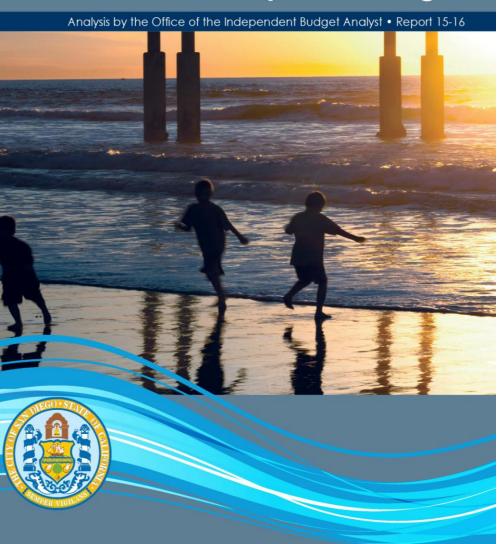
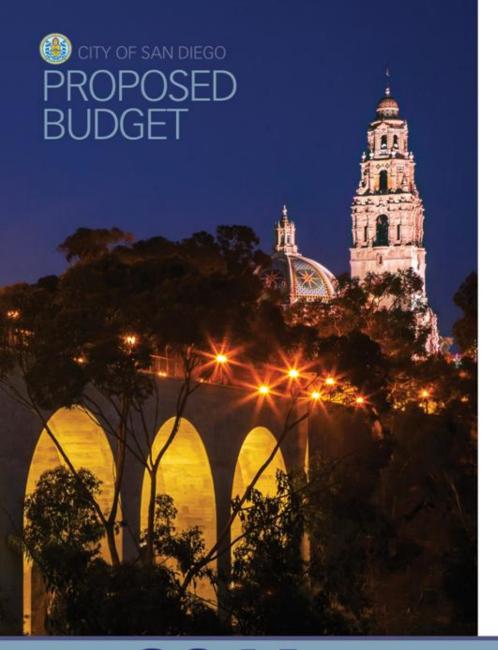
### Review of the Fiscal Year 2016 Proposed Budget



# FY 2016 Proposed Budget: IBA Review

Andrea Tevlin • Independent Budget Analyst • April 27, 2015

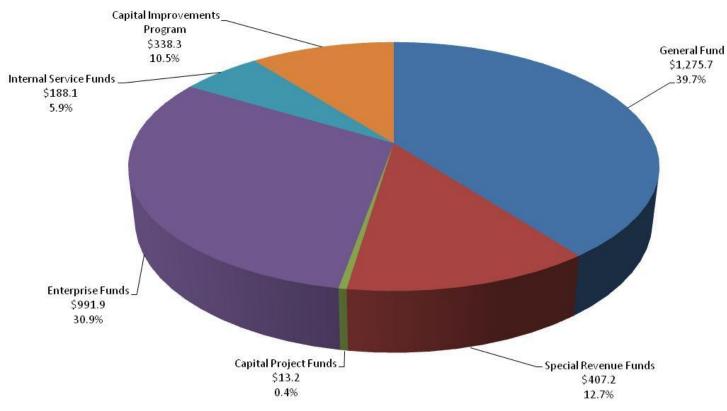


Part I: Overview of Mayor's FY 2016 Proposed Budget

FY: 2016

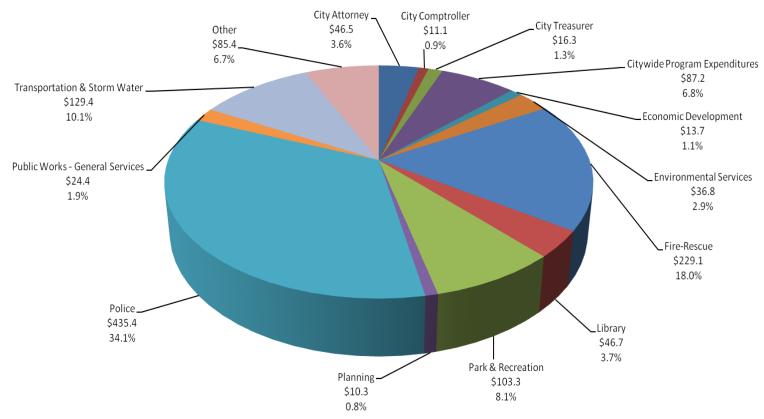


## Citywide Proposed Budget - \$3.21 Billion (in millions)





## General Fund Expenditures - \$1.27 Billion (in millions)





## **Property Tax Revenue**

>FY 2016 Proposed Budget:

