



**Invitation to Bid (ITB) for  
Signs and Sign Hardware**

<b>Solicitation Number:</b>	10089579-20-G
<b>Solicitation Issue Date:</b>	April 28, 2020
<b>Questions and Comments Due:</b>	May 26, 2020 @ 12:00 p.m.
<b>Bid Due Date and Time ("Closing Date"):</b>	<b>June 15, 2020 @ 3:00 p.m.</b>
<b>Contract Terms:</b>	Five (5) years from Effective Date, as defined in Article I, Section 1.2 of the City's General Contract Terms and Conditions.
<b>City Contact:</b>	Jerry G. Gibbs Procurement Contracting Officer 1200 Third Avenue, Suite 200 San Diego, California 92101 jggibbs@sandiego.gov (619) 236-5510
<b>Submissions:</b>	<p>Bidder is required to provide three (3) originals and one (1) electronic copy (e.g. thumb drive or CD) of their response as described herein.</p> <p>Completed and signed ITB signature page is required, with most recent addendum listed as acknowledgement of all addenda issued.</p> <p><b>Note: Emailed submissions will not be accepted.</b></p>

**CONTRACT RESULTING FROM INVITATION TO BID NUMBER 10089579-20-K, Various  
Signs and Sign Hardware Supplies**

This Contract (Contract) is entered into by and between the City of San Diego, a municipal corporation (City), and the successful bidder to Invitation to Bid (ITB) # 10089579-20-K, Various Signs and Sign Hardware Supplies (Contractor).

**RECITALS**

On or about 4/28/20, City issued an ITB to prospective bidders on goods to be provided to the City. The ITB and any addenda and exhibits thereto are collectively referred to as the "ITB." The ITB is attached hereto as Exhibit A.

City has determined that Contractor has the expertise, experience, and personnel necessary to provide the goods.

City wishes to retain Contractor to provide Various Signs and Sign Hardware as further described in the Scope of Work, attached hereto as Exhibit B. (Goods).

For good and valuable consideration, the sufficiency of which is acknowledged, City and Contractor agree as follows:

**ARTICLE I  
CONTRACTOR SERVICES**

**1.1 Scope of Work.** Contractor shall provide the Goods to City as described in Exhibit B which is incorporated herein by reference. Contractor will submit all required forms and information described in Exhibit A to the Purchasing Agent before providing Goods and Service.

**1.2 General Contract Terms and Provisions.** This Contract incorporates by reference the General Contract Terms and Provisions, attached hereto as Exhibit C.

**ARTICLE II  
DURATION OF CONTRACT**

**2.1 Term.** This Contract shall be for a period of five (5) years beginning on the Effective Date. The term of this Contract shall not exceed five years unless approved by the City Council by ordinance.

**2.2 Effective Date.** This Contract shall be effective on the date it is executed by the last Party to sign the Contract and approved by the City Attorney in accordance with San Diego Charter Section 40.

### **ARTICLE III COMPENSATION**

**3.1 Amount of Compensation.** City shall pay Contractor for delivery of Goods in accordance with this Contract in an amount not to exceed \$1,250,000.00

### **ARTICLE IV WAGE REQUIREMENTS**

**4.1** Reserved.

### **ARTICLE V CONTRACT DOCUMENTS**

**5.1 Contract Documents.** The following documents comprise the Contract between the City and Contractor: this Contract and all exhibits thereto; the Notice to Proceed; and the City's written acceptance of exceptions or clarifications to the ITB, if any.

**5.2 Contract Interpretation.** The Contract Documents completely describe the goods to be provided. Contractor will provide any goods that may reasonably be inferred from the Contract Documents or from prevailing custom or trade usage as being required to produce the intended result whether or not specifically called for or identified in the Contract Documents. Words or phrases which have a well-known technical or construction industry or trade meaning and are used to describe goods will be interpreted in accordance with that meaning unless a definition has been provided in the Contract Documents.

**5.3 Precedence.** In resolving conflicts resulting from errors or discrepancies in any of the Contract Documents, the Parties will use the order of precedence as set forth below. The document highest in the order of precedence controls. Inconsistent provisions in the Contract Documents that address the same subject, are consistent, and have different degrees of specificity, are not in conflict and the more specific language will control. The order of precedence from highest to lowest is as follows:

- 1<sup>st</sup>      The Contract
- 2<sup>nd</sup>      The ITB and the City's written acceptance of any exceptions or clarifications to the ITB, if any
- 3<sup>rd</sup>      Contractor's Pricing

**5.4 Counterparts.** This Contract may be executed in counterparts which, when taken together, shall constitute a single signed original as though all Parties had executed the same page.

**5.5 Public Agencies.** Other public agencies, as defined by California Government Code section 6500, may choose to use the terms of this Contract, subject to Contractor's

acceptance. The City is not liable or responsible for any obligations related to a subsequent Contract between Contractor and another public agency.

IN WITNESS WHEREOF, this Contract is executed by City and Contractor acting by and through their authorized officers.

CONTRACTOR

CITY OF SAN DIEGO  
A Municipal Corporation

Safeway Sign Company  
Bidder

BY:

9875 Nucca Rd  
Street Address

Angela Errico  
Angela Errico  
Interim Deputy Director  
Purchasing and Contracting

Adelanto  
City

760-246-7070  
Telephone No.

7/29/20  
Date Signed

pcruz@safewaysign.com  
E-Mail

BY:

Pamela Cruz  
Signature of Bidder's Authorized Representative

Approved as to form this 31st day of

July, 20 20.  
MARA W. ELLIOTT, City Attorney

Pamela Cruz  
Print Name

Sales Manager  
Title

BY: Ryan J. Jantzy  
Deputy City Attorney

7/22/2020  
Date

**EXHIBIT A**  
**INSTRUCTIONS AND BID REQUIREMENTS**

**A. BID SUBMISSION**

**1. Timely Bid Submittal.** Bids must be submitted as described herein to the Purchasing & Contracting Department (P&C).

**1.1 Reserved.**

**1.2 Paper Bids.** The City will accept paper bids in lieu of eBids. Paper bids must be submitted in a sealed envelope to the Purchasing & Contracting Department (P&C) located at 1200 Third Avenue, Suite 200, San Diego, CA 92101. The Solicitation Number and Closing Date must be referenced in the lower left-hand corner of the outside of the envelope. Faxed bids will not be accepted.

**1.3 Bid Due Date.** Bids must be submitted prior to the Closing Date indicated in the eBidding System. E-mailed and/or faxed bids will not be accepted.

**1.4 Pre-Bid Conference.** No pre-bid conference will be held for ITB.

**1.4.1 Reserved.**

**1.5 Questions and Comments.** Written questions and comments must be submitted electronically via the eBidding System no later than the date specified on the eBidding System. Only written communications relative to the procurement shall be considered. The City's eBidding System is the only acceptable method for submission of questions. All questions will be answered in writing. The City will distribute questions and answers without identification of the inquirer(s) to all bidders who are on record as having received this ITB via its eBidding System. No oral communications can be relied upon for this ITB. Addenda will be issued addressing questions or comments that are determined by the City to cause a change to any part of this ITB.

