

## **INVESTMENT PERFORMANCE AND OPERATING EXPENSES**

The table below contains information about the investment options available in your plan. You can see how these investments have performed over time and compare them with an appropriate benchmark for the same time periods.

This table also shows:

- Total annual operating expenses (expenses that reduce the rate of return of an investment)
- Shareholder-type fees (these are in addition to total annual operating expenses)
- · Investment limitations/restrictions

You can make changes to your investment options at www.wellsfargo.com, or you can call the Retirement Service Center (RSC) at 1-800-728-3123 and speak to a representative Monday through Friday 4:00 a.m. to 8:00 p.m. PT.

The cumulative effect of fees and expenses can substantially reduce the growth of your retirement savings. Visit the Department of Labor's website for an example showing the long-term effect of fees and expenses. Fees and expenses are only one of many factors to consider when you decide to invest in an option. You may also want to think about whether an investment in a particular option, along with your other investments, will help you achieve your financial goals.

Asset Class	<b>Performance</b> (as of 09/30/2020) <b>10 Yrs</b>			)) 10 Yrs	Total Annual Expenses		
Fund Name Benchmark	3 Months	1 Year	5 Years	/Since Inception *	Gross Percentage/ Per \$1,000	Net Percentage/ Per \$1,000**	
Money Market/Stable							
Managed Income Fund	0.54%	2.31%	2.01%	2.12%	0.2900% / \$2.90	0.2900% / \$2.90	
USTREAS T-Bill Cnst Mat Rate 3 Yr Standard Asset Fees: 11.00 bps for fu	<i>0.09%</i> nd market v	<i>4.</i> 93% alue of \$0.	1.99% 00 and gre	1.25% ater.			
Balanced/LifeStyle							
Oakmark Equity & Income Investor	4.76%	-0.90%	5.72%	6.87%	0.9100% / \$9.10	0.8100% / \$8.10	
Morningstar Mod Tgt Risk TR USD Standard Asset Fees: 11.00 bps for fu	<i>4.80%</i> nd market v	7.69% alue of \$0.	<i>8.13%</i> 00 and gre	7.36% ater.			
Target Maturity							
American Funds 2010 Trgt Date Retire R6	3.21%	7.07%	6.79%	6.74%	0.3100% /	0.3100% /	
Morningstar Lifetime Mod 2010 TR USD	3.88%	8.00%	6.73%	6.37%	\$3.10	\$3.10	
Standard Asset Fees: 11.00 bps for fu	nd market v	alue of \$0.	00 and gre	ater.			
American Funds 2015 Trgt Date Retire R6	3.47%	7.38%	7.11%	7.25%	0.3100% /	0.3100% /	
Notife No					\$3.10	\$3.10	
Morningstar Lifetime Mod 2015 TR USD	4.15%	8.44%	7.27%	6.90%			
Standard Asset Fees: 11.00 bps for fu	nd market v	alue of \$0.	00 and gre	ater.			
American Funds 2020 Trgt Date Retire R6	3.77%	8.56%	7.78%	7.99%	0.3100% /	0.3100% /	
Morningstar Lifetime Mod 2020 TR USD	4.44%	8.59%	7.81%	7.47%	\$3.10	\$3.10	
Standard Asset Fees: 11.00 bps for fu	nd market v	alue of \$0.	00 and gre	ater.			

