**Vendor Lot Summary**

**Bid Number:** 10025126-12-E  
**Bid Title:** Greases and Lubricating Oils

<table>
<thead>
<tr>
<th>Bids Mailed</th>
<th>Bids Received</th>
<th>Alternate Bids</th>
<th>Pre-Bids</th>
<th>No Bids</th>
<th>Bid Closing Date</th>
<th>Bid Closing Time</th>
<th>Buyer</th>
<th>WPO</th>
<th>Bid Tab By</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>5/7/12</td>
<td>3:00 PM</td>
<td>Beverly Asbill-Gumbs</td>
<td>Myra Wenceslao</td>
<td>Myra Wenceslao</td>
</tr>
</tbody>
</table>

**General Bid Notes**

<table>
<thead>
<tr>
<th>ABBREVIATION KEYS:</th>
<th>Summary</th>
<th># of Items Bid</th>
<th>Final Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>N/ATT - NOTED/ATTACHED</td>
<td>1</td>
<td>MO DION AND SONS INC</td>
<td>41 of 42</td>
</tr>
<tr>
<td></td>
<td>2</td>
<td>THE SOCO GROUP INC</td>
<td>38 of 42</td>
</tr>
<tr>
<td></td>
<td>3</td>
<td>SOUTHERN COUNTIES LUBRICANTS</td>
<td>35 of 42</td>
</tr>
</tbody>
</table>

**# of Items Bid** | **Subtotal** | **Tax** | **Extra. Labor** | **Misc. Charges** | **Freight** | **Grand Total** | **Final Price (w/ Disc.)** | **(Disc. Pct.)** |
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
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<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>41 of 42</td>
<td>$1,283,876.66</td>
<td>$99,500.44</td>
<td>(7.75)</td>
<td>$0.00</td>
<td>$0.00</td>
<td>$1,383,377.10</td>
<td>$1,383,377.10</td>
<td>(0.00)</td>
</tr>
</tbody>
</table>

**Notes:**

DISCOUNT OFF MANUFACTURER'S PREVAILING PUBLISHED PRICE LIST

The City desires to purchase products listed, as well as other products not specifically listed, throughout the terms of this contract. As new items become available in the designated product lines, they too will become part of the contract and subject to the same discount offered. The most current Manufacturer's Price List will be used to determine pricing during the contract period. Contractor shall provide price updates and catalogs as new items become available, or at any time, there are updates. Bidder shall indicate below the percentage discount off the Manufacturer's Prevailing Published Price List at time of order that will apply for items not specifically listed. This information will not be considered in the award evaluation.

MANUFACTURER_"SHELL OIL PRODUCTS US"_PRODUCT LINE DESCRIPTION_"LUBRICATING OILS & GREASES"_DISCOUNT OFF OF LIST PRICE_"10"%

MANUFACTURER_"SAFETY – KLEEN- RE REFINED"_PRODUCT LINE DESCRIPTION_"LUBRICATING OILS "_DISCOUNT OFF OF LIST PRICE_"10"%

**VENDOR NOTES**

PRICING PAGE 6, ITEM 13, DESCRIPTION COLUMN: VENDOR CROSSED OUT TEXT AND WROTE "DRUMS".
PRICING PAGE 7, ITEM 15, DESCRIPTION COLUMN: VENDOR WROTE "53 GL. DRUMS".
PRICING PAGE 11, ITEM 8, DESCRIPTION COLUMN: VENDOR WROTE "NOT RE-REFINED".
PRICING PAGE 12, ITEM 9, DESCRIPTION COLUMN: VENDOR WROTE "SHELL SPIRAX 54 ATF X".
PRICING PAGE 12, ITEM 10, DESCRIPTION COLUMN: VENDOR WROTE "1.50 LB."
PRICING PAGE 12, ITEM 11, DESCRIPTION COLUMN: VENDOR CROSSED OUT TEXT.
PRICING PAGE 14, ITEM 5, DESCRIPTION COLUMN: VENDOR WROTE "BILLED BY THE LB @1.50 LB")
PRICING PAGE 14, SECTION E, ITEM 1, DESCRIPTION COLUMN: VENDOR WROTE "18 KG @ 5.889".
PRICING PAGE 15, ITEM 2, DESCRIPTION COLUMN: VENDOR WROTE "14.789 GL".

