



CITY OF SAN DIEGO

PURCHASING & CONTRACTING DEPT.
1200 Third Avenue, Suite 200
San Diego, CA 92101-4195

Bid No. 10025350-13-M

REQUEST FOR BID

Closing Date: July 9, 2012
@ 3:00 pm P.T.

Subject: Furnish the City of San Diego with Nikon Cameras and Accessories

Timeline: As may be required for a period of one (1) year from date of award in accordance with the attached specifications.

Company CALUMET PHOTOGRAPHIC Name CHRISTY JEWELL
 Federal Tax I.D. No. _____ (PRINT OR TYPE)
 Street Address 1135 N. HIGHLAND AVE. Signature *Christy Jewell*
 City LOS ANGELES, CA. Title SALES COORDINATOR / EDUCATIONAL MANAGER
 State CA. Zip Code 90038 Date 7-6-12
 Tel. No. 323.466.1238 Fax No. 323.466.1906
 E-Mail CHRISTY.JEWELL@CALUMETPHOTO.COM

**Authorized Signature: The signer declares under penalty of perjury that she/he is authorized to sign this document and bind the company or organization to the terms of this agreement.*

If your firm is not located in California, are you authorized to collect California sales tax? Yes No

SUBMITTED BIDS MUST HAVE AN ORIGINAL SIGNATURE.

If Yes, under what Permit # 597099-30

City of San Diego Business Tax Certificate #: N/A

The City's Standard Payment Terms are Net 30 Days. However the City will accept the following payment terms and they will be considered for bid evaluation:

1% 20 days 2% 20 days _____ 3% 20 days _____
 4% 20 days _____ 5% 20 days _____ 10% 20 days _____
 15% 20 days _____ 20% 20 days _____

Please check terms offered if other than Net 30 Days

State delivery time required: 30 business days after receipt of order.

FOR CONSIDERATION AS A RESPONSIVE BID, THE FOLLOWING IS REQUIRED:

- 1) Bid must be submitted on official City bid forms.
- 2) All information on this Request for Bid cover page must be completed.
- 3) This cover page must be signed with an original signature.
- 4) Bid must be submitted on or before the exact closing date and time. Bid received after the exact closing date and time will NOT be considered. If hand delivering, please allow enough time for travel and parking to submit by the closing date and time.

FOR FURTHER INFORMATION CONCERNING THIS BID, PLEASE CONTACT:

DARLENE MONTIJO/muw, Procurement Specialist

Phone: (619) 236-6248

Fax: (619) 236-5904

E-mail: Dmmontijo@sandiego.gov

MEMORANDUM OF AGREEMENT

Furnish the City of San Diego with Nikon Cameras and Accessories

This Memorandum of Agreement (MOA) is made by and between CALUMET PHOTOGRAPHIC, INC (Bidder) and the City of San Diego (City), referred to individually as "Party" and collectively as the "Parties," to memorialize their acceptance of the terms of the Contract resulting from the Bidder's successful bid in response to the City's Request for Bid (RFB) No. 10025350-13-M for NIKON CAMERAS AND ACCESSORIES.

Recitals

WHEREAS, the City issued RFB No. 10025350-13-M for NIKON CAMERAS AND ACCESSORIES, a true and correct copy of which is attached hereto as Exhibit "A;"

WHEREAS, except as otherwise specified, the City's RFB No. 10025350-13-M also incorporates the City's General Provisions for Bids Dated January 3, 2005 (General Provisions), a true and correct copy of which is attached hereto as Exhibit "B;"

WHEREAS, Bidder submitted a bid in response to RFB No. 10025350-13-M (Bid), a true and correct copy of which is attached hereto as Exhibit "C;" and

WHEREAS, the City has determined that the Bidder's Bid is the winning bid and intends to award the contract to the Bidder on that basis;

NOW, THEREFORE, for valuable consideration the sufficiency of which is hereby acknowledged, the Parties agree as follows:

Agreement

1. Contract Documents. This MOA consists of this document and all the documents listed below, which are attached hereto as Exhibits A-C and incorporated in full herein, and which together contain all the terms and conditions of this MOA (collectively referred to as "Contract Documents").