**1.6 Contact with City Staff.** Unless otherwise authorized herein, bidders who are considering submitting a bid in response to this ITB, or who submit a bid in response to this ITB, are prohibited from communicating with City staff about this ITB from the date this ITB is issued until a contract is awarded.

**2. Submission of Information and Forms.**

**2.1 Completed and signed Contract Signature Page.** If any addenda are issued, the latest Addendum Contract Signature Page is required.

**2.2 Exceptions requested by bidder, if any.** The bidder must present written factual or legal justification for any exception requested to the Scope of Work, Contract, or the Exhibits. Any exceptions to the Contract that have not been accepted by the City in writing are deemed rejected. The City, in its sole discretion, may accept some or all of

bidder's exceptions, reject bidder's exceptions and deem the bid non-responsive, or award the Contract without bidder's proposed exceptions.

**2.3** The Contractor Standards Pledge of Compliance Form.

**2.4** Equal Opportunity Contracting forms including the Work Force Report and Contractors Certification of Pending Actions.

**2.5** Reserved

**2.6** Reserved.

**2.7** Manufacturer's Price List.

**2.8** Reserved.

**2.9** Reserved

**2.10** Reserved

**2.11** Reserved

**3. Bid Review.** Bidders are responsible for carefully examining the ITB, the Scope of Work, this Contract, and all documents incorporated into the Contract by reference before submitting a bid. If selected for award of contract, bidder shall be bound by same unless the City has accepted bidder's exceptions, if any, in writing.

**4. Addenda.** The City may issue addenda to this ITB as necessary. All addenda are incorporated into the Contract. The bidder is responsible for determining whether addenda were issued prior to a bid submission. Failure to respond to or properly address addenda may result in rejection of a bid.

**5. Quantities.** The estimated quantities provided by the City are not guaranteed. These quantities are listed for informational purposes only. Quantities vary depending on the demands of the City. Any variations from the estimated quantities shall not entitle the bidder to an adjustment in the unit price or any additional compensation.

**6. Quality.** Unless otherwise required, all goods furnished shall be new and the best of their kind.

**6.1 Items Offered.** Bidder shall state the applicable trade name, brand, catalog, manufacturer, and/or product number of the required good, if any, in the bid.

**6.2 Brand Names.** Any reference to a specific brand name in a solicitation is illustrative only and describes a component best meeting the specific operational, design, performance, maintenance, quality, or reliability standards and requirements of the City. Bidder may offer an equivalent or equal in response to a brand name referenced (Proposed

Equivalent). The City may consider the Proposed Equivalent after it is subjected to testing and evaluation which must be completed prior to the award of contract. If the bidder offers an item of a manufacturer or vendor other than that specified, the bidder must identify the maker, brand, quality, manufacturer number, product number, catalog number, or other trade designation. The City has complete discretion in determining if a Proposed Equivalent will satisfy its requirements. It is the bidder's responsibility to provide, at their expense, any product information, test data, or other information or documents the City requests to properly evaluate or demonstrate the acceptability of the Proposed Equivalent, including independent testing, evaluation at qualified test facilities, or destructive testing.

**7. Modifications, Withdrawals, or Mistakes.** Bidder is responsible for verifying all prices and extensions before submitting a bid.

**7.1 Modification or Withdrawal of Bid before Bid Opening.** Prior to the Closing Date, the bidder or bidder's authorized representative may modify or withdraw the bid by providing written notice of the bid modification or withdrawal to the City Contact via the eBidding System. E-mail or telephonic withdrawals or modifications are not permissible.

**7.2 Bid Modification or Withdrawal of Bid After Bid Opening.** Any bidder who seeks to modify or withdraw a bid because of the bidder's inadvertent computational error affecting the bid price shall notify the City Contact identified on the eBidding System no later than three working days following the Closing Date. The bidder shall provide worksheets and such other information as may be required by the City to substantiate the claim of inadvertent error. Failure to do so may bar relief and allow the City recourse from the bid surety. The burden is upon the bidder to prove the inadvertent error. If, as a result of a bid modification, the bidder is no longer the apparent successful bidder, the City will award to the newly established apparent successful bidder. The City's decision is final.

**8. Incurred Expenses.** The City is not responsible for any expenses incurred by bidders in participating in this solicitation process.

**9. Public Records.** By submitting a bid, the bidder acknowledges that any information submitted in response to this ITB is a public record subject to disclosure unless the City determines that a specific exemption in the California Public Records Act (CPRA) applies. If the bidder submits information clearly marked confidential or proprietary, the City may protect such information and treat it with confidentiality to the extent permitted by law. However, it will be the responsibility of the bidder to provide to the City the specific legal grounds on which the City can rely in withholding information requested under the CPRA should the City choose to withhold such information. General references to sections of the CPRA will not suffice. Rather, the bidder must provide a specific and detailed legal basis, including applicable case law, that clearly establishes the requested information is exempt from the disclosure under the CPRA. If the bidder does not provide a specific and detailed legal basis for requesting the City to withhold bidder's confidential or proprietary information at the time of bid submittal, City will release the information as required by the CPRA and bidder will hold the City, its elected officials, officers, and employees harmless for release of this information. It will be the bidder's obligation to defend, at bidder's expense, any legal actions or challenges seeking to obtain from the City any information requested

under the CPRA withheld by the City at the bidder's request. Furthermore, the bidder shall indemnify and hold harmless the City, its elected officials, officers, and employees from and against any claim or liability, and defend any action brought against the City, resulting from the City's refusal to release information requested under the CPRA which was withheld at bidder's request. Nothing in the Contract resulting from this bid creates any obligation on the part of the City to notify the bidder or obtain the bidder's approval or consent before releasing information subject to disclosure under the CPRA.

**10. Right to Audit.** The City Auditor may access bidder's records as described in San Diego Charter section 39.2 to confirm contract compliance.

## **B. PRICING**

**1. Fixed Price.** All prices shall be firm, fixed, fully burdened, FOB destination, and include any applicable delivery or freight charges, and any other costs required to provide the requirements as specified in this ITB.

**2. Taxes and Fees.** Taxes and applicable local, state, and federal regulatory fees should not be included in the price proposal. Applicable taxes and regulatory fees will be added to the net amount invoiced. The City is liable for state, city, and county sales taxes but is exempt from Federal Excise Tax and will furnish exemption certificates upon request. All or any portion of the City sales tax returned to the City will be considered in the evaluation of bids.

**3. Escalation.** An escalation factor is not allowed unless called for in this ITB. If escalation is allowed, bidder must notify the City in writing in the event of a decline in market price(s) below the bid price. At that time, the City will make an adjustment in the Contract or may elect to re-solicit.

**4. Unit Price.** Unless the bidder clearly indicates that the price is based on consideration of being awarded the entire lot and that an adjustment to the price was made based on receiving the entire bid, any difference between the unit price correctly extended and the total price shown for all items shall be offered shall be resolved in favor of the unit price.

