## **Contracting with the City of San Diego**FY18 OSP and CCSD Contracts









### Who do I contact for help?

## FY18 Contracts, Requests for Payment & Final Reports:

Whitney Roux,
Arts and Culture Funding Programs
Coordinator

P: 619. 236. 6798

E: wroux@sandiego.gov





### **Organizational Support Program**

- 88 Funded
- Allocated: \$10,632,147

### **Creative Communities San Diego**

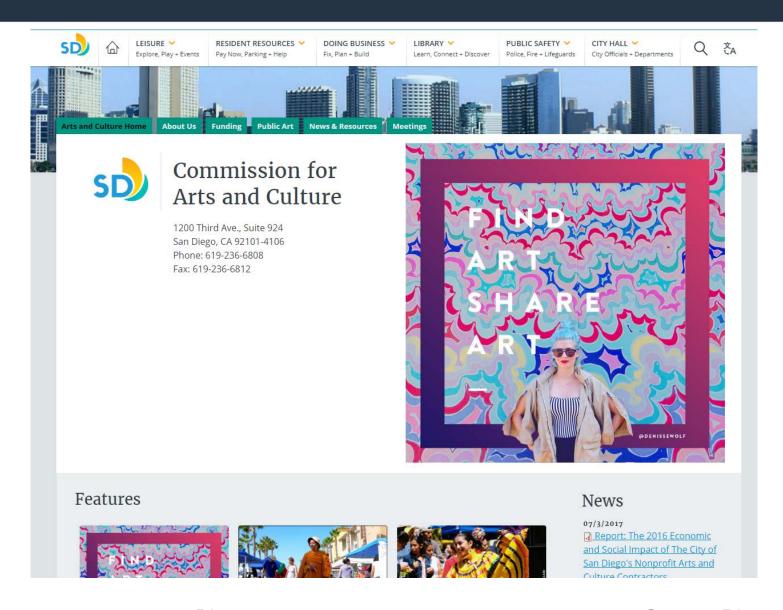
- 45 Funded
- Allocated: \$1,168,789

Contract Period is from July 1, 2017 – June 30, 2018.





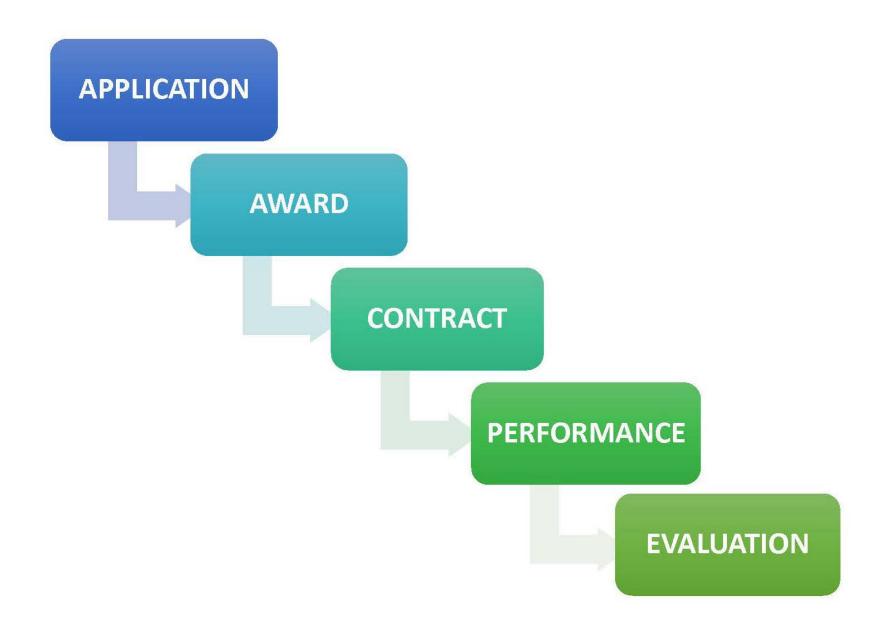
### Where can I find all this info?



