

Mission Bay Lease Revenue - FY2020

Prepared by: Department of Finance
Source: Real Estate Asset Department

SAP #	Business Name	Legal Lessee Name	Revenue Type	FY2020 Recorded Revenue												Audit/Other	Journal Entries		Total
				Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20		Amount	Ref	
R15495	SD Mission Bay Boat & Ski Club Ending: 01/26/2017 Function: Power Boat Club	SD Mission Bay Boat & Ski Club Beginning: 1/27/2014	Invoiced	-	12,508	12,508	12,508	12,508	12,662	12,662	12,662	12,662	12,662	12,662	12,662	12,971			\$ 151,641
			PY Actual Inv.	12,045	12,045	12,508	12,508	12,508	12,508	12,508	12,508	12,508	12,508	12,508	12,508				\$ 149,170
			Minimum	12,662	12,662	12,662	12,662	12,662	12,662	12,662	12,662	12,662	12,662	12,662	12,662				\$ 151,950
R09896	Mission Bay Yacht Club Ending: 7/31/2037 Function: Yacht Club	Mission Bay Yacht Club Beginning: 08/01/2012	Invoiced	-	34,748	34,748	35,177	35,177	35,177	35,177	35,177	35,177	35,177	35,177	35,177	75,757			\$ 461,851
			PY Actual Inv.	33,461	33,461	34,748	34,748	34,748	34,748	34,748	34,748	34,748	34,748	34,748	34,748	21,172			\$ 435,580
			Minimum	21,172	21,172	21,172	21,172	21,172	21,172	21,172	21,172	21,172	21,172	21,172	21,172				\$ 254,064
R00061	Dana Inn and Marina Ending: 11/30/2050 Function: Hotel, Coffee Shop, Marina	Bartell Hotels Beginning: 12/01/2000	Invoiced	212,649	161,642	131,279	120,105	91,678	97,268	97,268	108,429	-	-	-	-	-			\$ 1,020,318
			PY Actual Inv.	204,450	167,078	123,999	124,041	99,683	83,652	705	97,268	137,499	112,138	125,073	161,407				\$ 1,436,993
			Minimum	97,268	97,268	97,268	97,268	97,268	97,268	97,268	97,268	97,268	97,268	97,268	97,268				\$ 1,167,213
R12496	Bahia Resort Hotel Ending: 5/31/2053 Function: Hotel, Restaurant, Marina	Bh Partnership Beginning: 5/16/2013	Invoiced	220,600	189,781	185,818	189,176	140,720	140,720	140,720	140,720	82,389	89,120	116,181	146,970	-			\$ 1,782,914
			PY Actual Inv.	267,301	239,160	180,822	167,913	141,364	135,636	135,881	143,839	195,015	193,036	187,606	227,443				\$ 2,215,015
			Minimum	6,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250				\$ 75,000
R43001	Hilton San Diego Resort Ending: 7/31/2068 Function: Hotel, Restaurant, Dock	LHO Mission Bay Rosie Hotel, LP Beginning: 7/27/2018	Invoiced	500,854	317,777	249,304	253,587	177,695	143,540	158,977	140,347	50,924	-	107,849	160,000	1,494,432			\$ 3,755,286
			PY Actual Inv.	361,114	316,809	229,238	225,621	191,804	153,320	149,657	164,667	200,937	208,360	203,628	284,933	500,000			\$ 3,190,088
			Minimum													1,920,000			\$ 1,920,000
R00002	Driscoll Mission Bay LLC Ending: 3/4/2029 Function: Boat Repair, Storage, Marina	Driscoll Mission Bay LLC Beginning: 3/5/1979	Invoiced	50,435	41,552	44,927	47,979	44,935	40,736	42,676	42,987	-	32,355	40,503	46,253	120,406			\$ 595,744
