MISSION VALLEY STADIUM PRIVATE FINANCING PROPOSAL

Proposed by:

San Diego Stadium Cooperative Coalition

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PART I

PROPOSAL SUMMARY OUTLINE

Benefits & Issues of Mission Valley – Conceptual Stadium Ideas Stadium Design Concepts & Features Infrastructure & Environmental Projected Infrastructure & Stadium Costs Paying for a New Stadium – Private Financing Sources Naming Rights & Seat Licenses / PSL Issues & Objections Stadium-Development-Transportation Strategy & Financing Plan Public Investment & Private Stadium Financing Proposed Private Stadium Financing Plan

PART II

MISSION VALLEY STADIUM REDEVELOPMENT PLAN

Stadium Site Overview Proposed Traffic Infrastructure Mass Transit Parking Pedestrian Access & Environmental Conceptual Site Plan - Proposed Stadium Proposed Commercial Village Development Ground Lease Development Plan Site & Development Summary Development Descriptions Project Value Land Value & Tax Benefits

PROPOSED STADIUM IN MISSION VALLEY

- Use Existing Mission Valley Site (167 Acres)
- \$750-\$850 Million Stadium + Parking & Infrastructure
- Outdoor Stadium Year Round Events
- Use Levi's-49er's Club Tower & Stadium Bowl Design
- Create Transit Oriented Mixed-use Village
- Upgrade & Expand Transportation & Transit
- Public Park, Tailgating & Parking Improvements
- Improve Pedestrian & Bicycle Access
- Restore River Habitat
- Adopts Sustainability, Green Building, LEED

BENEFITS OF MISSION VALLEY SITE

- Stadium site has 167 acres for new stadium, parking/tailgating, parks & supporting development
- Access to Interstate 15, Interstate 8 & Interstate 805
- Central County location from I-15 Corridor, East County, South Bay and North County Coastal – Near SDSU
- 3 existing trolley stations & transit bus routes
- In-fill development site for medium-high density, office, retail and hotel established demand in area
- Friars Road is major east-west arterial; Major freeway interchanges nearby site
- Population demographics: 500K within 5 miles; 1 Million within 10 miles
- >5,000 private parking spaces within 1.5 miles; >8,000 private parking spaces within 2.5 miles

ISSUES WITH MISSION VALLEY SITE

- Site development impaired by Flood Plain, River Habitat, and Environmental Issues (95-100 Developable Acres)
- Primary ingress-egress from Friars Road & SD Mission Road – No year round access to site or access across river to Camino Del Rio
- Very difficult to walk or bike to stadium
- Insufficient infrastructure for large development
- Traffic congestion & delays for events
- Parking & Tailgating are very important factors

CONCEPTUAL IDEAS FOR NEW STADIUM

- Team needs to grow unshared revenue Chargers want more club seating, luxury suites, advertising & sponsors
- Fans want a better experience: improved views; closer seats; state-of-the-art displays; more restrooms; better concessions; less traffic congestion; convenient parking; more amenities; more cell-wifi coverage; shade; ...
- Create a year round, scalable, multi-use events facility for sports, entertainment, exhibitions & tradeshows,- Arena size enclosed area for concerts, music festivals,
- Need area for tailgating and provide convenient parking; need better ADA/Disabled parking access
- Improve mass transit & access: Trolley; Rapid Bus; Park-n-Ride; River Trail network and create walkable/cycling path to stadium for miles
- Create a Transit Oriented Village & Pedestrian Plaza with dining & retail along stadium
- Integrate digital & wireless technology platform

MISSION VALLEY STADIUM PRIVATE FINANCING PROPOSAL

NEW STADIUM DESIGN CONCEPT

Based upon 49er's Levi's Stadium in Santa Clara

Build Stadium in 2 Parts: Club Tower & Stadium Bowl

<u>Club Tower</u> – Concentrates the club sections, suites, luxury amenities, locker rooms, team store, hall of fame & press areas into a high rise hospitality & club tower

<u>Stadium Bowl</u> – Open-air outdoor stadium with limited club sections and few suites – great views; more restrooms; better concessions, amenities & access

NEW STADIUM FEATURES

<u>Natural Grass Field</u> – August - January/February: Seasonal & modular planting bed system (soil, mesh, drainage, irrigation); Use field area for other events with grass protection mats; <u>Artificial Turf Field:</u> February - July: Soccer & other sports

<u>Seasonal Pavilion</u> – Instead of a retractable dome roof, use a temporary fabric covered structural steel frame tent over floor; February to July – use as indoor enclosure or awning cover for shade & poor weather

<u>Events Center</u> – Need to include Small Enclosed Indoor Venues: Auditorium/Theater & Stage Hall/Club Venue, for year round use & smaller crowds; include Private Suites, Conference Rooms, & Meeting Rooms with Floor Concourse

<u>Wi-Fi / 4G & IP-HDTV</u> – Need to Maximize Bandwidth for smartphones & portable devices – streaming live video & unique content – use an intelligent network for video & audio

<u>HD Video Displays</u> – Incorporate several digital HD video screens & displays inside and around stadium

<u>Shade Sails</u> – Use temporary fabric sails for sun shades – similar to Roman Coliseum; masts, booms, rigging,...

NEW & IMPROVED INFRASTRUCTURE

<u>Vehicle Access</u> – Create more access roads to stadium site; improve circulation through area:

Expand-Improve I-15 freeway & Friars Road interchange; Reconfigure - expand Friars Road-Mission Village Drive intersection; Build new bridge across river & extend Fenton Parkway to Camino del Rio North & South over I-8

Reconfigure-Expand stadium ring road to Fenton Parkway; Reconfigure - Re-align Mission Road to loop road; Reconfigure west road from Friars Road to new loop road; Build southeast access road to loop road

<u>Parking & Tailgate Deck</u> – Build a 2 level parking deck on the east lot for parking & tailgating; Use upper level for other events: auto racing, driver training, exhibitions, staging area & tent-RV sales; Use lower level for parking year round

<u>Parking Structures</u> – Construct a massive central parking structure within existing stadium footprint; Daily use for office & retail parking for non-stadium events; Build new parking structure with Rapid Bus & Park-N-Ride

<u>Mass Transit Hub</u> – Expand trolley loading platforms; Build trolley-bus transfer station; Integrate Rapid Bus & existing MTS bus routes; Allow for shuttles, trams, taxis & limousines

<u>River Trail & Pedestrian Bridges</u> – Build, expand, & extend the River Trail along SD River; Build a pedestrian-bicycle suspension bridge over freeway & across river to stadium & river trail;

<u>Pedestrian Access</u> – Expand & Improve walkable pathways, trails, sidewalks & overpasses to stadium from 2.5 mile vicinity; Provide enhanced pedestrian-ADA access to stadium; Integrate new walkways with existing trails & regional links

INFRASTRUCTURE & ENVIRONMENTAL

<u>Village & Plaza</u> – Construct a pedestrian oriented retail village plaza along northeast and east sections of stadium (Club Tower) with retail stores, restaurants, outdoor dining, food court, kiosks & carts; create a variable-scalable secured perimeter with screening & security areas at entry gatesturnstiles

<u>Parking District</u> - City to create parking easement for public pay parking for major stadium events for office and commercial properties within 2-3 mile radius: Camino Del North; Camino Del South, Rio San Diego Drive; Friars Road; Mission Road; Mission Gorge Road; Formation of Private Parking Association

<u>Traffic & Parking Management</u> –Build real time information system for freeway, local streets & parking; Use physical barriers & separation between vehicles and people

<u>HD Video Displays & Spectacular Advertising</u> – Incorporate Multi-media digital HD video screens, displays & advertising above street level of pedestrian plaza & retail village

<u>Sustainability</u> – Implement storm-water detention & filtration; Use reclamation of irrigation & waste water; Obtain LEED Certification, Energy Star Rating; Title 24 Compliance & Green Building; Integrates Climate Change planning

<u>Environmental</u> – Restore and clean-up wetlands and habitat along river from Friars Road to Qualcomm Way; Erect protective barrier to restrict human access; Build nature/wildlife center for children-schools

HOW MUCH DOES INFRASTRUCTURE COST?