www.sandiego.gov/arts-culture/funding

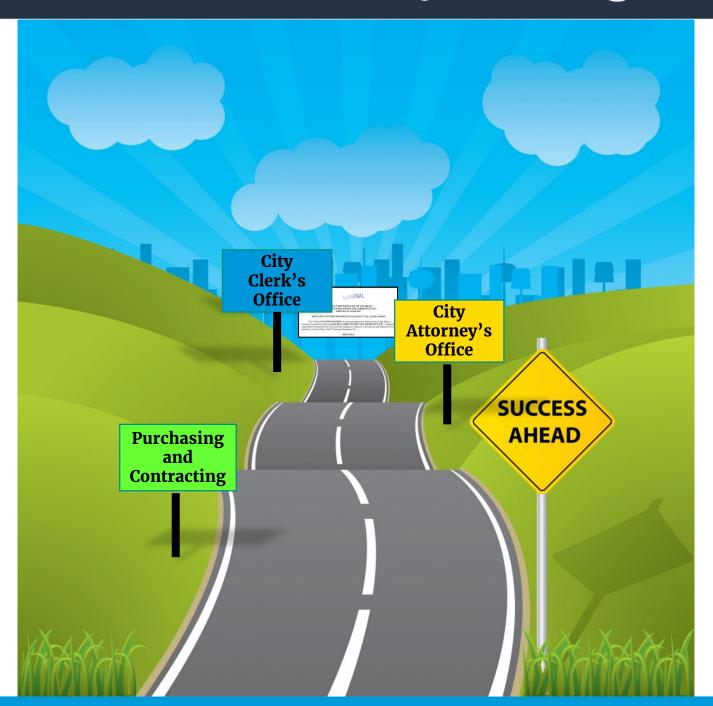


### What is the funding process?





### Contract's Journey Through the City





### What is the contract process?

#### START: COMMISSION

Commission sends blank contract and instructions to Contractor.



#### CONTRACTOR

Contractor signs contract and returns to Commission with insurance materials, etc.



#### COMMISSION

Commission checks completeness and accuracy of contract submission from Contractor.



#### CITY CLERK

Gity Gerk records and logs contract.



#### CITY ATTORNEY

Gty Attorney verifies completeness and accuracy of contract submission from Contractor; signs contract.



#### **PURCHASING DEPT**

Purchasing Dept verifies completeness and accuracy of contract submission from Contractor; signs contract.



#### COMMISSION

Commission enters contract into accounting system to produce a purchase order.



#### CONTRACTOR: END

Receives executed contract and purchase order number.

Requesting payment can begin.



#### ORIGINAL

#### CONTRACT BETWEEN CITY OF SAN DIEGO AND BALBOA PARK ONLINE COLLABORATIVE INC. FOR FISCAL YEAR 2017

#### ARTS AND CULTURE TRANSIENT OCCUPANCY TAX ALLOCATIONS

This Contract FY17OSP-20-2105617 is made and entered into between City of San Diego, a municipal corporation (City), and BALBOA PARK ONLINE COLLABORATIVE INC., a nonprofit organization (Contractor), for City to provide funding to Contractor to provide arts and culture services pursuant to Council Policy 100-03 Transient Occupancy Tax.

#### RECITALS

- A. Contractor has applied for and been awarded Transient Occupancy Tax (TOT) funding from the Arts, Culture and Community Festivals (ACCF) category as provided for in Council Policy 100-03. Contractor is a legally constituted private nonprofit organization operating in the field of arts and culture.
- B. This Contract is made to further the purpose of the ACCF funding category of TOT: to enhance the economy and contribute to San Diego's reputation as a cultural destination by nurturing and maintaining art and culture institutions of national and international reputation; by supporting programs and projects that provide access to excellence in culture and the arts for residents and visitors; and by funding programs and events which enrich the lives of the people of San Diego and build healthy, vital neighborhoods.
- C. ACCF funding is allocated for either the Organizational Support Program (OSP) subcategory which provides annual, ongoing, general operating support for nonprofit, tax exempt arts and culture organizations with an emphasis on the delivery of programs and services that impact San Diego's quality of life and tourism; or the Creative Communities San Diego Program (CCSD) subcategory. CCSD encompasses the Festivals and Celebrations Program, which provides project support to community-based festivals, parades, and other celebrations, with an emphasis on projects which promote neighborhood pride and community reinvestment, and the Neighborhood Arts Program funds projects that make arts and culture activities more available and accessible in San Diego neighborhoods and encourage people of diverse backgrounds and ages to share their heritage and culture.
- D. The services to be performed by Contractor are of such nature that City is currently not performing and that the interests of City are better served by Contractor's activities than by the performance of such a program by City.