\$467.4 million

•(Includes pass-through and residual property tax sharing payments)

➤ Budgeted Growth Rate:

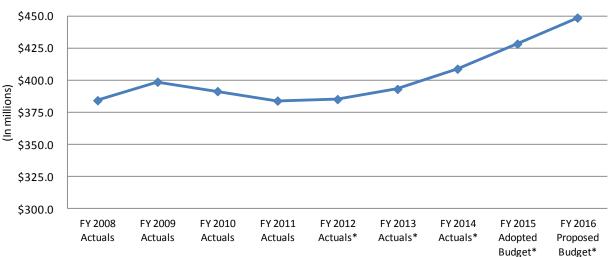
4.25 percent

➤Increase from FY 2015 Adopted Budget: \$22.0 million

**▶** Economic Assumptions

Increases in median home price Increase in California Consumer Price Index (CPI)

#### Property Tax Revenue - FY 2008-2016



\*Excludes pass-through, residual property tax sharing payments, and Property Tax Administration Fee settlement.



#### **Sales Tax Revenue**

➤ FY 2016 Proposed Budget: \$285.8 million

➤ Budgeted growth rate: 4.0 percent

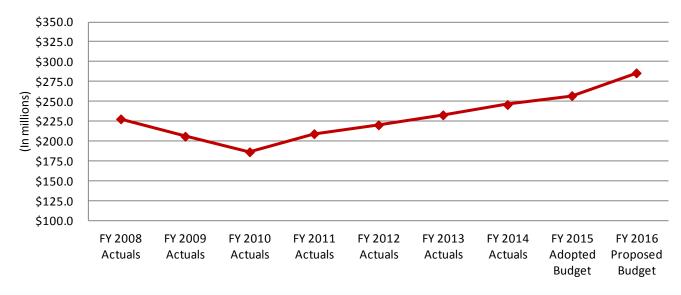
➤Increase from FY 2015 Adopted Budget: \$28.7 million

➤ Economic Assumptions:

Projected increases in consumer confidence and spending

Projected increases in taxable sales in most categories

#### Sales Tax Revenue - FY 2008-2016





## **Transient Occupancy Tax Revenue**

➤ FY 2016 Proposed Budget: General Fund - \$100.3 million

Total City - \$191.4 million

➤ Budgeted growth rate: 5.5 percent

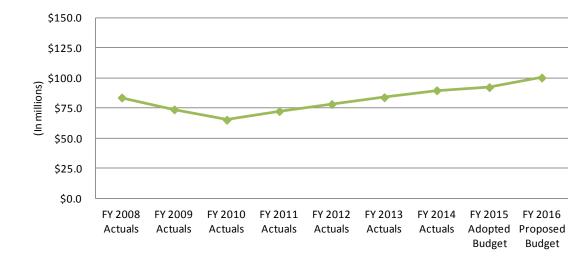
➤Increase from FY 2015 Adopted Budget: \$7.9 million

➤ Economic Assumptions:

Increases are projected for the following:

Overnight Visitors Hotel Occupancy Average Daily Rate

#### **Transient Occupancy Tax Revenue - FY 2008-2016**





#### Franchise Fees Revenue

➤ FY 2016 Proposed Budget: \$80.8 million

➤ Budgeted growth rate: 2.0 percent – SDG&E

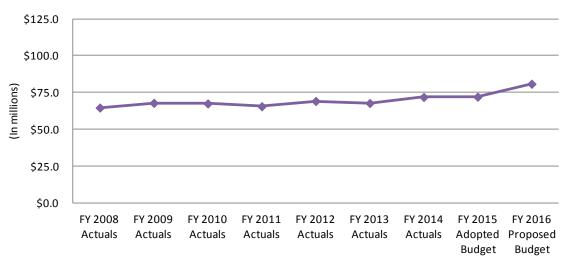
0.0 percent - Cable

➤Increase from FY 2015 Adopted Budget: \$8.7 million

➤ Economic Assumptions:

- Projected increase in energy consumption
- Projected decline in demand for cable services
- Projected increase in demand for internet and telephone services

#### Franchise Fees - FY 2008-2016



## Part II: IBA Review of the FY 2016 Proposed Budget

"The Proposed Budget is a robust and aggressive budget proposal with appropriately conservative revenue projections that support substantial expenditure increases in FY 2016."