			PY Actual Inv.	44,207	42,222	43,298	46,910	42,892	39,380	40,190	37,314	43,262	44,322	46,491	53,592				\$ 524,079
			Minimum													335,886			\$ 335,886
R00354	Dana Landing Marina Ending: 7/31/2020 Function: Marina & Related Uses	Wesco Sales Corp Beginning: 8/1/1995	Invoiced	49,637	51,463	43,386	35,978	30,072	27,996	28,122	27,567	26,733	22,786	46,903	50,501	7,108			\$ 448,252
			PY Actual Inv.	47,137	48,179	40,116	34,975	28,802	27,976	27,091	23,392	29,417	33,025	35,118	43,596				\$ 418,825
			Minimum	21,909	21,909	21,909	21,909	21,909	21,909	21,909	21,909	21,909	21,909	21,909	21,909				\$ 262,913
R00052	Sea World Ending: 6/30/2048 Function: Marine Park	Sea World, Inc. Beginning: 7/1/1998	Invoiced	1,854,649	1,304,218	765,754	655,298	510,646	841,778	495,379	-	-	-	-	-	7,195			\$ 6,434,917
			PY Actual Inv.	1,902,900	1,354,547	807,392	696,792	576,341	908,651	433,661	404,854	845,272	1,042,614	726,423	1,287,686				\$ 10,987,133
			Minimum													10,401,306			\$ 10,401,306
R00139	Everingham Bros Bait Co Ending: 5/30/2029 Function: Retail & Wholesale Live Bait	Everingham Bros Bait Co Beginning: 5/20/2009	Invoiced	-	4,578	4,578	4,578	7,429	7,429	7,429	7,429	7,429	7,429	7,429	7,429	21,684			\$ 94,850
			PY Actual Inv.	4,578	4,578	4,578	4,578	4,578	4,578	4,578	4,578	4,578	4,578	4,578	4,578				\$ 54,936
			Minimum	7,429	7,429	7,429	7,429	7,429	7,429	7,429	7,429	7,429	7,429	7,429	7,429				\$ 89,148
R00253	Mission Bay Aquatic Center Ending: 8/31/2023 Function: Aquatic Sports Programming	Associated Students SDSU/Regents Of UCSD Beginning: 8/20/2008	Invoiced	-	-	-	-	-	-	-	-	-	-	-	-	58,811			\$ 58,811
			PY Actual Inv.	-	-	-	-	-	-	-	-	-	-	-	-	54,773			\$ 54,773
			Minimum													54,860			\$ 54,860
R27996	Campland On The Bay Ending: 6/30/2023 Function: Campground	Campland, LLC Beginning: 11/8/2017	Invoiced	245,192	179,516	103,008	80,223	74,039	66,434	63,895	67,704	61,019	40,619	78,527	110,738	-			\$ 1,170,915
			PY Actual Inv.	241,310	163,578	102,307	74,927	69,377	64,226	57,319	59,120	86,454	93,825	92,171	152,919	3,236			\$ 1,260,771
			Minimum													1,201,574			\$ 1,201,574
R05898	Mission Bay Sportcenter Ending: 07/20/2031 Function: Aquatics, Sailing Center	Gleason, Richard & Debra Beginning: 07/21/2011	Invoiced	25,000	10,000	15,776	6,000	2,719	3,500	1,250	6,036	3,268	1,760	23,152	35,732	228,960			\$ 363,154
			PY Actual Inv.	40,389	42,309	25,446	9,378	7,807	7,095	1,000	5,888	13,730	20,546	16,231	29,012				\$ 218,830
			Minimum													143,483			\$ 143,483
R26797	Catamaran Pier Ending: 12/13/2026 Function: Dock Facility, Boat Berthing	Braemar Partnership/9th & A LP Beginning: 12/14/2016	Invoiced	15,216	14,732	5,339	3,019	1,546	789	919	1,103	652	42	10,250	1,820	-			\$ 55,426