Public Improvements & Infrastructure

TOTAL PUBLIC INVESTMENT	= \$150 Million
Environmental & Habitat	= \$15 Million
Rapid Bus/Transit Center	= \$20 Million
Trolley/Transit Improvements	= \$20 Million
Pedestrian Bridges/Walks/Trails	= \$20 Million
Roadways, Freeways & Bridge	= \$75 Million

HOW MUCH DOES STADIUM COST?

Private Investment

Site Improvements/Infrastructure	= \$75 Million
Club Tower	= \$400 Million
Stadium Bowl	= \$350 Million
Floor Pavilion	= \$25 Million
Stadium Equipment (FF&E)	= \$125 Million
Parking Garages & Lots	= \$175 Million
TOTAL STADIUM COST	= \$1.15 Billion

TOTAL PROJECT COST

PUBLIC INFRASTRUCTURE	= \$150 Million
STADIUM & PARKING	= \$1.15 Billion
COMMERCIAL DEVELOPMENT	= \$1.10 Billion
TOTAL PROJECT COST & LAND	= \$2.5 Billion

HOW DO WE PAY FOR A NEW STADIUM?

Stadiums are expensive to build and lose money; typically require a public subsidy to be built & operate; Stadiums make money for the team owners, not for the stadium owners

Stadiums typically utilize a "Public Funding-Private Investment" model with increased taxes & public debt combined with investment from the team/NFL

Typical public contribution is 50%-60% of total with typical private investment of 40%-50%

Chargers have proposed \$400 Million investment from team and NFL G4 Fund; and, Chargers have requested *"Public Funding"* from hotel tax increase and sale of stadium and sports arena sites to fund a new stadium downtown

2/3 voter approval is required for new taxes. Past election results and polls have shown the Public does not support or approve of more taxes & more debt for a new stadium.

Voters, Elected officials & civic leaders will approve Public Money to be invested in Public Infrastructure & Public Improvements

Public supports Private Capital to be invested in Private Enterprises & Private Developments; Public support ground lease of stadium site for mixed-use development, if developers pay for infrastructure & improvements; City earns fair return

A DIFFERENT "PUBLIC-PRIVATE" APPROACH

The typical "public-private" approach with taxes & public debt used for other new stadiums is not going to work in San Diego;

The reality is that there is not enough public funding available, and 2/3 of voters will not approve more taxes to build a new stadium; therefore, the only financially viable solution is:

A Privately Financed & Privately Operated Stadium

PRIVATE STADIUM FUNDING SOURCES

New NFL Stadiums have used a variety of funding sources:

Sale of Seat Licenses (PSL, SBL, CBL, ESR,...)

Naming Rights & Corporate Sponsorships

NFL G-4 Fund (Incremental Club Seat Revenue)

Suite Leases (Contractually Obligated Income)

Advertising, Sponsorship & Signage Revenue

Private Equity, Investors & Commercial Debt

Rental Income - Stadium User Fees - Parking Revenue

Vendor-Supplier Trade Agreements

PRIVATE STADIUM FINANCING DEALS

MetLife Stadium - NY Giants & NY Jets

Seat Licenses, Naming Rights, Contractual Suite Income, NFL G-3, Owner Equity & Private Debt – Public Infrastructure

AT&T Park – San Francisco Giants

Seat Licenses, Naming Rights, Contractual Suite Income, Owner Equity, Private Debt – Ground Lease & Tax Abatement

SANTA CLARA - 49ER'S STADIUM DEAL

Private-Public Hybrid Financing

City used Public Financing for Construction Funding with Private Team Guarantees of Debt

City received Revenue from Sale of CBLs, Naming Rights, & Long Term Suites to Repay Public Debt & Bonds

49ers pay Rent to City & Responsible for Operating Costs

Major Investment & Financial Recourse for Team Owners

NFL STADIUM NAMING RIGHTS DEALS

49er's – Levi's = 6 Million/Yr – 20 Years Dallas – AT&T = 17-19 Million/Yr – 20 Years Dolphins – Sun Life = 7.5 Million/Yr - 5 Years Saints – Mercedes Benz = 10 Million/Yr - 10 Years Broncos – Sports Authority = 6 Million/Yr – 25 Years Colts – Lucas Oil = 6 Million/Yr – 20 Years Giants/Jets – MetLife = 17 Million/Yr – 25 Years

SALE OF PERSONAL SEAT LICENSES

Seat Licenses are a Major Funding Source for New Stadiums

Team grants exclusive rights for use of seat for term of years for upfront fee and agrees to rules & policies

Licensee required to buy season tickets annually or forfeit PSL Licensee able to sell or transfer PSL

SALE OF PERSONAL SEAT LICENSES (PSL)

49er's	\$500 Million 90% of Seats	61,500 CBLs \$8,130 / CBL
Cowboys	\$650 Million 70% of Seats	56,314 PSLs \$11,542 / PSL
Giants	\$400 Million 91% of Seats	75,261 PSLs \$5,314 / PSL
Jets	\$325.9 Million 58% of Seats	47,804 PSLs \$6,817/ PSL

RECENT PRIVATE STADIUM FUNDING

Lambeau Field Expansion & Upgrade:

Packers Corp sold 250,000 shares @\$250 =\$64 Million

Stadium Builder Licenses (Seat Licenses):

49er's sold 61,500 SBLs (90% of Seats) = \$312 Million Pricing: \$2,000 - \$12,000 = Avg. \$8,130 per seat

Vikings offering 49,000 SBLs (75% of Seats) = \$125 Million Pricing: \$500 - \$3,700 = Avg. \$2,500 per seat

Falcons offering 7,800 Club PSLs (11% of Seats)= \$125 Million Pricing: \$10,000 - \$45,000 = Avg. \$2,500 per seat

MANY FAN ISSUES & OBJECTIONS WITH PSLs

High cost of seat license - \$5,000 to \$10,000 per seat

Teams require PSL to buy season tickets every year

Fans lose their money if they don't buy season tickets annually

Tax laws reduce PSL sale proceeds to team – must charge higher PSL price or have government entity sell PSL

Only one PSL per seat - PSL linked to a specific seat

No residual value after PSL expires

PSL sellers must find buyer for their PSL seat at their asking price – limited resale marketability

Limited number of PSL buyers – Very Price Sensitive

Lower cost PSLs in upper level usually sell first, the most expensive lower level PSLs & Club PSL sell last

Several PSL Programs were announced by team after stadium gets public & voter approval

WHO CAN PAY FOR A NEW STADIUM?

"The public can provide the public land, public infrastructure, public transit, public improvements & public safety services"

"The Chargers, NFL, and investor partners can fund, build, own & operate a private for-profit stadium"

"Developers can fund the private infrastructure and private development costs for the project"

THREE-PRONG FINANCING STRATEGY

- I. STADIUM: Chargers/NFL & Partners Build New Stadium
- II. **DEVELOPMENT**: City Leases Land for Development; Developers fund infrastructure costs
- III. **TRANSPORATION**: Use Tax Increment Financing through Joint Powers Authority + TransNet Funds

SIX PART FINANCING PLAN

- 1. Chargers, NFL & Partners privately fund stadium
- 2. Fans buy seat licenses to fund part of stadium
- 3. City ground leases stadium land to Master Developer
- 4. Developers pay ground rent & private infrastructure costs
- City & County form Joint Powers Authority for tax Increment financing along with TransNet/SANDAG funds public transportation & transit infrastructure
- 6. City & County share costs of event services & security

CONTRIBUTION OF PUBLIC MONEY & ASSETS

<u>Stadium Site Ground Lease</u>: City & Water Dept. ground leases the stadium site (167 Acres) to Master Developer with ground rent equal to cost of existing stadium bond debt service

Ground Rent = \$4.8 - \$5.0 Million/Year for up to 99 years

Land – "As-is" Unentitled-Unimproved **= \$100 Million**

<u>Joint Powers Authority:</u> City & County form JPA to utilize enhanced infrastructure financing district based upon incremental property tax revenues from stadium development for public infrastructure and share cost of public safety, traffic, emergency service and security costs. 55% voter approval required to issue public bonds (tax exempt)

Total	= \$100 Million
Environmental & Habitat	= \$10 Million
Pedestrian Bridges/Walks/Trails	= \$15 Million
Roadways, Freeways & Bridge	= \$75 Million

<u>TransNet/SANDAG</u>: Existing TransNet/SANDAG tax proceeds to be used for freeway-road improvements, trolley, rapid bus, transit bus, park-n-ride, pedestrian, bikeway, environmental & habitat projects; reallocate funds & re-prioritize projects.

