

SDCCU STADIUM ADVISORY BOARD

Minutes of Regular Scheduled Meeting

Thursday, February 14, 2019 SDCCU Stadium, Administrative Offices 9449 Friars Road, San Diego, California 92108

I. CALL TO ORDER/ROLL CALL

Chairperson Andy Zlotnik called the meeting to order at 8:15 a.m.

Board Members Present:

Andy Zlotnik-Chair Ben Clay Carol Jeffries John Thomson

Board Members Absent:

Jesse Durfee Les Williamson

City Staff Present:

Mike McSweeney-Stadium Manager Maria Villanueva-Stadium Secretary

Others Present:

Mark Neville-San Diego Bowl Games Eddy Goldenberg-Ace Parking Tim Stib-Delaware North Sportservice Daniel Stock-Delaware North Sportservice

II. APPROVAL OF MINUTES

Motion was made by Carol Jeffries and seconded by Ben Clay to approve the minutes of January 10, 2019.

Motion was unanimously approved by all members present: Yes=4, No=0, Abstain=0, Absent=2

III. PUBLIC COMMENT

No public comment to report.

IV. COMMUNICATIONS

Board Members were reminded to electronically file Form 700, 2018 Statement of Economic Interest by April 2, 2019.

V. CHAIRPERSON'S REPORT

Chairperson Andy Zlotnik gave the following report: Looking forward to attending San Diego Fleet's Inaugural Game this Sunday, February 17th. The Stadium field looks great.

VI. BUSINESS PARTNER REPORTS

A. San Diego State University-Aztecs

No report.

B. San Diego Bowl Games-Holiday Bowl

Mark Neville gave the following report: As a non-profit entity, it is the Bowl's mission to generate tourism for the region. Reports are starting to come in for the Navy vs. Notre Dame football game, the economic impact for the community is between \$25-30 million. Initial report for the Holiday Bowl should come in the next couple of days.

C. Ace Parking

Eddy Goldenberg gave the following report: The month of January was a little slow. The Lunar New Year Festival was cut short due to the rains cancelling a couple of days of their event. Looking forward to February with a Fleet games and the Big 3 Parts Exchange.

D. Delaware North Sportservice

Daniel Stock gave the following report: Fleet player meals began a week ago at the End Zone Club on a daily basis. Plan to be fully staffed for upcoming Fleet game.

Daniel also commented that out of 115 usable suites, 28 suites have been rented.

VII. CITY STAFF REPORT

Mike McSweeney gave the following report:

• Stadium Staffing

Josh Brown, the Stadium Event Coordinator has left for a job at the UNCC Pavilion located in Charlotte, North Carolina. Application process has been closed for the position of Program Coordinator. Currently selecting candidates to be interviewed. Pam Jordan, the Senior Management Analyst accepted a position in Parks and Recreation. Donny Nguyen, Supervising Management Analyst has been coming to the Stadium on a part time basis to lend his assistance until Pam's position can be

filled. Both Vicki Summers and Maria Villanueva has been working hard to stay current with the Stadium's business obligations.

Juan Guzman Lopez was recently been hired as a Building Service Technician.

Kim Stevenson-Taylor was recently hired for the Custodian I position.

Employees come and go, and timing is never great before a major event. Thankfully we receive support from the Facilities department, where all Stadium employees are now under, whenever we are short in staff.

- <u>Suite Sales</u> As an incentive to sell suites, San Diego Fleet is experimenting with the idea of an all-inclusive ticket package. The ticket cost includes access to exclusive food items on Club Level only. Around 400 tickets have already been sold for this weekend's game.
- <u>SDCCU Naming Rights</u> The contract with SDCCU has been approved and extended to 2020.
- <u>SDSU Preview Center</u> SDSU has requested to convert the team store into a preview center to house the model(s) of the planned site. Currently working on a flat rate lease agreement.
- <u>Stadium Tenants</u> The Fire Marshalls currently located at Gate C will extend their stay through the fall.
- <u>Kinder Morgan</u> In final stages of discussions to have 200+ wells and vaults removed from Stadium property.
- Events:
 - San Diego Fleet This Sunday, February 17th is their first home game at the Stadium. Weather permitting, we hope to expect around 20,000 in attendance. There will be four games in five weeks at the Stadium.
 - United Soccer League (USL) There may be a possibility to host soccer matches at the Stadium. The University of San Diego has been approached as well.
 - RaceLegal Will cease operations of their drag racing events at the Stadium. Their last event will be Friday, March 1, 2019.
 - Tom Ritz Day City Council scheduled the proclamation on Tuesday, March 12, 2019 at Council Chambers in downtown San Diego.

VIII. BUSINESS ITEMS

No Business Items to report.

IX. ACTION ITEMS

No Action Items to report.

Motion: No motion to report

X. COMMENTS BY BOARD MEMBERS

No comments by Board Members.

XI. ADJOURNMENT

Meeting was adjourned at 8:50 a.m.

The next scheduled meeting will take place Thursday, March 14, 2019.