

## **Special Promotional Programs**



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# Special Promotional Programs



## Description

Special promotional programs are intended to advance the City's economy by promoting the City of San Diego as a visitor destination in the national and international marketplace. The Special Promotional Programs Department (Department) supports programs that increase hotel occupancy and attract industry resulting in the generation of Transient Occupancy Tax (TOT) and other revenue. The Department's programs are funded by TOT revenue to develop, maintain, and enhance visitor-related facilities and support the promotion of the City's cultural amenities and natural attractions.



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# Special Promotional Programs

## Department Summary

	FY2015 Actual	FY2016 Budget	FY2017 Proposed	FY2016-2017 Change
FTE Positions (Budgeted)	0.00	0.00	0.00	0.00
Personnel Expenditures	\$ 1,931	\$ -	\$ -	\$ -
Non-Personnel Expenditures	89,521,818	95,008,476	108,891,830	13,883,354
<b>Total Department Expenditures</b>	<b>\$ 89,523,749</b>	<b>\$ 95,008,476</b>	<b>\$ 108,891,830</b>	<b>\$ 13,883,354</b>
<b>Total Department Revenue</b>	<b>\$ 88,555,213</b>	<b>\$ 92,876,240</b>	<b>\$ 103,074,544</b>	<b>\$ 10,198,304</b>

## Transient Occupancy Tax Fund

### Department Expenditures

	FY2015 Actual	FY2016 Budget	FY2017 Proposed	FY2016-2017 Change
Arts, Culture, & Community Festivals	\$ 8,896,676	\$ 11,495,581	\$ 12,942,977	\$ 1,447,396
Discretionary Funding	-	18,175,248	20,214,909	2,039,661
Economic Development Programs	2,181,243	1,710,000	1,710,000	-
Safety & Maint - Visitor Related Facilities	78,440,405	63,627,647	74,023,944	10,396,297
TOT Admin. & Promotional Activities	5,426	-	-	-
<b>Total</b>	<b>\$ 89,523,749</b>	<b>\$ 95,008,476</b>	<b>\$ 108,891,830</b>	<b>\$ 13,883,354</b>

### Significant Budget Adjustments

	FTE	Expenditures	Revenue
<b>Safety and Maintenance of Visitor-Related Facilities</b> Reimbursements to the General Fund for expenditures associated with the safety and maintenance of visitor related facilities.	0.00	\$ 9,799,035	\$ -
<b>One-Cent Discretionary</b> Adjustment to reflect the increase in One-Cent TOT to support the General Fund.	0.00	2,039,661	-
<b>Penny for the Arts Funding</b> Adjustment to reflect the addition of expenditures for the Penny for the Arts Blueprint allocation.	0.00	1,447,396	-
<b>Support to Other Funds</b> Adjustment to the annual allocations which support debt service payments and operating costs for Mission Bay/ Balboa Park Improvements, Convention Center, QUALCOMM Stadium, PETCO Park, Trolley Extension Reserve, and Public Art funds.	0.00	597,262	-
<b>Revised Revenue</b> Adjustment to reflect Fiscal Year 2017 revenue projections.	0.00	-	10,198,304
<b>Total</b>	<b>0.00</b>	<b>\$ 13,883,354</b>	<b>\$ 10,198,304</b>

### Expenditures by Category

	FY2015 Actual	FY2016 Budget	FY2017 Proposed	FY2016-2017 Change
<b>PERSONNEL</b>				
Personnel Cost	\$ 1,775	\$ -	\$ -	\$ -
Fringe Benefits	155	-	-	-
<b>PERSONNEL SUBTOTAL</b>	<b>1,931</b>	<b>-</b>	<b>-</b>	<b>-</b>

# Special Promotional Programs

## Expenditures by Category (Cont'd)

	FY2015 Actual	FY2016 Budget	FY2017 Proposed	FY2016-2017 Change
<b>NON-PERSONNEL</b>				
Supplies	\$ 1,651	\$ -	\$ -	\$ -
Contracts	27,693,029	31,990,153	43,086,584	11,096,431
Other	150	-	-	-
Transfers Out	61,826,989	63,018,323	65,805,246	2,786,923
<b>NON-PERSONNEL SUBTOTAL</b>	<b>89,521,818</b>	<b>95,008,476</b>	<b>108,891,830</b>	<b>13,883,354</b>
<b>Total</b>	<b>\$ 89,523,749</b>	<b>\$ 95,008,476</b>	<b>\$ 108,891,830</b>	<b>\$ 13,883,354</b>