Total	=\$50 Million
Environmental & Habitat	= \$10 Million
Rapid Bus/Transit Center	= \$20 Million
Trolley/Transit Improvements	= \$20 Million

Total Public Contribution =\$250 Million

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INVESTMENT OF PRIVATE CAPITAL & EQUITY

99-Year Master Ground Lease to Master Developer which subdivides site & subleases separate parcels to developers: "Sandwich ground lease" provides long term ground rent income to finance infrastructure & improvements

Developers responsible for site improvements, utilities, infrastructure, public parks, public plaza, tailgate park, parking areas, parking decks & parking garages

Master Developer utilizes Community Financing District (CFD) Mellos-Roos bonds for improvements & infrastructure; Property owners association funds common area costs (CAM)

Total Developer Investment	=\$250 Million
Parking Garages & Lots	=\$175 Million
Site Improvements/Infrastructure/Parks	=\$75 Million

PROPOSED PRIVATE STADIUM FUNDING

Naming Rights:		\$100 - \$125 Million
Stadium + Facility	γ (Gates, Club,) Proje	ected \$6 - \$8 Million/Year
Seat Licenses:		\$250 - \$300 Million (Net)
Club Tower:	12,000 Seats @ avg.	\$15,000/PSL
Stadium Bowl:	40,000 Seats @ avg.	\$6,000/PSL
Contractual Suite	Leases:	\$50 Million
Vendor Sponsors	hips:	\$25 Million
Total		\$725 - \$850 Million

SEAT LICENSES

Chargers would offer long time season ticket holders, fans and local businesses the opportunity to co-invest in the new stadium by purchasing seat licenses.

Seat licenses grant exclusive rights to licensee to buy Charger Season Tickets in Reserved Seats and first rights for tickets for other stadium events in Preferred Sections.

Seat license selection priority based on season ticket seniority.

Fans pay upfront deposit & finance license over 4-5 years.

Licensee obligated to buy season tickets for term of agreement.

Seat license pricing varies based upon seat location and section.

Projected Seat License Pricing**

Club Tower:

Field & Plaza:	\$12,000 - \$25,000
Loge (Exclusive):	\$15,000 - \$40,000

Stadium Bowl:

Field Level:	\$12,000 - \$15,000
Plaza Level:	\$6,000 - \$12,000
Log Level:	\$4,000 - \$10,000
View Level:	\$2,500 - \$8,000

**Based upon 49er's Stadium Builder Licenses "SBL" at Levi's Stadium

MISSION VALLEY STADIUM DEVELOPMENT PROPOSAL

SITE DESCRIPTION

The Qualcomm Stadium site is comprised of three parcels owned by the City of San Diego & Water Department which encompasses +/-167 acres with a significant portion of the site impacted by flood zones and environmental issues. The site is zoned under the Mission Valley Planned District (MVPD) as CV (Commercial-Visitor). The Qualcomm Stadium structure and surrounding plaza occupy 22 acres in the center of the site surrounded by 135 acres of paved parking lots and roads which encompasses a majority of the site.

Friars Road lies along the northern boundary of the site with Interstate 15 along the eastern boundary of the site. The San Diego River channel runs along the southern boundary of the site. The Fenton Marketplace shopping center and Mission City Corporate Center office complex are situated along the western boundary. Northwest of the stadium parking lot, on the north side of Friars Road is a new fire station and existing parking lot along the base of the valley slope. Situated northeast of San Diego Mission Road is the Kinder-Morgan fuel tank farm. The site slopes moderately upward from the river to Friars Road with the higher elevation portions in the northwest and around the existing stadium.

The Trolley line runs east-west through the site and bisects the southern portion of the site with elevated rail lines over the parking lot and roadways. The Qualcomm Stadium trolley station and Fenton Marketplace trolley station are located on the stadium site, with the Mission trolley station located directly east of the I-15 freeway.

SITE ACCESS

Primary access to the stadium site is provided via Friars Road, a major divided arterial roadway which runs east west through Mission Valley. Interstate 15 provides the primary freeway access with a four-way intersection located less than a ¼-mile northeast of the stadium site. There are four entry roads into the site: Friars Road at Mission Village (North), Friars Road at Qualcomm Way (West), San Diego Mission Road and Rancho Mission Road (Southeast).

Within the stadium site there are several roadways which provide access to the stadium and parking lots. The primary driveway is the two-way ring road around the stadium which runs from the main Friars Road entrance to the trolley station. The Qualcomm Way access road runs southward from the northwest entrance on Friars Road along the western slope under the elevated trolley line and then eastward along the river channel. A secondary road runs from the southeast corner to the ring road. There is an inner ring road which follows the sidewalk around the stadium and entry gates.

DEVELOPMENT SITE

The developable area (90-95 acres) of the site primarily lies inside the ring road around the stadium footprint in the central portion of the site, and in the northwestern portion of the site along Friars Road. The terrain slopes downward from the northwest to the south and east. Approximately 65 acres of the site are located in a FEMA designated flood plain (Map 06073C1636H-Zones AE & X) along the San Diego River and Murphy Creek. The existing designated flood zone area runs the along eastern and southeastern portion of the site and across the lower ground around the existing stadium footprint and continues along the river to the southwest and western portion of the site. The most recent flooding and water inundation of the parking area occurred in December 2010.







ZONING & LAND USE

To facilitate development of the site, the existing Commercial-Visitor zoning will need to be updated and a new comprehensive site specific development plan approved. Under the Mission Valley Planned District, the zoning will accommodate medium density residential at 54 to 72 units per acre, high-rise commercial office, high-rise hotel/commercial visitor, retail and stadium uses.

Provisions for fireworks displays, noise variance and outdoor lighting will need to be included, as well as ensuring compliance with the objectives of the San Diego River Sub-district and River Park Master Plan. The development plan should provide include special consideration for implementation of the Climate Change Action Plans for the County and City by encouraging the use of mass transit and alternative transportation.

PROPOSED STADIUM SITE

The proposed site of the stadium and support areas in the western half of the site shall be raised above the flood plain to a new base elevation. Development of new multi-family residential, office, retail and hotel buildings shall occur on the existing higher ground already above the flood zone around the stadium and northwest corner of the site. The lower elevation areas subject to flooding will be utilized for surface parking, structured parking and recreational park uses.

The northeast corner of the subject site adjacent to the fuel tank farm is confounded with environmental issues, monitoring wells and legal disputes. Due to the nature of the long standing concerns, controversy, and potential risks, the northeastern quadrant should continue its existing conforming use and remain as a parking lot and tailgate area.

TRAFFIC & ACCESS

Currently, the stadium site is primarily accessed from the north via Friars Road, as well as Mission Village Road and San Diego Mission Road which causes a bottleneck and traffic jams which creates congestion and major delays for major stadium events.

This stadium development plan proposes a massive reconfiguration, realignment and expansion of the existing vehicle roadway system to expand access, improve circulation, reduce congestion and better manage traffic flow for major events and daily use. Development of the site will increase the ADT volume and require off-site improvements and mitigation of increased traffic flow.

