

# Special Promotional Programs



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# Special Promotional Programs



## Description

Special promotional programs are intended to advance the City's economy by promoting the City of San Diego as a visitor destination in the national and international marketplace. The Special Promotional Programs Department supports programs that increase hotel occupancy and attract industry resulting in the generation of Transient Occupancy Tax (TOT) and other revenue. The Department's programs are funded by TOT revenue to develop, maintain, and enhance visitor-related facilities and support the promotion of the City's cultural amenities and natural attractions.



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# Special Promotional Programs

## Department Summary

	FY2018 Actual	FY2019 Budget	FY2020 Proposed	FY2019-2020 Change
FTE Positions (Budgeted)	0.00	0.00	0.00	0.00
Personnel Expenditures	\$ -	\$ -	\$ -	-
Non-Personnel Expenditures	113,573,512	120,523,466	126,195,400	5,671,934
<b>Total Department Expenditures</b>	<b>\$ 113,573,512</b>	<b>\$ 120,523,466</b>	<b>\$ 126,195,400</b>	<b>\$ 5,671,934</b>
<b>Total Department Revenue</b>	<b>\$ 114,172,911</b>	<b>\$ 120,648,415</b>	<b>\$ 127,413,483</b>	<b>\$ 6,765,068</b>

## Transient Occupancy Tax Fund

### Department Expenditures

	FY2018 Actual	FY2019 Budget	FY2020 Proposed	FY2019-2020 Change
Arts, Culture, & Community Festivals	\$ 13,253,192	\$ 12,952,970	\$ 12,907,762	(45,208)
Discretionary Funding	21,172,920	22,939,763	24,292,777	1,353,014
Economic Development Programs	1,736,924	1,710,000	2,042,200	332,200
Safety & Maint - Visitor Related Facilities	77,410,476	82,920,733	86,952,661	4,031,928
<b>Total</b>	<b>\$ 113,573,512</b>	<b>\$ 120,523,466</b>	<b>\$ 126,195,400</b>	<b>\$ 5,671,934</b>

### Significant Budget Adjustments

	FTE	Expenditures	Revenue
<b>Safety and Maintenance of Visitor-Related Facilities</b> Reimbursements to the General Fund associated with the safety and maintenance of visitor related facilities.	0.00	\$ 11,407,328	-
<b>Commission for Arts &amp; Culture Allocation</b> Addition of one-time non-personnel expenditures for the Public Art Fund; Creative Communities San Diego; Organizational Support; and the Arts, Culture, and Community Festivals allocations.	0.00	3,949,600	-
<b>One-Cent Discretionary Adjustment</b> Adjustment to reflect the increase in the 1-cent discretionary transfer from the TOT Fund to the General Fund based on revised TOT revenue.	0.00	1,124,143	-
<b>Short Term Residential Occupancy</b> Adjustment to reflect revised revenue projections from STRO TOT compliance and related 1-cent discretionary transfer.	0.00	228,871	1,144,355
<b>Non-Discretionary Adjustment</b> Adjustment to expenditure allocations that are determined outside of the department's direct control. These allocations are generally based on prior year expenditure trends and examples of these include utilities, insurance, and rent.	0.00	(35)	-
<b>Reduction of Public Art Projects and Arts Education Enrichment Initiative</b> Reduction of funding in the amount of \$22,604 from department initiated public art projects and \$22,604 from the Arts Education Enrichment Initiative.	0.00	(45,208)	-
<b>One-Time Additions and Annualizations</b> Adjustment to reflect one-time revenues and expenditures, and the annualization of revenues and expenditures, implemented in Fiscal Year 2019.	0.00	(3,973,629)	(3,949,600)

# Special Promotional Programs

## Significant Budget Adjustments

	FTE	Expenditures	Revenue
<b>Support to other Funds</b>	0.00	(7,019,136)	-
Adjustment to the annual allocations which support operating costs for Mission Bay/Balboa Park Improvements, Convention Center, SDCCU Stadium, PETCO Park, Trolley Extension Reserve, Public Art Fund, and the Major Events Revolving Fund.			
<b>Revised Revenue</b>	0.00	-	5,620,713
Adjustment to reflect revised revenue projections.			
<b>Transfer from the General Fund</b>	0.00	-	3,949,600
Addition of revenue for a one-time transfer from the General Fund to the Transient Occupancy Tax Fund for Arts, Culture, and Community Festival programs.			
<b>Total</b>	<b>0.00 \$</b>	<b>5,671,934 \$</b>	<b>6,765,068</b>