**C. BID OPENING.** All bids will be opened at, or immediately after, the time noticed for the bid opening in a location that is open to the public. No bidder or interested person will be excluded from the bid opening. Where no member of the public is in attendance, at least one City officer or employee, in addition to the City employee opening the bids, will be present. Bid results will be announced in the presence of those attending. The name of the project will be audibly announced to those present followed by the name of the bidder, the name of the surety, the amount of the bond, if required, and the total amounts or unit amounts bid. Any person present shall have the right to ask the announcements be repeated or to ask that omitted data be supplied. Such requests will be honored to the extent they do not unreasonably delay or interfere with the bid opening procedure, as determined at the sole discretion of the City employee opening the bids.



#### **D. EVALUATION OF BIDS**

**1. Low Bid Award.** A contract will be awarded to the lowest responsible and responsive bidder.

**2. Additional Information.** The City may require bidder to provide additional written or oral information to clarify responses.

**3. Sustainable Materials.** Consistent with Council Policy 100-14, the City encourages use of readily recyclable submittal materials that contain post-consumer recycled content.

**4. Waiver of Defects and Technicalities.** The City may waive defects and technicalities in bids when to do so is in the City's best interests.

**5. Rejection of All Bids.** The City may reject any and all bids when to do so is in the City's best interests.

#### **E. ANNOUNCEMENT OF AWARD**

**1. Award of Contract.** The City will inform all bidders of its intent to award a Contract in writing.

**2. Obtaining Bid Results.** Bid results may be obtained by: (1) attending the bid opening; (2) e-mailing a request to the City Contact identified on the eBidding System; or (3) visiting the P&C eBidding System to review the bid results. To ensure an accurate response, requests should reference the Solicitation Number. Bid results will not be released over the phone.

**3. Multiple Awards.** City may award more than one contract by awarding separate items or groups of items to various bidders. The additional administrative costs associated with awarding more than one Contract will be considered in the determination.

**F. PROTESTS.** The City's protest procedures are codified in Chapter 2, Article 2, Division 30 of the San Diego Municipal Code (SDMC). These procedures provide unsuccessful bidders with the opportunity to challenge the City's determination on legal and factual grounds. The City will not consider or otherwise act upon an untimely protest.

**G. SUBMITTALS REQUIRED UPON NOTICE OF INTENT TO AWARD.** The successful bidder is required to submit the following documents to P&C **within ten (10) business days** from the date on the Notice of Intent to Award letter:

**1. Insurance Documents.** Evidence of all required insurance, including all required endorsements, as specified in Article VII of the General Contract Terms and Provisions.

**2. Taxpayer Identification Number.** Internal Revenue Service (IRS) regulations require the City to have the correct name, address, and Taxpayer Identification Number (TIN) or Social Security Number (SSN) on file for businesses or persons who provide goods or services to the City. This information is necessary to complete Form 1099 at the end of each tax year. To comply with IRS regulations, the City requires each Contractor to provide a Form W-9 prior to the award of a Contract.

**3. Business Tax Certificate.** All businesses that contract with the City must have a current business tax certificate unless the City Treasurer determines the business is exempt.

**4. Reserved.**

**5. Reserved.**

The City may find the bidder to be non-responsive and award the Contract to the next responsible and responsive low bidder if the apparent successful bidder fails to timely provide the required information or documents.

## **EXHIBIT B SCOPE OF WORK**

### **A. BID SPECIFICATIONS**

This contract is for the purchase and delivery of Various Signs and Sign Hardware. Goods shall be furnished in accordance with City Terms, Conditions and this Scope of Work.

#### **I. Minimum Contract Requirements**

- a. Substitutions: Bids offering equivalent items meeting the standards of quality specified in the solicitation may be considered, unless otherwise specified, providing the bid clearly describes the article offered and how it differs from the specified brand. Unless bidder specifies otherwise, it is understood that the bidder is offering the brand item as specified in the solicitation. If Contractor bids an "equal", Contractor must state the brand name and must submit complete specifications and/or provide samples with the bid. Determination of equality shall be at the sole discretion of City, and City reserves the right to request a sample for determining equality with the specified brand. If it has been justified and accepted by the requesting agency/department and/or a City standards committee that only one brand can meet City's requirements, "no exceptions" shall be noted in the specifications.
- b. All signage, sheeting, and hardware items furnished under this Contract shall be fabricated from new materials and shall conform to all the requirements, specifications, and standards per the Manual on Uniform Traffic Control Devices (MUTCD) most current edition. Any items found to be faulty shall be immediately replaced by Contractor at Contractor's expense.
- c. All signs, sheeting and markers shall conform to the requirements of the State of California, Department of Transportation Traffic Manual "Traffic Sign Specifications" and the standard sign patterns promulgated by the State of California, Department of Transportation.
- d. Each sign furnished under this Contract shall be labeled with letters CITY OF SAN DIEGO in 1/4" size letters legibly stamped in permanent ink on back of sign. In addition, each sign shall be labeled with the month and year of fabrication in 1/4" size numbers legibly stamped in permanent ink on front of sign approximately in lower left-hand corner.
- e. Orders for signs to be furnished under this Contract shall be placed through email, facsimiles or telephone communication. Contractor shall

furnish to Superintendent a written order confirmation via email or facsimile within 24 hours of placed order. Order confirmation shall include, but not be limited to, a description of the items to be furnished, quantities, unit of measure, and total order cost. Delivery dates shall be based upon the date the written order is received by Contractor.

- f. Delivery shall be made within twenty-one (21) calendar days after receipt of order. If upon receipt of order, Contractor can show just cause why the delivery schedule cannot be kept. City has the option to waive the normal delivery date and set a new date subject to the conditions stated below or may proceed to secure the items from another source and deduct the excess cost from the payments due, or to become due, to Contractor. Failure to deliver within the specified time will result in the deduction of twenty-five cents (\$0.25) per day per sign for every calendar day delivery is delayed beyond the specified delivery date up to fifteen (15) days and a deduction of one dollar (\$1.00) per day per sign for every calendar day delivery is delayed thereafter. If delivery is not made within forty-five (45) days of order, the deduction will increase to five dollars (\$5.00) per day per sign for every calendar day delivery is delayed beyond the specified delivery date. In addition to late charges, City has the option to proceed with re-procurement through an alternate source with the cost difference reimbursed to City by Contractor.
- g. Rush Delivery: If due to special circumstances a small number of signs, generally not more than twenty-five, are required to meet a special requirement by City, those signs shall be delivered within seven (7) calendar days of order date. Contractor is authorized to add a percentage mark-up to accommodate these special requests as specified in the "Pricing Pages". Failure to meet the delivery date will result in the deduction of ten dollars (\$10.00) per day/per sign for every calendar day delivery is delayed beyond the specified delivery date.
- h. All orders shall be shipped complete, unless prior arrangements have been made with Superintendent.
- i. Partial deliveries will only be accepted on large orders and permission must be received in advance. With the requisite permission, a maximum of one (1) partial shipment will be allowed per order.
- j. All deliveries must be signed for by a City employee. NO EXCEPTIONS.
- k. Any transportation charges and delivery charges under the Contract will be fully prepaid by Contractor, F.O.B. Destination.
- l. All deliveries/shipments must be received Monday through Thursday; between 8:00 A.M. and 3:00 P.M.; excluding City holidays.