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Asset Class	<b>Performance</b> (as of 09/30/2020) <b>10 Yrs</b>				Total Annual Expenses		
Fund Name Benchmark	3 Months	1 Year	5 Years	/Since Inception *	Gross Percentage/ Per \$1,000	Net Percentage/ Per \$1,000**	
Target Maturity							
American Funds 2025 Trgt Date Retire R6	4.50%	11.04%	8.91%	9.13%	0.3300% / \$3.30	0.3300% / \$3.30	
Morningstar Lifetime Mod 2025 TR USD	4.79%	8.40%	8.37%	8.08%	φ3.30	φ3.30	
Standard Asset Fees: 11.00 bps for ful	nd market v	alue of \$0.	00 and gre	ater.			
American Funds 2030 Trgt Date Retire R6	5.42%	11.76%	9.96%	9.84%	0.3500% / \$3.50	0.3500% / \$3.50	
Morningstar Lifetime Mod 2030 TR USD	5.25%	7.79%	8.88%	8.60%	φ3.30	φ3.30	
Standard Asset Fees: 11.00 bps for full	nd market v	alue of \$0.	.00 and gre	ater.			
American Funds 2035 Trgt Date Retire R6	6.33%	13.46%	10.99%	10.34%	0.3700% /	0.3700% /	
Morningstar Lifetime Mod 2035 TR USD	5.76%	6.79%	9.20%	8.87%	\$3.70	\$3.70	
Standard Asset Fees: 11.00 bps for ful	nd market v	alue of \$0.	.00 and gre	ater.			
American Funds 2040 Trgt Date Retire R6	6.94%	14.07%	11.34%	10.56%	0.3800% /	0.3800% /	
Morningstar Lifetime Mod 2040 TR USD	6.23%	5.87%	9.29%	8.90%	\$3.80	\$3.80	
Standard Asset Fees: 11.00 bps for ful							
American Funds 2045 Trgt Date Retire R6	7.06%	14.30%	11.52%	10.65%	0.3800% / \$3.80	0.3800% / \$3.80	
Morningstar Lifetime Mod 2045 TR USD	6.51%	5.28%	9.24%	8.79%	,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Standard Asset Fees: 11.00 bps for ful	nd market v	alue of \$0.	.00 and gre	ater.			
American Funds 2050 Trgt Date Retire R6	7.19%	14.63%	11.65%	10.71%	0.3900% /	0.3900% /	
Morningstar Lifetime Mod 2050 TR USD	6.60%	5.01%	9.16%	8.67%	\$3.90	\$3.90	
Standard Asset Fees: 11.00 bps for full	nd market v	alue of \$0.	.00 and gre	ater.			
American Funds 2055 Trgt Date Retire R6	7.11%	14.56%	11.63%	10.69%	0.4000% /	0.4000% /	
Morningstar Lifetime Mod 2055 TR USD	6.61%	4.88%	9.10%	8.54%	\$4.00	\$4.00	
Standard Asset Fees: 11.00 bps for full	nd market v	alue of \$0.	.00 and gre	ater.			
American Funds 2060 Trgt Date Retire R6	7.09%	14.49%	11.59%	9.16%*	0.4100% /	0.4100% /	
Morningstar Lifetime Mod 2060 TR USD Standard Asset Fees: 11.00 bps for ful	<i>6.61%</i> nd market v	4.78% ralue of \$0.	9.03% 00 and gre	6.41% eater.	\$4.10	\$4.10	
American Funds 2065 Trgt Date Retire R6	7.11%	N/A	N/A	29.60%*	0.4500% /	0.4100% /	
Morningstar Lifetime Mod 2060 TR USD Standard Asset Fees: 11.00 bps for ful	6.61%	4.78%	9.03%	26.71%	\$4.50	\$4.10	

Domestic Stock

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Asset Class	<b>Performance</b> (as of 09/30/2020) <b>10 Yrs</b>						
Fund Name Benchmark	3 Months	1 Year	5 Years	/Since Inception *	Gross Percentage/ Per \$1,000	Net Percentage/ Per \$1,000**	
omestic Stock							
Boston Trust Small Cap Retirement Fund	1.88%	-7.49%	N/A	-1.00%*	0.7200% / \$7.20	0.7200% / \$7.20	
Russell 2000 TR USD Standard Asset Fees: 11.00 bps for fu	<i>4.93%</i> nd market v	0.39% alue of \$0.	8.00% 00 and gre	<i>-1.04%</i> eater.	φ1.20	φ1.20	
Principal US Mid Cap Equity A	8.22%	9.97%	15.09%	N/A	0.4800% / \$4.80	0.4800% / \$4.80	
Russell Mid Cap Growth TR USD Standard Asset Fees: 11.00 bps for fu	9.37% nd market v	23.23% value of \$0.	<i>15.53%</i> 00 and gre	14.50% eater.			
Vanguard Growth Index Fund (Inst)	13.00%	38.25%	19.25%	16.75%	0.0400% / \$0.40	0.0400% / \$0.40	
MSCI US Prime Market Growth GR USD	13.27%	40.13%	19.94%	17.38%			
Standard Asset Fees: 11.00 bps for fu Transfers of \$0.01 or more OUT of thi			•		re INTO this fund for 30 ca	alendar day(s).	
Vanguard Mid-Cap Index Fund Instl	7.94%	7.10%	10.34%	11.98%	0.0400% / \$0.40	0.0400% / \$0.40	
Russell Mid Cap TR USD Standard Asset Fees: 11.00 bps for fu			_		un INITO this firm d for 200 a		
Transfers of \$0.01 or more OUT of this	•						
/anguard Value Index Fund nstitutional	5.62%	-3.29%	9.26%	10.81%	0.0400% /	0.0400% /	
Russell 1000 Value TR USD Standard Asset Fees: 11.00 bps for fu			•		\$0.40	\$0.40	
Transfers of \$0.01 or more OUT of this	•						
NF/BlackRock S&P 500 Index CIT N	8.93%	15.38%	14.21%	13.78%	0.0340% / \$0.34	0.0340% / \$0.34	
S& <i>P 500 TR USD</i> Standard Asset Fees: 11.00 bps for fu	8.93% nd market v	<i>15.15%</i> alue of \$0.	<i>14.15%</i> .00 and gre	13.74% ater.			
nternational Stock							
Dodge & Cox International Stock Fd	0.39%	-9.43%	2.21%	3.13%	0.6300% / \$6.30	0.6300% / \$6.30	
MSCI ACWI Ex USA NR USD Standard Asset Fees: 11.00 bps for fu 1 round-trip transfer(s) within a 90-day		3.00% value of \$0.	6.23% 00 and gre	4.00% eater.			
nvesco International Growth Trust Cl	9.29%	7.81%	7.79%	4.67%*	0.6000% /	0.6000% /	
MSCI ACWI Ex USA NR USD	6.25%	3.00%	6.23%	2.61%	\$6.00	\$6.00	
Standard Asset Fees: 11.00 bps for fu	nd market v	alue of \$0.	00 and gre	ater.			
Other							
State Street Real Asset Index NL C	3.88%	-3.82%	3.55%	1.55%	0.2200% / \$2.20	0.2200% / \$2.20	
Morningstar Gbl Allocation TR USD Standard Asset Fees: 11.00 bps for fu	5.76%	8.53%	8.10%	6.71%			

