

Mission Bay Lease Revenue - FY2019

Prepared by: Department of Finance
Source: Real Estate Asset Department

SAP #	Business Name	Legal Lessee Name	Revenue Type	FY2019 Recorded Revenue												Audit/Other	Journal Entries		Total		
				Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19		Amount	Ref			
R15495	SD Mission Bay Boat & Ski Club Ending: 01/26/2017 Function: Power Boat Club	SD Mission Bay Boat & Ski Club Beginning: 1/27/2014	invoiced	12,045	12,045	12,508	12,508	12,508	12,508	12,508	12,508	12,508	12,508	12,508	12,508	12,508	11,582		\$	160,751	
			PY Actual Inv.	-	12,199	12,199	12,199	12,199	11,736	12,045	12,045	12,045	12,045	12,045	12,045	12,045				\$	423,801
			Minimum	12,199	12,199	12,199	12,508	12,508	12,508	12,508	12,508	12,508	12,508	12,508	12,508	12,508				\$	149,170
R09896	Mission Bay Yacht Club Ending: 7/31/2037 Function: Yacht Club	Mission Bay Yacht Club Beginning: 08/01/2012	invoiced	33,461	33,461	34,748	34,748	34,748	34,748	34,748	34,748	34,748	34,748	34,748	34,748	34,748	54,633		\$	469,041	
			PY Actual Inv.	-	33,890	33,890	33,890	33,890	32,604	33,461	33,461	33,461	33,461	33,461	33,461	33,461	55,062			\$	423,997
			Minimum	33,890	33,890	33,890	34,748	34,748	34,748	34,748	34,748	34,748	34,748	34,748	34,748	34,748				\$	414,408
R00061	Dana Inn and Marina Ending: 11/30/2050 Function: Hotel, Coffee Shop, Marina	Bartell Hotels Beginning: 12/01/2000	invoiced	204,450	167,078	123,999	124,041	99,683	83,652	705	97,268	137,499	112,138	125,073	161,407	-			\$	1,436,993	
			PY Actual Inv.	199,301	158,851	129,901	111,545	93,479	83,652	83,652	101,874	135,931	123,183	121,734	154,830				\$	1,497,933	
			Minimum	83,652	83,652	83,652	83,652	83,652	97,267	97,267	97,267	97,267	97,267	97,267	97,267				\$	1,099,129	
R12496	Bahia Resort Hotel Ending: 5/31/2053 Function: Hotel, Restaurant, Marina	Bh Partnership Beginning: 5/16/2013	invoiced	267,301	239,160	180,822	167,913	141,364	135,636	135,881	143,839	195,015	193,036	187,606	227,443	-			\$	2,215,015	
			PY Actual Inv.	265,003	207,038	180,348	166,001	140,350	132,791	126,204	116,253	202,922	162,241	162,319	171,635	196,489				\$	2,229,595
			Minimum	134,470	134,470	134,470	134,470	134,470	134,470	134,470	134,470	134,470	134,470	134,470	134,470	134,470				\$	1,613,641
R00184	Hilton San Diego Resort Ending: 7/31/2068 Function: Hotel, Restaurant, Dock	LHO Mission Bay Rosie Hotel, LP Beginning: 7/27/2018	invoiced	361,114	316,809	229,238	225,621	191,804	153,320	149,657	164,667	200,937	208,360	203,628	284,933	500,000			\$	3,190,088	
			PY Actual Inv.	604,641	292,495	255,363	247,282	189,168	118,766	159,644	193,935	269,093	243,589	241,028	293,954				\$	3,108,958	
			Minimum	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000				\$	1,920,000	
R00002	Driscoll Mission Bay LLC Ending: 3/4/2029 Function: Boat Repair, Storage, Marina	Driscoll Mission Bay LLC Beginning: 3/5/1979	invoiced	44,207	42,222	43,298	46,910	42,892	39,380	40,190	37,314	43,262	44,322	46,491	53,592	-			\$	524,079	
			PY Actual Inv.	36,373	37,892	40,499	36,175	33,510	35,492	34,520	42,660	40,881	38,891	41,594	43,062				\$	461,549	
			Minimum	27,991	27,991	27,991	27,991	27,991	27,991	27,991	27,991	27,991	27,991	27,991	27,991				\$	335,886	
R00354	Dana Landing Marina Ending: 7/31/2020 Function: Marina & Related Uses	Wesco Sales Corp Beginning: 8/1/1995	invoiced	47,137	48,179	40,116	34,975	28,802	27,976	27,091	23,392	29,417	33,025	35,118	43,596	-			\$	418,825	