## Expenditures by Category

	FY2018 Actual	FY2019 Budget	FY2020 Proposed	FY2019-2020 Change
<b>NON-PERSONNEL</b>				
Supplies	\$ 64	\$ -	\$ -	-
Contracts	49,052,024	58,242,773	<b>69,627,462</b>	11,384,689
Other	45	-	-	-
Transfers Out	64,521,379	62,280,693	<b>56,567,938</b>	(5,712,755)
<b>NON-PERSONNEL SUBTOTAL</b>	<b>113,573,512</b>	<b>120,523,466</b>	<b>126,195,400</b>	<b>5,671,934</b>
<b>Total</b>	<b>\$ 113,573,512 \$</b>	<b>120,523,466 \$</b>	<b>126,195,400 \$</b>	<b>5,671,934</b>

## Revenues by Category

	FY2018 Actual	FY2019 Budget	FY2020 Proposed	FY2019-2020 Change
Transfers In	\$ 4,213,942	\$ 3,949,600	<b>3,949,600</b>	-
Transient Occupancy Tax	109,958,969	116,698,815	<b>123,463,883</b>	6,765,068
<b>Total</b>	<b>\$ 114,172,911 \$</b>	<b>120,648,415 \$</b>	<b>127,413,483 \$</b>	<b>6,765,068</b>

# Special Promotional Programs

## Special Promotions

Organization / Program	FY2018 Actual	FY2019 Budget	FY2020 Proposed
<b>ARTS, CULTURE, AND COMMUNITY FESTIVALS</b>			
<b>Creative Communities San Diego</b>			
A Ship in the Woods Foundation	\$ 6,922	\$ 5,000	-
Adams Avenue Business Association	-	35,103	-
American Water Works Association	-	9,958	-
America's Finest City Dixieland Jazz Society	38,074	38,073	-
Armed Services YMCA- SD Branch	78,656	115,726	-
Asian Story Theater, Inc.	-	5,940	-
Balboa Park Conservancy	81,277	-	-
BAME Renaissance Corporation	9,058	-	-
Biocom Institute	-	84,785	-
Bodhi Tree Concerts	5,000	5,000	-
Brazilian Institute for Arts & Culture	11,264	11,433	-
Cabrillo Festival, Inc.	5,000	5,000	-
California Lawyers for the Arts	5,000	-	-
Casa Familiar	-	5,000	-
ContACT Arts dba San Diego Fringe Festival	-	87,411	-
COTA (Collaborations: Teachers and Artists)	5,000	5,805	-
Depositing Empowerment through Outreach and Urban Redevelopment	-	5,000	-
Diamond Business Association, Inc.	5,000	-	-
Friends of Balboa Park	-	5,000	-
Hillcrest Business Improvement Association	16,791	23,193	-
Indian Fine Arts Academy of San Diego	25,631	25,459	-
Italian American Art and Cultural Association of San Diego	17,490	19,036	-
Jacobs and Cushman San Diego Food Bank	56,288	61,103	-
KARAMA	6,999	7,561	-
Karen Organization of San Diego	5,000	5,000	-
Kyoto Symposium Organization	45,475	-	-
La Maestra Family Clinic, Inc.	7,181	7,625	-
Linda Vista Multi-Cultural Fair, Inc.	7,961	9,506	-
Little Italy Association	-	25,459	-
Little Saigon San Diego Foundation	22,388	-	-
Mandate Project Impact	-	25,218	-
Mariachi Juvenil de San Diego	-	48,952	-
Mariachi Scholarship Foundation	22,277	25,201	-
Media Heritage, Inc.	12,927	-	-
Musicians For Education, Inc.	14,674	17,397	-
National City Chamber of Commerce	52,958	-	-
Ocean Beach Merchants Association, Inc.	23,521	29,895	-
Pacific Beach Business Improvement Association	17,573	15,815	-
Pacific Beach Town Council	-	5,000	-
Parade Band Foundation	-	9,065	-
PASACAT, Inc.	5,000	-	-
Point Loma Summer Concerts	12,740	16,564	-
Rancho de los Penasquitos Town Council	7,465	-	-
Rolando Community Council, Inc.	-	7,591	-
San Diego Architectural Foundation	-	10,878	-
San Diego Audubon Society	-	23,145	-
San Diego City College Foundation	5,000	-	-
San Diego Earth Day	38,951	23,723	-
San Diego Film Foundation	116,878	137,143	-
San Diego Lesbian, Gay, Bisexual, Transgender Pride	116,878	138,893	-
San Diego Performing Arts League	5,000	5,000	-
San Diego Shakespeare Society	5,000	5,983	-
San Diego State University Research Foundation for KPBS	21,720	-	-
Sherman Heights Community Center	-	6,222	-