## Revenues by Category

	FY2015 Actual	FY2016 Budget	FY2017 Proposed	FY2016-2017 Change
Transient Occupancy Tax	\$ 88,555,213	\$ 92,876,240	\$ 103,074,544	\$ 10,198,304
<b>Total</b>	<b>\$ 88,555,213</b>	<b>\$ 92,876,240</b>	<b>\$ 103,074,544</b>	<b>\$ 10,198,304</b>

## Personnel Expenditures

Job Number	Job Title / Wages	FY2015 Budget	FY2016 Budget	FY2017 Proposed	Salary Range	Total
<b>FTE, Salaries, and Wages Subtotal</b>		<b>5.00</b>	<b>6.00</b>	<b>6.00</b>		<b>\$ 340,494</b>
		FY2015 Actual	FY2016 Budget	FY2017 Proposed		FY2016-2017 Change
<b>Fringe Benefits</b>						
	Long-Term Disability	\$ 15	\$ -	\$ -		\$ -
	Medicare	26	-	-		-
	Supplemental Pension Savings Plan	75	-	-		-
	Unemployment Insurance	3	-	-		-
	Workers' Compensation	36	-	-		-
<b>Fringe Benefits Subtotal</b>		<b>\$ 155</b>	<b>\$ -</b>	<b>\$ -</b>		<b>\$ -</b>
<b>Total Personnel Expenditures</b>				<b>\$ -</b>		

# Special Promotional Programs

## Special Promotions

Organization / Program	FY2015 Actual	FY2016 Budget	FY2017 Proposed
<b>ARTS, CULTURE, AND COMMUNITY FESTIVALS</b>			
<b>Creative Communities San Diego</b>			
America's Finest City Dixieland Jazz Society	\$ 48,501	\$ 41,660	\$ -
Armed Services YMCA of the U.S.A.	79,366	90,229	-
Asian Story Theater	8,481	5,534	-
Balboa Park Cultural Partnership	32,909	70,635	-
BAME Renaissance Community Development Corporation	-	4,534	-
Brazilian Institute for Arts & Culture	-	15,245	-
Cabrillo Festival, Inc.	8,467	5,979	-
California Lawyers for the Arts	-	2,072	-
Capoeira Institute	20,779	-	-
Casa Familiar	10,819	5,445	-
College Area Economic Development Corporation	9,626	-	-
Combat Arts	-	1,960	-
contACT Arts	18,655	51,897	-
Council of Philippine American Organizations of San Diego County	(2,065)	-	-
Culture Shock Dance Troupe	6,787	12,443	-
CYT San Diego	-	1,500	-
Discover Pacific Beach	18,179	-	-
Fern Street Community Arts	-	13,993	-
Guitars in the Classroom	2,159	1,979	-
Gaslamp Quarter Association	(11,404)	-	-
Hillcrest Business Improvement Association	27,671	20,572	-
House of Panama	-	1,500	-
Indian Fine Arts Academy of San Diego	24,400	21,628	-
Irish Congress of Southern California	-	10,169	-
Italian American Art and Culture Association of San Diego	20,946	17,761	-
Jacobs and Cushman San Diego Food Bank, The	32,909	39,349	-
Jacobs Center for Neighborhood Innovation	(2,436)	14,300	-
Justice Overcoming Boundaries In San Diego County	-	5,463	-
Karama	-	2,867	-
Kiwanis International K08275 Tierrasanta San Diego	-	2,288	-
Kalusugan Community Services	15,739	-	-
La Jolla Art & Wine Festival	16,846	-	-
La Maestra Family Clinic	-	3,083	-
Linda Vista Multi-Cultural Fair and Parade	9,389	7,883	-
Little Italy Association	30,447	25,140	-
Little Saigon Foundation	20,885	27,851	-
Mariachi Juvenil de San Diego	9,418	19,790	-
Mariachi Scholarship Foundation	-	3,108	-
Media Heritage, Inc./Filmout San Diego	17,757	15,488	-
Musicians for Education	14,961	13,641	-
Ocean Beach Merchants Association	29,072	22,656	-
Operation Samahan	-	6,213	-
Pacific Beach Community Development Corporation	-	15,215	-
Pacific Southwest Wildlife Arts, Inc.	12,723	-	-
PASACAT	5,545	5,576	-
Point Loma Summer Concerts	17,223	17,360	-
Rancho de los Penasquitos Town Council	8,076	7,579	-
Rolando Community Council	6,523	5,374	-

