DataQuick Information Systems, San Diego County Assessor / Recorder / Clerk’s Office, San Diego Association of Governments, United States Bureau of Labor Statistics.
recession in December 2007, the City's unemployment level was 4.8 percent, and increased rapidly to 11.1 percent in January 2010. Although still above average historical levels, the unemployment rate has decreased to 8.0 percent as of February 2013. Local consumer confidence declined 41.2 percent from the December 2007 index level of 87.8, to the lowest level of 51.7 in March 2009. Subsequently, consumer confidence has increased 48.2 percent to an index level of 76.6 as of November 2012.

Figure 2: San Diego Consumer Confidence and Unemployment

![Figure 2: San Diego Consumer Confidence and Unemployment](image)

Source: California Employment Development Department, USD Index of Leading Economic Indicators

Figure 3: County of San Diego Monthly Median Home Price and Foreclosures

![Figure 3: County of San Diego Monthly Median Home Price and Foreclosures](image)

Source: DataQuick Information Systems, San Diego County Assessor/Recorder/Clerk

Countywide median home prices have increased from low levels in Fiscal Year 2009 and after stabilizing for several months have increased 17.7 percent from February 2012 to February 2013.
General Fund Revenues

The San Diego median home price as of December 2007 was $495,000, which decreased to a low of $284,435 in January 2009, and has subsequently increased to $366,366 as of February 2013.

Development of the Fiscal Year 2014 General Fund revenue budget considers and incorporates a wide variety of economic data in an effort to accurately forecast revenue amounts. The following are some of the economic indicators and assumptions that were used in the preparation of the Fiscal Year 2014 Proposed Budget for the General Fund. In most cases, the indicators used to prepare the Fiscal Year 2014 Proposed Budget were as of February 2013. Updated indicators are presented below where available:

- The Index of Leading Economic Indicators for San Diego County has increased 5.7 percent over the last twelve months (as of November 2012) from an index level of 116.2 to 122.8 (University of San Diego, Index of Leading Economic Indicators).

- San Diego County's consumer confidence index has increased 17.0 percent over the past twelve months (as of November 2012) from an index level of 63.59 to 76.56 (University of San Diego, Index of Leading Economic Indicators).

- Consumer spending in the City of San Diego on taxable items for the prior twelve months, as of September 2012, increased 5.2 percent when compared to the prior year (MuniServices).

- San Diego's unemployment rate was 8.0 percent as of February 2013, a decrease of 1.4 percent from the 9.4 percent as of February 2012.

- Home sales in San Diego for the twelve month period (March 2012 - February 2013) totaled 41,158, which is an increase of 14.7 percent from the 35,883 home sales from the prior twelve month period (March 2011 - February 2012). (San Diego County Assessor/Recorder/Clerk's Office).

- The median countywide home price as of February 2013 was $366,366 which is an increase of 17.7 percent from the February 2012 median home price of $311,285 (DataQuick Information Systems).

- Countywide foreclosures for the twelve month period (March 2012 - February 2013) totaled 6,464 which is a decline of 44.9 percent from the previous twelve month period (March 2011 - February 2012) total of 11,734. Notices of default, an indicator of potential future foreclosure levels, totaled 14,812 for the twelve month period (March 2012 - February 2013), a decline of 30.7 percent from the 21,388 experienced from March 2011 to February 2012 (San Diego County Assessor/Recorder/Clerk's Office).

- The City's median income is forecasted to grow 4.9 percent from approximately $50,000 to $52,500 from calendar year 2010 to 2015 (San Diego Association of Governments).

- The County of San Diego consumer price index (CPI) increased 1.6 percent in calendar year 2012 (United States Bureau of Labor Statistics).
General Fund Revenues

Property Tax

Background
Property tax revenue is the City's largest revenue source, representing 33.6 percent of total General Fund revenue. Property tax revenue is collected by the San Diego County Tax Collector from a 1.0 percent levy on the assessed value of all real property. Proposition 13, passed by voters in 1979, specifies that a property's value may increase at the rate of the California Consumer Price Index, but cannot exceed 2.0 percent per year unless the property is improved or sold to establish a new assessed value.

The 1.0 percent property tax levy is collected and distributed to a number of agencies, including the County, the City, school districts, and special districts. For every $100 collected, the allocation to the cities in San Diego County total $17.90 (with an additional $2.90 going to cities for the sales tax "triple-flip" outlined in the sales tax section), which includes offsets for Motor Vehicle License Fees, according to the County of San Diego Assessor's Office. Property tax revenue is also collected in other (non-General) funds per City Charter requirement. Those include a special tax levy of $0.005 per $100 of assessed value for funding zoological exhibits in Balboa Park.

Figure 4: Fiscal Year 2014 Countywide Property Tax Distribution

Since the early 1990s, many factors have contributed to changes in the amount of revenue the City has received from property tax:

- In Fiscal Year 1993, the State of California faced a serious deficit and, in order to meet its obligations to fund school districts at specified levels under Proposition 98, the State enacted legislation that shifted partial financial responsibility for funding education to local
governments. These revenue shifts were otherwise known as the Educational Revenue Augmentation Fund (ERAF) shifts.

- The State authorized counties to charge cities an administrative fee in order to collect and distribute property tax, further reducing the City's annual property tax receipts. For Fiscal Year 2014, the property tax administration fee for the City is estimated to be $4.1 million which is a reduction of $1.0 million from the Fiscal Year 2013 Adopted Budget of $5.1 million. The anticipated reduction for Fiscal Year 2014 is a result of the City of Alhambra v. County of Los Angeles court ruling which determined the imposition of property tax administration fees on the City's Motor Vehicle License Fees backfill to be unlawful.

- Beginning in Fiscal Year 2005, the Motor Vehicle License Fee (MVLF) rate was reduced from 2.0 percent to 0.65 percent resulting in less revenue received by the City, which was replaced dollar-for-dollar with property tax, resulting in a property tax revenue increase.