The Parties agree as follows:



#### City of San Diego PURCHASE ORDER

PO No

4500086961

Page 1 of 1

Date: 01/13/2017

Ship To

COMMISSION FOR ARTS & CULTURE 1200 THIRD AVENUE, SUITE 924 SAN DIEGO CA 92101-4108 Bill To:

COMMISSION FOR ARTS & CULTURE 1200 THIRD AVENUE, SUITE 924 SAN DIEGO CA 92101-4108 Billing Contact: VICTORIA SUMMERS

elephone:

E-Mail:vsummers@sandiego.gov

Vendor: BALBOA PARK ONLINE COLLABORATIVE IN For ACH Payment

2131 Pan American Plz San Diego CA 92101-1683

Vendor ID: 10027529 Telephone:(619) 819-8331 E-Mail: msuposs@bpoc.org

within 30 days Due net Delivery Terms:

Terms

Delivery Terms: FOB Destination

Buyer: Christopher Moore Telephone: 619-236-7254

E-Mail: CMoore@sandiego.gov

Line#	Item ID/Description	Del.Date	Quantity/UM	Unit Price	Extended Price		
1	"DEPARTMENT OPEN FOR FY17 TOT CONTRACT" Department Contact is: Whitney Roux Email: wrounglasand/epo.gov Phone: 619-235-6799 "Certificate for insurance to be updated as required" Reimbursement to Baiboa Park Online Collaborative Inc. FY17 TOT Allocations Agreement for period July 1, 2016 - June 30, 2017 per Or dinance 20669	06/30/2017	91,886 EA	USD 1.00	USD 91,886.00		
	Item partially delivered						
Notes: T	he Terms and Conditions of this Purchase Order are available a	at http://sandiego	gov/purchasing/	Line Item Total	91,886.00		
	IMPORTANT!			Tax			
To ensu	re prompt payments, PO # must appear on all shipment to Billing Contact person at Bill-To address listed above	s and invoices;	all invoices must be	PO Total	91,886.00		
ev 04 - 16							



### **Complete Contract Kit**

**Contract with** Exhibit A, & **Declaration in** Lieu(s), Living Wage **Exemption Form** 



**Contractor's Insurance Information** 

Contractor's State and Federal **Charity Registrations** 

### SD

### What is included in the contract kit?

- One set of instructions for completing a contract kit
- One contract kit completion checklist
- One complete contract, unsigned
- One duplicate of the contract signature page
- One Exhibit A: Scope of Services
- One "Declaration in Lieu" of Required Auto Insurance
- One "Declaration in Lieu" of Required Workers' Compensation Insurance
- Living Wage Application for Exemption



### Exhibit A – Scope of Services

### Exhibit A is:

The <u>scope of services</u> that the Contractor is required to provide under this contract.

All contractors should review Exhibit A and are expected to measure then report on the outcomes at the end of the contract period.



### What are the insurance requirements?

- Commercial
   General Liability
   (CGL)
- Commercial Auto Liability (Auto)
- Workers
   Compensation (WC)

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	cer Insurance Services, Inc. 43-2700 Harvard Street, Suite 460		CONTACT NAME: PHONE (A/G, No, Ext): E-MAIL ADDRESS:	FAX (A/C, No)	No): 916-643-2750			
	mento CA 95815			IN	DRDING COVERAGE Ce Company of N A	435		
	Corporation			INSURER B : EVEREST INSURER C : ACE FI		10120 20702		
	3 Street amento, CA 95816			INSURER D :				
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EK III	he City of San Diego		SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.					
Т								
T P	urchasing and Contra 200 Third Avenue, 2	_	_	ACCORDANCE WIT		Y PROVISIONS.		



### **Insurance Documents Required**

- Certificate of Insurance
- CGL: Additional Insured Endorsement
- CGL: Primary and Non-Contributory Coverage
- WC: Waiver of Subrogation
- Any required
   Declaration in Lieu

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If yes, describe under DESCRIPTION OF OPERA	TIONS below						E.L. DISEASE - POLICY LIMIT	\$1,000,0	000	
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•	•			THE EXP	PIRATION	DATE THE	REOF, NOTICE WILL E	BE DELI	VERED IN	
Purchasing and Contracting 1200 Third Avenue, 2 <sup>nd</sup> Floor					ANCE WIT	TH THE POLIC	Y PROVISIONS.			
					REPRESEN	TATIVE				
San Diego, (	CA 92101									
Juli Diego,	5/(52101									
ACORD 25 (2014/01)		The AC	CORD name and logo are	e registere			ORD CORPORATION.	All right	s reserved.	



### Additional Insured Endorsement

### Required for:

 Commercial General Liability

### Required to have:

 "City of San Diego, its respective elected officials, officers, employees, agents and representatives."

 The Policy Number needs to be on top. POLICY NUMBER:

2018CC201

COMMERCIAL GENERAL LIABILITY

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

### ADDITIONAL INSURED – OWNERS, LESSEES OR CONTRACTORS – (FORM B)

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART.

#### SCHEDULE

Name of Person or Organization:

<u>City of San Diego, its respective elected officials, officers, employees, agents</u> and representatives

(If no entry appears above, information required to complete this endorsement will be shown in the Declarations as applicable to this endorsement.)

WHO IS AN INSURED (Section II) is amended to include as an insured the person or organization shown in the Schedule, but only with respect to liability arising out of "your work" for that insured by or for you.



