



CITY OF SAN DIEGO

PURCHASING & CONTRACTING DEPT.
1200 Third Avenue, Suite 200
San Diego, CA 92101-4195

Bid No. 10023697-12-E

REQUEST FOR BID

Closing Date: April 27, 2012
@ 3:00 pm P.T.

Subject: Furnish the City of San Diego with Repair Parts, Supplies and Repair Services for International (IHC) Trucks

Timeline: As may be required for a period of one (1) year from date of award, with options to renew for four (4) additional one (1) year periods, in accordance with the attached specifications.

Company Dion International Trucks, LLC Name Cary Dion

Federal Tax I.D. No.

Street Address 5255 Federal Blvd

City San Diego

State CA Zip Code 92105

Tel. No. 619-263-2251 Fax No. 619-263-9021

E-Mail cdion@diontrucks.com

If your firm is not located in California, are you authorized to collect California sales tax? Yes No

If Yes, under what Permit #

City of San Diego Business Tax Certificate # B200317111

(PRINT OR TYPE)

Signature* [Handwritten Signature]

Title President

Date 4-18-12

*Authorized Signature: The signer declares under penalty of perjury that she/he is authorized to sign this document and bind the company or organization to the terms of this agreement.

SUBMITTED BIDS MUST HAVE AN ORIGINAL SIGNATURE. X

The City's Standard Payment Terms are Net 30 Days. However the City will accept the following payment terms and they will be considered for bid evaluation:

- 1% 20 days, 2% 20 days, 3% 20 days, 4% 20 days, 5% 20 days, 10% 20 days, 15% 20 days, 20% 20 days.

Please check terms offered if other than Net 30 Days

State delivery time required: 1 days after receipt of order.

FOR CONSIDERATION AS A RESPONSIVE BID, THE FOLLOWING IS REQUIRED:

- 1) Bid must be submitted on official City bid forms.
2) All information on this Request for Bid cover page must be completed.
3) This cover page must be signed with an original signature.
4) Bid must be submitted on or before the exact closing date and time. Bid received after the exact closing date and time will NOT be considered. If hand delivering, please allow enough time for travel and parking to submit by the closing date and time.

FOR FURTHER INFORMATION CONCERNING THIS BID, PLEASE CONTACT:
BEVERLY ASBILL-GUMBS/muw, Procurement Specialist
Phone: (619) 236-5923 Fax: (619) 533-3225 E-mail: BAsbillGumbs@sandiego.gov

**MEMORANDUM OF AGREEMENT
FOR REPAIR PARTS AND SERVICES FOR INTERNATIONAL TRUCKS**

This Memorandum of Agreement (MOA) is made by and between Dion International Trucks, LLC (Bidder), with an office at 5255 Federal Boulevard in San Diego, and the City of San Diego (City), referred to individually as "Party" and collectively as the "Parties," to memorialize their acceptance of the terms of the Contract resulting from the Bidder's successful bid in response to the City's Request for Bid (RFB) No. 10023697-12-E for Repair Parts and Services for International Trucks.

Recitals

WHEREAS, the City issued RFB No. 10023697-12-E to furnish the City with Repair Parts and Services for International Trucks, a true and correct copy of which is attached hereto as Exhibit "A";

WHEREAS, except as otherwise specified, the City's RFB No. 10023697-12-E also incorporates the City's General Provisions for Bids Dated January 3, 2005 (General Provisions), a true and correct copy of which is attached hereto as Exhibit "B";

WHEREAS, Bidder submitted a bid in response to RFB No. 10023697-12-E (Bid), a true and correct copy of which is attached hereto as Exhibit "C"; and

WHEREAS, the City has determined that the Bidder's Bid is the winning bid and intends to award the contract to the Bidder on that basis;

NOW, THEREFORE, for valuable consideration the sufficiency of which is hereby acknowledged, the Parties agree as follows:

Agreement

1. Contract Documents. This MOA consists of this document and all the documents listed below, which are attached hereto as Exhibits A - C and incorporated in full herein, and which together contain all the terms and conditions of this MOA (collectively referred to as "Contract Documents").

- 1.1 City's RFB No. 10023697-12-E (Exhibit "A");
- 1.2 City's General Provisions (Exhibit "B");
- 1.3 Bidder's Bid (Exhibit "C");

This MOA, including all the Exhibits incorporated into this MOA, constitutes the entire understanding between the City and the Bidder with respect to the subject matter and transactions contemplated by this MOA. This MOA including all the Exhibits incorporated into this MOA supersedes any and all prior agreements, understandings, promises, or inducements with respect to the subject matter and transactions contemplated by this MOA.