- m. City reserves the right to free entry at any time to the manufacturing or production site for the purpose of inspecting work in progress and/or progress towards completion of any order.
- n. Upon receipt of the order, City will conduct a delivery inspection to verify quantities and integrity of the items received. Within ten (10) working days of delivery, Contractor will be notified through email of any shortages, damages, or unacceptable items. Contractor will be required to respond with appropriate, corrective action.
- o. Warranty: Any signage, sheeting, or hardware items furnished under this Contract which does not fully conform to the requirements stated within these specifications shall be replaced by Contractor within ten (10) days after notification. This warranty shall also apply to any signs furnished under this Contract which have been fabricated by another manufacture or supplies. If any sign/sheeting furnished under this Contract fails to meet the requirements of these specifications while in service the replacement shall also include the cost of removal and reinstallation of a replacement sign.
- p. All pallets deployed in the delivery of goods must comply with the State of California Wooden Pallet Specification 3990-0IA-01, dated January 2001, excluding #5 "Marking". All pallets shall be of sturdy construction and adequate condition to assure delivery of the goods without damage to the goods or safety hazards. Exchange pallets may be available; however, City assumes no responsibility for the availability to exchange pallets. Delivery drivers shall not remove pallets from the facility without prior authorization from City staff.
- q. Miscellaneous like items other than those listed in "Pricing Pages" may be purchased under this Contract. Contractor shall provide a written quote to Superintendent upon request of miscellaneous like items.

## II. CONTRACTOR REQUIREMENTS:

- a. Notify City of any delays on requested items at the time the order is placed.
- b. Contractor shall have office staff available to take orders and respond to request via telephone and/or email Monday through Friday during the hours of 7:00am and 4:30pm PST.
- c. Contractor shall provide annual usage report to City upon request.
- d. Contractor shall provide Safety Data Sheets (SDS) in accordance with Article 22 above.

- e. All drivers delivering materials onto City property shall possess a valid California driver's license with the appropriate classification for the vehicle in which they are operating at all times during the performance of this Contract. Drivers shall maintain good driving records and use extreme caution during delivery operations.
- f. Contractor shall be responsible for any damages sustained to City equipment or facilities as a result of Contractor's operations. All damage will be repaired or replaced, at the option of City, at Contractor's expense within three (3) days after notification of such damage by Superintendent. Repairs and/or replacements will be equal to original in all aspects.
- g. Contractor shall schedule deliveries with Warehouse staff prior to delivery to ensure the availability of forklift and staffing for offloading material. If Contractor fails to make prior delivery arrangements, the delivery truck will be turned away and Contractor shall make arrangements to re-deliver the material. City shall not be responsible for any cost associated with delivery or re-delivery of materials.

### III. SPECIFICATIONS:

- a. Packaging:
  - 1. All signs shall be palletized by size, with the largest sign first, then smaller signs.
  - 2. All materials shall be packaged in such a manner to ensure delivery in perfect condition and shall be suitably protected for proper shipment and storage.
  - 3. Slip sheet paper, for sheeting surface protection for use in packaging, storing, or shipping finished signs, shall be furnished by the manufacturer at no additional charge, in at least equal square footage and in the same widths as the faces or finished signs supplied.
  - 4. The faces/finished signs supplied shall be of good appearance, free from ragged edges, cracks and extraneous materials, and show careful workmanship with the message and border sharply defined. When furnished as faces, the sheeting shall be packaged flat in accordance with commercially accepted standards. Faces shall be interleaved with slip sheet. The slip sheet glossy side shall be placed against the face with a  
  
maximum of 25 faces per carton. When furnished as finished signs, the signs must be protected with slip sheet and foam

padding. The slip sheet glossy side shall be placed against the face and the sign face padded with dosed cell packaging foam.

5. Finished signs shall be packaged in quantities of 10 or less to facilitate handling.
6. The retroreflective sheeting as supplied shall be of good appearance, free from ragged edges, cracks and extraneous materials and shall be finished in either rolls or sheets. When furnished in continuous rolls, the number of splices shall not be more than two per 50 yards (45.7 m) of material, with a maximum of three pieces in any 50-yard (45.7 m) length. Splices shall be butted or overlapped and shall be suitable for continuous application as furnished. The sheeting shall be packaged in accordance with commercially accepted standards. Each carton shall clearly stipulate the brand, quantity, size, lot or run number, color and type adhesive. Stored under nominal conditions the retroreflective sheeting as furnished shall be suitable for use for a minimum period of one year.

b. Aluminum /Custom Signs:

1. All sign blanks shall be fabricated from new aluminum sheets from 6061 -T6 or 5052- H38 alloys conforming to ASTM B 209. The blanks shall be 0.063 of an inch for signs less than 48 inches and .080 of an inch for signs more than 48". Blanks shall be plus or minus 1/16" of the specified size and shall be free of buckles, warp, dents, cockles, burrs and/or any other defect resulting from fabrication. All fabrication to include shearing, cutting, and punching of mounting holes shall be completed prior to pretreatment.
2. Contractor shall furnish City with a Certificate of Compliance in accordance to Section 6-J .07, Certificate of Compliance of the Standard Specifications for the sheet aluminum.
3. Pretreatment: The front and back surfaces of all sign blanks shall be cleaned, deoxidized, and coated with a light, tightly adherent chromated conversion coating free of any powdery residue. Pretreatment shall be performed in accordance with Section 5 of ASTM B 449. The coating weight shall be class 2 (10-34mg/sf) with a median weight of 25mg/sf as the optimum.

c. Aluminum Traffic/Street Name Blanks:

1. All street name blanks shall be fabricated from new aluminum sheets from 6061-T6 or 5052-H38 alloys conforming to ASTM B 209 with a minimum thickness of 0.080". Blanks shall be plus or minus 1/16" of the specified size and shall be free of buckles, warp, dents, cockles, burrs and/or any other defect resulting from fabrication. All fabrication to include shearing, cutting and punching of mounting holes shall be class 2 (10 - 34 mg/sf) with a median weight of 25 mg/sf as the optimum.
2. Pretreatment: The front and back surfaces of all street name blanks shall be cleaned, deoxidized, and coated with a light, tightly adherent chromated conversion coating free of any powdery residue. Pretreatment shall be performed in accordance with Section 5 of ASTM B 449. The coating weight shall be class 2 (10 - 34 mg/sf) with a median weight of 25 mg/sf as the optimum.
3. Sizes: All street name signs shall be double faced with 1" box blade with HIP or EG sheeting as specified by Superintendent. Street name blank lengths shall be 6-inch increments from 24 inches to 42 inches in length, height shall be six or nine inches as specified in the bid document.
4. Hardware: All hardware shall be made from new material. Street name sign caps, saddles and post caps shall be cast from aluminum casting alloy 319. The post cap shall have three 3/8" stainless steel set screws.

d. Reflective Sheeting Description:

1. Reflective sheeting shall consist of spherical lens elements adhered to a synthetic resin and enclosed, encapsulated or cube cornered by a flexible, transparent, weatherproof plastic having a smooth outer surface. The backing medium shall be synthetic sheet resin or other suitable non-cellulosic material.
2. Reflective sheeting shall be the type that can be applied to the face of the sign (in accordance with the recommendations of the reflective sheeting manufacturer) using either (a) an approved vacuum applicator using a combination of vacuum and heat, or (b) a squeeze roller applicator.
3. The enclosed lens type of reflective sheeting shall be backed with a pre-coated, pressure sensitive or heat activated adhesive which will adhere to flat, clean, sign surfaces. The encapsulated lens



type of reflective sheeting shall be backed with a pressure sensitive adhesive only. The pre-coated adhesive shall be protected by an easily removed liner, shall have no staining effect in the reflective sheeting, and shall be mildew resistant. The cube cornered lens retroreflective sheeting for sign surfaces/finished signs shall have a smooth surface with a distinctive interlocking diamond seal pattern and orientation marks visible from the face. The sheeting shall be pre-coated with a pressure sensitive adhesive backing protected by a removable liner. The adhesive shall require no heat for proper bonding when applied in accordance with the manufacturer's recommendation to substrates 65 degrees or above.