### Additional Insured Endorsement

POLICY NUMBER: 2018CC201

COMMERCIAL GENERAL LIABILITY CG 20 37 04 13

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

### ADDITIONAL INSURED – OWNERS, LESSEES OR CONTRACTORS – COMPLETED OPERATIONS

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART

#### SCHEDULE

Name Of Additional Insured Person(s) Or Organization(s)

Location And Description Of Completed Operations

<u>City of San Diego, its respective</u> <u>elected officials, officers, employees,</u> agents and representatives

Information required to complete this Schedule, if not shown above, will be shown in the Declarations.

A. Section II – Who Is An Insured is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury" or "property damage" caused, in whole or in part, by "your work" at the location designated and described in the Schedule of this endorsement performed for that additional insured and included in the "products-completed operations hazard".

#### However

- The insurance afforded to such additional insured only applies to the extent permitted by law; and
- If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.

- B. With respect to the insurance afforded to these additional insureds, the following is added to Section III Limits Of Insurance:
  - If coverage provided to the additional insured is required by a contract or agreement, the most we will pay on behalf of the additional insured is the amount of insurance:
  - Required by the contract or agreement; or
  - 2. Available under the applicable Limits of Insurance shown in the Declarations;

whichever is less.

This endorsement shall not increase the applicable Limits of Insurance shown in the Declarations.

CG 20 37 04 13

© Insurance Services Office, Inc., 2012

Page 1 of 1

### **Primary/Non-Contributory**

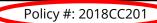
### Required for:

 Commercial General Liability

Can be an endorsement or a page from insurance policy document.

### Required to have:

Policy number on top



COMMERCIAL GENERAL LIABILITY CG 20 01 04 13

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

### PRIMARY AND NONCONTRIBUTORY – OTHER INSURANCE CONDITION

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART

The following is added to the **Other Insurance** Condition and supersedes any provision to the contrary:

#### **Primary And Noncontributory Insurance**

This insurance is primary to and will not seek contribution from any other insurance available to an additional insured under your policy provided that:

- The additional insured is a Named Insured under such other insurance; and
- (2) You have agreed in writing in a contract or agreement that this insurance would be primary and would not seek contribution from any other insurance available to the additional insured.



### **5D** Insurance Samples - Policy Provisions

#### BUSINESS LIABILITY COVERAGE FORM

#### Policy #: 2017CC201

This Paragraph f. applies separately to you and any additional insured.

#### 3. Financial Responsibility Laws

- a. When this policy is certified as proof of financial responsibility for the future under the provisions of any motor vehicle financial responsibility law, the insurance provided by the policy for "bodily injury" liability and "property damage" liability will comply with the provisions of the law to the extent of the coverage and limits of insurance required by that law.
- b. With respect to "mobile equipment" to which this insurance applies, we will provide any liability, uninsured motorists, underinsured motorists, no-fault or other coverage required by any motor vehicle law. We will provide the required limits for those coverages.

#### 4. Legal Action Against Us

No person or organization has a right under this Coverage Form:

- a. To join us as a party or otherwise bring us into a "suit" asking for damages from an
- b. To sue us on this Coverage Form unless all of its terms have been fully complied

A person or organization may sue us to recover on an agreed settlement or on a final judgment against an insured; but we will not be liable for damages that are not payable under the terms of this insurance or that are in excess of the applicable limit of insurance. An agreed settlement means a settlement and release of liability signed by us, the insured and the claimant or the claimant's legal representative.

#### 5. Separation Of Insureds

Except with respect to the Limits of Insurance, and any rights or duties specifically assigned in this policy to the first Named Insured, thisinsurance applies:

- a. As if each Named Insured were the only
- b. Separately to each insured against whom a claim is made or "suit" is brought.

#### a. When You Accept This Policy

By accepting this policy, you agree:

- (1) The statements in the Declarations are accurate and complete:
- (2) Those statements are based upon representations you made to us; and

(3) We have issued this policy in reliance upon your representations.

#### b. Unintentional Failure To Disclose Hazards

If unintentionally you should fail to disclose all hazards relating to the conduct of your business at the inception date of this Coverage Part, we shall not deny any coverage under this Coverage Part

#### 7. Other Insurance

If other valid and collectible insurance is available for a loss we cover under this Coverage Part, our obligations are limited as

#### a. Primary Insurance

This insurance is primary except when b. below applies. If other insurance is also primary, we will share with all that other insurance by the method described in c.