#### **IBA Overview**

- FY 2016 Proposed General Fund Budget
  - \$1.28 billion, increase of nearly \$73.3 million or 6.1%
  - 7,221 FTEs, increase of 246
- Proposed Budget benefits from:
  - Recovering economy and positive future outlook
  - Growth in the four major revenue categories (Property Tax, Sales Tax, TOT, Franchise Fees)
  - Savings from years of financial reforms, efficiency improvements, and cost reductions



### IBA Overview (cont'd)

- New General Fund expenditures for FY 2016 are focused on four main service areas:
  - Repairing streets and investing in infrastructure:
    \$44.9 million
  - Safe and livable neighborhoods: \$27.4 million
  - An economically prosperous city with opportunities in every community: \$8.5 million
  - Excellent customer service and open government:\$500,000



### **General Fund Tax Dollars – FY 2015**

#### 10¢ Administration & Other Support Services

Including City Treasurer, Information Technology, Chief Financial Officer, and the Mayor

#### 17¢ Public Works

storm drains

Including Environmental Services which provides trash collection and the Transportation & Storm Water which maintains City streets and

Department,

53¢ Public Safety & Homeland Security

Including Police, Fire-Rescue, and Homeland Security

#### 3¢ Land Use & Economic Development

Including Development Services, Planning and Real Estate Assets









#### 6¢ Non-Mayoral

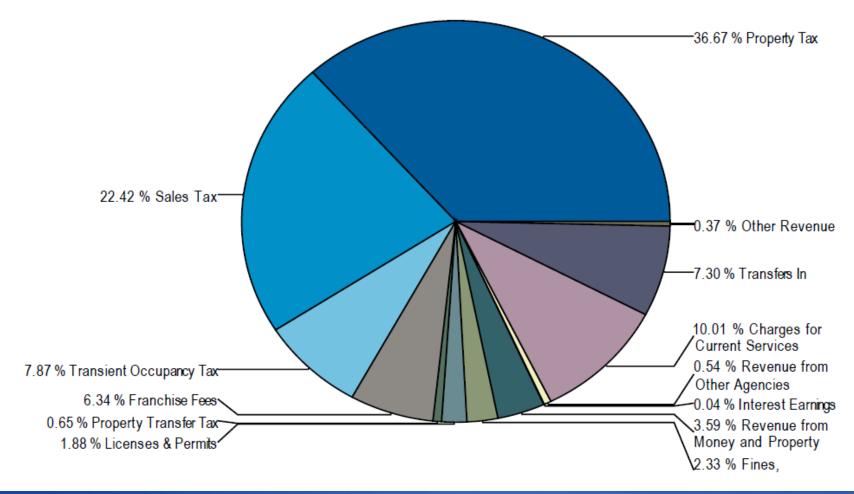
Including City Council, City Attorney, and the Office of the IBA

#### 11¢ Community Programs

Including Parks, Recreation Centers and Libraries



## **FY 2016 General Fund Revenues**







## **FY 2016 General Fund Revenue Projections**

- FY 2016 General Fund projected revenues: \$1.27
  billion, an increase of \$86.1 million or 7.2%
- Four major General Fund revenues (Property Tax, Sales Tax, TOT, Franchise Fees):
  - Total \$934.2 million, an increase of \$67.3 million or 7.8%
  - Account for almost ¾ of the General Fund's revenue



## FY 2016 General Fund Revenue Projections (cont'd)

 Our office agrees with the FY 2016 General Fund revenue projections based on FY 2015 revenue projections and current economic forecast

 Post-recession economic recovery has been steady, though recently growth has slowed