4. The reflective sheeting shall have sufficient strength so that it can be handled, processed, and applied (according to the recommendations of the sheeting manufacturer) without appreciable stretching, tearing or other damage.
5. Unless otherwise requested by City, retroreflective sheeting for background and legend shall be matched components from the same manufacturer.
6. When the color of the retroreflective sheeting determined from instrumental testing is in dispute, City visual test will govern.

e. Reflective Sheeting Characteristics:

1. The sheeting shall permit cutting and color processing with compatible transparent and opaque process inks at temperatures of 60 degrees to 100 degrees Fahrenheit and relative humidity's of 20% to 80%. Enclosed lens sheeting shall be heat resistant and permit force curing of unapplied sheeting at temperatures up to 150 degrees Fahrenheit and up to 200 degrees Fahrenheit on applied sheeting. Encapsulated lens and cube cornered lens sheeting shall be heat resistant and permit force curing at temperatures recommended by the sheeting manufacturer.
2. The reflective sheeting as supplied, stored under normal conditions, shall be suitable for use at least one year after manufacturer.
3. Retroreflective sheeting shall be applied to sign panels as recommended by the retroreflective sheeting manufacturer without stretching, tearing and damage.

4. Specifications, standards and regulations not mentioned herein shall be gathered per the Manual on Uniform Traffic Control Devices (MUTCD) most current edition.

f. Reflective Sheeting Performance Requirements and Obligations:

1. Certification: The manufacturer of the reflective sheeting shall provide a Certificate of Compliance for each lot of reflective sheeting. Such certificate shall be submitted to City. The certificate shall be signed by the appointed representative of the manufacturer and shall state that the reflective sheeting complies in all respects with the requirements of the specifications.
2. Identification: A coding system shall be developed which will clearly identify each lot of sheeting and the manufacturer of the sheeting. The system employed for use on the sheeting shall also be used for application as identification on the back of the signs as required.
3. Field Performance Requirements: Reflective lens sheeting processed and applied to sign blank materials in accordance with sheeting manufacturer's recommendations, shall perform effectively for the number of years stated in the Manual on Uniform Traffic Control Devices (MUTCD) most current edition.
4. The sheeting will be considered unsatisfactory if it has deteriorated due to natural causes to the extent that: (1) the sign is ineffective for its intended purpose when viewed from a moving vehicle under normal day and night driving conditions; or (2) the coefficient of retroreflection is less than the minimum specified for that sheeting during that period as listed in the Manual on Uniform Traffic Control Devices (MUTCD) most current edition.

g. Sign Color (After Sign Fabrication)

1. The colors of the highway signs as specified shall conform either to Chromaticity Coordinates specified in Table 1, Section 633.06 of the Federal Standard Specifications FP-85 or the RP Color Number specified by the Federal Highway Administration's Color Tolerance Chart or Table 1, AASHTO Designation M 268.
2. When the color of the retroreflective sheeting determined from instrumental testing is in dispute, City visual test will govern.

3. A significant difference between day and nighttime reflective color shall be grounds for rejecting the signs.
  4. Specular Gloss (After Sign Fabrication): The reflective sheeting shall have an 85-degree specular gloss of not less than 40 when tested in accordance with ASTM D-523.
- h. Shrinkage:
1. The reflective sheeting shall not shrink more than 1/32" in 10 minutes or more than 1/8" in 24 hours in any dimension when tested as specified below.
  2. A 9" reflective sheeting specimen with liner attached shall be conditioned a minimum of 1 hour at 73.4± 3.6 degrees Fahrenheit and 50± 5% relative humidity. The specimen shall be placed on a flat table with adhesive side up. The liner shall then be removed. Ten minutes after liner removal and again after 24 hours, the specimen shall be measured to determine the amount of dimensional change.
- i. Flexibility:
1. Enclosed lens reflective sheeting: The sheeting applied (according to manufacturer's recommendations) to a clean amorphous chromate treated 0.063" x r x 8" aluminum panel, conditioned a minimum of 48 hours and tested at 73.4± 3.6 degrees Fahrenheit and 50± 5% relative humidity shall be sufficiently flexible to show no cracking when bent around a 3/4" mandrel.
  2. Encapsulated lens reflective sheeting with the sheeting liner removed, conditioned for 24 hours at 73.4± 3.6 degrees Fahrenheit and 50± 5% relative humidity, the encapsulated lens reflective sheeting shall be sufficiently flexible to show no cracking when bent around a 1/8" mandrel with adhesive side contacting the mandrel. For ease of testing, spread talcum powder on adhesive to prevent sticking to mandrel.
  3. Cube cornered lens reflective sheeting: The retroreflective sheeting with the liner removed and conditioned shall be sufficiently flexible to show no cracking when slowly bent, in one second's time, around a 1/8-inch mandrel, with the adhesive contacting the mandrel, at test conditions. Talcum powder shall be spread on the adhesive to prevent sticking to the mandrel.

j. Adherence:

1. Two 2" by 6" pieces of reflective sheeting shall be subjected to a temperature of 160 degrees Fahrenheit and a pressure of 2.5 pounds per square inch for 4 hours. Bring the materials to equilibrium at  $73.4 \pm 3.6$  degrees Fahrenheit and  $50 \pm 5\%$  relative humidity. Cut one 2" x 6" specimen from each piece and remove the liner by hand without the use of water or other solvents. The liner, during removal, shall not break, tear, or remove any adhesive from the backing. Apply 4 inches of one end of each specimen to a test panel and condition for 48 hours at  $73.4 \pm 3.6$  degrees Fahrenheit and  $50 \pm 5\%$  relative humidity. Suspend the panels in a horizontal position with the specimen facing downward. Attach a 1-3/4-pound weight to the free end of each specimen and allow it to hang free at an angle of 90 degrees to the panel surface for five minutes. At the end of the five-minute period, the separation or peeling distance shall not exceed 2.0 inches.

k. Adhesive:

1. The retroreflective sheeting shall comply with the liner removal and adhesion requirements contained in ASTM D4956-04 sections 6.8 and 6.9 respectively.

l. Solvent Resistance of Sheeting (After Sign Fabrication):

1. Enclosed lens Sheeting: The sheeting surfaces shall be solvent resistant to gasoline, VM&P naphtha, mineral spirits, turpentine, and methanol.
2. Encapsulated lens sheeting and cube cornered lens sheeting: The sheeting surfaces shall be solvent resistant so that it can be cleaned with a soft, clean cloth dampened with VM&P naphtha or mineral spirits.

m. Durability and Qualifications:

1. Processed and applied in accordance with the manufacturer's recommended procedures. the enclosed lens reflective material shall be weather resistant and, following cleaning, shall show no appreciable color shift, discoloration, cracking, crazing, blistering, or dimensional change and no less than 50% of the specified minimum brightness values when subjected to accelerated weathering for 2500 hours in accordance with ASTM 026, Type B or BH Xenon Arc Weather-Ometer or 1000 hours in

accordance with ASTM G23, Type E or EH Carbon Arc Weather-Ometer.