# Special Promotional Programs

## Special Promotions (Cont'd)

Organization / Program	FY2015 Actual	FY2016 Budget	FY2017 Proposed
San Diego Alpha Foundation	—	2,288	—
San Diego Audubon Society	25,417	14,387	—
San Diego Chinese Center	9,432	7,357	—
San Diego City College Foundation	1,758	3,291	—
San Diego Earth Day	—	25,802	—
San Diego Earthworks	28,369	—	—
San Diego Film Foundation	79,366	62,803	—
San Diego LGBT Pride	—	90,498	—
San Diego Music Foundation	30,139	34,292	—
San Diego Shakespeare Society	6,615	3,021	—
San Diego Quilt Show	—	5,800	—
Sledgehammer Theater	—	4,454	—
Space 4 Art	—	2,732	—
The Aja Project	22,791	—	—
The Bon Temps Social Club of San Diego	79,366	108,000	—
The Cooper Family Foundation	4,905	5,022	—
Torrey Pines Kiwanis Foundation	48,427	35,248	—
Transcendance Youth Arts Project	8,406	9,352	—
VOW Foundation, The dba Rock to Stop Violence	15,012	—	—
Via International	—	2,893	—
Write Out Loud	—	5,801	—
<b>Creative Communities San Diego Subtotal</b>	<b>\$ 929,356</b>	<b>\$ 1,080,000</b>	<b>\$ 1,155,230</b>
<b>Organizational Support</b>			
Actors Alliance of San Diego	\$ 2,447	\$ 4,296	\$ —
Art of Elan	7,759	13,058	—
Bach Collegium San Diego	6,970	26,001	—
Balboa Park Cultural Partnership	68,055	194,365	—
Balboa Park Online Collaborative	60,568	49,883	—
California Ballet Association	104,576	108,127	—
Camarada, Inc.	9,410	10,483	—
Center for World Music	27,901	23,193	—
Choral Club of San Diego	—	1,500	—
Choral Consortium of San Diego	—	1,500	—
City Ballet, Inc.	56,535	59,321	—
Classics for Kids	27,303	34,142	—
Cygnnet Theater	116,610	124,367	—
Diversionary Theatre	49,655	43,877	—
Finest City Performing Arts, Inc./San Diego Gay Men's Chorus	24,155	29,113	—
Flying Leatherneck Historical Foundation	15,851	24,303	—
Gaslamp Quarter Historical Foundation	32,953	—	—
Horton Plaza Theater Foundation	—	435,000	—
Ion Theater Company	—	13,479	—
Japanese Friendship Garden Society of San Diego	77,210	77,467	—
La Jolla Chapter, SPEBSQSA, Inc.	3,411	3,330	—
La Jolla Historical Society	42,248	57,192	—
La Jolla Music Society	201,259	212,621	—
La Jolla Symphony and Chorus	37,186	39,137	—
Lambda Archives of San Diego	—	5,924	—
The Library Assoc of La Jolla/Athenaeum Music & Arts Library	117,101	139,970	—
Mainly Mozart Festival, Inc.	111,134	143,903	—