			PY Actual Inv.	42,142	42,471	35,088	30,232	27,180	26,131	24,360	24,905	26,044	30,630	31,819	39,116				\$	380,119	
			Minimum	21,165	21,165	21,165	21,165	21,165	21,165	21,909	21,909	21,909	21,909	21,909	21,909				\$	259,189	
R00052	Sea World Ending: 6/30/2048 Function: Marine Park	Sea World, Inc. Beginning: 7/1/1998	invoiced	1,902,900	1,354,547	807,392	696,792	576,341	908,651	433,661	404,854	845,272	1,042,614	726,423	1,287,686	-			\$	10,987,133	
			PY Actual Inv.	1,609,011	1,221,668	700,327	657,907	663,997	1,579,334	411,887	500,037	891,733	918,938	809,832	1,319,722				\$	11,284,393	
			Minimum	866,775	866,775	866,775	866,775	866,775	866,775	866,775	866,775	866,775	866,775	866,775	866,775				\$	10,401,306	
R00139	Everingham Bros Bait Co Ending: 5/30/2029 Function: Retail & Wholesale Live Bait	Everingham Bros Bait Co Beginning: 5/20/2009	invoiced	4,578	4,578	4,578	4,578	4,578	4,578	4,578	4,578	4,578	4,578	4,578	4,578	-			\$	54,936	
			PY Actual Inv.	-	4,578	4,578	4,578	4,578	4,578	4,578	4,578	4,578	4,578	4,578	4,578	5,094			\$	55,452	
			Minimum	4,578	4,578	4,578	4,578	4,578	4,578	4,578	4,578	4,578	4,578	4,578	4,578				\$	54,936	
R00253	Mission Bay Aquatic Center Ending: 8/31/2023 Function: Aquatic Sports Programming	Associated Students SDSU/Regents Of UCSD Beginning: 8/20/2008	invoiced	-	-	-	-	-	-	-	-	-	-	-	-	54,773			\$	54,773	
			PY Actual Inv.	-	-	-	-	-	-	-	-	-	-	-	-	-	71,453			\$	71,453
			Minimum	-	-	-	-	-	-	-	-	-	-	-	-	-	54,860			\$	54,860
R27996	Campland On The Bay Ending: 6/30/2023 Function: Campground	Campland, LLC Beginning: 11/8/2017	invoiced	241,310	163,578	102,307	74,927	69,377	64,226	57,319	59,120	86,454	93,825	92,171	152,919	4,175			\$	1,261,710	
			PY Actual Inv.	228,393	144,246	105,521	75,070	67,374	62,720	57,462	57,462	88,261	80,178	90,397	147,434	(939)			\$	1,203,579	
			Minimum	100,131	100,131	100,131	100,131	100,131	100,131	100,131	100,131	100,131	100,131	100,131	100,131	100,131				\$	1,201,574
R05898	Mission Bay Sportcenter Ending: 07/20/2031 Function: Aquatics, Sailing Center	Gleason, Richard & Debra Beginning: 07/21/2011	invoiced	40,389	42,309	25,446	9,378	7,807	7,095	1,000	5,888	13,730	20,546	16,231	29,012	-			\$	218,830	
			PY Actual Inv.	40,277	36,150	19,273	15,908	7,328	10,491	8,041	6,044	10,635	14,176	17,466	26,041				\$	211,831	
			Minimum	11,957	11,957	11,957	11,957	11,957	11,957	11,957	11,957	11,957	11,957	11,957	11,957	11,957				\$	143,483
R26797	Catamaran Pier Ending: 12/13/2026 Function: Dock Facility, Boat Berthing	Braemar Partnership/9th & A LP Beginning: 12/14/2016	invoiced	16,465	13,375	5,914	2,514	1,899	1,042	1,047	477	2,896	3,498	2,754	7,386	-			\$	59,267	
			PY Actual Inv.	16,553	13,254	5,952	2,997	1,986	1,297	1,290	850	2,347	3,220	2,997	7,586				\$	60,330	
			Minimum	3,417	3,417	3,417	3,417	3,417	3,417	3,417	3,417	3,417	3,417	3,417	3,417				\$	41,000	
R00183	SD Paradise Point Resort Ending: 5/31/2050 Function: Hotel & Marina	LHO Mission Bay Hotel, L.P. Beginning: 6/1/2000	invoiced	483,336	459,761	365,011	360,434	253,132	254,219	254,007	288,238	356,473	339,617	338,076	419,467	108,166			\$	4,279,938	
			PY Actual Inv.	494,287	411,627	329,278	336,611	215,394	199,220	271,520	262,421	318,839	276,518	308,891	378,421				\$	3,803,026	
			Minimum	247,138	247,138	247,138	247,138	247,138	247,138	247,138	247,138	247,138	247,138	247,138	247,138				\$	2,965,657	
R02096	Marina Village Ending: 4/30/2027 Function: Marina & Shops	Retirement Fund Trust Of Plumbing Beginning: 5/1/1977	invoiced	68,589	69,707	71,339	72,448	66,130	63,640	60,892	62,873	70,469	68,090	70,361	73,398	-			\$	817,935	
