

## **Stadium Operations**



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# Stadium Operations



## Description

The San Diego County Credit Union (SDCCU) Stadium special revenue fund supports daily operations at the stadium which has become an icon in the American sports and entertainment scene. Opened in 1967 and expanded in 1984 and 1997, the Stadium has served as an important showplace to many of the most highly visible events in the world. In 1980, the Stadium was named in honor of San Diego Union Sports Editor Jack Murphy, a tireless promoter of the Stadium's necessity within the community. In 2017 San Diego County Credit Union purchased the naming rights to the stadium.

SDCCU Stadium has hosted three Super Bowls, two Major League Baseball All-Star Games, two World Series, as well as the Division I/NCAA San Diego State Aztec Football program. The Stadium remains visible to the nation's eyes through the annual Holiday Bowl, attracting hundreds of thousands of out-of-state visitors to San Diego each year. Fiscal Year 2019 was the inaugural season for the Alliance of American Football and SDCCU Stadium hosts home games for the San Diego Fleet. SDCCU Stadium has become a mecca for all types of soccer. Professional, CONCACAF, US National Men's and Women's Soccer teams and the Mexican National Soccer team play to large crowds on virtually every appearance. The Stadium's parking lot continues to provide the public with access to Stadium property. The parking lot and the practice field, a 188,000 square feet turf field area, host nearly 220 days of events annually generated by 70 different events. Stadium staff works closely with several agencies in the pursuit of new events for San Diego. SDCCU stadium works regularly with the largest concert promoter in the world, Live Nation, bringing the biggest concerts to the stadium. Artists such as Beyoncé, Guns n' Roses, U2 and Coldplay have brought over 200,000 people through its gates. More major concerts are planned for the upcoming year.



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## Department Summary

	FY2018 Actual	FY2019 Budget	FY2020 Proposed	FY2019-2020 Change
FTE Positions (Budgeted)	36.00	2.00	2.00	0.00
Personnel Expenditures	\$ 3,180,301	\$ 553,189	\$ 409,342	\$ (143,847)
Non-Personnel Expenditures	20,089,366	14,502,917	13,941,993	(560,924)
<b>Total Department Expenditures</b>	<b>\$ 23,269,666</b>	<b>\$ 15,056,106</b>	<b>\$ 14,351,335</b>	<b>\$ (704,771)</b>
<b>Total Department Revenue</b>	<b>\$ 13,807,105</b>	<b>\$ 10,619,263</b>	<b>\$ 7,050,373</b>	<b>\$ (3,568,890)</b>

## Stadium Operations Fund

### Department Expenditures

	FY2018 Actual	FY2019 Budget	FY2020 Proposed	FY2019-2020 Change
Administration	\$ 23,269,666	\$ 15,056,106	\$ 14,351,335	\$ (704,771)
<b>Total</b>	<b>\$ 23,269,666</b>	<b>\$ 15,056,106</b>	<b>\$ 14,351,335</b>	<b>\$ (704,771)</b>

### Department Personnel

	FY2018 Budget	FY2019 Budget	FY2020 Proposed	FY2019-2020 Change
Administration	36.00	2.00	2.00	0.00
<b>Total</b>	<b>36.00</b>	<b>2.00</b>	<b>2.00</b>	<b>0.00</b>

### Significant Budget Adjustments

	FTE	Expenditures	Revenue
<b>Addition of Non-Personnel Expense</b> Addition of non-personnel expenditures related to event oriented work that was previously performed by Stadium employees and is now done by Public Works, Facilities Division.	0.00	\$ 2,836,833	-
<b>Salary and Benefit Adjustments</b> Adjustments to reflect savings resulting from vacant positions for any period of the fiscal year, retirement contributions, retiree health contributions, and labor negotiations.	0.00	21,703	-
<b>Support for Information Technology</b> Adjustment to expenditure allocations according to a zero-based annual review of information technology funding requirements.	0.00	17,126	-
<b>Pay-in-Lieu of Annual Leave Adjustments</b> Adjustment to expenditures associated with projected compensation to employees in-lieu of the use of annual leave.	0.00	8,016	-
<b>Reduction of Personnel Expenditure</b> Reduction of personnel expenditures related to budgeted overtime for event management.	0.00	(164,604)	-
<b>Reduction of Non-Personnel Expenditure</b> Reduction of non-personnel expenditures related to auto repair supplies, capital improvement materials, and anticipated debt payment savings.	0.00	(174,175)	-
<b>Non-Discretionary Adjustment</b> Adjustment to expenditure allocations that are determined outside of the department's direct control. These allocations are generally based on prior year expenditure trends and examples of these include utilities, insurance, and rent.	0.00	(244,163)	-

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## Significant Budget Adjustments