- 1.1 City's RFB No. 10025350-13-M (Exhibit "A");
- 1.2 City's General Provisions (Exhibit "B");
- 1.3 Bidder's Bid (Exhibit "C");

This MOA, including all the Exhibits incorporated into this MOA, constitutes the entire understanding between the City and the Bidder with respect to the subject matter and transactions contemplated by this MOA. This MOA including all the Exhibits incorporated into this MOA supersedes any and all prior agreements, understandings, promises, or inducements with respect to the subject matter and transactions contemplated by this MOA.

2. Scope and Term of Work. The Bidder shall provide City with NIKON CAMERAS AND ACCESSORIES in strict compliance with the Contract Documents for a period of one (1) year from date of award, at the prices stated in the Bidder's Pricing Page(s). The total duration of the

MOA, including all options to renew, shall not exceed five years unless approved by ordinance of the City Council.

3. Effective Date. This MOA shall be effective on the date executed by the last Party to sign it and approved by the City Attorney in accordance with Charter section 40.

4. [Reserved]

5. Compensation. The City shall pay the Bidder the amounts set forth in the Bidder's Pricing Page(s) at the times and in the manner set forth in the Contract Documents. Bidder shall provide a 1% discount to the prices provided in the Bidder's Pricing Page(s) in accordance with the payment terms provided on page one of the Bidder's Bid. The total amount paid to the Bidder under this MOA shall not exceed \$92,058.00. The Bidder is not obligated to provide goods or services in excess of this amount, and does so at its own risk, unless this MOA is amended in a writing duly executed by the Parties increasing this not-to-exceed amount.

6. [Reserved]

7. Contract Interpretation. It is the intent of the Contract Documents to completely describe the goods and services to be provided. Any work, materials, or equipment that may reasonably be inferred from the Contract Documents or from prevailing custom or trade usage as being required to produce the intended result shall be supplied whether or not specifically called for or identified in the Contract Documents. When words or phrases which have a well-known technical or construction industry or trade meaning are used to describe work, materials, equipment, goods or services such words or phrases shall be interpreted in accordance with that meaning unless a definition has been provided in the Contract Documents. In resolving conflicts resulting from errors or discrepancies in any of the Contract Documents, the order of precedence shall be as set forth below in descending order of precedence (the document in section 7.1 having the highest precedence). Provisions of the Contract Documents addressing the same subject which are consistent but have different degrees of specificity shall not be considered to be in conflict, and the more specific language shall control.

Order of Precedence:

- 7.1 This Memorandum of Agreement.
- 7.2 Section II of the RFB (Goods/Services Specifications).
- 7.3 The Bidder's Pricing Page(s).
- 7.4 Discount to Bidder's Prices for Payment Terms as Provided on Page one of Bidder's Bid
- 7.5 The Bidder's Pricing Page(s).
- 7.6 All sections of the RFB not identified above.
- 7.7 The General Provisions.

8. Amendments. This MOA may not be amended except by an instrument in writing duly executed by both Parties. Any alleged oral amendments shall have no force or effect.

IN WITNESS WHEREOF, this Agreement is executed by the City of San Diego pursuant to San Diego Municipal Code Section 22.3203 authorizing such execution, and the Bidder acting by and through its authorized officer.

CALUMET PHOTOGRAPHIC, INC

By: Christopher J. Urso

Name: Christopher J. Urso

Title: Vice President

Date: 8/28/12

THE CITY OF SAN DIEGO

By: Jeffrey Baer

Name: Jeffrey Baer

Title: Director

Date: 8/30/12

I HEREBY APPROVE the form and legality of the foregoing agreement this 18 day of SEPTEMBER, 2012.

JAN I. GOLDSMITH, City Attorney

By: [Signature]
Deputy City Attorney

Revised August 2012