- Redevelopment agencies were dissolved statewide in California in Fiscal Year 2012. As a result, the distribution of property tax revenues to the former San Diego Redevelopment Agency has not occurred since Fiscal Year 2012. Funding for continuing obligations as approved by the State Department of Finance will be distributed to the City’s Successor Agency from the Redevelopment Property Tax Trust Fund (RPTTF). Property tax funds remaining after the former redevelopment agencies’ obligations are met will be distributed per existing allocation formulas. These amounts are estimated to be $7.9 million in FY 2014.

**Economic Trends**

The economic recession that began late in calendar year 2007, had a significant negative impact on median home prices, home sales, and foreclosures leading to a decline in property tax revenue. However, improvement in the foreclosure rate and the number of notices of default has taken place. Countywide foreclosures from March 2012 to February 2013 totaled 6,464, a decline of 44.9 percent over the prior twelve month period total of 11,734. Notices of default totaled 14,812 over the same time period, a decline of 30.7 percent from 21,388, indicating that future foreclosure levels should potentially be lower and increase property tax revenue collection rates. Although the home sales price has increased for the County, the current sales price is still well below the market peak of $518,000 in November 2005. Home Sales in San Diego County also increased and as of February 2013, the County recorded 2,802 sales, a 5.38 percent increase over the February 2012 home sales total of 2,659. As of February 2013, the median countywide home price was $366,366, which is an increase of 17.7 percent from the February 2012 median home price of $311,285. It is anticipated that the median home price in San Diego will continue to improve during Fiscal Year 2014 as the number of foreclosed properties continues to decrease.
General Fund Revenues

Figure 5: San Diego County Home Sales (calendar year)

Source: DataQuick Information Systems

Figure 6: San Diego County Annual Median Home Price (calendar year)

Source: DataQuick Information Systems
In addition to the local residential market continuing to slowly improve, the local commercial real estate market is showing signs of improvement. According to CB Richard Ellis, the overall vacancy rate during the fourth quarter of calendar 2012 showed improvement in all three of the commercial real estate markets over the same period in 2011. The vacancy rates in the industrial, office, and retail markets declined 1.3 percent to 9.4 percent, 1.4 percent to 15.2 percent, and 0.3 percent to 7.1 percent, respectively.

High unemployment levels are forecasted to continue for the region and may temper further improvement in the local real estate market. San Diego's unemployment rate improved to 8.0 percent as of February 2013, a decline of 3.1 percent from the January 2010 high of 11.1 percent. The State of California's unemployment rate was 9.7 percent as of February 2013.

**Fiscal Year 2014 Proposed Budget**

While the local residential housing market has experienced improvement in Fiscal Year 2013, this does not greatly impact the growth rate for the Fiscal Year 2014 Adopted Budget due to a lag between the time assessed valuation is set by the County Assessor's Office (reflecting the entire calendar year) and property tax revenue is received by the City. Property tax is a lagging revenue source and, therefore, does not depict recent market activity. Fiscal Year 2014 property tax revenue projections reflect housing market activity from calendar year 2012.

The Fiscal Year 2014 Proposed Budget for property tax is $402.2 million which assumes 1.5 percent growth over March 2013 receipts of base property tax (Proposition 13) and "in-lieu of motor vehicle license fee" payment. The $402.2 million property tax budget consists of an estimated $288.6 million in base property tax (Proposition 13), $105.7 "in-lieu of motor vehicle license fee" payment, $2.6 million in tax sharing pass-through payments from the former RDA, and $5.3 million in anticipated residual property tax payments. As a result of the dissolution of the Redevelopment Agency (RDA),
the tax sharing pass-through payments (which were previously budgeted in Other Financial Sources & Uses) will be received as part of the Recognized Obligations Payment Schedule (ROPS) and therefore will be recognized as property tax revenue. The residual property tax payments are the City’s proportionate share of funds remaining in the Redevelopment Property Tax Trust Fund (RPTTF) after ROPS requirements have been met.

The 1.5 percent growth rate projected for Property Tax in Fiscal Year 2014 is based on strong home sales, increases in median home price, and a positive California CPI in calendar year 2012. This positive growth rate is also attributed to a projected decrease in property tax refunds related to an anticipated reduction in the number of property value reassessments during Fiscal Year 2014. All of these factors combined create a positive growth rate and forecast for property tax revenues.

### Table 3: Fiscal Year 2014 Proposed Property Tax Budget

<table>
<thead>
<tr>
<th></th>
<th>(in millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Base Property Tax</td>
<td>$288.6</td>
</tr>
<tr>
<td>Property Tax &quot;In-Lieu&quot; of MVLF</td>
<td>105.7</td>
</tr>
<tr>
<td>Tax Sharing Distribution</td>
<td>2.6</td>
</tr>
<tr>
<td>Residual Tax Sharing</td>
<td>5.3</td>
</tr>
<tr>
<td><strong>Total Property Tax</strong></td>
<td><strong>$402.2</strong></td>
</tr>
</tbody>
</table>

## Sales Tax

### Background

Sales tax is the City's second largest General Fund revenue source, representing 20.7 percent of the total General Fund revenue. Collected at the point of sale, sales tax receipts are remitted to the State Board of Equalization, which allocates tax revenue owed to the City in monthly payments. According to the Bradley-Burns Sales and Use Tax law, the City is to receive one cent of the total Statewide sales tax levied on each dollar of taxable sales.