			PY Actual Inv.	16,465	13,375	5,914	2,514	1,899	1,042	477	2,896	3,498	2,754	7,386					\$ 59,267
			Minimum													41,000			\$ 41,000
R00183	SD Paradise Point Resort Ending: 5/31/2050 Function: Hotel & Marina	LHO Mission Bay Hotel, L.P. Beginning: 6/1/2000	Invoiced	342,830	455,477	392,705	371,851	280,922	229,796	347,519	317,127	85,319	2,492	-	246,463	72,919			\$ 3,145,419
			PY Actual Inv.	483,336	459,761	365,011	360,434	253,132	254,219	254,007	288,238	356,473	339,617	338,076	419,467	108,166			\$ 4,279,938
			Minimum	247,138	247,138	247,138	247,138	247,138	247,138	247,138	247,138	247,138	247,138	247,138	247,138				\$ 2,965,657
R02096	Marina Village Ending: 4/30/2027 Function: Marina & Shops	Retirement Fund Trust Of Plumbing Beginning: 5/1/1977	Invoiced	68,799	70,248	70,620	70,030	66,850	66,892	65,184	67,848	61,628	51,725	50,394	54,032	24,182			\$ 788,431
			PY Actual Inv.	68,589	69,707	71,339	72,448	66,130	63,640	60,892	62,873	70,469	68,090	70,361	73,398				\$ 817,935
			Minimum													472,750			\$ 472,750
R34902	SD Rowing Club/Intercollegiate Rowing Ending: 11/28/2028 Function: Rowing & Storage Facility	SD Rowing Club/Intercollegiate Rowing Beginning: 11/29/2018	Invoiced	-	2,139	2,139	2,139	2,139	2,166	2,166	2,166	2,166	2,166	2,166	2,166	19,874			\$ 43,592
			PY Actual Inv.	1,513	1,513	1,571	1,571	1,571	1,571	2,139	2,139	2,139	2,139	2,139	2,139	17,619			\$ 39,767
			Minimum																\$ -
R15897	Hanohano Outrigger Canoe Club Ending: 03/31/2019 Function: Outrigger Canoes, Equipment Storage	Hanohano Outrigger Canoe Club Beginning: 04/01/2014	Invoiced	-	-	-	-	-	-	-	-	-	-	-	-	-			\$ -
			PY Actual Inv.	-	420	420	420	436	436	436	436	436	436	436	436	65			\$ 4,813
			Minimum																\$ -

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				Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20		Amount	Ref	
R10296	Hyatt Regency Islandia	CHSP Mission Bay LLC	Invoiced	433,910	385,662	319,931	318,250	263,382	233,136	258,615	282,038	227,039	227,039	227,039	227,039	-			\$ 3,403,081
	Ending: 1/31/2016	Beginning: 9/1/2006	PY Actual Inv.	417,120	375,494	289,796	300,600	274,168	236,749	246,588	243,320	295,160	261,231	290,132	377,310				\$ 3,607,668
	Function: Hotel, Restaurant, Marina, Sportfishing		Minimum	227,039	227,039	227,039	227,039	227,039	227,039	227,039	227,039	227,039	227,039	227,039	227,039				\$ 2,724,471
R11495	Quivera Rd	Verizon Wireless LLC	Invoiced	-	-	-	-	-	-	-	-	-	-	-	-	11,487			\$ 11,487
	Ending: 8/31/2022	Beginning: 9/1/2012	PY Actual Inv.	-	-	-	-	-	-	-	-	-	-	-	-	11,105			\$ 11,105
	Function: Equipment enclosure and a light standard		Minimum	-	-	-	-	-	-	-	-	-	-	-	-	11,781			\$ 11,781