	FTE	Expenditures	Revenue
<b>One-Time Additions and Annualizations</b>	0.00	(3,005,507)	(662,385)
Adjustment to reflect one-time revenues and expenditures, and the annualization of revenues and expenditures, implemented in Fiscal Year 2019.			
<b>Revised Revenue</b>	0.00	-	2,434,983
Adjustment to reflect revised revenue projections related to new signage deals, events, parking, and concessions.			
<b>TOT Fund Support Reduction</b>	0.00	-	(5,341,488)
Reduction of revenue related to TOT Fund support of Stadium Operations Fund.			
<b>Total</b>	<b>0.00 \$</b>	<b>(704,771) \$</b>	<b>(3,568,890)</b>

## Expenditures by Category

	FY2018 Actual	FY2019 Budget	FY2020 Proposed	FY2019-2020 Change
<b>PERSONNEL</b>				
Personnel Cost	\$ 1,679,882	\$ 386,699	\$ 237,447	(149,252)
Fringe Benefits	1,500,419	166,490	171,895	5,405
<b>PERSONNEL SUBTOTAL</b>	<b>3,180,301</b>	<b>553,189</b>	<b>409,342</b>	<b>(143,847)</b>
<b>NON-PERSONNEL</b>				
Supplies	\$ 338,233	\$ 1,040,770	\$ 599,033	(441,737)
Contracts	4,475,844	3,965,157	7,065,442	3,100,285
Information Technology	57,167	31,207	48,333	17,126
Energy and Utilities	1,984,457	2,243,820	2,183,278	(60,542)
Other	24	-	-	-
Transfers Out	13,230,085	7,173,963	4,045,907	(3,128,056)
Capital Expenditures	3,556	48,000	-	(48,000)
<b>NON-PERSONNEL SUBTOTAL</b>	<b>20,089,366</b>	<b>14,502,917</b>	<b>13,941,993</b>	<b>(560,924)</b>
<b>Total</b>	<b>\$ 23,269,666 \$</b>	<b>15,056,106 \$</b>	<b>14,351,335 \$</b>	<b>(704,771)</b>

## Revenues by Category

	FY2018 Actual	FY2019 Budget	FY2020 Proposed	FY2019-2020 Change
Charges for Services	\$ 980	\$ 48,809	\$ -	(48,809)
Licenses and Permits	5,250	8,000	8,000	-
Other Revenue	263,555	1,000	567,000	566,000
Rev from Money and Prop	6,446,378	3,622,500	4,890,292	1,267,792
Transfers In	7,090,942	6,938,954	1,585,081	(5,353,873)
<b>Total</b>	<b>\$ 13,807,105 \$</b>	<b>10,619,263 \$</b>	<b>7,050,373 \$</b>	<b>(3,568,890)</b>

## Personnel Expenditures

Job Number	Job Title / Wages	FY2018 Budget	FY2019 Budget	FY2020 Proposed	Salary Range	Total
<b>FTE, Salaries, and Wages</b>						
20000024	Administrative Aide 2	1.00	0.00	0.00	\$ 45,444 - 54,769	-
20000201	Building Maintenance Supervisor	1.00	0.00	0.00	66,006 - 79,822	-
20000224	Building Service Technician	5.00	0.00	0.00	35,560 - 42,328	-
20000202	Building Supervisor	2.00	0.00	0.00	42,436 - 50,944	-
20000539	Clerical Assistant 2	1.00	0.00	0.00	31,929 - 38,482	-
20000354	Custodian 2	1.00	0.00	0.00	28,018 - 33,347	-
20000408	Electrician	1.00	0.00	0.00	50,257 - 60,334	-
20001171	Facility Manager	1.00	1.00	1.00	50,128 - 184,332	133,387
20000420	Fleet Technician	1.00	0.00	0.00	49,634 - 59,517	-

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## Personnel Expenditures

Job Number	Job Title / Wages	FY2018 Budget	FY2019 Budget	FY2020 Proposed	Salary Range	Total
20000468	Grounds Maintenance Worker 2	5.00	0.00	0.00	33,884 - 40,308	-
20000833	HVACR Technician	1.00	0.00	0.00	55,409 - 66,509	-
20000667	Painter	1.00	0.00	0.00	44,391 - 53,308	-
20000172	Payroll Specialist 1	1.00	0.00	0.00	38,940 - 46,859	-
20000701	Plant Process Control Electrician	1.00	0.00	0.00	55,370 - 66,479	-
20000711	Plumber	2.00	0.00	0.00	50,257 - 60,334	-
20001234	Program Coordinator	1.00	1.00	1.00	24,537 - 147,160	96,044
20000966	Senior HVACR Technician	1.00	0.00	0.00	58,184 - 69,848	-
20000015	Senior Management Analyst	1.00	0.00	0.00	63,342 - 76,578	-
20000945	Stadium Groundskeeper	2.00	0.00	0.00	40,223 - 48,151	-
20000949	Stadium Maintenance Technician	5.00	0.00	0.00	40,223 - 48,151	-
20000943	Stadium Turf Manager Vacation Pay In Lieu	1.00	0.00	0.00	63,750 - 77,501	- 8,016
<b>FTE, Salaries, and Wages Subtotal</b>		<b>36.00</b>	<b>2.00</b>	<b>2.00</b>		<b>\$ 237,447</b>