The total citywide sales tax rate in San Diego is 8.0 percent. Included in the 8.0 percent sales tax rate are three voter approved supplemental sales tax add-ons: TransNet Extension Ordinance and Expenditure Plan (TransNet), safety sales tax, and Proposition 30. TransNet was implemented in 1987 to fund the San Diego Transportation Improvement Program for the maintenance, construction, and expansion of roads and bridges. The TransNet Extension Ordinance and Expenditure Plan, which went into effect April 2008, renewed the half-cent obligation for an additional 40-year term. Additionally, the total citywide sales tax rate includes a half-cent tax approved by California voters in 1993 for the purpose of funding local public safety expenditures. The revenue from this half-cent sales tax, known as the safety sales tax, is discussed in the following section. Finally in November 2012, California voters approved Proposition 30, a quarter-cent increase in the State sales tax rate from which revenue collected is deposited in the State's Education Protection Account to support school districts, county offices of education, charter schools, and community college districts.
Economic Trends

The City of San Diego saw a steady increase in sales tax revenue throughout Fiscal Year 2012 and this continued throughout Fiscal Year 2013, in all sectors of taxable sales. As shown in Table 4: City of San Diego Calendar Year Sales Tax Revenue, moderate growth was reported in the general retail, food products, transportation, business to business, and construction sectors.

Table 4: City of San Diego Calendar Year Sales Tax Revenue (in millions)

<table>
<thead>
<tr>
<th>Economic Category</th>
<th>Calendar Year 2011</th>
<th>Calendar Year 2012</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Retail</td>
<td>$42.3</td>
<td>$42.8</td>
<td>1.3%</td>
</tr>
<tr>
<td>Food Products</td>
<td>$33.3</td>
<td>$35.9</td>
<td>7.9%</td>
</tr>
<tr>
<td>Transportation</td>
<td>$30.1</td>
<td>$31.8</td>
<td>5.6%</td>
</tr>
<tr>
<td>Business to Business</td>
<td>$25.0</td>
<td>$26.3</td>
<td>5.2%</td>
</tr>
<tr>
<td>Construction</td>
<td>$10.9</td>
<td>$10.9</td>
<td>0.6%</td>
</tr>
</tbody>
</table>

Source: MuniServices, LLC

The City’s sales tax consultant, MuniServices, LLC (MuniServices), indicated consumer spending jumped from the previous quarters helping to stimulate the economy resulting in moderate growth into the second quarter of Fiscal Year 2013, thus continuing a favorable balance of sales tax receipts above projected revenue amounts. Based on current consumer confidence reports, it is projected that spending will continue into Fiscal Year 2014 with taxable sales increasing in the areas of department store retail, automobile sales, and service stations.

According to the most recent (February 2013) forecast from the State Board of Equalization, State-wide taxable sales are forecasted to have an average growth of 6.9 percent in the remaining quarters of Fiscal Year 2013. Despite the State’s projection for the remainder of Fiscal Year 2013, the City is forecasting a more moderate 5.5 percent growth rate for Fiscal Year 2014 based on uncertainties in the local economy. In February 2013, the California Employment Development
General Fund Revenues

Department reported San Diego's unemployment rate at 8.0 percent and the State of California's unemployment rate at 9.7 percent, as shown in Figure 9: Unemployment Rates. This marks the first time in four years the City of San Diego's unemployment rate is less than the national unemployment rate which was 8.1 percent as of February 2013. With the unemployment rate for the City dropping below the national unemployment rate but the State of California unemployment rate remaining above, a 5.5 percent growth rate for sales tax is being used for the Fiscal Year 2014 Proposed Budget.

**Figure 9: Unemployment Rates (December 2012)**

![Graph showing unemployment rates from 2008 to 2013 for State of California, San Diego, National, and Total Number of Employed in San Diego.](image)

Source: State of California, Employment Development Department

**Fiscal Year 2014 Proposed Budget**

The Fiscal Year 2014 Proposed sales tax budget of $248.1 million is based on the Fiscal Year 2013 year-end projection and assumes 5.5 percent growth for Fiscal Year 2014. The Fiscal Year 2014 Proposed Budget for sales tax revenue also includes the property tax reimbursement that the City receives as a result of the triple-flip (triple-flip is the shift enacted by the State in Fiscal Year 2005 whereby local governments were required to shift one-quarter of one cent of the Bradley-Burns Sales and Use Tax to the State in exchange for an equivalent amount of property tax). Once the State's Economic Recovery Bonds are paid off, local governments will no longer receive the property tax reimbursement, but will instead regain the quarter-cent sales tax that was diverted to the State by the triple-flip. The State's Economic Recovery Bonds are expected to be paid in full by Fiscal Year 2017 unless retired prior to maturity.
As a destination city for visitors and tourists around the globe, San Diego has historically been economically stronger than the State of California in aggregate. However, even though it is evident that economic recovery is occurring, it has been slow and tentative State-wide, with adverse affects of the recession still apparent in California's cities. In order to continue to generate increased sales tax revenues in the future there must be an improvement in job growth which in turn will support further increases in the local real estate market and consumer confidence.

Safety Sales Taxes

Background
Safety sales tax revenue is derived from a half-cent sales tax resulting from the enactment of Proposition 172 in 1994. Safety sales tax revenues are used to support local public safety needs. The State Board of Equalization collects the one-half cent and the State Controller's Office allocates the monies to each county based on its proportionate share of statewide taxable sales. In accordance with the California Government Code, the City of San Diego receives approximately 3.2 percent from the San Diego County's Public Safety Augmentation Fund on a monthly basis.

In an effort to increase transparency, the Public Safety Needs and Debt Service Fund was created in Fiscal Year 2012 as a special revenue fund with the purpose of tracking expenditures for public safety needs. Debt service for the Fire and Lifeguard Facilities Fund will be paid first from this fund and the remainder will be distributed equally between the Police and Fire-Rescue Departments.

Economic Trends
Safety sales tax receipts generally follow the same economic trends that determine sales tax receipts such as per capita income levels, employment rates, consumer savings, and discretionary spending. However, safety sales tax revenue also depends on the County's share of total statewide taxable sales and allocations to the City do not entirely depend on taxable sales within the City.