R00278	Seaforth Sportfishing Corp.	Seaforth Sportfishing Corp.	Invoiced	166,710	185,582	164,826	128,808	91,421	37,758	40,118	34,939	37,085	23,837	33,773	104,934	-			\$ 1,049,790
	Ending: 11/30/2017	Beginning: 11/8/2007	PY Actual Inv.	169,398	200,739	166,121	110,530	62,962	32,381	28,168	24,113	45,954	56,267	64,479	100,715				\$ 1,061,827
	Function: Sportfishing Headquarters		Minimum	-	-	-	-	-	-	-	-	-	-	-	-	865,813			\$ 865,813
R42508	SD Canoe & Kayak Team	SD Canoe & Kayak Team	Invoiced	-	428	428	428	428	428	428	428	433	433	433	433	479			\$ 5,204
	Ending: 02/28/2023	Beginning: 03/01/2020	PY Actual Inv.	-	417	417	417	417	428	428	428	428	428	428	428	480			\$ 5,142
	Function: Storage and Access		Minimum	433	433	433	433	433	433	433	433	433	433	433	433	-			\$ 5,195
R13995	Kai Elua Outrigger Canoe Club	Kai Elua Outrigger Canoe Club	Invoiced	-	-	-	-	-	-	164	164	164	164	164	164	176			\$ 1,160
	Ending: 09/30/2016	Beginning: 10/1/2013	PY Actual Inv.	-	156	156	156	162	162	162	162	162	162	162	162	996			\$ 2,760
	Function: Outrigger Canoe Storage		Minimum	164	164	164	164	164	164	164	164	164	164	164	164	-			\$ 1,968
R14195	SD Alliance for Asian Pacific Islanders	SD Alliance for Asian Pacific Islanders	Invoiced	-	203	203	205	205	205	205	205	205	205	205	205	213			\$ 2,463
	Ending: 10/31/2016	Beginning: 11/01/2013	PY Actual Inv.	-	195	195	195	203	203	203	203	203	203	203	203	233			\$ 2,438
	Function: Boat Storage		Minimum	205	205	205	205	205	205	205	205	205	205	205	205	-			\$ 2,460
R14895	Sportsmen's Seafood Co Inc.	Sportsmen's Seafood Co Inc.	Invoiced	15,811	18,235	17,935	10,000	12,205	7,113	7,714	1,000	3,296	-	2,468	-	-			\$ 95,778
	Ending: 11/30/2016	Beginning: 11/27/2013	PY Actual Inv.	9,664	9,826	8,130	9,378	7,149	4,266	4,021	4,045	6,365	7,574	6,566	10,830	-			\$ 87,814
	Function: Park Related Restaurant, Etc.		Minimum	3,129	3,129	3,129	3,129	3,129	3,129	3,129	3,129	3,129	3,129	3,129	3,129	-			\$ 37,552
R19195/R15796	Kapolioka Ehukai Outrigger Canoe Club	Reil Sunn Educational Fund, Inc.	Invoiced	-	203	203	205	205	205	205	205	205	205	205	205	213			\$ 2,463
	Ending: 02/28/2017	Beginning: 03/01/2014	PY Actual Inv.	195	195	195	203	203	203	203	203	203	203	203	203	30			\$ 2,438
	Function: Boat Storage/Access		Minimum	205	205	205	205	205	205	205	205	205	205	205	205	-			\$ 2,460
R17895	SD Parasail Adventures, Inc.	SD Parasail Adventures, Inc.	Invoiced	13,097	10,872	3,859	2,779	1,476	1,066	-	-	-	-	-	-	-			\$ 33,148
	Ending: 10/31/2019	Beginning: 10/20/2014	PY Actual Inv.	13,109	11,038	3,601	1,764	1,285	977	-	-	3,539	3,198	3,902	6,760	961			\$ 50,134
	Function: Boat Storage/Access		Minimum	3,157	3,157	3,157	3,157	3,157	3,157	3,157	3,157	3,157	3,157	3,157	3,157	-			\$ 37,881
R00209	Nextel of California		Invoiced	-	-	-	-	-	-	-	-	-	-	-	-	-			\$ -