The stadium site development proposes to create several new access roadways by building a bridge over the river to connect Fenton Parkway with Camino del Rio North and South, realigning the ring road, and the reconfiguring Friars Road/Mission Village/San Diego Mission Road intersection. The pedestrian and cycling access plan seeks to provide greater walkability and bicycle access to the stadium site within a two to three mile radius, and along the River Trail. Upon completion, the new stadium complex could be accessed from the west, north, northwest, east, southeast and southwest, instead of just Friars Road.

The new traffic design provides improved access from interstate 15 and Interstate 8, as well as opens up direct access from south of the river and south of the freeway. The access plan involves increased use of mass transit with multiple trolley stations, Rapid Bus transit center, expanded park-n-ride service, use of shuttle buses and emphasis on walking and bicycle access. The site will allow pedestrian access from south of the river and south of the Interstate 8 freeway, as well as along the river and Friars Road.







PROPOSED TRAFFIC INFRASTRUCTURE

Fenton Parkway Bridge: A new 5-lane bridge with dedicated walking paths and bike lanes is proposed across the San Diego River which will connect Fenton Parkway to Camino del Rio North and the Mission City Parkway overpass across Interstate 8 to Camino del Rio South. The new bridge and roadway extension across the river channel will provide a crucial road link with the south side of the river which greatly expands access to the stadium site, reduces congestion on Friars Road, improves circulation within the surrounding commercial areas, and creates wider pedestrian access. The bridge will allow for expanded ingress and egress to Interstate 8, 15 and 805 via Camino Del Rio North and South.

Southwest Road: From Fenton Parkway, a new four-lane roadway with turn lanes and bike paths is proposed to run eastward and merge into the proposed realignment and expansion of the existing stadium ring road. The roadway and walkway will ramp down along the south side of the trolley to the new stadium site and tailgate park and then follow along the elevated trolley line to merge with the curve of the existing ring road.

Stadium Loop Road: The existing two-lane ring road around the stadium from the Friars Road/Mission Village road intersection will be reconfigured, widened, and expanded to provide improved access through the stadium site to the trolley station and farther west to Fenton Parkway and river bridge. The new six-lane divided collector roadway will form a two-way loop which connects the main entrance off Friars Road and realigned San Diego Mission Road with the southwestern entrance at Fenton Parkway, as well intersect with the west road from the northwestern entrance on Friars Road, and with the southeastern road to Rancho Mission Road and Ward Road.

Interstate 15 - Friars Road Interchange: The primary freeway access to the stadium will be enhanced by expanding ramps and increasing the number of turn lanes at the Friars Road interchange. Off-ramps from the freeway to westbound Friars Road for stadium access will be expanded and reconfigured to easily merge into the stadium complex. The northbound ramps and turn lanes to Interstate 15 and southbound ramps and turn lanes to Interstate 15 and southbound ramps and turn lanes to Interstate 8 will be expanded for heavy event volume. An elevated ramp and roadway from the Stadium Loop Road will reduce congestion and improve traffic flow on Friars Road.

Friars Road – Mission Village Road Interchange: The primary access to the stadium site from the north will continue to be Friars Road. A series of dedicated ramps and elevated roadways for access will be built to channel daily and event traffic to and from Interstate 15 to the Stadium Loop Road. The existing Mission Village Drive bridge across Friars Road will be utilized for northbound Mission Village Road and westbound Friars Road from the stadium. Southbound traffic into the stadium complex will utilize an elevated roadway to the expanded loop road and central parking structure and parking lots. An expanded ramp for eastbound traffic from Friars Road will channel vehicles to the stadium loop road. Egress from the stadium to the freeway will utilize dedicated high volume ramps and elevated roadways to the freeways.

San Diego Mission Road Re-alignment: The existing San Diego Mission Road utilized for fuel tankers and vehicle traffic at Friars Road will be reconfigured to provide better fuel truck and semi-trailer access and minimize congestion at the intersection. The road will realigned to the expanded loop road and central parking garage.

North & West Loop Roads: The existing northwest entrance at Friars Road and western entry road will be reconfigured to provide improved access to the western portion of the stadium site and merge with the west portion of the loop road south of the trolley line. A local neighborhood and hotel resort access road located north of the new stadium and commercial development will connect the west road with the main loop road.

Rancho Mission Road Access Road: Access to the stadium site will be further expanded in the southeast portion with the reconfiguration and construction of a new roadway connecting the Stadium Loop Road with Rancho Mission Road, Ward Road and Camino del Rio North under the Interstate 15 freeway. This road shall provide improved ingress and egress to Interstate 8 at the Mission Gorge road interchange, and serve as the primary route for Rapid Bus and transit bus access.

PROPOSED MASS TRANSIT IMPROVEMENTS

Trolley Station (East - Qualcomm Stadium): The existing stadium trolley station will be the primary transit center for the stadium complex, retail center, offices, apartments and student housing. A new street level bus and transit transfer station will more easily integrate trolley to bus transfers. With the new Fenton Parkway Bridge and improved access to Friars Road, San Diego Mission Road and Camino Del Rio existing transit routes can be revised and integrated with the transit center plaza along the Stadium Loop Road. The station will serve as the primary eastbound post-game departure point and westbound pre-game arrival destination for stadium events. The station will provide regular daily transit access to the offices, residences and retail development for the proposed commercial development.

<u>Trolley Station (West - Fenton Parkway)</u>: A new bus-to-trolley transfer station at the existing station will integrate bus, shuttle with trolley. The existing trolley station will be used as the primary westbound post-game departure and eastbound pre-game arrival station for expanding the peak volume. The San Diego River Trail will connect at the station and provide walkable routes to the stadium and surrounding neighborhood and commercial areas.

Rapid Bus (Park-N-Ride): The existing regional system of Park-N-Ride lots and Rapid Bus terminals shall become a significant part of the mass transit plan for major stadium events, as well as daily use. A central street level rapid bus terminal will be located along the expanded stadium loop road will serve as the drop-off and boarding area for rapid bus and shuttle buses. A parking garage for rapid bus, park-n-ride bus and shuttle bus with public parking above shall be built to provide adequate bus parking for major events. The bus terminal and trolley transfer will integrate trolley, bus, rapid bus and area shuttles with the River Trail and local walking routes.

Shuttles/Taxis: Special taxi and shuttle bus station and taxi/shuttle waiting line will be included along part of the Stadium Loop Road and part of the hotel resort site.

TRAFFIC & PARKING PLAN:

ACCESS ROADS, PARKING LOTS, PARKING DISTRICT & TRAFFIC MANAGEMENT



MASS TRANSIT		ROADWAYS/PARKING	BUILDINGS		TRAFFIC SIGNALS
Trolley		Roadways	High-Rise Office	4 ¹⁰ 4 10 10 10 10 10 10 10 10 10 10 10 10 10	Traffic Control
Trolley Station	Û	Freeway Interchange	Low-Rise Office		Stadium Control
River Trail		Parking – Tailgate Lot	Hotel		
Sidewalk-Walk Path	Ð	Parking District Lot	Multi-Family		
 Pedestrian Bridge		Public Park–Tailgate Lot	Parking Structure		

PEDESTRIAN ACCESS PLAN:

RIVER TRAIL, WALKING PATHS, BRIDGES & SIDEWALKS



MASS TRANSIT		ROADWAYS/PARKING	BUILDINGS		TRAFFIC SIGNALS
 Trolley		Roadways	High-Rise Office	4 = 4 8 4 2 4 9 2 4	Traffic Control
Trolley Station	Û	Freeway Interchange	Low-Rise Office		Stadium Control
 River Trail		Parking – Tailgate Lot	Hotel		
 Sidewalk-Walk Path	ĝ	Parking District Lot	Multi-Family	• • • • •	River
 Pedestrian Bridge		Public Park–Tailgate Lot	Parking Structure		

PARKING

Parking Code requires 1 space per 3 seats with a reduction to 0.85 per 3 seats for a transit oriented location. 65,000 seats / 3 seats X 0.85 = 18,400 parking spaces. The existing lot as configured is 18,000 spaces. Nearly every part of the stadium site is utilized for parkway or roadway. Every square foot of existing parking changed to an alternative use must be replaced with new parking.