Fiscal Year 2014 Proposed Budget
Safety sales tax revenue is budgeted and collected in the special revenue fund, Public Safety Needs and Debt Service. The Fiscal Year 2014 Proposed Budget for safety sales tax of $8.5 million is based on the Fiscal Year 2013 year-end projection and assumes a 5.5 percent growth rate for Fiscal Year 2014. In Fiscal Year 2014, approximately $1.4 million will be allocated to the Fire and Lifeguard Facilities Fund for debt service payments on facility improvements, while the remaining $7.1 million will be equally distributed between Police and Fire-Rescue Departments’ budgets to support public safety needs.
General Fund Revenues

General Fund Transient Occupancy Tax (TOT)

Background
Transient occupancy tax (TOT) makes up 7.5 percent of the General Fund revenue budget and is levied at 10.5 cents per dollar of the daily room price of hotels and motels used by visitors staying in San Diego for less than 30 consecutive days. The use of TOT is guided by the City's Municipal Code which stipulates that of the 10.5 cents of collected TOT, 5.5 cents shall be applied toward general government purposes, 4.0 cents shall be applied toward promoting the City as a tourist destination, and the remaining 1.0 cent shall be allocated for any purposes approved by the City Council.

Figure 10: City of San Diego Transient Occupancy Tax Allocation

Economic Trends
Locally, tourism performed well in calendar year 2012 and this is expected to continue through calendar years 2013 and 2014, according to the December 2012 Quarterly Travel Forecast from the San Diego Tourism Authority (SDTA), formerly the San Diego Convention and Visitors Bureau (CONVIS). Overall, visitor growth in the San Diego region during calendar years 2013 and 2014 is projected at 1.7 percent and 2.4 percent, respectively, with overnight visitor growth of 1.8 percent and 2.1 percent during the same periods. Growth in room demand is projected to be 1.7 percent and 2.4 percent for calendar years 2013 and 2014, respectively. Very little expansion in room supply occurred during the recession and as a result, the average daily rate of hotel rooms is expected to continue to improve with positive growth in room demand and only a slight increase in the room supply. The average daily rate (ADR) is expected to reach $135.33 for calendar year 2013, a 3.1 percent increase over calendar year 2012, and $142.42 in calendar year 2014, an increase of 5.2 percent over calendar year 2013 projections. The overall hotel occupancy rate is anticipated to increase to 71.8 percent in calendar year 2013, from 71.1 percent in calendar year 2012. This exceeds the occupancy rate in calendar year 2008 of 69.2 percent which was prior to the start of the
economic recession. Total occupancy is also projected to increase to 72.9 percent in calendar year 2014.\(^1\)

**Table 6** illustrates hotel performance in San Diego since calendar year 2010 and projections for calendar years 2013 and 2014.

### Table 6: 2010 - 2014 San Diego County Tourism

<table>
<thead>
<tr>
<th></th>
<th>CY 2010</th>
<th>CY 2011</th>
<th>CY 2012</th>
<th>Projected CY 2013</th>
<th>Projected CY 2014</th>
<th>% Change '09-'10</th>
<th>% Change '10-'11</th>
<th>% Change '11-'12</th>
<th>% Change '12-'13</th>
<th>% Change '13-'14</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Visitors</strong> (in millions)</td>
<td>29.9</td>
<td>31.1</td>
<td>32.3</td>
<td>33.0</td>
<td>34.0</td>
<td>1.0%</td>
<td>4.0%</td>
<td>3.9%</td>
<td>2.2%</td>
<td>3.0%</td>
</tr>
<tr>
<td><strong>Overnight</strong> (in millions)</td>
<td>15.1</td>
<td>15.8</td>
<td>16.2</td>
<td>16.4</td>
<td>16.7</td>
<td>4.9%</td>
<td>4.6%</td>
<td>2.5%</td>
<td>1.2%</td>
<td>1.8%</td>
</tr>
<tr>
<td><strong>Day</strong> (in millions)</td>
<td>14.8</td>
<td>15.4</td>
<td>16.1</td>
<td>16.6</td>
<td>17.3</td>
<td>-2.6%</td>
<td>4.1%</td>
<td>4.5%</td>
<td>3.1%</td>
<td>4.2%</td>
</tr>
<tr>
<td><strong>Room Supply</strong></td>
<td>21.1</td>
<td>21.2</td>
<td>21.2</td>
<td>21.3</td>
<td>21.5</td>
<td>1.0%</td>
<td>0.5%</td>
<td>0.0%</td>
<td>0.5%</td>
<td>2.6%</td>
</tr>
<tr>
<td><strong>Room Demand</strong></td>
<td>14.0</td>
<td>14.5</td>
<td>15.1</td>
<td>15.3</td>
<td>15.7</td>
<td>6.9%</td>
<td>3.6%</td>
<td>4.1%</td>
<td>1.3%</td>
<td>2.6%</td>
</tr>
<tr>
<td><strong>Average Occupancy</strong></td>
<td>66.4%</td>
<td>68.7%</td>
<td>71.1%</td>
<td>71.8%</td>
<td>72.9%</td>
<td>5.7%</td>
<td>3.5%</td>
<td>3.5%</td>
<td>1.0%</td>
<td>1.5%</td>
</tr>
<tr>
<td><strong>Average Daily Rate</strong></td>
<td>$121.3</td>
<td>$125.5</td>
<td>$131.2</td>
<td>$135.33</td>
<td>$142.4</td>
<td>-2.3%</td>
<td>3.4%</td>
<td>4.5%</td>
<td>3.1%</td>
<td>5.2%</td>
</tr>
</tbody>
</table>

Source: San Diego Tourism Authority Quarterly Travel Forecast, December 2012

![Figure 11: San Diego Hotel Average Daily Rate (calendar year)](chart)

Source: San Diego Tourism Authority Quarterly Travel Forecast, December 2012

\(^1\) San Diego Tourism Authority Quarterly Travel Forecast, December 2012
General Fund Revenues

Figure 12: San Diego Hotel Occupancy Rate (calendar year)