	Ending: 12/1/2018	Beginning: 1/05/2007	PY Actual Inv.	3,360	3,360	3,461	3,461	3,461	-	-	-	-	-	-	-	266			\$ 17,367
	Function:		Minimum	-	-	-	-	-	-	-	-	-	-	-	-	-			\$ -
R35102	Sprint PCS Assets, Mission Bay Athletic	Sprint PCS Assets, Mission Bay Athletic	Invoiced	-	-	-	-	-	-	-	-	-	-	-	-	42,980			\$ 42,980
	Ending: 11/30/2028	Beginning: 12/1/2018	PY Actual Inv.	-	-	-	-	-	-	-	-	-	-	-	-	41,527			\$ 41,527
	Function:		Minimum	-	-	-	-	-	-	-	-	-	-	-	-	42,980			\$ 42,980
R23195	Mission Bay Athletic	Verizon Wireless	Invoiced	-	-	-	-	-	-	-	-	-	-	-	-	43,606			\$ 43,606
	Ending: 12/31/2025	Beginning: 1/01/2016	PY Actual Inv.	-	-	-	-	-	-	-	-	-	-	-	-	42,131			\$ 42,131
	Function: Communication Equipment		Minimum	-	-	-	-	-	-	-	-	-	-	-	-	43,606			\$ 43,606
R28196	SHORELINE MISSION BAY, LLC	SHORLINE MISSION BAY LLC	Invoiced	-	-	-	-	10,000	5,000	5,000	5,000	5,000	5,000	-	-	-			\$ 35,000
	Ending: 10/31/2043	Beginning: 04/26/2017	PY Actual Inv.	-	-	-	-	-	-	-	-	-	-	-	-	-			\$ -
	Function: Restaurant		Minimum	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	-			\$ 120,000
R37802	SD DRAGON BOAT TEAM	SD DRAGON BOAT RACING TEAM	Invoiced	-	436	436	441	441	441	441	441	441	441	441	441	899			\$ 5,744
	Ending: 03/31/2020	Beginning: 04/01/2019	PY Actual Inv.	-	-	-	-	-	-	-	-	-	-	-	-	-			\$ -
	Function: Canoes & Equipment Storage		Minimum	441	441	441	441	441	441	441	441	441	441	441	441	-			\$ 5,297
R38001	NORTHEAST MB, LLC	NORTHEAST MB LLC	Invoiced	116,266	90,173	67,993	50,456	50,882	7,944	31,906	30,797	-	-	125	-	-			\$ 446,542
	Ending: 06/30/2023	Beginning: 07/01/2019	PY Actual Inv.	-	-	-	-	-	-	-	-	-	-	-	-	-			\$ -
	Function: RV Park		Minimum	-	-	-	-	-	-	-	-	-	-	-	-	590,996			\$ 590,996
	De Anza RV Park	De Anza RV Park	CY Actual													735,170	1		\$ 735,170
	Ending:		PY Actual													305,411	1		\$ 305,411
	Function: Campground		Minimum													1			\$ 1
	Penalties		CY Actual													12,056	2		\$ 12,056
	Penalties		PY Actual													13,267	2		\$ 13,267
			TOTAL	4,331,655	3,542,173	2,637,703	2,399,221	1,909,720	2,010,179	1,844,141	1,332,520	703,236	555,657	796,046	1,243,364	2,244,351	747,226		26,297,191
			TOTAL	4,341,642	3,570,162	2,520,778	2,296,482	1,883,083	2,068,046	1,495,632	1,614,813	2,387,846	2,542,747	2,264,415	3,291,858	802,760	318,678		31,398,942
			TOTAL	658,602	658,602	658,602	658,602	658,602	658,602	658,602	658,602	658,602	658,602	658,602	658,602	16,126,035	-		24,029,263

(1) In transitioning from a City managed property to a lease, there was a change in accounting method to conform to other City leases.

(2) The City Attorney's Office determined that the Mission Bay Park Lease penalties are not subject to exclusion from Charter Section 55.2. Prior fiscal year actuals includes a retroactive correction to the allocation of lease penalties.