			PY Actual Inv.	68,737	66,921	70,786	65,471	62,581	64,162	57,172	60,033	62,244	62,375	68,791	72,551				\$	781,824	
			Minimum	39,396	39,396	39,396	39,396	39,396	39,396	39,396	39,396	39,396	39,396	39,396	39,396				\$	472,749	
R00271	SD Rowing Club/Intercollegiate Rowing Ending: 11/28/2028 Function: Rowing & Storage Facility	SD Rowing Club/Intercollegiate Rowing Beginning: 11/29/2018	invoiced	1,513	1,513	1,571	1,571	1,571	1,571	1,571	2,139	2,139	2,139	2,139	2,139	17,619			\$	39,767	
			PY Actual Inv.	-	1,532	1,532	1,532	1,532	1,532	1,474	1,513	1,513	1,513	1,513	1,513	11,698			\$	28,380	
			Minimum	1,532	1,532	1,532	1,532	1,532	1,532	1,532	2,139	2,139	2,139	2,139	2,139	17,002			\$	39,601	
R15897	Hanohano Outrigger Canoe Club Ending: 03/31/2019 Function: Outrigger Canoes, Equipment Storage	Hanohano Outrigger Canoe Club Beginning: 04/01/2014	invoiced	-	420	420	420	436	436	436	436	436	436	436	436	65			\$	4,813	
			PY Actual Inv.	-	-	425	425	425	393	420	420	420	420	420	420	515			\$	4,703	
			Minimum	420	420	420	420	420	420	420	420	420	420	420	420				\$	5,039	

SAP #	Business Name	Legal Lessee Name	Revenue Type	FY2019 Recorded Revenue												Audit/Other	Journal Entries		Total	
				Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19		Amount	Ref		
R10296	Hyatt Regency Islandia	CHSP Mission Bay LLC	Invoiced	417,120	375,494	289,796	300,600	274,168	236,749	246,588	243,320	295,160	261,231	290,132	377,310	-		\$	3,607,668	
	Ending: 1/31/2056	Beginning: 1/9/2006	PY Actual Inv.	411,629	401,537	301,970	273,849	248,708	334,742	229,773	279,178	332,717	285,907	282,768	356,228	(26,044)		\$	3,712,962	
	Function: Hotel, Restaurant, Marina, Sportfishing		Minimum	195,490	195,490	195,490	195,490	195,490	195,490	195,490	195,490	227,039	227,039	227,039	227,039	227,039		\$	2,503,622	
R11495	Quivera Rd	Verizon Wireless LLC	Invoiced	-	-	-	-	-	-	-	-	-	-	-	-	11,105		\$	11,105	
	Ending: 8/31/2022	Beginning: 9/1/2012	PY Actual Inv.	-	-	-	-	-	-	-	-	-	-	-	-	10,781		\$	10,781	
	Function: Equipment enclosure and a light standard		Minimum													11,105		\$	11,105	
R00278	Seaforth Sportfishing Corp.	Seaforth Sportfishing Corp.	Invoiced	169,398	200,739	166,121	110,530	62,962	32,381	28,168	24,113	45,954	56,267	64,479	100,715	-		\$	1,061,827	
	Ending: 11/30/2047	Beginning: 11/8/2007	PY Actual Inv.	159,720	216,969	173,027	109,008	70,057	56,880	47,867	38,506	45,347	53,935	66,448	83,119	-		\$	1,120,883	
	Function: Sportfishing Headquarters		Minimum	72,151	72,151	72,151	72,151	72,151	72,151	72,151	72,151	72,151	72,151	72,151	72,151			\$	865,812	
R22797	SD Canoe & Kayak Team	SD Canoe & Kayak Team	Invoiced	-	417	417	417	417	428	428	428	428	428	428	428	897		\$	5,559	
	Ending: 2/29/2020	Beginning: 3/1/2017	PY Actual Inv.	-	417	417	417	417	417	417	417	417	417	417	417	-		\$	4,588	
	Function: Storage and Access		Minimum	428	428	428	428	428	428	428	428	428	428	428	428			\$	5,131	
R13995	Kai Elua Outrigger Canoe Club	Kai Elua Outrigger Canoe Club	Invoiced	-	156	156	156	162	162	162	162	162	162	162	162	1,152		\$	2,916	
	Ending: 09/30/2016	Beginning: 10/1/2013	PY Actual Inv.	-	158	158	158	158	146	156	156	156	156	156	156	158		\$	1,872	
	Function: Outrigger Canoe Storage		Minimum	162	162	162	162	162	162	162	162	162	162	162	162			\$	1,944	
R14195	SD Alliance for Asian Pacific Islanders	SD Alliance for Asian Pacific Islanders	Invoiced	-	195	195	195	203	203	203	203	203	203	203	203	428		\$	2,633	