<table>
<thead>
<tr>
<th>Year</th>
<th>Occupancy Rate ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>$115</td>
</tr>
<tr>
<td>2011</td>
<td>$120</td>
</tr>
<tr>
<td>2012</td>
<td>$125</td>
</tr>
<tr>
<td>2013</td>
<td>$130</td>
</tr>
<tr>
<td>2014</td>
<td>$135</td>
</tr>
</tbody>
</table>

Source: Source: SDTA Quarterly Travel Forecast, December 2012

Fiscal Year 2014 Proposed Budget

The Fiscal Year 2014 total proposed transient occupancy tax budget for the City of San Diego is $170.4 million, which incorporates a 6.0 percent growth rate over the Fiscal Year 2013 year-end projection. Of the $170.4 million, $89.2 million will be allocated to the General Fund. The remaining funds are allocated to Special Promotional Programs, which includes the one-cent Council discretionary TOT funding budgeted to be transferred to the General Fund and TOT allocated for reimbursement of General Fund tourism related expenditures.

The TOT revenue estimate for Fiscal Year 2014 is based on the growth in receipts experienced over the past two calendar years and projections for continued increases in overnight visitors from the San Diego Tourism Authority. As a result, growth in TOT receipts is expected to continue through the remainder of calendar year 2013 and into 2014.

Property Transfer Tax

Background

Property transfer tax makes up 0.6 percent of the General Fund revenue budget and is levied on the sale of real property. The County of San Diego collects $1.10 per $1,000 of the sale price when any real property is sold. The City is credited $0.55 per $1,000 against the County's charge, giving both the County and City each $0.55 per $1,000 of the sale price. The funds are collected by the County upon a sale of real property within City limits and transferred to the City on a monthly basis.
**Economic Trends**

The Fiscal Year 2014 Proposed Budget for property transfer tax reflects the market conditions and trends as of February 2013. Home sales in San Diego for the twelve month period totaled 41,158, which is an increase of 14.7 percent from the 35,883 home sales from the prior twelve month period. The annual median countywide home price for February 2013 was $366,366 which is an increase of 17.7 percent from the February 2012 home price of $311,285.\(^1\) It is anticipated that the positive indicators will continue in Fiscal Year 2014 and have a positive impact on property transfer tax revenue.

**Fiscal Year 2014 Proposed Budget**

The Fiscal Year 2014 Proposed property transfer tax budget of $7.0 million is based on the Fiscal Year 2013 year-end projection and assumes 8.0 percent growth for Fiscal Year 2014. The positive growth rate is based on anticipated growth in home sales and median home prices.

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\(^1\) DataQuick Information Systems
General Fund Revenues

Franchise Fees

Background
Franchise fee revenue makes up 5.7 percent of the General Fund revenue budget and results from agreements with private utility companies in exchange for use of the City's rights-of-way. Currently, San Diego Gas and Electric (SDG&E), Cox Communications, Time Warner Cable, and AT&T are the franchises that pay a franchise fee to the City. In addition, the City collects franchise fees from private refuse haulers that conduct business within the City limits. The revenue received from the agreements with SDG&E is based on a percentage of gross sales while the revenue received from refuse haulers is based on tonnage.

SDG&E, the single largest generator of franchise fee revenue in the General Fund, remits 3.0 percent of the gross sales of gas and electricity within the City of San Diego, which is split between the General Fund (75.0 percent) and the Environmental Growth Fund (25.0 percent), according to the City Charter. In addition, the City receives a 3.5 percent surcharge on SDG&E's electricity sales for the undergrounding of electric utility lines that was approved by the California Public Utilities Commission in December 2002 (this revenue is placed in a special revenue fund). The City also generates revenue by collecting 5.0 percent of gross revenues from Cox Communications, Time Warner Cable, and AT&T.

Refuse hauler franchise fees are imposed on private refuse haulers depending on tonnage per year. There are Class I haulers (less than or equal to 75,000 tons per year) or Class II haulers (more than 75,000 tons per year).

Fiscal Year 2014 Proposed Budget

SAN DIEGO GAS & ELECTRIC. The Fiscal Year 2014 Proposed Budget for SDG&E franchise fee revenue of $47.4 million is based on the Fiscal Year 2013 year-end projection of actual receipts and assumes a 2.0 percent growth rate for Fiscal Year 2014. The projected growth rate of 2.0 percent is based on the average growth of actual receipts in previous years.

In accordance with the City Charter, 25.0 percent of revenue received from SDG&E or $11.9 million is to be deposited into the Environmental Growth Fund (EGF). One-third of the EGF is used to fund the maintenance of parks; the remaining two-thirds are designated for parkland maintenance and debt service payments for open space acquisitions. The remaining revenue balance of approximately $35.6 million received from SDG&E franchise fees is allocated to the General Fund.

CABLE COMPANIES. The Fiscal Year 2014 Proposed Budget for cable franchise fee revenue of $19.4 million is based on the Fiscal Year 2013 year-end revenue projection and assumes a 4.0 percent growth rate for Fiscal Year 2014. The projected growth rate of 4.0 percent is based on the average growth of actual receipts in previous years.

REFUSE HAULERS AND OTHER FRANCHISES. The Fiscal Year 2014 Proposed Budget for refuse hauler franchise fee revenue from private refuse haulers is $9.1 million, a decrease of $0.9 million over the Fiscal Year 2013 year-end revenue projection. The decrease in Fiscal Year 2014 is due to the removal of a one-time penalty payment that was received during Fiscal Year 2013. The City also anticipates an additional $2.9 million in franchise fees from the EDCO and Sycamore Landfill facilities, $1.6 million in revenue related to the Police Department vehicle tow program, and $0.2 million from other franchise fee sources.
UNDERGROUNDING UTILITY FEE. The Fiscal Year 2014 Proposed Budget for SDG&E undergrounding utility fee revenue of $48.8 million is based on the current Fiscal Year 2013 revenue projection and assumes a 2.0 percent growth rate for Fiscal Year 2014. This revenue is budgeted in the Underground Surcharge Fund.