#### b. Excess Insurance

This insurance is excess over any of the other insurance, whether primary, excess, contingent or on any other basis:

#### (1) Your Work

That is Fire, Extended Coverage, Builder's Risk, Installation Risk or similar coverage for "your work";

#### (2) Premises Rented To You

That is fire, lightning or explosion insurance for premises rented to you or temporarily occupied by you with permission of the owner;

#### (3) Tenant Liability

That is insurance purchased by you to cover your liability as a tenant for "property damage" to premises rented to you or temporarily occupied by you with permission of the owner:

#### (4) Aircraft, Auto Or Watercraft

If the loss arises out of the maintenance or use of aircraft, "autos" or watercraft to the extent not subject to Exclusion g. of Section A. - Coverages.

#### (5) Property Damage To Borrowed **Equipment Or Use Of Elevators**

If the loss arises out of "property damage" to borrowed equipment or the use of elevators to the extent not subject to Exclusion k. of Section A. -Coverages.

Page 16 of 24

Form SS 00 08 04 05



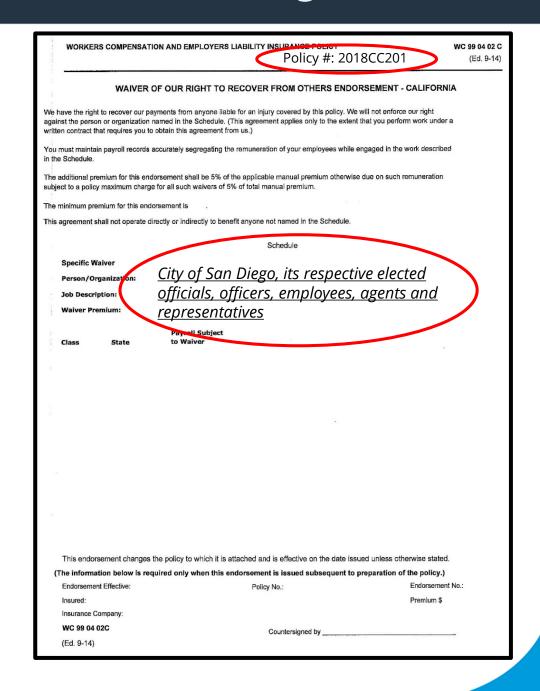
### **Insurance Samples - Waiver of Subrogation**

### Required for:

 Workers Compensation Insurance

### Required to have:

- "City of San Diego, its respective elected officials, officers, employees, agents and representatives"
- Policy number on top

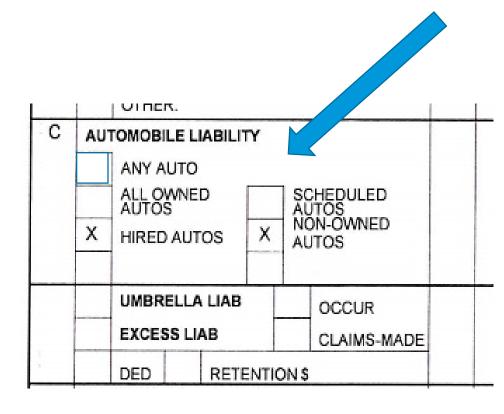




### Insurance Samples — In Lieu Forms

# Who should sign an **Declaration in Lieu** - **Auto Liability**?

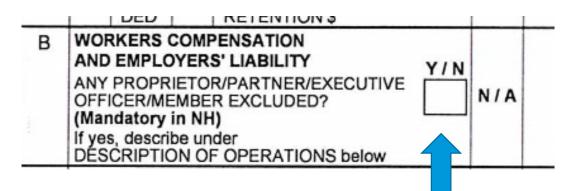
- Your organization does not currently own any vehicles, and
- Your organization carries auto liability insurance for hired & non-owned autos





### Insurance Samples – In Lieu Forms

Who should sign an **Declaration in Lieu** - **Workers Compensation**?



- Your organization has no paid employees, and
- All work to be performed under the contract is done solely by volunteers



### Tips for getting your insurance right

- Carefully read Article VII of the contract.
- Review this presentation.
- Share the insurance requirements found in Article VII of the contract and the visuals from this workshop with your organization's insurance broker.
- Verify that your organization's insurance policies will not expire in the next 90 days.