# Special Promotional Programs

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Organization / Program	FY2018 Actual	FY2019 Budget	FY2020 Proposed
Sorrento Valley Town Council, Inc.	5,000	5,000	-
Speed of Change, Inc. dba TedX San Diego	11,322	15,815	-
Spirit of the Fourth	-	11,186	-
Teatro Mascara Magica	-	6,581	-
The Bon Temps Social Club of San Diego	112,320	127,128	-
The Cooper Family Foundation	-	5,000	-
Torrey Pines Kiwanis Foundation	53,217	52,578	-
transcenDANCE Youth Arts Project	10,875	-	-
Via International	6,434	5,786	-
Write Out Loud	6,807	-	-
<b>Creative Communities San Diego Subtotal</b>	<b>\$ 1,145,992</b>	<b>\$ 1,388,935</b>	<b>\$ 1,388,935</b>
<b>Organizational Support</b>			
Art of Elan	\$ 20,393	\$ 26,616	-
Art Reach	10,908	21,826	-
Arts for Learning San Diego (Young Audiences of San Diego)	113,566	139,098	-
Bach Collegium San Diego	46,724	32,700	-
Balboa Park Cultural Partnership	279,058	245,264	-
Balboa Park Online Collaborative, Inc.	93,983	85,137	-
California Ballet Association, Inc.	124,895	120,479	-
California Lawyers for the Arts	-	73,404	-
Camarada, Inc.	13,330	15,815	-
Center for World Music	22,363	25,706	-
Choral Club of San Diego	5,000	5,000	-
Choral Consortium of San Diego	5,000	5,000	-
City Ballet, Inc	83,268	84,883	-
Classics for Kids, Inc.	37,717	37,170	-
Culture Shock Dance Troupe Inc.	23,907	23,206	-
Cygnets Theatre Company	175,287	172,973	-
Diversionary Theater Productions, Inc.	71,878	77,533	-
Fern Street Community Arts, Inc.	23,412	21,021	-
Finest City Performing Arts, Inc.	55,198	56,555	-
Flying Leatherneck Historical Foundation	39,277	36,139	-
Gaslamp Quarter Historical Foundation	58,066	53,460	-
Intrepid Shakespeare Company	24,184	-	-
Japan Society of San Diego and Tijuana	-	28,729	-
Japanese Friendship Garden Society of San Diego	133,973	141,764	-
La Jolla Historical Society	78,937	78,939	-
La Jolla Music Society	523,488	212,062	-
La Jolla Symphony and Chorus Association	60,660	60,523	-
Lambda Archives of San Diego	9,818	18,054	-
Library Association of La Jolla dba Athenaeum Music & Arts Library	122,171	133,483	-
Mainly Mozart, Inc.	142,332	112,646	-
Malashock Dance & Company	49,629	57,961	-
Maritime Museum Association of San Diego	379,194	174,954	-
Media Arts Center San Diego	112,987	96,602	-
Mingei International, Inc.	186,910	196,511	-
Mojalet Dance Collective	15,432	15,189	-
Moxie Theatre, Inc.	26,815	27,075	-
Museum of Contemporary Art San Diego	427,047	267,441	-
Museum of Photographic Arts, Inc.	107,737	229,051	-
New Americans Museum	-	38,529	-
NTC Foundation	182,461	191,782	-
Old Globe Theatre	470,522	491,017	-
Opera Neo	5,611	17,902	-
Outside the Lens	44,306	55,231	-
Pacific Arts Movement	70,895	67,295	-
Persian Cultural Center	46,585	42,615	-