Figure 14: Franchise Fee Revenue Breakdown

Licenses and Permits

Background
The Licenses and Permits revenue category includes revenue for the purpose of recovering costs associated with regulating an activity and other revenues such as business license taxes, rental unit taxes, parking meter collections, and alarm permit fees.

Fiscal Year 2014 Proposed Budget
The Fiscal Year 2014 Proposed Budget for licenses and permits is $31.4 million or 2.6 percent of the General Fund revenue budget. The proposed budget is also $0.5 million or 1.5 percent less than the Fiscal Year 2013 Adopted Budget. The decrease in revenue is due to a $0.7 million reduction in fire false alarm penalty revenues and a $1.4 million decrease in Police revenues, which includes a $0.1 million reduction in card room licenses, $0.4 million reduction in alarm permit fees, and a $0.8 million reduction due to the redistribution of revenues within the Police Department. The decrease is then offset by a $0.5 million increase from additional parking meters and the Parking Meter Utilization Program, a $0.8 million increase from the implementation of a new Rental Unit Business Tax billing system, and a $0.3 million increase in General Plan Maintenance Fees to reflect current activity levels.
General Fund Revenues

Fines, Forfeitures, and Penalties

Background

The Fines, Forfeitures, and Penalties revenue category includes revenue generated from the violation of laws or regulations, such as California Vehicle Code violations, City parking and ordinance violations, negligent impounds, collection referrals, and litigation awards.

Fiscal Year 2014 Proposed Budget

The Fiscal Year 2014 Proposed Budget for fines, forfeitures, and penalties revenue is $29.3 million or 2.5 percent of the General Fund revenue budget. The proposed budget is also $2.1 million or 6.5 percent less than the Fiscal Year 2013 Adopted Budget.

The decrease in the Fiscal Year 2014 Proposed Budget for fines, forfeitures, and penalties is primarily due to a $1.7 million reduction as a result of the discontinuation of the City's red light photo enforcement program, $0.3 million reduction of interest on collections revenue, $0.3 million removal of one-time revenue related to the Parking Amnesty Program, $0.2 million reduction in Redevelopment Agency (RDA) Code Enforcement as a result of the dissolution of the RDA, and $0.1 reduction in one-time litigation settlement revenues. These decreases are partially offset by a projected $0.7 million increase in citation revenue due to the Police Department's increased enforcement of red light violations.

Revenue from Money and Property

Rents and Concessions

The rents and concessions category includes revenue generated from Mission Bay Park, Balboa Park, and Torrey Pines Golf Course. The largest component of this category is revenue from Mission Bay Park rents and concessions, the majority of which is generated from leases with Sea World, the Marina Village, and the hotels and marinas within Mission Bay Park. Another significant contributing component in the Rents and Concessions category is revenue from leases for City Pueblo lands.

The threshold amount of Mission Bay rents and concession revenues that are to be placed into the General Fund for use in any municipal purpose without restriction is set by the City Charter at $23.0 million. This threshold amount will remain at the same level until Fiscal Year 2015, at which time it will be reduced to $20.0 million. The remainder of funds greater than the threshold amount will be allocated to the San Diego Regional Park Improvement Fund and the Mission Bay Park Improvement Fund. The San Diego Regional Park Improvement Fund is to receive 25.0 percent of revenues in excess of the threshold amount or $2.5 million, whichever is greater, with 75.0 percent or the remaining amount allocated to the Mission Bay Park Improvement Fund.

Fiscal Year 2014 Proposed Budget

The Fiscal Year 2014 Proposed Budget for rents and concessions revenue is $44.1 million or 3.7 percent of the General Fund revenue budget. This represents a $2.9 million or 6.9 percent increase from the Fiscal Year 2013 Adopted Budget. The positive increase in revenue is primarily attributable to increased revenue generated from rents and concessions from Mission Bay Park of $2.6 million.
Offsetting the $2.6 million is an anticipated $0.2 million decrease of lease revenue received from Pueblo Lands.

Mission Bay Park rents and concessions are projected to generate $28.6 million in Fiscal Year 2014, as compared to the Fiscal Year 2013 Adopted Budget of $26.0 million, which is an increase of $2.6 million. In Fiscal Year 2014, pursuant to the City Charter, the excess above the threshold will be budgeted in the San Diego Regional Park Fund and Mission Bay Park Improvement Fund in the amounts of $2.5 million and $3.1 million, respectively.

**Interest Earnings**

**Background**

In accordance with the City Charter and authority granted by the City Council, the City Treasurer is responsible for investing the City's cash assets, exclusive of City Pension Trust Funds. With the exception of certain bond funds, all City funds are pooled and invested together in the City Treasurer's Pooled Investment Fund ("Fund") to manage the City's cash flow requirements. Fund investments must comply with the City Treasurer's Investment Policy and the State of California Government Code guidelines and restrictions. The maximum maturity of any investment may not exceed five years. Selection of an investment is based on safety, liquidity, risk, interest rate environment, and the cash flow requirements of the City. Deviations in returns from one fiscal year to the next can generally be attributed to changes in market interest rates or the actual average amount invested during the fiscal year. Past interest earnings performance is no guarantee or indicator of future results.

**Interest Earnings Trends**

Interest rates have remained historically low since the financial crisis of 2008. The federal funds rate has remained at a target of 0.00 to 0.25 percent during the entire period even as economic activity has been through several stops and starts. Recent economic figures have been showing signs of moderate strength. The Federal Open Market Committee (FOMC) has stated that the exceptionally low level of rates "will be appropriate at least as long as the unemployment rate remains above 6-1/2 percent, inflation between one and two years ahead is projected to be no more than a half percentage point above the Committee's 2 percent longer-run goal, and longer-term inflation expectations continue to be well anchored." This is a change from the previous time-based guidance of 2015.