2. The encapsulated Jens sheeting shall comply to the same above requirements with the exposure time extended to 3000 hours and 2200 hours, respectively, and the brightness retention shall be 70% of the specified minimum brightness.
3. Proof shall be provided that any type of reflective sheeting intended for use in the manufacture of signs has been field tested in the climatic conditions that exist in the State of California for a period of two years. The condition of the sheeting after two years exposure shall be such as to furnish assurance that the material will provide a satisfactory sign in these various weathering conditions for an expected service life of five to ten years. Samples of reflective sheeting and reflective sheeting processed with screening inks or process pastes may be submitted to City for durability and qualifications testing under this section. Experimental sign installations involving adequate quantities in various environments and/or the documented satisfactory experience of user agencies responsible for highway signing may be used as qualifying experience to fulfill the above mentioned two-year satisfactory performance requirement.
4. Reflective sheeting, processed with screening inks or process pastes where applicable, applied to approved sign base materials, and cleaned in accordance with the manufacturer's recommendations, shall also be considered as performing satisfactorily for the two-year period if (1) the sheeting has not deteriorated due to natural causes; (2) in the case of an experimental sign, the sign is effective for its intended purpose when viewed from a vehicle during daylight and at nighttime under low beam headlamp illumination; (3) the diffused daytime and reflected nighttime color conforms to the requirements in "Color" section; and (4) the condition of the reflective materials are such as to furnish reasonable assurance that they will continue to perform satisfactorily for the expected service life.
5. The high quality reflective sheeting presently being manufactured or marketed by the following firms have been evaluated and found to comply with the foregoing specifications:
  - a) 3M Company
  - b) Avery Dennison

n. Screening Inks and Process Paste:

1. Restrictions: Unless otherwise prohibited, screening inks or process pastes can be used, in lieu of manufactured colors at the option of the sign manufacturer, to produce both the legend and background,

Only those screened colors of green, blue, red, brown, and black may be used.

2. Outdoor Weather Ability: The outdoor weather ability of the applied inks or paste shall be comparable to the outdoor durability of the reflective sheeting as stated in the Manual on Uniform Traffic Control Devices (MUTCD) most current edition.
3. Adherence: No process inks shall be removed when tested by applying cellophane tape over a properly cured, color processed area and removing the tape with one quick motion. The tape shall be 3M Company Scotch Brand Cellophane Tape No. 600, 3/4" wide.
4. Solvent Resistance (After Screening): After proper curing, all screened sign facing shall be solvent resistant to cleaning solvents recommended by the manufacturer of the reflective sheeting and the screening inks and process pastes. In addition, screening inks used on Type n-A sheeting signs shall be resistant to solvents.
5. Color (After Screening): The color of the screened sign face surface, as specified, shall conform to the color specification limits and reference standards for either Type I, Type II or Type III reflective sheeting as specified in Table I and Table II of Federal Specification FP-85, Section 633.06 or to the PR Color Number specified by the Federal Highway Administration's Visual Color Tolerance Charts, except that the minimum reflectance limit of the colors blue and green shall be 5.0 and 10.0, respectively.

The instrumental method of determining color shall conform to the requirements specified in Federal Specification FP-85, Section 633.06 (B) (2).

Significant differences between day and nighttime reflective color shall be grounds for rejecting the signs.

6. Reflective Intensity (Transparent Colors): Transparent, colored inks shall be processed and applied in accordance with the

recommendations of the sheeting manufacturer. When tested using the method specified in the Manual on Uniform Traffic Control Devices (MUTCD) most current edition, the minimum brightness value of the transparent color area processed on white sheeting shall not be less than as specified in the Manual on Uniform Traffic Control Devices (MUTCD) most current edition for each color at 0.2 degrees observation and -4 degrees entrance angles.

7. Surface and Gloss: The screened sign face shall be smooth and flat to facilitate cleaning and maintain the wet performance and shall exhibit an 85-degree gloss rating of not less than 40 (ASTM D 523).

o. Sheeting Specifications (Process Color and Overlay Film):

1. The manufacturer of the sheeting shall manufacture and offer process colors in standard traffic colors, clears and thinners recommended for the sheeting to meet the performance requirements of this specification.
2. Contractor shall furnish City with a Certificate of Compliance in accordance to Section 6-1.07, Certificate of Compliance" of the Standard Specifications for the sheet aluminum.
3. The surface of the screened process color shall be flat and smooth. When the screened process colors determined from the instrumental testing in accordance to ASTM Designation are in dispute, City visual test will govern.
4. Contractor shall provide patterns, layouts and set ups necessary for the screened process.
5. The coefficient of retroreflection for reverse-screened process colors on white retroreflective sheeting shall not be less than 70% of the coefficient of retroreflection specified in the ASTM Designation: 04956.
6. The screened process colors and non-reflective opaque films shall have the same outdoor weather ability as that of retroreflective sheeting.
7. After curing, screened process colors shall withstand removal when tested by applying 3M Company Scotch Brand Cellophane Tape No. 600 or equivalent tape over the color and removing with one quick motion at 90-degree angle.

- B. DEPARTMENT REPRESENTATIVE.** The Department Representative for this Contract is identified in the notice of award and is responsible for overseeing and monitoring this Contract.



## PRICING PAGES

The estimated quantities provided by the City are not guaranteed. These quantities are listed for informational purposes only. Any variations from the estimated quantities shall not entitle the Contractor to an adjustment in the unit price or any additional compensation. Bidder must submit pricing for all items to be considered responsive. The City will award one contract to the bidder with the lowest bid amounts in Sections A, B, C and D below whose bid meets all the requirements of this ITB.