Parking & Tailgate Deck: The existing parking lot in the eastern and northeastern portions of the site along Interstate 15 shall remain as parking. A two-level parking deck will provide covered parking and the upper level can be utilized as tailgating area, as well as providing additional uses for RV sales, used car sales, driver training, auto racing and exhibitions. Due to the environmental issues involved in that portion of the site, any construction of commercial buildings will remain highly problematic for a considerable time.

Hybrid Public Park & Tailgate Park: – The southwestern portion of the site along north of the San Diego River Trail, and south of the elevated trolley is proposed to be utilized a public recreation park with the additional use for event parking and tailgates, as well as outdoor exhibition area. The recreational park is a hybrid of tailgate sites, picnic areas with tables and BBQ grills, along with natural grass lawn areas, turf-grass sections, turf-pavers, compacted decomposed granite, play areas, parking area and playgrounds for daily use and stadium tailgate-parking and pre-event group events.

<u>Central Parking Structure</u>: A centrally located 8-level 3,500 space state-of-the-art parking structure is proposed to be constructed inside the footprint of the existing stadium and playing field. The massive parking structure will have two primary signalized intersections with the stadium loop road as the major ingress and egress routes to freeways. The parking structure shall provide work-

day parking for the office buildings and evening and weekend parking for the retail shops and restaurants. The parking structure will be paid for by the stadium site developers and ground lessors.

Park-N-Ride Parking Structure: A 4-level parking facility for the rapid buses, shuttles, and transit buses will be built across from the trolley station in the southeast portion of the site, just north of the trolley line. The grade level will provide transit bus parking for events and the upper levels of the structure will provide public parking for events and workday employee and visitor parking. The structure will be utilized daily to provide reserved and visitor parking for the retail and office buildings. The structure will be primarily paid for stadium developers with additional funded by JPA and TransNet/SANDAG.

Parking District: The City shall create a Parking District by enacting a public access and public parking easement as the legal authority and basis for a private joint parking agreement for the surrounding office buildings and other parking lots located in the Mission Valley and Mission Gorge areas within 3-4 miles of the stadium site. There are over 8,000 parking spaces on private office and commercial properties located primarily along Camino Del Rio, Rio San Diego Drive, Friars Road and Mission Gorge Road.

The private property owners will be organized under a City sponsored access, public use and parking easement, for a private parking operating agreement and private parking association to provide off-site parking for major stadium events (Chargers, Bowl Games,..). The parking district will share revenue and operating expenses for parking service, management, security, insurance and cleaning. MTS shall provide parking shuttles with transit buses at minimal cost for round trip travel to and from the off-site parking lots to the stadium for major events.

PEDESTRIAN ACCESS & ENVIRONMENTAL

Currently, it is very difficult to walk to the stadium and impossible to reach the stadium from south of the river. A system of trails, walkways and bike paths, as well as bridges and overpasses are proposed to expand pedestrian and bicycle access to the stadium and throughout Mission Valley. The river habitat and wetland along the San Diego River and Murphy Creek have been neglected for a long time and a restoration and revitalization is proposed.

<u>Camino Del Rio – Freeway Pedestrian Bridges:</u> To provide walking access from Camino Del South and Camino Del Rio North to the stadium site, a pedestrian and bicycle suspension bridge will be built high above the San Diego River and across the Interstate 8 freeway. The suspension type bridges will provide pedestrian, bicycle and disabled access to the stadium development and allow fans and spectators convenient walking distance to the parking areas from Camino Del Rio North and south side of the freeway.

San Diego River Trail: The existing San Diego River trail shall be expanded and extended. The river trail shall comprise the primary core walking path along the north side of the San Diego river linking the stadium site with the rest of Mission Valley and fully integrating the River Trail with the existing community trails and walking paths. The river trail will create a continuous walking and hiking path from Fashion Valley to Mission Gorge which integrates other trails from Mission Bay, Ocean Beach, Murphy Creek Canyon, San Diego State and Mission Trails Park. A ramped pedestrian and bike overpass will cross over and above the trolley line from the Rio San Diego side under the 805 freeway to an elevated trail and bridge along the south side of the trolley line in the river basin situated west of the Fenton Parkway transit station and public park.

The main improved portion of the river trail will follow along the levee from the trolley overpass and Fenton Parkway through the public park to the Stadium trolley station/transit center and to the Murphy Creek Canyon trailhead and the Mission Trolley station. The secondary portion of the river trail will continue the pathway eastward to the Mission Gorge station and westward to the Fashion Valley transit center utilizing and improving existing trails and sidewalks.

River Habitat Restoration: In compliance with the San Diego River Park Master Plan, the San Diego River and Murphy Creek riverbeds and wetlands shall be rehabilitated, restored, reclaimed, and revitalized. The river habitats from Friars Road to Qualcomm Way and along Murphy Creek from Friars Road to the river inlet will be cleaned of debris, trash and refuse. A protective barrier or fence which restricts people from entering the habitat but allows animals and wildlife to pass through shall be installed along the river channel levee. A nature center, classrooms/labs, amphitheater and public park with guided walking trail and observation areas will be built west of the Fenton Marketplace trolley station.

Storm Water Management & Reclamation: The roadways, parking lots and improved sites will become part of an integrated and centralized storm water runoff and drainage management system which will involve street gutters, parking lot channels, underground drainage pipes, pump stations and a subterranean retention basin. The system will provide for filtration, treatment and reclamation of runoff for the site development. The project will include a water filtration-reclamation plan for gray water recycling and processing plant for landscaping water.

CONCEPTUAL SITE PLAN

The overall site concept for development of the new Mission Valley Stadium Site is to emulate the success of **PetCo Park** layout and the surrounding developments in the East Village along J Street, 7th Avenue, and 10th Avenue by providing open view corridors into stadium from the surrounding properties. The stadium is proposed to be located in the western portion of the site directly north of the elevated trolley line.

The proposed two-part stadium design with a stadium bowl and club tower provides expansive view corridors into the stadium. The northnortheast section and the southeast corner of the stadium are open to provide surrounding properties with a view into the stadium.

Along the east side of the club tower, an open-air village courtyard and pedestrian plaza with restaurants, eateries, bars, shops and stores will link the residential neighborhood with the commercial office buildings, hotel and trolley-transit station. Similar to LA Live, Downtown Disney and Universal CityWalk, the outdoor retail plaza will feature video displays and performance stages integrated with sidewalk dining, seating areas and gathering places situated between the Club Tower and the mixed-use commercial buildings which will act as the hub and axis of the project.

The commercial core of retail and office buildings would lie adjacent to the trolley-transit station, central parking structure, and Club Tower. The medium to high density multi-family residential properties (60-70 Units/Acre) are situated in the northwest quadrant of the site and in the central district north and east of the commercial properties. The eastern and northeastern portions of the site would remain as a parking deck and be available for other uses. The southwest portion of the site south of the trolley line would be a hybrid public park-tailgate lot.

PROPOSED STADIUM

The proposed stadium would be a 65,000 seat outdoor open-air stadium (expandable to 70,000+ for Super Bowls) based upon the conceptual design of the new 49er's Levi's Stadium in Santa Clara with two major sections: a High-rise Club Tower and a multi-level Seating Bowl. The playing field and floor would be aligned in a north-south configuration.

Club Tower: The premier seating, club sections, and suites would be concentrated in a 10 to 15 story high rise club tower on the east side of the field, with locker rooms, press level, broadcast studios and live broadcast outdoor stages, as well as ticket office, team store, and Charger Hall of Fame. The Club Tower (17,000 seats) would provide several club sections and expanded club amenities including: field level boxes, field level bar, club sports bar, luxury suites, private boxes, premier loge club, loft style suites, club lounges and roof-top club bar/restaurant. The east side of the Club Tower would feature restaurants, sports bars and retail on the ground floor and mezzanine levels along the pedestrian plaza.