2. Scope of Work. The Bidder shall provide the City with repair parts and repair services for International Trucks on an as-needed basis, in strict compliance with the Contract Documents. Repair parts shall be OEM International Truck replacement parts delivered to the City within the delivery time and at the prices stated in the Bidder's Pricing Page(s). Repair services shall be completed within a commercially reasonable time and at the prices stated in the Bidder's Pricing Page(s).

2.1 Alternate Source of Repair Parts. The City is considering procuring all automotive parts from a single source pursuant to a managed competition process conducted in accordance with San Diego Charter Section 117(c). The City may, in its sole discretion, procure repair parts from another vendor which Bidder shall install when performing repair services under this MOA. In such instances, Bidder only warrants its repair services and not the repair parts provided by the City.

3. Term. This MOA shall become effective on the date it is fully executed by both Parties and approved by the City Attorney in accordance with San Diego Charter Section 40. This MOA shall expire one year after the effective date of this MOA. Any outstanding obligations of either Party shall survive the expiration of this MOA and continue until such obligations are satisfied.

4. Option to Renew. The City and the Bidder may renew this MOA for up to four additional one-year periods under the terms and conditions stated in the MOA as more fully described in RFB No. 10023697-12-E, Section II.F, Option to Renew. This MOA shall not exceed five years without City Council approval.

5. Compensation. The City shall pay the Bidder the amounts set forth in the Bidder's Pricing Page(s) within thirty (30) days after the City receives each invoice submitted in accordance with RFB No. 10023697-12-E, Section III.I, Invoicing. The total amount paid to the Bidder under this MOA shall not exceed \$1,000,000 without City Council approval. The Bidder is not obligated to provide goods or services in excess of this amount, and does so at its own risk, unless this MOA is amended in a writing duly executed by the Parties increasing this not-to-exceed amount.

6. Annual Appropriation of Funds. Bidder acknowledges that the term of this MOA may extend over multiple City fiscal years, and Bidder understands and agrees that work and compensation under this MOA is contingent on the City Council appropriating funding for and authorizing such work and compensation for those fiscal years. In the event sufficient funds are not duly appropriated and authorized for any given fiscal year, this MOA may be terminated at the end of the fiscal year for which funding was appropriated and authorized. The City is not obligated to pay Bidder for any amounts not duly appropriated and authorized by the City Council.

7. Contract Interpretation. It is the intent of the Contract Documents to completely describe the goods and services to be provided. Any work, materials, or equipment that may reasonably be inferred from the Contract Documents or from prevailing custom or trade usage as being required to produce the intended result shall be supplied whether or not specifically called for or identified in the Contract Documents. When words or phrases which have a well-known technical or construction industry or trade meaning are used to describe work, materials, equipment, goods or services such words or phrases shall be interpreted in accordance with that

meaning unless a definition has been provided in the Contract Documents. In resolving conflicts resulting from errors or discrepancies in any of the Contract Documents, the order of precedence shall be as set forth below in descending order of precedence (the document in section 7.1 having the highest precedence). Provisions of the Contract Documents addressing the same subject which are consistent but have different degrees of specificity shall not be considered to be in conflict, and the more specific language shall control.

Order of Precedence:

- 7.1 This Memorandum of Agreement.
- 7.2 Section III of the RFB (Goods/Services Specifications).
- 7.3 The Bidder's Pricing Page(s).
- 7.4 All sections of the RFB not identified above.
- 7.5 The General Provisions.

8. Amendments. This MOA may not be amended except by an instrument in writing duly executed by both Parties. Any alleged oral amendments shall have no force or effect.

[remainder of page intentionally blank]

IN WITNESS WHEREOF, this Agreement is executed by the City of San Diego pursuant to San Diego Municipal Code Section 22.3203 authorizing such execution, and the Bidder acting by and through its authorized officer.

DION INTERNATIONAL TRUCKS, LLC

By: Cary Dion

Name: Cary Dion

Title: President

Date: 9/11/12

THE CITY OF SAN DIEGO

By: [Signature]

Name: Jeffrey B. Baer

Title: Director, Purchasing & Contracting

Date: 9/11/12

I HEREBY APPROVE the form and legality of the foregoing agreement this 24th day of September, 2012.

JAN I. GOLDSMITH, City Attorney

By: [Signature]
Deputy City Attorney