9/18/2012  
Vendor Lot Summary for 10025126-12-E
### THE SOCO GROUP INC  (TEMP-THE SOC)

<table>
<thead>
<tr>
<th># of Items Bid</th>
<th>Subtotal</th>
<th>Tax (Tax Pct.)</th>
<th>Extra. Labor</th>
<th>Misc. Charges</th>
<th>Freight</th>
<th>Grand Total</th>
<th>Final Price (w/ Disc.)</th>
<th>(Disc. Pct.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>38 of 42</td>
<td>$1,577,832.01</td>
<td>$122,281.98</td>
<td>(7.75)</td>
<td>$0.00</td>
<td>$0.00</td>
<td>$1,700,113.99</td>
<td>$1,700,113.99</td>
<td>(0.00)</td>
</tr>
</tbody>
</table>

**Notes:**

DISCOUNT OFF MANUFACTURER'S PREVAILING PUBLISHED PRICE LIST

The City desires to purchase products listed, as well as other products not specifically listed, throughout the terms of this contract. As new items become available in the designated product lines, they too will become part of the contract and subject to the same discount offered. The most current Manufacturer’s Price List will be used to determine pricing during the contract period. Contractor shall provide price updates and catalogs as new items become available, or at any time, there are updates. Bidder shall indicate below the percentage discount off the Manufacturer’s Prevailing Published Price List at time of order that will apply for items not specifically listed. This information will not be considered in the award evaluation.

**MANUFACTURER_ "CHEVRON"_PRODUCT LINE DESCRIPTION_ "LUBRICANTS"_DISCOUNT OFF OF LIST PRICE_ "12%"_

**PRICING PAGE 4, ITEM 1, DESCRIPTION COLUMN:** VENDOR WROTE "(6 DRUMS)"
**PRICING PAGE 4, ITEM 2, DESCRIPTION COLUMN:** VENDOR WROTE "(36 DRUMS)"
**PRICING PAGE 4, ITEM 3, DESCRIPTION COLUMN:** VENDOR WROTE "(10 DRUMS)"
**PRICING PAGE 4, ITEM 4, DESCRIPTION COLUMN:** VENDOR WROTE "(7 DRUMS)"
**PRICING PAGE 5, ITEM 5, DESCRIPTION COLUMN:** VENDOR WROTE "(22 DRUMS)"
**PRICING PAGE 5, ITEM 6, DESCRIPTION COLUMN:** VENDOR WROTE "(2 DRUMS)"
**PRICING PAGE 5, ITEM 7, DESCRIPTION COLUMN:** VENDOR WROTE "(5 DRUMS)"
**PRICING PAGE 5, ITEM 8, DESCRIPTION COLUMN:** VENDOR WROTE "(2 DRUMS)"
**PRICING PAGE 5, ITEM 9, DESCRIPTION COLUMN:** VENDOR WROTE "(1 DRUM)"
**PRICING PAGE 6, ITEM 10, DESCRIPTION COLUMN:** VENDOR WROTE "(1 DRUM)"
**PRICING PAGE 6, ITEM 11, DESCRIPTION COLUMN:** VENDOR WROTE "(2 DRUMS)"
**PRICING PAGE 6, ITEM 12, DESCRIPTION COLUMN:** VENDOR WROTE "(1 DRUM)"
**PRICING PAGE 6, ITEM 13, DESCRIPTION COLUMN:** VENDOR WROTE "(4 DRUMS)"
**PRICING PAGE 7, ITEM 14, DESCRIPTION COLUMN:** VENDOR WROTE "(4 PAILS)"
**PRICING PAGE 7, ITEM 15, DESCRIPTION COLUMN:** VENDOR WROTE "(4 DRUMS)"
**PRICING PAGE 10, ITEM 4, DESCRIPTION COLUMN:** VENDOR WROTE "PLEASE SEE ATTACHED DATA SHEET"
**PRICING PAGE 11, ITEMS 5, 6 & 7, DESCRIPTION COLUMN:** VENDOR WROTE "PLEASE SEE ATTACHED DATA SHEET".
## SOUTHERN COUNTIES LUBRICANTS  (TEMP-SOUTHER)

<table>
<thead>
<tr>
<th># of Items Bid</th>
<th>Subtotal</th>
<th>Tax</th>
<th>Extra Labor</th>
<th>Misc. Charges</th>
<th>Freight</th>
<th>Grand Total</th>
<th>Final Price (w/ Disc.)</th>
<th>(Disc. Pct.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>35 of 42</td>
<td>$1,239,289.51</td>
<td>$96,044.94</td>
<td>(7.75)</td>
<td>$0.00</td>
<td>$0.00</td>
<td>$1,335,334.44</td>
<td>$1,335,334.44</td>
<td>(0.00)</td>
</tr>
</tbody>
</table>

**Notes:**

- **DISCOUNT OFF MANUFACTURER'S PREVAILING PUBLISHED PRICE LIST**
  - The City desires to purchase products listed, as well as other products not specifically listed, throughout the terms of this contract. As new items become available in the designated product lines, they too will become part of the contract and subject to the same discount offered. The most current Manufacturer's Price List will be used to determine pricing during the contract period. Contractor shall provide price updates and catalogs as new items become available, or at any time, there are updates. Bidder shall indicate below the percentage discount off the Manufacturer's Prevailing Published Price List at time of order that will apply for items not specifically listed. This information will not be considered in the award evaluation.