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Organization / Program	FY2018 Actual	FY2019 Budget	FY2020 Proposed
Playwrights Project	49,129	42,174	-
Poway Center for the Performing Arts Foundation	-	66,449	-
Prophet World Beat Productions	39,795	33,647	-
Putnam Foundation dba Timken Museum of Art	191,570	126,939	-
Resounding Joy, Inc.	17,665	26,942	-
Reuben H. Fleet Science Center	371,113	352,986	-
SACRA/PROFANA	13,122	15,042	-
San Diego Air & Space Museum	331,675	294,897	-
San Diego Archaeological Center	-	32,518	-
San Diego Art Institute	37,328	48,304	-
San Diego Automotive Museum	60,769	56,795	-
San Diego Ballet	55,745	48,322	-
San Diego Center for Jewish Culture	141,000	137,311	-
San Diego Children's Choir	58,095	62,497	-
San Diego Chinese Historical Society and Museum	41,154	-	-
San Diego Civic Youth Ballet. Inc.	56,747	77,077	-
San Diego Comic Convention	-	489,802	-
San Diego Dance Theater	47,492	45,419	-
San Diego Early Music Society	-	14,986	-
San Diego Guild of Puppetry, Inc.	11,126	12,887	-
San Diego Hall of Champions	119,472	115,775	-
San Diego Historical Society dba San Diego History Center	242,762	165,335	-
San Diego Junior Theatre	99,069	83,822	-
San Diego Master Chorale	-	12,923	-
San Diego Model Railroad Museum	59,254	70,057	-
San Diego Museum Council, Inc.	25,708	23,368	-
San Diego Museum of Art	394,518	366,448	-
San Diego Museum of Man	249,657	236,273	-
San Diego Musical Theatre	89,934	87,466	-
San Diego Opera Association	433,750	397,566	-
San Diego Pro Arte Voices	5,000	9,041	-
San Diego Repertory Theatre	196,027	203,636	-
San Diego Society of Natural History, dba San Diego Natural History Museum	483,504	426,696	-
San Diego Symphony Orchestra Association	469,902	490,787	-
San Diego Watercolor Society	32,617	33,848	-
San Diego Winds	-	17,511	-
San Diego Women's Chorus	9,975	-	-
San Diego Writers, Ink	21,883	20,880	-
San Diego Young Artist Music Academy, Inc.	24,418	11,741	-
San Diego Youth Symphony and Conservatory	144,711	136,783	-
Save Our Heritage Organisation	100,347	89,925	-
Scripps Ranch Theatre	23,203	26,833	-
Sledgehammer Theatre, Inc.	(1,035)	-	-
So Say We All	10,895	10,024	-
Space 4 Art	-	35,184	-
Spreckels Organ Society	-	36,538	-
The Aja Project	44,143	43,013	-
The New Children's Museum	197,760	199,162	-
The PGK Project, Inc.	15,482	14,318	-
Theatre Arts Foundation of San Diego County dba La Jolla Playhouse	514,537	454,036	-
transcenDANCE Youth Arts Project	-	21,781	-
Veteran's Memorial Center, Inc.	11,431	20,541	-
Villa Musica	85,743	78,490	-
Westwind Brass	5,262	5,824	-
Women's History Reclamation Project, Inc.	32,699	-	-