The performance of your account may be different from the average annual return for the same investments. The timing of transactions in your account will have an impact, either positive or negative on your account return. Past performance is no guarantee of future results.

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An index is a composite of securities that provide a performance benchmark for other funds and is not illustrative of fund performance. Indexes are unmanaged, do not incur management fees, costs and expenses and cannot be invested directly. Information is obtained from reliable sources, but is not guaranteed as to completeness or accuracy.

\*Returns are since inception for funds that are less than ten years old.

Figures quoted represent past performance, which is no guarantee of future results. Investment return and principal value and yields of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower due to market volatility. These returns include reinvestment of dividends and capital gains. Government bonds are not insured or guaranteed by the U.S. Government.

\*\* Investment options that show a net percentage lower than the gross percentage under total annual expenses have certain fee waivers in effect which reduce the expenses for that investment option. Net expenses per \$1,000 presume (but do not guarantee) that the fee waiver is in effect for the one-year period. For more information about any fee waiver, including its duration, see the investment option's prospectus or similar disclosure document. Any amounts that may have been rebated back to the plan from an investment option's total annual operating expenses are not taken into account in the net percentages or net expense per \$1,000.

Unless noted in the investment chart above, a plan fiduciary is responsible for voting, tender, and other similar rights for the plan's designated investment options.

Please visit www.wellsfargo.com for more information about the investments in your plan, including the most up-to-date investment performance information. For a free copy of this information, or for further information, contact the Retirement Service Center (RSC) at 1-800-728-3123 or write to Institutional Retirement and Trust, D1116-055, 1525 West WT Harris Boulevard, Charlotte, NC 28262. In addition, a glossary of investment related terms is available to help you better understand your investment options at www.wellsfargo.com.

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## **Investments in Retirement Plans:**

- Not Insured by the FDIC or Any Federal Government Agency
- Not a Deposit or Other Obligation of, or Guaranteed by, the Bank or Any Bank Affiliate
- Subject to Investment Risks, Including Possible Loss of the Principal Amount Invested

## ADDITIONAL FEE INFORMATION

The table below summarizes additional fees that may be charged to your account. Fees actually charged to your account will be shown on the Account Summary section of the statement.

Fee Paid By	Fee	Fee Amount	Allocation Method/Frequency
Participant	New Loan Fee	\$ 75.00	Each
Participant	Overnight Mailing Fee	\$ 20.00	Each

The fees noted above are paid to service providers for plan administration, such as loan processing, legal, accounting, and recordkeeping services. These fees may vary each year based on different factors. Your employer has discretion to pay plan administration expenses from its own assets or from the plan's assets, and may change its decision on how such expenses are paid at any time. Other fees, such as a fee for a new service, may apply. Fees that are charged to the plan or to your account directly will be shown on your quarterly statement. Some of the plan's administrative expenses for the preceding quarter may have been paid from the total annual operating expenses of one or more of the plan's designated investment alternatives.

Fees paid by participants also include any shareholder type fees noted in the investment chart.

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## **Customer Service**

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