- **MANUFACTURER_"CHEVRON"_PRODUCT LINE DESCRIPTION_"PETROLEUM PRODUCTS"_DISCOUNT OFF OF LIST PRICE_"0-15"%
- **MANUFACTURER_"SHELL"_PRODUCT LINE DESCRIPTION_"PETROLEUM PRODUCTS"_DISCOUNT OFF OF LIST PRICE_"0-15"%
- **MANUFACTURER_"76/UNOCAL/CONOCO PHILLIPS"_PRODUCT LINE DESCRIPTION_"PETROLEUM PRODUCTS"_DISCOUNT OFF OF LIST PRICE_"0-15"%

**PRICING PAGE 7, ITEM 15, DESCRIPTION COLUMN:** VENDOR CIRCLED THE WORD "QUARTS".
**PRICING PAGE 7, PRICE PER BARREL/DRUM COLUMN:** VENDOR WROTE "PER QUART $9.94 PER GALLON".
**PRICING PAGE 7, ACROSS PRICE PER BARREL/DRUM AND EXTENSION COLUMNS:** VENDOR WROTE "CONFLICTING SPECIFICATIONS; NOT ENOUGH INFORMATION TO BID".
**PRICING PAGE 7, ITEM 17, PRICE PER BARREL/DRUM AND EXTENSION COLUMN:** VENDOR WROTE "(PRODUCT NOT AVAILABLE IN 5 GALLON PAILS)".
**PRICING PAGE 7, ITEM 18, PRICE PER BARREL/DRUM COLUMN:** VENDOR WROTE "(BULK)".
**PRICING PAGE 7, ITEM 19, PRICE PER BARREL/DRUM COLUMN:** VENDOR WROTE "(BULK)".
**PRICING PAGE 8, ITEM 20, PRICE PER BARREL/DRUM COLUMN:** VENDOR WROTE "PER TUBE".
**PRICING PAGE 9, ITEM 1, DESCRIPTION COLUMN:** VENDOR CIRCLED THE WORDS "ATF MERCON LV".
**PRICING PAGE 10, ITEM 1, DESCRIPTION COLUMN:** VENDOR WROTE "NOT AVAILABLE AS "RE-REFINED".
**PRICING PAGE 10, ITEM 4, DESCRIPTION COLUMN:** VENDOR CIRCLED THE WORD "BULK" AND WROTE "76 UNOCAL FIREBAIRD 5W30".
**PRICING PAGE 11, ITEMS 5 & 8, DESCRIPTION COLUMN:** VENDOR CIRCLED THE WORD "BULK".
**PRICING PAGE 11, ITEMS 6 & 7, DESCRIPTION COLUMN:** VENDOR CIRCLED THE WORD "DRUMS".
**PRICING PAGE 12, ITEMS 9 & 10, DESCRIPTION COLUMN:** VENDOR CIRCLED THE WORD "DRUMS".
**PRICING PAGE 12, ITEM 9, DESCRIPTION COLUMN:** VENDOR WROTE "(NOT RE-REFINED) $20.00 DRUM DEPOSIT".
**PRICING PAGE 12, ITEMS 10 & 11, DESCRIPTION COLUMN:** VENDOR WROTE "(NOT RE-REFINED)".
**PRICING PAGE 13, ITEMS 1, 2, & 3, DESCRIPTION COLUMN:** VENDOR CIRCLED THE WORD "BULK".
**PRICING PAGE 14, ITEM 6, DESCRIPTION COLUMN:** VENDOR CIRCLED THE WORD "QUARTS".
**PRICING PAGE 14, ITEM 1, VENDOR CIRCLED THE WORD "PAIL".
**PRICING PAGE 15, ITEM 2, VENDOR CIRCLED THE WORD "PAIL".

- **NOT ALL PRODUCTS ARE DISCOUNTED BY THE OIL MANUFACTURERS' MOST ARE SOLD TO MARKETERS/DISTRIBUTORS "AS POSTED." ANY ITEMS THAT ARE AVAILABLE FOR DISCOUNT FROM THE MANUFACTURER(S) WILL BE PASSED ON TO THE CITY. IN THE CASE THAT A PRODUCT IS ONLY SOLD BY THE MANUFACTURER AT "LIST" PRICE, SOUTHERN COUNTIES WILL NEGOTIATE DISCOUNTED PRICES ON BEHALF OF THE CITY; HANDLED ON A CASE-BY-CASE BASIS.

**PAGE 16, BELOW TABLE:** VENDOR WROTE "NOT ALL PRODUCTS ARE DISCOUNTED BY THE OIL MANUFACTURERS' MOST ARE SOLD TO MARKETERS/DISTRIBUTORS "AS POSTED." ANY ITEMS THAT ARE AVAILABLE FOR DISCOUNT FROM THE MANUFACTURER(S) WILL BE PASSED ON TO THE CITY. IN THE CASE THAT A PRODUCT IS ONLY SOLD BY THE MANUFACTURER AT "LIST" PRICE, SOUTHERN COUNTIES WILL NEGOTIATE DISCOUNTED PRICES ON BEHALF OF THE CITY; HANDLED ON A CASE-BY-CASE BASIS."