Stadium Bowl: The "C" shaped Stadium Bowl (48,000 Seats) is situated around the west, south and northwest sides of the field. The largest proportion of seats are situated directly west of the field between the end zones, with the highest elevation of seating sections in the western and southern portions with shade provided by overhead fabric sails. The south end zone will feature retractable seating sections above a modular concert/event; the north end zone seating section will be a de-mountable portable grandstand which is able to move towards the stage located at the south end of the field/floor. The loading dock, staging area, TV satellite broadcast facilities, physical plant and mechanical-support areas are located at the south end of the south end of the stadium.

STADIUM FEATURES

Without club sections and suites, the seating bowl portion would allow closer proximity to the field, better sightlines and viewing perspectives for fans, wider concourses, as well as provide more amenities, concessions and restrooms.

<u>Video Displays</u>: The giant video display screens would be situated on the south side of the upper levels facing north (in the shadows out of sunlight). Secondary display screens would be located at the north end with displays facing south into the stadium and northward towards the park and apartment buildings.

<u>Modular Field</u>: In order to maximize year round multi-purpose usage, the playing field would utilize a modular natural grass pallet system over a concrete floor which can be moved in and out of the floor area for other events. Currently, used at Reliant Stadium in Houston.

<u>Floor Pavilion</u>: Instead of a dome, a seasonal enclosure and awning (fabric covered modular steel structure) over the floor area would be utilized for enclosed events and covered activities.

<u>Modular Stage</u>: A portable modular stage with structural frame and roof/shelter with integrated sound system, lighting and video displays would allow a multitude of other entertainment acts and events. The entertainment facilities are scalable from small shows (500-1,500 person) to major concerts (10,000-20,000 persons) to stadium shows (40,000-70,000 persons).

<u>Auditorium/Stage Hall:</u> The stadium bowl would also include an auditorium-theater, and assembly hall with performance stage, conference-exhibition areas and ground floor restrooms and concessions for floor events.

<u>Stadium Park</u>: A year round public park similar to the *"Park at the Park"* at PetCo Park would be located on the north side of the stadium across from the multifamily residential properties, adjacent to the hotel.

<u>Wi-Fi-Cellular</u>: A state-of-the-are intelligent network for video & audio and apps with maximum bandwidth would provide broadband access for smartphones and portable devices for streaming live video & unique content.

<u>Fireworks/Cannon</u>: A platform for the cannon and special fireworks launching platforms would be incorporated into the stadium for half-time shows and post-game fireworks displays.

STADIUM DESIGN CONCEPTS

49er's Stadium Santa Clara: HNBT 68,500 seats: 45,000 lower bowl and 18,000 upper bowl - 9,000 club seats -3.600 seats in 170 suites



Los Angeles Stadium – Grand Crossing - City of Industry: Aedas 75,000 seats including 11,000 club seats - 175 suites





CLUB TOWER

FLOOR PAVILION

STADIUM BOWL

CLUB TOWER & STADIUM BOWL CONCEPT: 49ER'S SANTA CLARA - HNTB



STADIUM PLAN



SUITES

FIELD SUITES - 28 PLAZA SUITES - 4 **CLUB SUITES - 35**



CLUB TOWER

RETAIL PLAZA TEAM STORE / HALL OF FAME BOX OFFICE / TICKET SALES

FIELD LEVEL SUITES FIELD LEVEL BAR FIELD CLUB BOXES & TABLES PLAYER GALLERY CORRIDOR PRESS CONFERENCE GALLERY

FIELD BUNKER CLUB PLAZA CLUB BARS & RESTAURANTS EXCLUSIVE CHARGER CLUB LEVEL

CHARGER SUITES & BOXES RECEPTION ROOMS & MEETING ROOMS WOMEN'S DAY SPA

CLUB SUITES / BOXES / TABLE SEATING ROOF TOP BAR / RESTAURANT ROOF LOFT SUITES / PATIO BOXES PRESS BROADCAST GALLERY SHADE SAILS

FIELD / FLOOR & PAVILION

MODULAR GRASS FIELD GRASS PROTECTION MATS SEASONAL PAVILION PORTABLE STAGE MODULAR FLOOR / RAISED FLOOR DEMOUNTABLE & MODULAR SEATING

ADVERTISING MEDIA

VIDEO DISPLAYS – DIGITAL AUDIO LED BANNERS – DIGITAL BILLBOARDS SPECTACULAR DISPLAY WALLSCAPE MURAL ADS NAMING RIGHTS SIGNAGE WI-FI / CELLULAR TOWERS

TAILGATE - PARKING

LANDSCAPED TAILGATE PARK RV HOOK-UPS / PICNIC AREAS PLAYGROUNDS / RESTROOMS STORAGE / LOADING / PIT STAGING AREAS PRIVATE SECURED PARKING / VIP TUNNEL RECLAMATION PLANT

STADIUM BOWL

STREET LEVEL RETAIL PROMENADE

- FOOD COURT
- SPORTS BAR

FLOOR CONCOURSE

- AUDITORIUM THEATER
- STAGE HALL
- FIELD LEVEL BAR CLUB VENUE
- -FIELD LEVEL BOXES
- PLAZA END ZONE BOXES

OPEN-AIR PLAZA CONCOURSE PREMIUM LOGE CONCOURSE OPEN-AIR VIEW CONCOURSE ROOF DECK BAR

STADIUM & SECURITY OFFICES FIELD MAINTENANCE AREAS LOADING DOCK / STAGING AREAS MECHANICAL / UTILITY AREAS FIREWORKS & CANNON PLATFORM



CLUB TOWER

STREET RETAIL PLAZA TEAM STORE / HALL OF FAME BOX OFFICE / TICKET SALES LOCKER ROOMS – DRESSING ROOMS PLAYER GALLERY CORRIDOR PRESS CONFERENCE GALLERY

FIELD LEVEL CLUB BAR FIELD MEZZANINE CLUB PLAZA CLUB BARS & RESTAURANTS EXCLUSIVE CHARGER CLUB LEVEL ROOF TOP BAR / RESTAURANT

FIELD LEVEL SUITES FIELD CLUB BOXES & TABLES CHARGER SUITES & BOXES RECEPTION ROOMS & MEETING ROOMS

CLUB SUITES / BOXES / TABLE SEATING ROOF LOFT SUITES / PATIO BOXES PRESS TV BROADCAST GALLERY SHADE SAILS











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LUXURY SUITES

















STADIUM BOWL

STREET LEVEL RETAIL PROMENADE -FOOD COURT - SPORTS BAR

FLOOR CONCOURSE

- AUDITORIUM THEATER
- STAGE HALL
- FIELD LEVEL BAR CLUB VENUE
- FIELD LEVEL BOXES

OPEN-AIR PLAZA CONCOURSE PLAZA END ZONE BOXES / BAR PREMIUM LOGE CONCOURSE OPEN-AIR VIEW CONCOURSE ROOF DECK BAR

STADIUM & SECURITY OFFICES FIELD MAINTENANCE AREAS LOADING DOCK / STAGING AREAS MECHANICAL / UTILITY AREAS FIREWORKS & CANNON PLATFORM OPEN-AIR STADIUM BOWL CONCOURSE LEVELS



VIDEO DISPLAYS - SCOREBOARDS

-

Lovo granala WELCOME TO



















WI-FI / CELLULAR

































SHADE SAIL SYSTEM

UTILAW





















FLOOR PAVILION & AMPHITHEATER



OUTDOOR AMPHITHEATER & COVERED FLOOR PAVILION

MODULAR GRASS FIELD GRASS PROTECTION MATS SEASONAL PAVILION PORTABLE STAGE MODULAR FLOOR / RAISED FLOOR DEMOUNTABLE & MODULAR SEATING VIDEO DISPLAYS – DIGITAL AUDIO LED BANNERS – DIGITAL BILLBOARDS







ON THE FIELD The turf at Reliant Stadium is made up of natural Bermuda grass which sits on a series of 8-foot by 8-foot trays that are linked atop a concrete floor.