**Interest Earnings Outlook**

Recently, the Federal Reserve moved from time-based rate guidance to guidance based on achieving certain economic benchmarks. Based on their own forecasts for these economic numbers, the result should be continued low interest earnings for Fiscal Year 2014 and beyond. It should be noted that interest rates are market driven and subject to a number of uncontrollable or unpredictable factors, resulting in outcomes different from our outlook.
General Fund Revenues

Motor Vehicle License Fees

Background
Motor vehicle license fees (MVLF) are levied as a percentage of an automobile’s purchase price, subject to depreciation, and are paid annually to the California Department of Motor Vehicles as part of the owner's registration.

Fiscal Year 2014 Proposed Budget
The Fiscal Year 2014 Proposed Budget does not include a budget for motor vehicle license fees due to the elimination of MVLF allocations to cities as the result of the adoption of State Bill 89 passed in June 2011. The revenue previously allocated to cities has been be redirected to fund State public safety grants.

Revenue from Federal & Other Agencies

Background
Revenues from federal and other agencies include federal grants and reimbursements for City services such as court crime lab revenue, urban search and rescue, service level agreements, and unbudgeted cost reimbursements.

Fiscal Year 2014 Proposed Budget
The Fiscal Year 2014 Proposed Budget for revenue from federal and other agencies is $4.1 million or 0.3 percent of the General Fund revenue budget. This represents an approximate $0.6 million or 16.8 percent increase from the Fiscal Year 2013 Adopted Budget. The net revenue increase from the Fiscal Year 2013 Adopted Budget to the Fiscal Year 2014 Proposed Budget is primarily attributable to an increase of $0.4 million in reimbursement revenue to the Police Department’s and an increase of $0.1 million in reimbursement revenue from the State for Peace Officer Standards & Training (POST).

Charges for Current Services

Background
Charges for current services revenue is generated by payments for services provided to the public and other City funds. The City’s General Fund pays for basic City services such as public safety, parks, and libraries. In addition, the City allocates the costs associated with central service departments, such as the City Auditor, City Comptroller, City Attorney, City Clerk, and Financial Management to all City departments by means of a rate based on the General Government Services Billing (GGSB) standard. The amounts allocated to non-General Fund departments are billed and received into the General Fund as revenue to offset the cost of the services provided by these central service departments.

Fiscal Year 2014 Proposed Budget
The Fiscal Year 2014 Proposed Budget for charges for current services revenue is $177.5 million or 14.8 percent of the General Fund revenue budget. This represents a net decrease of $3.9 million or
2.1 percent from the Fiscal Year 2013 Adopted Budget, which is primarily attributable to decreased reimbursements from other funds.

**Other Financial Sources & Uses**

**Background**
The Other Financial Sources & Uses revenue category includes revenues received by the General Fund from other non-General Fund City funds such as the transient occupancy tax (TOT) 1.0 cent transfer, Safety Sales Tax transfer, and Gas Tax revenue.

**Fiscal Year 2014 Proposed Budget**
The Fiscal Year 2014 Proposed Budget for other financial sources & uses is $89.1 million or 7.5 percent of the General Fund revenue budget. This represents an approximate $15.7 million or 21.4 percent increase from the Fiscal Year 2013 Adopted Budget. Other financial sources & uses revenue is mainly generated from the Transfers from Other Funds category. Transfer from Other Funds category consist of a one-time revenue increases of $21.6 million related to the SDG&E Fire Settlement and a reimbursement of $1.0 million in expenses incurred in Fiscal Year 2013 for the San Diego Convention Center Phase III Expansion project. Partially offsetting the increases is a decrease of $2.5 million as a result of the cooperative agreement between the City and the Centre City Development Corporation (CCDC) not being eligible for reimbursement on the former Redevelopment Agency’s Recognized Obligations Payment Schedule (ROPS). Additionally, there is a decrease of $2.3 million in disaster recovery reimbursement funds and the reduction of a one-time transfer of $0.5 million from the Public Safety Communication Bonds fund.

**Other Revenue**

**Fiscal Year 2014 Proposed Budget**
The Fiscal Year 2014 Proposed Budget for other revenue is $4.9 million or 0.4 percent of the General Fund revenue budget. This represents an approximate $1.1 million or a 28.3 percent increase from the Fiscal Year 2013 Adopted Budget. Other revenue is composed of library donations, ambulance fuel reimbursements, corporate sponsorships, and other miscellaneous revenues. The increase in revenue is mainly attributable to the anticipated increase in revenue generated from library donations for Fiscal Year 2014.

**Redevelopment Agencies**

As the result of Assembly Bill x1 26 (AB 26) enacted by the State Legislature in June 2011 and a decision issued by the California Supreme Court in December 2011, each redevelopment agency in California dissolved as of February 1, 2012 at which time a successor agency assumed responsibility for winding down its operations. In June 2012, the State Legislature enacted Assembly Bill 1484 (AB 1484), seeking to clarify and modify certain aspects of AB 26. Among other things, AB 1484 clarified that each successor agency is a separate public entity from the public agency that provides for its governance, and that the liabilities of each former redevelopment agency shall not be transferred to its sponsoring entity (in this case, the City). AB 1484 imposed several new requirements and deadlines on successor agencies and established a new set of potential civil penalties on successor agencies and their sponsoring entities for noncompliance as well as a new...
General Fund Revenues

set of potential rewards for compliance. AB 1484 was mainly designed to extract excess cash reserves from each successor agency in a prompt fashion.