# Special Promotional Programs

## Special Promotions

Organization / Program	FY2018 Actual	FY2019 Budget	FY2020 Proposed
Write Out Loud	-	12,269	-
Youth Philharmonic Orchestra	5,013	8,397	-
<b>Organizational Support Subtotal</b>	<b>\$ 10,196,090</b>	<b>\$ 10,065,625</b>	<b>\$ 10,065,625</b>
<b>Other</b>			
Commission for Arts and Culture Department	\$ 1,303,820	\$ 1,506,939	\$ 1,337,556
Arts, Culture, and Community Festivals - Allocation Adjustment	220,000	100,000	77,396
Arts, Culture, and Community Festivals - Horton Plaza	435,000	420,000	420,000
Arts, Culture, and Community Festivals - Mayor/City Council Allocations	388,268	400,000	400,000
Arts, Culture, and Community Festivals - Public Art Fund	867,843	578,410	555,806
<b>Other Subtotal</b>	<b>\$ 3,214,931</b>	<b>\$ 3,005,349</b>	<b>\$ 2,790,758</b>
<b>TOTAL ARTS, CULTURE, AND COMMUNITY FESTIVALS</b>	<b>\$ 14,557,012</b>	<b>\$ 14,459,909</b>	<b>\$ 14,245,318</b>
<b>CAPITAL IMPROVEMENTS</b>			
<b>Capital Improvements</b>			
Convention Center Complex	\$ 12,556,450	\$ 12,561,050	\$ 12,560,300
Mission Bay Park/Balboa Park Improvements	1,670,166	1,423,475	1,430,751
PETCO Park	9,288,975	9,293,350	9,292,250
Stadium Operations	3,972,511	4,044,213	-
Trolley Extension Reserve	1,055,250	1,064,000	925,799
<b>Capital Improvements Subtotal</b>	<b>\$ 28,543,352</b>	<b>\$ 28,386,088</b>	<b>\$ 24,209,100</b>
<b>TOTAL CAPITAL IMPROVEMENTS</b>	<b>\$ 28,543,352</b>	<b>\$ 28,386,088</b>	<b>\$ 24,209,100</b>
<b>ECONOMIC DEVELOPMENT PROGRAMS</b>			
<b>Citywide Economic Development</b>			
CleanTECH San Diego	\$ 15,000	\$ 30,000	-
CyberHive, Inc.	49,993	85,000	-
Downtown San Diego Partnership Foundation	50,000	-	-
Economic Development Corporation San Diego County	-	35,000	-
EvoNexus (formerly CommNexus San Diego)	30,000	35,000	-
Hera Labs	30,000	35,000	-
LaunchBio, Inc.	24,999	-	-
Maritime Alliance Foundation	49,592	40,000	-
Mission Trails Regional Park Foundation, Inc.	45,000	35,000	-
Scintillon Institute	-	20,000	-
<b>Citywide Economic Development Subtotal</b>	<b>\$ 294,585</b>	<b>\$ 315,000</b>	<b>\$ 315,000</b>
<b>Economic Development and Tourism Support</b>			
Adams Avenue Business Association	\$ 50,000	\$ -	-
American Youth Hostels, Inc. d.b.a. Hostelling International USA	48,053	35,000	-
Asian Business Association	32,078	-	-
Biocom Institute	50,000	35,000	-
Cabrillo National Monument Inc	50,000	35,000	-
California Western School of Law	-	20,000	-
City Heights Community Development Corporation	49,861	-	-
CONNECT Foundation	-	35,000	-
Downtown San Diego Partnership Foundation	-	35,000	-
Finnish-American Chamber of Commerce Cal. Chapter, Inc.	-	20,000	-
GRID Alternatives San Diego	-	23,629	-
Japan Society of San Diego and Tijuana	50,000	-	-
LaunchBio, Inc.	-	35,000	-
National Veterans Transition Services, Inc.	25,000	-	-
North Park Main Street	50,000	35,000	-
Old Town San Diego Chamber of Commerce	18,605	-	-
Otay Mesa Chamber of Commerce	50,000	35,000	-
Pacific Beach Town Council	10,265	-	-
Rosie Network	21,000	-	-
San Diego County Bicycle Coalition	-	35,000	-
San Diego Diplomacy Council	50,000	35,000	-
San Diego French-American Chamber of Commerce	-	30,000	-

# Special Promotional Programs

## Special Promotions

Organization / Program	FY2018 Actual	FY2019 Budget	FY2020 Proposed
San Diego Venture Group	-	35,000	-
South County Economic Development Council	50,000	35,000	-
Startup San Diego	-	35,000	-
Swedish-American Chamber of Commerce	12,830	16,000	-
Travelers Aid Society of San Diego	50,000	35,000	-
University of San Diego	-	35,000	-
US Green Building Council SD Chapter	30,222	30,625	-
WOFI Honor	-	33,100	-
Unallocated	-	1,646	-
<b>Economic Development and Tourism Support Subtotal</b>	<b>\$ 697,913</b>	<b>\$ 700,000</b>	<b>\$ 700,000</b>
<b>Other</b>			
Business Expansion, Attraction, and Retention (BEAR)	\$ 562,915	\$ 515,000	\$ 847,200
Economic Development Program Administration	181,511	180,000	180,000
<b>Other Subtotal</b>	<b>\$ 744,426</b>	<b>\$ 695,000</b>	<b>\$ 1,027,200</b>
<b>TOTAL ECONOMIC DEVELOPMENT PROGRAMS</b>	<b>\$ 1,736,924</b>	<b>\$ 1,710,000</b>	<b>\$ 2,042,200</b>
<b>SAFETY AND MAINTENANCE OF VISITOR RELATED FACILITIES</b>			
<b>Safety and Maintenance of Visitor-Related Facilities</b>			
Discretionary Transient Occupancy Tax Support to General Fund	\$ 21,172,920	\$ 22,939,763	\$ 24,292,777
Mission Bay Park/Balboa Park Improvements	359,059	460,209	424,702
Convention Center	3,883,543	2,575,968	2,064,845
PETCO Park	4,045,773	4,445,549	3,435,627
Stadium Operations	-	2,894,741	1,585,081
Special Events Department	1,186,758	1,228,615	1,229,564
Trolley Extension Reserve	3,000	-	-
TOT Administration and Promotional Activities	40,575,749	44,158,178	55,233,306
<b>Safety and Maintenance of Visitor-Related Facilities Subtotal</b>	<b>\$ 71,226,802</b>	<b>\$ 78,703,023</b>	<b>\$ 88,265,902</b>
<b>TOTAL SAFETY AND MAINTENANCE OF VISITOR RELATED FACILITIES</b>	<b>\$ 71,226,802</b>	<b>\$ 78,703,023</b>	<b>\$ 88,265,902</b>
<b>SUMMARY</b>			
Arts, Culture, and Community Festivals	\$ 14,557,012	\$ 14,459,909	\$ 14,245,318
Capital Improvements	28,543,352	28,386,088	24,209,100
Economic Development Programs	1,736,924	1,710,000	2,042,200
Safety and Maintenance of Visitor-Related Facilities	71,226,802	78,703,023	88,265,902
<b>TOTAL SPECIAL PROMOTIONAL PROGRAMS BUDGET</b>	<b>\$ 116,064,090</b>	<b>\$ 123,259,020</b>	<b>\$ 128,762,520</b>