	Ending: 10/31/2016	Beginning: 11/01/2013	PY Actual Inv.	-	198	198	198	198	183	195	195	195	195	195	195	-		\$	2,143	
	Function: Boat Storage		Minimum	203	203	203	203	203	203	203	203	203	203	203	203			\$	2,430	
R14895	Sportsmen's Seafood Co Inc.	Sportsmen's Seafood Co Inc.	Invoiced	9,664	9,826	8,130	9,378	7,149	4,266	4,021	4,045	6,365	7,574	6,566	10,830	-		\$	87,814	
	Ending: 11/30/2016	Beginning: 11/27/2013	PY Actual Inv.	16,917	19,806	9,000	9,481	6,000	4,074	4,904	4,000	4,714	4,000	6,500	7,332	-		\$	96,729	
	Function: Park Related Restaurant, Etc.		Minimum	3,129	3,129	3,129	3,129	3,129	3,129	3,129	3,129	3,129	3,129	3,129	3,129			\$	37,552	
R15796	Kapolioka Ehukai Outrigger Canoe Club	Reil Sunn Educational Fund, Inc.	Invoiced	195	195	195	203	203	203	203	203	203	203	203	203	23		\$	2,430	
	Ending: 02/28/2017	Beginning: 03/01/2014	PY Actual Inv.	-	198	198	198	198	183	195	195	195	195	195	195	273		\$	2,415	
	Function: Boat Storage/Access		Minimum	203	203	203	203	203	203	203	203	203	203	203	203			\$	2,430	
R17895	SD Parasail Adventures, Inc.	SD Parasail Adventures, Inc.	Invoiced	13,109	11,038	3,601	1,764	1,285	977	-	-	3,539	3,198	3,902	6,760	961		\$	50,134	
	Ending: 10/31/2018	Beginning: 10/20/2014	PY Actual Inv.	11,932	7,469	2,748	1,591	527	1,115	2,982	-	2,982	2,982	4,179	6,626	-		\$	45,131	
	Function: Boat Storage/Access		Minimum	2,157	2,157	2,157	2,157	2,157	2,157	2,157	2,157	2,157	2,157	2,157	2,157			\$	25,881	
R00209	Nextel of California		Invoiced	3,360	3,360	3,461	3,461	3,461	-	-	-	-	-	-	-	13,705		\$	30,806	
	Ending: 12/1/2018	Beginning: 1/05/2007	PY Actual Inv.	-	3,360	3,360	3,360	3,360	3,360	3,360	3,360	3,360	3,360	3,360	3,360	(6,720)		\$	30,238	
	Function:		Minimum	3,360	3,360	3,360	3,360	3,360	-	-	-	-	-	-	-			\$	16,799	
R35102	Sprint PCS Assets, Mission Bay Athletic	Sprint PCS Assets, Mission Bay Athletic	Invoiced													34,606		\$	34,606	
	Ending: 11/30/2028	Beginning: 12/1/2018	PY Actual Inv.															\$	-	
	Function:		Minimum															\$	41,527	
R23195	Mission Bay Athletic	Verizon Wireless	Invoiced													42,131		\$	42,131	
	Ending: 12/31/2025	Beginning: 1/01/2016	PY Actual Inv.													40,707		\$	40,707	
	Function:		Minimum													42,131		\$	42,131	
	De Anza RV Park	De Anza RV Park	CY Actual														305,411	1	\$	305,411
	Ending:		PY Actual														1,765,428	1	\$	1,765,428
	Function: Campground																			
	Penalties		CY Actual														13,267	2	\$	13,267
	Penalties		PY Actual														62,754	2	\$	62,754
TOTAL			CY Invoiced	4,338,282	3,570,162	2,520,778	2,296,482	1,883,083	2,068,046	1,495,632	1,614,813	2,387,846	2,542,747	2,264,415	3,291,858	856,021	318,678		\$	31,452,203
TOTAL			PY Actual Inv.	4,204,916	3,334,924	2,416,035	2,196,085	1,884,594	2,765,940	1,577,617	1,744,498	2,491,029	2,357,103	2,313,103	3,163,998	358,526	1,828,182	-	\$	32,636,552
TOTAL			Minimum	2,025,993	2,025,993	2,025,993	2,027,140	2,027,140	2,038,766	2,038,766	2,070,315	2,070,315	2,070,315	2,070,315	2,070,315	166,625	-	-	\$	24,727,990

(1) In transitioning from a City managed property to a lease, there was a change in accounting method to conform to other City leases.

(2) The City Attorney's Office determined that the Mission Bay Park Lease penalties are not subject to exclusion from Charter Section 55.2. Prior fiscal year actuals includes a retroactive correction to the allocation of lease penalties.