### **CA Dept. of Justice Charity Registration**

- http://rct.doj.ca.gov
- Status Needed: Current

### **CA Secretary of State**

- http://kepler.sos.ca.gov/
- Status Needed: Active

### **System for Awards Management**

- www.sam.gov
- Status Needed: Active or No Results

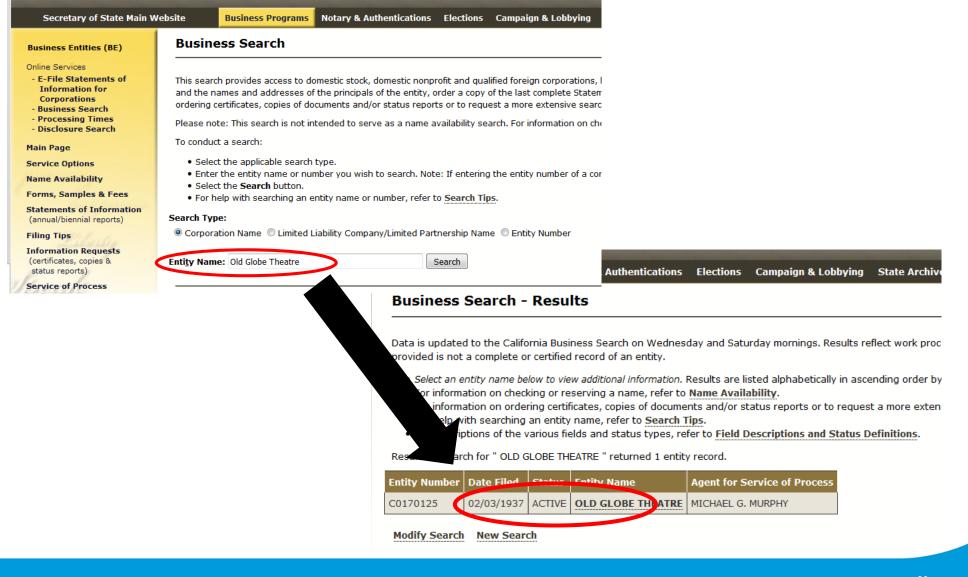
### **Department of Industrial Relations**

- http://www.dir.ca.gov/dlse/debar.html
- Organization is not listed as debarred



### California Secretary of State

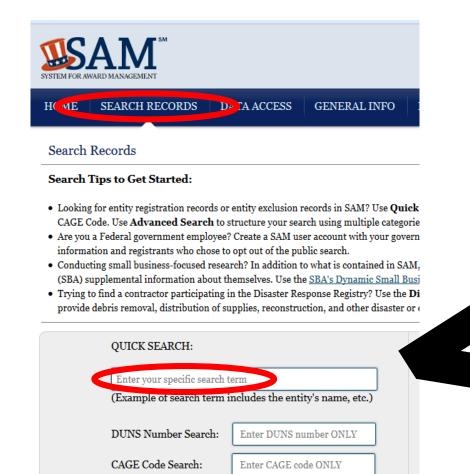
### **Status Needed: Active**





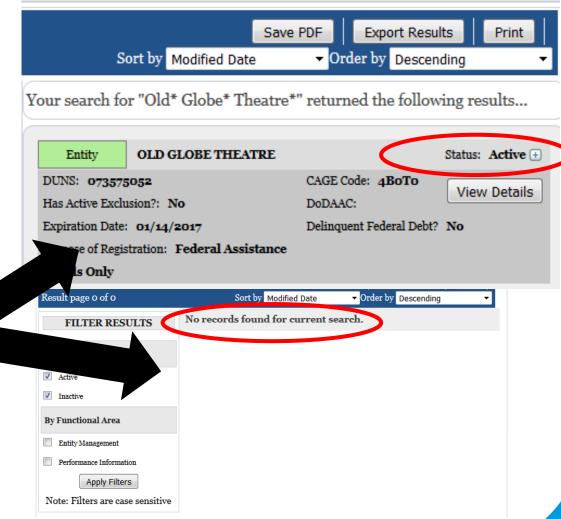
### **System for Awards Management**

### **Status Needed: Active or No Results**



SEARCH

Need Help?



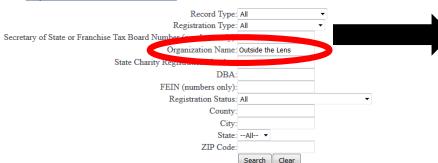


### State of California - Department of Justice

#### **Status Needed: CURRENT**



- Welcome to the search page of the Registry of Charitable Trusts (RCT). Here you are able to search for information on charities, charity fundraising professionals, and raffle registrants.
- This search page provides access to information about various types of entities that are registered with the Registry of Charitable Trusts. With a few exceptions, it does not currently provide access to electronic copies of documents filed with the Registry. Electronic copies of filings by certain registrants, such as the annual financial reports filed by commercial fundraisers for charitable purposes, are available elsewhere on the Charities website. Access to these reports is available at CFR search.
- Please enter search criteria below to start your search. Enter data in any field. Remember, the fewer your search criteria, the broader the range of the results that will be obtained by your search. For example, if you search using a name or federal employer identification number (FEIN) and leave the Registration Type or the Record Type fields blank, your results may return multiple registrations for the entity. It may be, for example, that the entity is registered both as a charity and as an organization conducting raffles.
- If you have partial information, you may use a wildcard search by placing an asterisk at the beginning or end
  of the search terms entered. For example, if you are not sure whether a name is spelled Alan or Allen, enter
  Al\* to search.
- Searches by just Secretary of State or Franchise Tax Board Number or just FEIN can be slow. Searches
  using both of those numbers return results relatively quickly.