# Special Promotional Programs

## Revenue and Expense Statement (Non-General Fund)

Transient Occupancy Tax Fund	FY2018 Actual	FY2019* Budget	FY2020 Proposed
<b>BEGINNING BALANCE AND RESERVES</b>			
Balance from Prior Year	\$ 4,648,457	\$ 2,541,929	\$ 1,351,298
<b>TOTAL BALANCE AND RESERVES</b>	<b>\$ 4,648,457</b>	<b>\$ 2,541,929</b>	<b>\$ 1,351,298</b>
<b>REVENUE</b>			
Fines Forfeitures and Penalties	\$ 6,950	\$ -	\$ -
Licenses and Permits	57,985	75,000	75,000
Other Revenue	519	-	-
Revenue from Use of Money and Property	(143)	-	-
Transfers In	4,215,779	3,949,600	3,949,600
Transient Occupancy Taxes	109,958,969	116,698,815	123,463,883
<b>TOTAL REVENUE</b>	<b>\$ 114,240,060</b>	<b>\$ 120,723,415</b>	<b>\$ 127,488,483</b>
<b>TOTAL BALANCE, RESERVES, AND REVENUE</b>	<b>\$ 118,888,516</b>	<b>\$ 123,265,344</b>	<b>\$ 128,839,781</b>
<b>OPERATING EXPENSE</b>			
Personnel Expenses	\$ 941,995	\$ 1,156,510	\$ 1,200,245
Fringe Benefits	464,759	589,580	468,638
Supplies	13,938	16,459	23,649
Contracts	49,560,596	58,487,277	70,124,611
Information Technology	300,391	435,306	368,839
Energy and Utilities	8,858	6,500	8,100
Other Expenses	558	500	500
Transfers Out	64,772,997	62,566,888	56,567,938
<b>TOTAL OPERATING EXPENSE</b>	<b>\$ 116,064,090</b>	<b>\$ 123,259,020</b>	<b>\$ 128,762,520</b>
<b>TOTAL EXPENSE</b>	<b>\$ 116,064,090</b>	<b>\$ 123,259,020</b>	<b>\$ 128,762,520</b>
<b>BALANCE</b>	<b>\$ 2,824,426</b>	<b>\$ 6,324</b>	<b>\$ 77,261</b>
<b>TOTAL BALANCE, RESERVES, AND EXPENSE</b>	<b>\$ 118,888,516</b>	<b>\$ 123,265,344</b>	<b>\$ 128,839,781</b>

\* At the time of publication, financial statements for Fiscal Year 2019 were not available. Therefore, the Fiscal Year 2019 Revenues, Expenditures, and Fund Balances reflect those amounts as published in the Fiscal Year 2019 Adopted Budget. Fiscal Year 2020 Beginning Fund Balance reflects the projected Fiscal Year 2019 Ending Fund Balance based on updated Revenue and Expenditure Projections for Fiscal Year 2019.