### Sheeting – Section A

Line Item	Est. Qty	Description	Brand	Unit of Measure	Unit Price	Ext. Price
1	1600	Diamond Grade: Type IX Fluorescent Colors	3M	Sq. Ft.	\$3.58	\$5,728.00
2	1000	Diamond Grade: Type IX Standard Colors	3M	Sq. Ft.	\$3.58	\$3,580.00
3	20,000	High Intensity Prismatic Grade Type IV	3M	Sq. Ft.	\$1.65	\$33,000.00
4	10,000	Engineer Grade Type I	3M	Sq. Ft.	\$1.50	\$15,000.00
5	30,000	Premium Anti Graffiti Overlay	3M	Sq. Ft.	\$1.40	\$42,000.00
6	2,000	Specialty Signs One Color	3M	Sq. Ft.	\$2.12	\$4,240.00
7	2,000.	Specialty Signs Multi Color	3M	Sq. Ft.	\$2.71	\$5,420.00
8	1,000	3M 1177 Green Electro Cut Translucent Film (EC Film)	3M	Sq. Ft.	\$1.30	\$1,300.00
9	10,000	Tone Cote White 0.063	3M	Sq. Ft.	\$3.66	\$36,600.00
Total of Section A:						\$146,868.00

### Aluminum Blank – Section B

Line Item	Est. Qty	Description	Brand	Unit of Measure	Unit Price	Ext. Price
10	1,000	Aluminum Blank: .125		Sq. Ft.	\$ 4.50	\$ 4,500.00
11	20,000	Aluminum Blank: .080		Sq. Ft.	\$ 3.10	\$ 62,000.00
12	20,000	Aluminum: 0.063		Sq. Ft.	\$ 2.55	\$ 51,000.00
Total of Section B:						\$ 117,500.00

### Reflective Sheeting – Section C

Line Item	Est. Qty	Description	Brand	Unit of Measure	Unit Price	Ext. Price
13	10	3930 White HIP Prismatic Sheeting 24"x50y	3M	Ea.	\$ 314.00	\$ 3,140.00
14	10	3930 White HIP Prismatic Sheeting 30"x50y	3M	Ea.	\$ 392.00	\$ 3,920.00
15	10	3930 White HIP Prismatic Sheeting 36"x50y	3M	Ea.	\$ 471.00	\$ 4,710.00
16	5	3930 White HIP Prismatic Sheeting 48"x50y	3M	Ea.	\$ 627.00	\$ 3,135.00
17	5	3930 Yellow HIP Prismatic Sheeting 24"x50y	3M	Ea.	\$ 314.00	\$ 1,570.00
18	5	3930 Yellow HIP Prismatic Sheeting 30"x50y	3M	Ea.	\$ 392.00	\$ 1,960.00
19	5	3930 Yellow HIP Prismatic Sheeting 36"x50y	3M	Ea.	\$ 471.00	\$ 2,355.00
20	5	3930 Yellow HIP Prismatic Sheeting 48"x50y	3M	Ea.	\$ 627.00	\$ 3,135.00
21	5	3930 Orange HIP Prismatic Sheeting 24"x50y	3M	Ea.	\$ 314.00	\$ 1,570.00
22	5	3930 Orange HIP Prismatic Sheeting 30"x50y	3M	Ea.	\$ 392.00	\$ 1,960.00
23	5	3930 Orange HIP Prismatic Sheeting 36"x50y	3M	Ea.	\$ 471.00	\$ 2,355.00
24	5	3930 Orange HIP Prismatic Sheeting 48"x50y	3M	Ea.	\$ 627.00	\$ 3,135.00
25	5	1175C Blue EC Film 24"x50y	3M	Ea.	\$ 281.00	\$ 1,405.00
26	5	1175C Blue EC Film 30"x50y	3M	Ea.	\$ 351.00	\$ 1,755.00
27	5	1175C Blue EC Film 36"x50y	3M	Ea.	\$ 422.00	\$ 2,110.00
28	5	1175C Blue EC Film 48"x50y	3M	Ea.	\$ 561.00	\$ 2,805.00
29	5	1172C Red EC Film 24"x50y	3M	Ea.	\$ 281.00	\$ 1,405.00



Line Item	Est. Qty	Description	Brand	Unit of Measure	Unit Price	Ext. Price
30	5	1172C Red EC Film 30"x50y	3M	Ea.	\$ 351.00	\$ 1,755.00
31	5	1172C Red EC Film 36"x50y	3M	Ea.	\$ 422.00	\$ 2,110.00
32	5	1172C Red EC Film 48"xs50y	3M	Ea.	\$ 561.00	\$ 2,805.00
33	10	1170 Clear Film NP 24"x50y	3M	Ea.	\$ 169.00	\$ 1,690.00
34	10	1170 Clear Film NP 30"x50y	3M	Ea.	\$ 248.00	\$ 2,480.00
35	10	1170 Clear Film NP 36"x50y	3M	Ea.	\$ 269.00	\$ 2,690.00
36	10	1170 Clear Film NP 48"x50y	3M	Ea.	\$ 349.00	\$ 3,490.00
37	3	<del>7930 White AEGP 24"x50y</del>	3M	-Ea.	\$	Discontinued
38	3	<del>7930 White AEGP 30"x50y</del>	3M	-Ea.	\$	Discontinued
39	3	<del>7930 White AEGP 36"x50y</del>	3M	-Ea.	\$	Discontinued
40	3	<del>7930 White AEGP 48"x50y</del>	3M	-Ea.	\$	Discontinued
41	3	4081 FY DG3 24"x50y	3M	Ea.	\$ 645.00	\$ 1,935.00
42	3	4081 FY DG3 30"x50y	3M	Ea.	\$ 831.00	\$ 2,493.00
43	3	4081 FY DG3 36"x50y	3M	Ea.	\$ 916.00	\$ 2,748.00
44	3	4081 FY DG3 48"x50y	3M	Ea.	\$ 1,329.00	\$ 3,987.00
45	5	4090 White DG3 24"x50y	3M	Ea.	\$ 645.00	\$ 3,225.00
46	5	4090 White DG3 30"x50y	3M	Ea.	\$ 831.00	\$ 4,155.00
47	5	4090 White DG3 36"x50y	3M	Ea.	\$ 916.00	\$ 4,580.00
48	5	4090 White DG3 48"x50y	3M	Ea.	\$ 1,329.00	\$ 6,645.00
49	3	4083 Orange DG3 24"x50y	3M	Ea.	\$ 645.00	\$ 1,935.00
50	3	4083 Orange DG3 30"x50y	3M	Ea.	\$ 831.00	\$ 2,493.00
51	3	4083 Orange DG3 36"x50y	3M	Ea.	\$ 916.00	\$ 2,748.00
52	3	4083 Orange DG3 48"x50y	3M	Ea.	\$ 1,329.00	\$ 3,987.00
53	10	1160 POF 24"x50y	3M	Ea.	\$ 316.00	\$ 3,160.00
54	10	1160 POF 30"x50y	3M	Ea.	\$ 405.00	\$ 4,050.00
55	10	1160 POF 36"x50y	3M	Ea.	\$ 544.00	\$ 5,440.00
56	10	1160 POF 48"x50y	3M	Ea.	\$ 742.00	\$ 7,420.00