	FY2018 Actual	FY2019 Budget	FY2020 Proposed	FY2019-2020 Change
<b>Fringe Benefits</b>				
Employee Offset Savings	\$ 5,415	\$ 3,874	\$ 4,002	128
Flexible Benefits	340,308	30,949	30,949	-
Medicare	23,758	3,220	3,327	107
Other Post-Employment Benefits	183,727	12,248	12,368	120
Retiree Medical Trust	1,179	232	240	8
Retirement 401 Plan	2,598	-	-	-
Retirement ADC	776,971	93,680	100,481	6,801
Retirement DROP	5,279	-	-	-
Risk Management Administration	30,271	2,106	2,432	326
Supplemental Pension Savings Plan	86,374	16,365	16,906	541
Unemployment Insurance	2,794	373	358	(15)
Workers' Compensation	41,746	3,443	832	(2,611)
<b>Fringe Benefits Subtotal</b>	<b>\$ 1,500,419</b>	<b>\$ 166,490</b>	<b>\$ 171,895</b>	<b>\$ 5,405</b>
<b>Total Personnel Expenditures</b>			<b>\$ 409,342</b>	

# Stadium Operations

## Revenue and Expense Statement (Non-General Fund)

Stadium Operations Fund	FY2018 Actual	FY2019* Budget	FY2020 Proposed
<b>BEGINNING BALANCE AND RESERVES</b>			
Balance from Prior Year	\$ 18,234,507	\$ 8,377,294	\$ 7,643,250
Continuing Appropriation - CIP	816,447	808,734	808,734
<b>TOTAL BALANCE AND RESERVES</b>	<b>\$ 19,050,954</b>	<b>\$ 9,186,028</b>	<b>\$ 8,451,984</b>
<b>REVENUE</b>			
Charges for Services	\$ 980	\$ 48,809	\$ -
Licenses and Permits	5,250	8,000	8,000
Other Revenue	263,555	1,000	567,000
Revenue from Use of Money and Property	6,446,378	3,622,500	4,890,292
Transfers In	7,090,942	6,938,954	1,585,081
<b>TOTAL REVENUE</b>	<b>\$ 13,807,105</b>	<b>\$ 10,619,263</b>	<b>\$ 7,050,373</b>
<b>TOTAL BALANCE, RESERVES, AND REVENUE</b>	<b>\$ 32,858,059</b>	<b>\$ 19,805,291</b>	<b>\$ 15,502,357</b>
<b>OPERATING EXPENSE</b>			
Personnel Expenses	\$ 1,679,882	\$ 386,699	\$ 237,447
Fringe Benefits	1,500,419	166,490	171,895
Supplies	338,233	1,040,770	599,033
Contracts	4,475,844	3,965,157	7,065,442
Information Technology	57,167	31,207	48,333
Energy and Utilities	1,984,457	2,243,820	2,183,278
Other Expenses	24	-	-
Transfers Out	13,230,085	7,173,963	4,045,907
Capital Expenditures	3,556	48,000	-
<b>TOTAL OPERATING EXPENSE</b>	<b>\$ 23,269,666</b>	<b>\$ 15,056,106</b>	<b>\$ 14,351,335</b>
<b>EXPENDITURE OF PRIOR YEAR FUNDS</b>			
CIP Expenditures	\$ 7,713	\$ -	\$ -
<b>TOTAL EXPENDITURE OF PRIOR YEAR FUNDS</b>	<b>\$ 7,713</b>	<b>\$ -</b>	<b>\$ -</b>
<b>TOTAL EXPENSE</b>	<b>\$ 23,277,380</b>	<b>\$ 15,056,106</b>	<b>\$ 14,351,335</b>
<b>RESERVES</b>			
Continuing Appropriation - CIP	\$ -	\$ 808,734	\$ 808,734
<b>TOTAL RESERVES</b>	<b>\$ -</b>	<b>\$ 808,734</b>	<b>\$ 808,734</b>
<b>BALANCE</b>	<b>\$ 9,580,680</b>	<b>\$ 3,940,451</b>	<b>\$ 342,288</b>
<b>TOTAL BALANCE, RESERVES, AND EXPENSE</b>	<b>\$ 32,858,059</b>	<b>\$ 19,805,291</b>	<b>\$ 15,502,357</b>

\* At the time of publication, financial statements for Fiscal Year 2019 were not available. Therefore, the Fiscal Year 2019 Revenues, Expenditures, and Fund Balances reflect those amounts as published in the Fiscal Year 2019 Adopted Budget. Fiscal Year 2020 Beginning Fund Balance reflects the projected Fiscal Year 2019 Ending Fund Balance based on updated Revenue and Expenditure Projections for Fiscal Year 2019.