



**OFFICE OF INTERIM MAYOR TODD GLORIA  
CITY OF SAN DIEGO**

**MEMORANDUM**

**DATE:** September 10, 2013  
**TO:** Viviana Hening, Principal Procurement Specialist  
**FROM:** Jaymie Bradford, Deputy Chief of Staff *JMB*  
**SUBJECT:** Request for Legislative Representation and Consulting Services

---

Please proceed with sole source agreements with Sloat, Higgins, Jensen & Associates (Sloat Higgins) for state lobbying services and Patton Boggs for federal lobbying services until June 30, 2014, or until such time that lobbying contracts are administered as a result of a RFP process.

Sole source agreements are needed due to the long absence of representation on the City of San Diego's behalf in Washington, D.C. and Sacramento, CA. The City of San Diego is at risk to lose state and federal funding and could be adversely affected by new laws and regulations without adequate representation. Sloat Higgins and Patton Boggs have specialized knowledge of San Diego issues and would immediately be up to speed.

The City of San Diego faces unique circumstances with the resignation of a Mayor who cancelled previous lobbying contracts without reason. As a result, the Interim Mayor is placed in the position of protecting the City's interests. Advancing these contracts will be of great benefit to the City of San Diego.

Thank you for your assistance. If you have any questions, please contact me at 619-236-7168.

cc: Jamie Fox, Chief of Staff, Office of Interim Mayor Todd Gloria  
Scott Chadwick, Deputy Chief Operating Officer  
Paul Cooper, Deputy City Attorney  
Dennis Gakunga, Director of Purchasing & Contracting