GRASS SURFACE PROTECTION















HEAVY DUTY SURFACE PROTECTION







GRASS SURFACE PROTECTION

























SEASONAL ENCLOSURE

FRAME FABRIC STRUCTURES



100

FRAME FABRIC STRUCTURES











DEMOUNTABLE SEATING / MODULAR GRANDSTANDS




























COVERED AMPHITHEATERS







COVERED AMPHITHEATERS















CONCERT ROOF / OUTDOOR STAGE STRUCTURES















CONCERT ROOF / OUTDOOR STAGE STRUCTURES

















AUDITORIUM – THEATER







STAGE HALL - CLUB VENUE





















CONFERENCE ROOMS & PRIVATE ROOMS





SPORTS BARS & LOUNGES































PROPOSED COMMERCIAL VILLAGE DEVELOPMENT

The objective is to duplicate the success of other successful mixeduse developments in San Diego which appeal to office tenants, retailers, residents, hotel guests, and visitors. As previously discussed, the overall site concept is based upon PetCo Park with the Park at the Park surrounded by office buildings, retail, apartments and hotel.

The Stadium Bowl-Club Tower design provides significant distance between the structures to allow open line of sight view corridors to the field with partial views into the stadium from adjacent buildings in the north, northeast corner and southeast corner. The stadium views will increase the attractiveness of the adjacent properties for prospective tenants and residents.

Village Plaza: The overall concept is to create a sports and entertainment oriented destination mixed-use retail project with the pedestrian village plaza as the central axis. Oriented around a central hub east of the Club Tower with a center stage and video displays, the project would be similar in concept to Downtown Disney or Universal City Walk with feel and vibe of a local The Village Plaza integrates the ground floor neighborhood. restaurants, sports bars, ticketing box office, and team store in the Club Tower stadium with the retail shops, restaurants and stores on the ground floors of the high-rise office tower, live-work loft apartments, low-rise courtyard offices, creative offices and mid-rise office buildings. The Village Plaza would serve as the main gathering place before and after events, as well as serve the daily needs of the office workers and local residents with restaurants. eateries, sports bars, bars, brew pubs, coffee shops, cafes, food courts, fast food, vendors, services, stores, shops, stands, kiosks, and sidewalk dining.

The size, scope and scale of the proposed hotel, commercial and apartment buildings are generally similar to many existing buildings in Mission Valley and nearby neighboring communities.

<u>Office Tower</u>: A high-rise 15-20 story class A office is proposed to be located near the trolley station at the southeast corner of the stadium and would have direct views into the stadium, as well as panoramic views of the river and valley. The ground floor would feature a bank branch, retail shops and restaurants, with office suites and penthouse conference room and hospitality suite overlooking the stadium and river. The high-rise office is reflective of existing office buildings including Centerside, Rio Vista Tower, or Hazard Center.

<u>Hotel:</u> The proposed high-rise 15-20 story full service hotel with 250 to 300 rooms would be similar to the Marriott, Hilton, or Sheraton, and located northeast of the stadium with views from the rooms into the stadium. The second and third floors can feature an outdoor pool, pool deck, hospitality suites, conference rooms and ballrooms will have direct line of sight views of the field-floor.

<u>Office:</u> Two mid-rise 6-10 story class office and medical office buildings would be located near the trolley. Two low-rise 3-4 story courtyard offices with ground floor retail are proposed along the east side of the plaza adjacent to the central parking garage.

<u>Apartments:</u> The multi-family apartments would be located north of the stadium and east of the central garage. The density and height would be comparable in density to Promenade at Rio Vista, West Park or Versa at Civita or Carmel Pacific Ridge near USD.

<u>Parking:</u> The 8-story central parking garage would be similar to the public garages near PetCo including the Padres Parkade and Bayfront Hilton. The garage would provide ample daily-use parking for the office buildings and retail plaza

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GROUND LEASE DEVELOPMENT PLAN

In early 2003, the Chargers proposed paying for a new stadium through development of the stadium site. The City Stadium Task Force reviewed the Charger proposal and evaluated alternatives.

The Task Force recommended allowing development of the site under a ground lease and assuming the existing stadium debt and operating expenses, as well as a public park, improved access and improvement of the river habitat. The "Enron by the Sea" era is over and the City's finances have improved, but the City continues to face under-funding of services and a major infrastructure backlog.

The City should request proposals (RFP) for a Master Developer to develop the stadium site under a master ground lease with subdivided separate parcels subleased to multiple developers.

It is proposed that the City ground lease the stadium site to a Master Developer for up to 99 years with ground rent equal to the annual of the costs of the remaining stadium debt (\$5,000,000 per year). In exchange, the developers will be responsible for all of the private development costs, utility infrastructure and project improvements, as well as all on-going taxes, insurance, utilities, repairs, maintenance, and operations.

In essence, the City is swapping the land for eliminating the debt obligations and stadium operating costs, while receiving new revenue in property taxes, developer impact fees, hotel taxes and sales taxes. The market value of the land is based upon on other uses and the only way to capture that value is by development of the site into the "highest and best" use through development.

Specifically, the Master Developer would process the site specific development plan through the public planning process and obtain the required Mission Valley Planning Group, Planning Commission and City Council approvals, including resolving the inevitable

lawsuits arising from this development plan. Upon City Council approval, the developer would subdivide the stadium site into multiple parcels in several phases.

The sub-parcels will form a Community Financing District (CFD) and a property owner's association. The subdivided parcels would be subleased to other private developers ("sandwich ground lease") to build individual projects using private capital. The ground rent on each parcel could be used to finance part of the stadium cost and required infrastructure as well as the CFD (Mello-Roos) could be used to fund the site improvements, infrastructure, utilities, parks, and parking garages. The property owner's association would be responsible for the common area charges and operations of the plaza areas and parking lots, parking garages and park areas.

The improved properties would be leasehold estates with the lessee's right to buy the fee simple estate in the land in the future. The development will only allow investment properties and will not allow any residential leasehold condominium interests.

TRANSIT & TRAFFIC INFRASTRUCTURE

The City and County would form a Joint Powers Authority (JPA) to utilize enhanced tax increment financing (TIF) from property taxes created by development for public infrastructure. Along with the JPA-TIF funding, existing TransNet tax revenues would be reprioritized and re-allocated for the public transportation and public transit infrastructure including freeway modifications, trolley improvements, rapid bus-transit infrastructure, pedestrian bridges, walkways, bike paths, storm water and river habitat restoration. The proposal envisions a public vote to approve the issuance of JPA-TIF bonds and changes to TransNet project priorities.