## **FY 2016 Proposed Budget: Strengths**

- For the first time, proposed expenditures are tied to new Strategic Vision and Goals:
  - Provide high quality public service
  - Work in partnership with all of our communities to achieve safe and livable neighborhoods
  - Create and sustain a resilient and economically prosperous City
- Conservative and appropriate revenue projections



## FY 2016 Proposed Budget: Strengths (cont'd)

- Significant increases in cash investments for deferred capital, a top Council priority—\$44.9 million for:
  - Street and sidewalk repairs
  - Asset management
  - Condition assessments
  - Debt service on bonds
  - Facilities maintenance staff



"One of the major investments underlying many of these programs is a new and substantial increase in the City's information technology (IT) infrastructure in order to provide the public with more access to City services and information online"



## FY 2016 Proposed Budget: Strengths (cont'd)

- Significant focus on technology to make it easier for residents to utilize City services, including:
  - Golf online reservation system
  - Tripling the speed of broadband at all libraries
  - Open Development Services—online project tracking
  - Website improvements for accessing City services online
  - Electronic signatures used for consultants, goods, services, and public works contracts



## FY 2016 Proposed Budget: Strengths (cont'd)

- Significant funding for major projects to improve efficiency of City services:
  - Computer Aided Dispatch (CAD) replacement
  - "311" centralized Customer Service Center
  - Implementation of the City's Open Data policy which identifies ways to make important City data, including the City's financial information, available to residents



"the Mayor's expenditure priorities for FY 2016 align closely with those identified by the City Council"



- Police recruitment and retention:
  - Increase in Police compensation expenditures: \$11.1
    million
  - Computer Aided Dispatch (CAD) system replacement:\$5.6 million
  - Funding for the expansion of body worn cameras program
  - Helicopter maintenance support



- Police recruitment and retention (cont'd):
  - Addition of sworn positions and continued expanded
    Police academies
  - Addition of civilian positions, including:
    - Police Investigative Service Officers
    - Support for the Department's Communications Division (9-1-1)
    - Victim Service Coordinator (Family Justice Center)



- Greater investment in infrastructure and deferred capital (General Fund):
  - Street repairs: \$29.2 million
  - Implementation of SAP Enterprise Asset Management:\$5.0 million
  - Funding for streetlights: \$3.9 million
  - Sidewalk repairs: \$3.2 million
  - Support for Park improvements: \$2.3 million
  - Condition assessments for various assets: \$1.4 million



- Restoring vital services:
  - Expanded recreation center hours
  - Extended Teen Nights Program
  - Expanded after school homework program at libraries
  - Increased tree trimming
  - New code enforcement officers
  - Enhanced graffiti abatement
  - Additional park maintenance support



- Restoring vital services (cont'd):
  - Community plan updates funded
  - Fire and Lifeguard academies fully funded
  - Fire Fast Response Squad expanded
  - Two new fire stations becoming operational
  - Brush management expanded
  - Homeless services increased



## FY 2016 Proposed Budget: Challenges

- Mayor's new Strategic Plan could benefit from more involvement of our residents and the City Council
- Funding shortfall for deferred capital and infrastructure continues to grow, no plan for new revenues
- Library materials have been reduced by approximately \$210,000
- Library budget declines as a % of the General Fund budget for the first time in five years, contrary to the 6% Library Ordinance funding requirement



## FY 2016 Proposed Budget: Challenges (cont'd)

- Economic recovery and revenue growth have started to slow—we expect growth will continue but caution that plans for ongoing expenditures should be built upon sustainable revenue projections
- Significant challenges will be associated with timely hiring of 424 new positions, a record number of new hires
- Fire-Rescue services may be underfunded to carry out expanded services, and will need to be monitored



### **Next Steps**

- May 21: City Council reviews Mayor's proposed revisions, "May Revision"
- May 22: City Councilmembers submit priority memoranda to the IBA, to identify funding priorities not included in the Mayor's budget
- June 3: IBA issues report on recommended revisions to the Proposed Budget based on input from Council memoranda and further review of outstanding issues



### Next Steps (cont'd)

- June 8: City Council makes final decisions and takes any action on revisions to the budget
- July 20: City Council introduces and adopts FY 2016 Appropriations Ordinance