On January 10, 2012, the City Council designated the City to serve as the "Successor Agency" to the former Redevelopment Agency (Former RDA) and as the "Successor Housing Entity" to the Former RDA. As the Successor Agency, the City is responsible for winding down the Former RDA's operations. State law limits the "administrative cost allowance" available to the Successor Agency, although other funding sources may be used to pay for certain administrative expenses. Any costs to the Successor Agency beyond those allowed by law would impact the City's General Fund. The City's Fiscal Year 2013 Adopted Budget included payments to the City under agreements entered into by the Former RDA to support the City's outstanding debt service obligations for Petco Park and for the Convention Center, among other loans and obligations. The Former RDA's agreements with respect to Petco Park and the Convention Center totaled $13.8 million in debt service support for both obligations for Fiscal Year 2013. Total annual payments under these agreements were scheduled to increase through Fiscal Year 2026, capping at $20.3 million, and then decline in later years.

During Fiscal Year 2013, these agreements between the City and the Former RDA have been determined to be invalid by the State of California Department of Finance resulting in a negative impact to the General Fund. Furthermore, should the State Controller seek to exercise its rights under so-called "claw-back" provisions in AB 26 and AB 1484 to compel the City to reimburse the Successor Agency for certain prior payments made to the City under invalidated agreements the negative impact to the General Fund would be further increased. The level of funds available to the Successor Agency is not known and may vary based on determinations by the San Diego County Auditor-Controller (County Auditor), the Oversight Board that supervises the Successor Agency (Oversight Board), the State Department of Finance, and the State Controller regarding administrative cost allowances and enforceable obligations, among other matters. Costs to the City related to the Successor Agency may be offset, in part, by increased property tax revenues distributed to the City as general property tax revenue to the extent such property tax revenue (formerly known as tax increment revenue) is not needed to pay the Successor Agency's enforceable obligations. For Fiscal Year 2014, it is estimated that the City will receive an additional $5.3 million in property tax revenues as result of the dissolution of the redevelopment agencies.

State of California Budget Impacts

On January 10, 2013, Governor Brown proposed a budget for Fiscal Year 2013-14 (the "2013-14 Governor's Budget"), which stated that the budget is projected to be balanced, but without an adequate reserve. This balanced budget projection incorporates increased funding as a result of the approval of Proposition 30 in November 2012, implementing temporary increases in personal income and sales taxes to fund the State's Proposition 98 funding requirements for education. Furthermore, in order to create a $1.0 billion reserve, the 2013-14 Governor's Budget proposes to suspend four newly identified mandates, extend the hospital quality assurance fee, extend the gross premiums tax on Medi-Cal managed care plans and continue the use of miscellaneous state highway account revenues to pay for transportation bond debt service. No fiscal impact to the City is expected from these State budget actions. Other actions in the 2013-14 Governor's Budget that will impact the City are described below.

Gasoline Taxes

The Fiscal Year 2014 Proposed Budget includes $15.2 million to be received in Proposition 42
'replacement revenue' and $20.5 million in Highway Users Tax Account (HUTA) gas tax. The State's restructuring of gasoline taxes allows both HUTA and the Proposition 42 replacement revenues to be redirected back to the State's general fund at any time if the State's legislature votes in majority to do so. The 2013-14 Governor's Budget does not include redirection of these local revenue sources.

Fiscal measures taken by the State continue to be monitored by the City for their potential effects on General Fund revenues and expected cash flows. If necessary, changes to projected revenues included in the Fiscal Year 2013 Adopted Budget due to actions taken by the State will be addressed in the City's Fiscal Year 2014 Adopted Budget.

**Booking Fees**

Under a 1994 Memorandum of Understanding, the City is annually required to pay to the County of San Diego $5.2 million for debt service on the County jail. This payment is in-lieu of booking fees for individuals arrested and booked for misdemeanor violations. In some years, the County receives an offset payment from the State of California which is estimated at $2.3 million for Fiscal Year 2014. Therefore, the City has budgeted $2.9 million for these in-lieu booking fees. Additionally, the City has budgeted $1.2 million to pay the per-diem expenses for male and female misdemeanants.

**Citizens’ Option for Public Safety**

The City is expected to receive funding from the State restricted for Citizens’ Option for Public Safety (COPS). The Fiscal Year 2014 Proposed Budget includes $2.1 million in COPS revenue.

**Annual Tax Appropriation Limit (Gann Limit)**

In November 1979, California voters approved Proposition 4 (Gann Initiative) and added Article XIIIB to the California State Constitution. In 1980, the State Legislature added Division 9 (commencing with Section 7900) to Title I of the Government Code to implement Article XIIIB. This legislation required the governing body of each local jurisdiction in California to establish an Annual Tax Appropriations Limit (Gann Limit) on or before June 30 for the following fiscal year. The Tax Appropriations Limit was based on actual appropriations during the fiscal years 1978-79, and was increased each year using the growth in population and inflation.

On June 5, 1990, California voters approved Proposition 111, amending Article XIIIB. Proposition 111 allowed local jurisdictions to choose the annual adjustment factors. The adjustment factors include the growth in the California per capita income, or the growth in the non-residential assessed valuation due to construction within the city and the population growth within the county or the city.

The Tax Appropriations Limit is applicable only to proceeds of taxes. Appropriations not subject to the limit are debt service on voter-approved debt and qualified capital outlays (a fixed asset, including land, with a useful life of more than 10 years and a value that equals or exceeds $100,000).

The San Diego City Council adopted a resolution in June 2012 that established the Tax Appropriations Limit for Fiscal Year 2013 at $1,625,638,150. Using the Fiscal Year 2013 Adopted Budget, the appropriations subject to the limit (i.e., proceeds of taxes, excluding debt service on voter-approved debt and qualified capital outlays) were calculated to be $793.9 million, which was $831.7 million lower than the Gann Limit.

The Fiscal Year 2014 Gann Limit calculation will be presented to City Council in June 2013. Adjustment factors used for the computation are released by the California Department of Finance in

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1 Generated from flat 17.3 cent per gallon tax, which replaced the 6.0 percent tax that generated Proposition 42 revenue prior to Fiscal Year 2011.
General Fund Revenues

late May 2013. Therefore, the Fiscal Year 2014 Gann Limit will not be established before the release of the Fiscal Year 2014 Proposed Budget.