MISSION VALLEY STADIUM PRIVATE FINANCING PROPOSAL

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SITE USE SUMMARY

Land Use	Acreage	Buliding SF	% of Site
Stadium:	25 Acres	1.5 Million SF	15%
Commercial:	15 Acres	2.0 Million SF	10%
Residential:	45 Acres	2.7 Million SF	30%
Parking-Tailgate Lots:	48 Acres	6,000 Spaces	25%
Parking Garages:	9 Acres	5,000 Spaces	5%
Park Space:	5 Acres		3%
Roads & Walkways:	20 Acres		12%
Project Totals:	166 Acres		100%

DEVELOPMENT SUMMARY

<u>Stadium</u>			
Stadium Bowl:	12 Acres	48,000 Seats	4 Levels
Club Tower:	8 Acres	17,000 Seats	10 Levels
Stadium Park:	3 Acres	500 Spaces	
Stadium Support:	2 Acres	2 Levels	
	25 Acres	15% of Site	
<u>Development</u>			
Residential:	45 Acres	3,000 Units	3.1 Million SF
Residential.	40 70163	5,000 01113	5.1 Willion 51
Office:	12 Acres	40-50 Floors	750,000-
			900,000 SF
Retail:	3 Acres	20-30 Spaces	200,000-
		·	250,000 SF
Hotel:	6 Acres	250-300 Rooms	250,000-
	0 / 10100	200 000 11001110	300,000 SF
	66 Acres	40% of Site	
Infrastructure			
Parking Garage:	3 Acres	3,500 Spaces	1.2 Million SF
Transit Garage:	6 Acres	1,500 Spaces	500,000 SF
Parking Deck:	33 Acres	8,500 Spaces	1.8 Million SF
Tailgate Park:	13 Acres	1,500 Spaces	
Roadways:	15 Acres		
Walkways:	5 Acres		
	75 Acres	45% of Site	

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DEVELOPMENT DESCRIPTIONS		High-Rise		250-300 rooms Ballrooms &				
STADIUMStadium48,000 SeatsBowl:4 levels	(Field, Plaza, Loge, View)	Public Park		, 5		Area	nvention a	
Club Tower: 17,000 Seats 10 Levels	(Retail, Floor, Field, Plaza, Loge, Mezzanine, Suites, Roof)	Ground floor restaurants, Hall Of Fame & Team	OFFICE High-Rise Office:	Class A 300,000-400,00 15-20 Floors	00 SF	Floorplates 20,000-25,0		Retail, Roof Deck
PARKING	,	Store:	Mid-Rise office:	Class A 200,000-250,00	00 SF	Floorplates: 25,000-30,0		Retail
Central 7 Levels Garage 3,500 Spaces	1.2 Million SF	Retail & Office Parking	Mid-Rise	6-10 Floors Class A		Floorplates		Drug store-
East Deck 2 Levels 9,000 Spaces	1.5 Million SF	Event Parking Office:		200,000 -250,0 6-10 Floors	00 SF	25,000-30,0	00 SF	Pharmacy; Surgery
South 3 Levels Garage 1,000 Spaces	500,000 SF	Retail & Office Parking	Low-Rise Courtyard Office:	Class B 80,000-100,000 3 Floors & Reta		Floorplates 25,000-30,0		Retail Executive Suites
MULTI-FAMILY Apartments: Class A 4-5 Story on grade	55-72 Units per acre	Free-standing Parking Structures	Low-Rise Courtyard Office:	Class B & "Crea 80,000 SF -100 3 Floors & Reta	,000 SF	Floorplates 25,000-30,0		Retail "Creative Offices"
Apartments: Class B (Affordable) 4-5 story on	55-72 Units per acre	Free-standing Parking Structures	PARKS River Park	Tailgate & Picn Parking	ic Area -	13 Acres 1,500 Spac	es	
grade			Stadium Park	Lawn & Playgro	ound	3 Acres – G	irass	

HOSPITALITY

MISSION VALLEY STADIUM PRIVATE FINANCING PROPOSAL

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PROJECT VALUE

COMMERCIAL DEVELOPMENT

MULTI-FAMILY			\$/Unit	
Apartments	2,700	Units	\$250,000	\$675,000,000
Affordable	300	Units	\$150,000	\$45,000,000
	3,000	Units		\$720,000,000
			¢.0Г	
	075 000	05	\$/SF	¢440 500 000
High-Rise	375,000		\$300	\$112,500,000
Mid-Rise	125,000		\$250	\$31,250,000
Medical	125,000		\$300	\$37,500,000
Low-Rise	60,000	SF	\$150	\$9,000,000
Low-Rise	60,000	SF	\$150	\$9,000,000
	745,000	SF		\$199,250,000
RETAIL			\$/SF	
Stadium Plaza	60,000	SF	\$400	\$24,000,000
Hotel	40,000	SF	\$400	\$16,000,000
High-Rise	40,000	SF	\$350	\$14,000,000
Mid-Rise	30,000	SF	\$350	\$10,500,000
Medical	30,000	SF	\$350	\$10,500,000
Low-Rise	25,000	SF	\$350	\$8,750,000
Low-Rise	25,000	SF	\$350	\$8,750,000
	250,000	SF		\$92,500,000
HOTEL			\$/Room	
Full Service	300	Rooms	\$250,000	\$75,000,000
TOTAL	4,000,000	SF	\$272	\$1,100,000,000

STADIUM-PARKING-INFRASTRUCTURE

STADIUM		\$/SF	
Stadium Bowl	825,000 SF	•	\$350,000,000
Club Tower	625,000 SI	F \$650	\$400,000,000
Floor Pavilion & FFE			\$150,000,000
	1,450,000 SF	F	\$900,000,000
PARKING		\$/SF	
Central Structure	1,200,000 SF	•	\$70,000,000
South Garage	500,000 SF	•	\$30,000,000
Parking Deck	1,500,000 SF		\$70,000,000
Tailgate Park & lots	500,000 SF		\$5,000,000
	1,700,000 SF		\$175,000,000
	1,700,000 31		ψ175,000,000
INFRASTRUCTURE			
Roadways, Freeways & I	Bridge		\$75,000,000
Pedestrian Bridges/Walk	s/Trails		\$20,000,000
Trolley/Transit Improvem	ients		\$20,000,000
Rapid Bus/Transit			\$20,000,000
Environmental & Habitat			\$15,000,000
Site Improvements & Util	lities		\$25,000,000
Private Infrastructure			\$50,000,000
			\$225,000,000
TOTAL			\$1,300,000,000
LAND			\$100,000,000
TOTAL PROJECT			\$2,500,000,000

LAND VALUE

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Proposed Use	Acres	Land Sq.Ft.
Stadium (15%)	25 Acres	1,089,000 SF
Parking-Parks-Roads (45%)	75 Acres	3,267,000 SF
Residential (27%)	45 Acres	1,960,000 SF
Commercial (13%)	21 Acres	915,000 SF
Total	166 Acres	7,231,000 SF
Land Use	<u>\$/SF</u>	Improved Value
Stadium	\$20 - \$22	\$22,000,000
Parking-Parks-Roads	\$8 - \$10	\$32,000,000
Residential (72 Units/Acre)	\$100 - \$115	\$196,000,000

Stadium	\$750,000,000	\$8,850,000
Residential	\$720,000,000	\$8,500,000
Commercial	\$367,000,000	\$4,330,000
Parking/Garages	\$110,000,000	\$1,300,000
Total	\$1,947,000,000	\$22,980,000
<u>Sales Tax</u>	<u>Retail Sales</u>	7.75% Rate
250,000 SF @ \$400/SF	\$100,000,000	\$7,750,000
Hotel Tax	Room Revenue	<u>11% TOT-TMD</u>
300 Rooms - \$150 ADR	\$16,500,000	\$1,800,000
Annual Tax Revenue		\$32,500,000
		<u>Revenue/Year</u>
City Share of Taxes		\$6,500,000
Ground Rent		\$5,000,000
Stadium Expenses		\$8,500,000
Net Gain to City		
		\$20,000,000

Land Use	<u>\$/SF</u>	Improved Value
Stadium	\$20 - \$22	\$22,000,000
Parking-Parks-Roads	\$8 - \$10	\$32,000,000
Residential (72 Units/Acre	e) \$100 - \$115	\$196,000,000
Commercial	\$22 - \$25	\$20,000,000
	\$37	\$270,000,000
Site Development Costs	<u>\$/SF</u>	Improvement
		<u>Cost</u>
Garages/Parking/Parks	\$15	\$110,000,000
Infrastructure/Utilities	\$8	\$60,000,000
Site Development Costs	\$23	\$170,000,000
	<u>\$/SF</u>	As-Is Value
Existing Site Value	\$14	\$100,000,000
	Return	Annual Rent
Ground Rent	5%	\$5,000,000
TAX REVENUE		
Property Tax	Assessed Value	1.18% Rate

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