Line Item	Est. Qty	Description	Brand	Unit of Measure	Unit Price	Ext. Price
57	3	IJ68010 EG White Printable Sheeting 24" x 50y	3M	Ea.	\$ 281.00	\$ 843.00
58	10	IJ68010 EG White Printable Sheeting 30" x 50y	3M	Ea.	\$ 351.00	\$ 3,510.00
59	10	IJ68010 EG White Printable Sheeting 36" x 50y	3M	Ea.	\$ 422.00	\$ 4,220.00
60	3	IJ68010 EG White Printable Sheeting 48" x 50y	3M	Ea.	\$ 561.00	\$ 1,683.00
61	3	4090 Series Diamond Grade 24" x 50y	3M	Ea.	\$ 671.00	\$ 2,013.00
62	3	4090 Series Diamond Grade 30" x 50y	3M	Ea.	\$ 846.00	\$ 2,538.00
63	3	4090 Series Diamond Grade 36" x 50y	3M	Ea.	\$ 846.00	\$ 2,538.00
64	3	3930 Series High Intensity Prismatic 24" x 50y	3M	Ea.	\$ 314.00	\$ 942.00
65	3	3930 Series High Intensity Prismatic 30" x 50y	3M	Ea.	\$ 392.00	\$ 1,176.00
66	3	3930 Series High Intensity Prismatic 36" x 50y	3M	Ea.	\$ 471.00	\$ 1,413.00
67	3	3290 Electro Grade (non-prismatic) 48" x 50y	3M	Ea.	\$ 562.00	\$ 1,686.00
Total of Section C:						\$ 147,596.00

#### Inks - Section D

Line Item	Est. Qty	Description	Brand	Unit of Measure	Unit Price	Ext. Price
61	10	HP 831 CYAN/BLACK LATEX PRINTHEAD CZ677A	HP	Ea.	\$ 134.00	\$ 1,340.00
62	10	HP 831 YELLOW/MAGENTA LATEX PRINTHEAD CZ678A	HP	Ea.	\$ 134.00	\$ 1,340.00
63	10	HP 831 LIGHT MAGENTA/LIGHT CYAN LATEX PRINTHEAD	HP	Ea.	\$ 134.00	\$ 1,340.00
64	10	HP 831 OPTIMIZER LATEX PRINTHEAD CZ680A	HP	Ea.	\$ 134.00	\$ 1,340.00
65	10	HP 831 LATEX MAINTENANCE CARTRIDGE CZ681A	HP	Ea.	\$ 165.00	\$ 1,650.00
66	10	HP 831A 775ML BLACK LATEX CARTRIDGE CZ682A	HP	Ea.	\$ 149.00	\$ 1,490.00
67	10	HP 831A 775ML CYAN LATEX CARTRIDGE CZ683A	HP	Ea.	\$ 149.00	\$ 1,490.00
68	10	HP 831A 775ML MAGENTA LATEX CARTRIDGE CZ684A	HP	Ea.	\$ 149.00	\$ 1,490.00

69	10	HP 831A 775ML YELLOW LATEX CARTIRIDGE CZ685A	Ea.	\$ 149.00	\$ 1,490.00
70	10	HP 831A 775ML LIGHT CYAN CARTRIDGE CA686A	Ea.	\$ 149.00	\$ 1,490.00
71	10	HP 831A 775ML LIGHT MAGENTA CARTRIDGE CZ687A	Ea.	\$ 149.00	\$ 1,490.00
72	10	HP 831 OP 775ML OPTIMIZER LATEX CARTRIDGE CZ70GA	Ea.	\$ 149.00	\$ 1,490.00
Total of Section D:					\$ 17,440.00

**Total of All Sections**

Total of Section A	\$ 146,868.00
Total of Section B	\$ 117,500.00
Total of Section C	\$ 147,596.00
Total of Section D	\$ 17,440.00
Total A, B, C, D:	\$ 429,404.00

**CITY OF SAN DIEGO**  
**PURCHASING & CONTRACTING DEPARTMENT**  
1200 Third Avenue, Suite 200  
San Diego, CA 92101-4195  
Fax: (619)236-5904

**ADDENDUM A**

ITB No. 10089579-20-G

ITB Closing Date: **June 15, 2020**  
**@3:00p.m.**

Bid for furnishing the City of San Diego with **Signs and Sign Hardware.**

The following changes to the specifications are hereby made effective as though they were originally shown and/or written:

1. *Remove* the original cover sheet and *replace* with the attached Addendum A cover sheet. (**NOTE: Proposal due date has changed from June 8, 2020 to June 15, 2020.**)
2. *Delete* the original Invitation to Bid Signature, Page 3 and *replace* with the attached Addendum A – Invitation to Bid Signature, Page 3.
3. *Delete* the original Pricing Pages 17, 18 & 19 and *replace* with the attached Addendum A – Pricing Pages, Page 17, 18, 19. (**NOTE: Line Items 37, 38, 39, 40 are discontinued and have been omitted on Pricing Page 17. Additional line items 61, 62, 63, 64, 65, 66, 67 added to Pricing Page 18 – Section C).**)
4. *Add* two (2) pages “Questions and Answers”. (**NOTE: The questions and answers are being provided for informational purposes only, and are not part of any resulting contract from this RFP.**)

CITY OF SAN DIEGO PURCHASING & CONTRACTING DEPARTMENT

Jerry Gibbs  
Procurement Contracting Officer  
(619) 236-5510

June 3, 2020

**ITB No. (10089579-20-G)  
Signs and Sign Hardware**

**QUESTIONS AND ANSWERS**

**Question 1:** Does a vendor need to bid on all items, in all categories to be responsive? In the bid document, on page 8 of Exhibit A, #3, it states you could make multiple awards. However, on the pricing pages, on the top of page 15, it says "Bidder must submit pricing for all items to be considered response. The City will award one contract to the bidder with the lowest bid amounts in Sections A, B, C and D below..."

**Response:** This contract will be awarded to one vendor and we require that vendors bid on all items to be responsive.

**Question 2:** I want to know if a supplier needs to bid on all the lines. On page 8, of Exhibit A, #3 it states you could award multiple awards. However on the price page, on page 15, it says "Bidder must submit pricing for all items to be considered responsive. The City will award one contract to the bidder with the lowest bid amounts in Sections A,B, C and D below..." I'm really hoping you can confirm how this needs to be bid. Thank you.

**Response:** This contract will be awarded to one vendor and we require that vendors bid on all items to be responsive.

**Question 3:** On page 8, of Exhibit A, #3 it states you could award multiple awards. However on the price page, on page 15, it says "Bidder must submit pricing for all items to be considered responsive. The City will award one contract to the bidder with the lowest bid amounts in Sections A,B, C and D below..."Could you clarify if a bidder needs to bid on all lines within this solicitation?

**Response:** This contract will be awarded to one vendor and we require that vendors bid on all items to be responsive

**Question 4:** The requested product AEGP 7930 is discontinued. Will the City accept 3M 3430, Engineer Grade Prismatic Reflective Sheeting with Pressure Sensitive Adhesive as an equivalent/replacement?

**Response:** The City will accept in its place pricing for the following items:

**4090 series Dimond Grade 24" x 50yds**

**4090 series Dimond Grade 30" x 50yds**

**4090 series Dimond Grade 36" x 50yds**

**3930 series High Intensity Prismatic 24" x 50yds**

**3930 series High Intensity Prismatic 30" x 50yds**

**3930 series High Intensity Prismatic 36" x 50yds**

**3290 Electro Grade (non-prismatic) 48" x 50 yds**

**Please Note that these items have been added to Pricing Page and product AEGP 7930 Omitted.**

**Question 5:** Will the City require a bond with this contract?

**Response:** This contract will not require a bond