For more detailed information on an organization's registration, click on the Organization Name from the alphabetical list below. If there are additional pages of the search results, there will be clickable page numbers at the bottom of the list. The maximum number of pages is 25 so if you do not find the organization for which you are searching, click the 'Search Again' button and change the search criteria.

| Search Again | Sear



### Living Wage Ordinance Application for Exemption

### Who should fill out this form:

- Orgs where the highest paid employee's compensated is not more than 8x the lowest paid employee's compensation.
- If the highest paid employee's compensated <u>is more</u> than 8x the lowest paid employee's compensation, please request Living Wage Compliance form from staff.





### Living Wage Ordinance Application for Exemption

### **Required Documents:**

- IRS Letter of Determination
- On your organization's letterhead, a statement of the highest paid and lowest paid employee's compensation computed on an hourly basis



### How can I expedite the process?

 Send complete and accurate insurance documents and keep the documents fresh throughout the year.

 Verify that your organization's status with state and federal agencies is – and stays – "active"/"current".

 Designate one person in your organization to be the point of contact for Commission staff.



### I turned in my kit, what happens next?

#### START: COMMISSION

Commission sends blank contract and instructions to Contractor.



#### CONTRACTOR

Contractor signs contract and returns to Commission with insurance materials, etc.



#### COMMISSION

Commission checks completeness and accuracy of contract submission from Contractor.



#### CITY CLERK

Gity Gerk records and logs contract.



#### CITY ATTORNEY

Gty Attorney verifies completeness and accuracy of contract submission from Contractor; signs contract.



#### **PURCHASING DEPT**

Purchasing Dept verifies completeness and accuracy of contract submission from Contractor; signs contract.

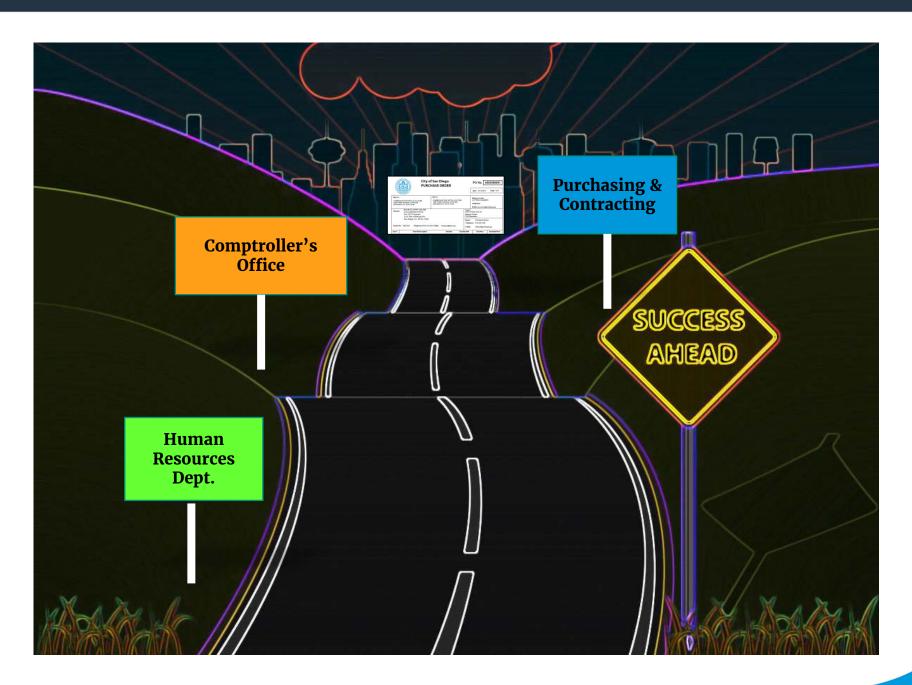


#### COMMISSION

Commission enters contract into accounting system to produce a purchase order.



### Purchase Order's Journey in the City





### **Contract Process is Complete**

#### URIGINAL

#### CONTRACT BETWEEN CITY OF SAN DIEGO AND BALBOA PARK ONLINE COLLABORATIVE INC. FOR FISCAL YEAR 2017

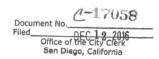
#### ARTS AND CULTURE TRANSIENT OCCUPANCY TAX ALLOCATIONS

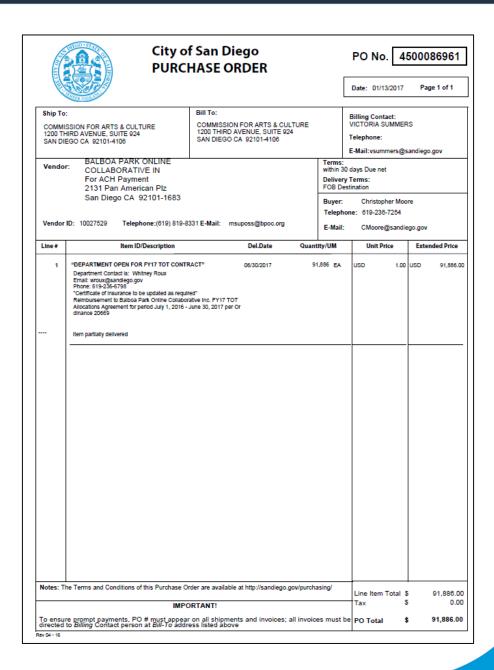
This Contract FY17OSP-20-2105617 is made and entered into between City of San Diego, a municipal corporation (City), and BALBOA PARK ONLINE COLLABORATIVE INC., a nonprofit organization (Contractor), for City to provide funding to Contractor to provide arts and culture services pursuant to Council Policy 100-03 Transient Occupancy Tax.

#### RECITALS

- A. Contractor has applied for and been awarded Transient Occupancy Tax (TOT) funding from the Arts, Culture and Community Festivals (ACCF) category as provided for in Council Policy 100-03. Contractor is a legally constituted private nonprofit organization operating in the field of arts and culture.
- B. This Contract is made to further the purpose of the ACCF funding category of TOT: to enhance the economy and contribute to San Diego's reputation as a cultural destination by nurturing and maintaining art and culture institutions of national and international reputation; by supporting programs and projects that provide access to excellence in culture and the arts for residents and visitors; and by funding programs and events which enrich the lives of the people of San Diego and build healthy, vital neighborhoods.
- C. ACCF funding is allocated for either the Organizational Support Program (OSP) subcategory which provides annual, ongoing, general operating support for nonprofit, tax exempt arts and culture organizations with an emphasis on the delivery of programs and services that impact San Diego's quality of life and tourism; or the Creative Communities San Diego Program (CCSD) subcategory. CCSD encompasses the Festivals and Celebrations Program, which provides project support to community-based festivals, parades, and other celebrations, with an emphasis on projects which promote neighborhood pride and community reinvestment, and the Neighborhood Arts Program funds projects that make arts and culture activities more available and accessible in San Diego neighborhoods and encourage people of diverse backgrounds and ages to share their heritage and culture.
- D. The services to be performed by Contractor are of such nature that City is currently not performing and that the interests of City are better served by Contractor's activities than by the performance of such a program by City.

The Parties agree as follows:







### **Organizational Support Program**

Min: 1 invoice

Max: 4 invoices

<u>Does not need</u> to be every three months

### **Creative Communities San Diego**

• Min: 1 invoice

Max: 2 invoices

 Must be submitted within 90 days of completion of the sponsored project or the execution of the contract

### **Requests for Payment**

### **OSP and CCSD:**

- Cannot submit a final request for payment until two things happen:
  - 1. Services have been completed;
  - 2. Final Performance Report has been submitted.
- All requests must show line items for eligible expenses and equivalent matching income.
- Electronic Funds Transfer forms are available for download.
- Download the request for payment form with instructions on the Commission's website.

### **Acknowledgement**

All contractors are required to acknowledge City support in printed materials for their programs or event. Include the credit: *Financial support is provided by the City of San Diego*.

### If you received support from only the Commission:

Use the Commission for Arts and Culture Department Logo

If you received support from the Commission and other City departments including Libraries, City Council, Parks and Rec.:

Use the City of San Diego Logo

Download the City and Commission logos here: <a href="https://www.sandiego.gov/arts-culture/funding">https://www.sandiego.gov/arts-culture/funding</a>

**When:** Every Thursday from August 17-September 7, from 9:00 a.m-12:00 p.m.

Where: Appointments take place in person at the Commission for Arts and Culture office, located at 1200 Third Avenue, Suite 924 in downtown, San Diego, or via phone.

To sign up for an appointment, go to <a href="https://www.sandiego.gov/arts-culture/funding">www.sandiego.gov/arts-culture/funding</a>, under <a href="https://www.sandiego.gov/arts-culture/funding">Managing your organization's FY18 Contract look for the link to sign up.



# Questions?