# Special Promotional Programs

## Special Promotions (Cont'd)

Organization / Program	FY2015 Actual	FY2016 Budget	FY2017 Proposed
Malashock Dance and Company	43,619	38,254	—
Maritime Museum Association of San Diego	212,839	241,890	—
Media Arts Center San Diego	63,970	72,009	—
Mingei International Museum	192,113	206,153	—
Mojalet Dance Collective	10,676	10,804	—
Mo'olelo Performing Arts Company	28,307	27,540	—
Moxie Theatre	14,847	13,246	—
Museum of Contemporary Arts, San Diego	288,444	387,154	—
Museum of Photographic Arts	143,755	156,558	—
New Americas Museum	—	17,190	—
NTC Foundation	51,339	56,097	—
Old Globe Theatre	431,629	445,829	—
Outside the Lens	9,448	18,136	—
Pacific Arts Movement	61,963	60,650	—
Persian Cultural Center	31,247	35,874	—
PGK Project	9,027	9,544	—
Playwrights Project	34,891	34,741	—
Prophet World Beat Productions	18,894	20,837	—
The Putnam Foundation/Timken Museum of Art	112,335	131,892	—
Reuben H. Fleet Science Center	267,091	278,286	—
SACRA/PROFANA	1,663	6,150	—
Samahan Filipino American Performing Arts and Education Center	3,786	—	—
San Diego Air and Space Museum, Inc.	260,820	254,426	—
San Diego Archaeological Center	20,983	22,488	—
San Diego Art Institute	44,303	40,453	—
San Diego Automotive Museum	70,954	46,642	—
San Diego Ballet	31,045	39,537	—
San Diego Center for Jewish Culture	120,577	116,146	—
San Diego Children's Choir	30,195	36,449	—
San Diego Chinese Historical Society and Museum	17,503	19,334	—
San Diego Civic Youth Ballet	37,803	64,297	—
San Diego Dance Theater	32,051	38,785	—
San Diego Guild of Puppetry	6,646	8,858	—
San Diego Hall of Champions	—	61,012	—
San Diego Historical Society	107,574	112,153	—
San Diego Junior Theatre	83,306	88,011	—
San Diego Master Chorale	12,742	13,324	—
San Diego Model Railroad Museum, Inc.	45,920	47,181	—
San Diego Museum Council	13,706	15,565	—
San Diego Museum of Art	317,150	290,960	—
San Diego Museum of Man	153,536	168,883	—
San Diego Musical Theater	—	31,502	—
San Diego Opera Association	260,000	387,862	—
San Diego Repertory Theatre	173,717	167,474	—
The San Diego Society of Natural History	358,761	439,409	—
San Diego Symphony Orchestra Association, Inc.	398,575	437,533	—
San Diego Watercolor Society	27,104	28,409	—
San Diego Winds	3,902	8,994	—
San Diego Women's Chorus	5,839	10,629	—
San Diego Writers Ink	13,777	15,125	—

# Special Promotional Programs

## Special Promotions (Cont'd)

Organization / Program	FY2015 Actual	FY2016 Budget	FY2017 Proposed
San Diego Young Artists Music Academy, Inc.	10,911	10,105	—
San Diego Youth Symphony and Conservatory	89,470	98,264	—
Save Our Heritage Organisation	68,488	72,711	—
Scripps Ranch Theatre	16,975	20,585	—
So Say We All	1,713	5,369	—
Space 4 Art	9,768	—	—
Spreckels Organ Society	20,308	13,610	—
Tap Fever Studios	3,318	5,491	—
The Aja Project	—	28,935	—
New Children's Museum	144,244	165,410	—
Theater & Arts Foundation of San Diego County/La Jolla Playhouse	408,603	414,605	—
Unlimited Jazz Dance Productions/Patricia Rincon Dance Collective	8,167	10,431	—
Villa Musica	33,535	49,938	—
Westwind Brass	7,124	6,974	—
Women's History Museum and Educational Center	17,417	19,923	—
Write Out Loud	7,816	—	—
Young Audiences of San Diego	47,940	56,822	—
<b>Organizational Support Subtotal</b>	<b>\$ 6,776,466</b>	<b>\$ 8,135,000</b>	<b>\$ 8,679,887</b>
<b>Other</b>			
Commission for Arts and Culture Department	\$ 853,734	\$ 1,056,549	\$ 996,824 <sup>1</sup>
Mayor/City Council Allocations	416,000	400,000	400,000
Penny for the Arts Blueprint Augmentation	774,854	1,725,938	2,553,217
Public Art Fund	94,135	154,643	154,643
<b>Other Subtotal</b>	<b>\$ 2,138,723</b>	<b>\$ 3,337,130</b>	<b>\$ 4,104,684</b>
<b>TOTAL ARTS, CULTURE, AND COMMUNITY FESTIVALS</b>	<b>\$ 9,844,545</b>	<b>\$ 12,552,130</b>	<b>\$ 13,939,801</b>
<b>CAPITAL IMPROVEMENTS</b>			
<b>Capital Improvements</b>			
Convention Center Complex	\$ 12,560,650	\$ 12,563,450	\$ 12,560,450
Mission Bay Park/Balboa Park Improvements	1,674,737	1,673,526	1,665,941
PETCO Park	11,305,009	11,319,000	9,500,000
QUALCOMM Stadium	4,742,697	4,746,120	4,748,125
Trolley Extension Reserve	1,059,200	1,062,225	1,060,650
<b>Capital Improvements Subtotal</b>	<b>\$ 31,342,293</b>	<b>\$ 31,364,321</b>	<b>\$ 29,535,166</b>
<b>TOTAL CAPITAL IMPROVEMENTS</b>	<b>\$ 31,342,293</b>	<b>\$ 31,364,321</b>	<b>\$ 29,535,166</b>
<b>ECONOMIC DEVELOPMENT PROGRAMS</b>			
<b>Citywide Economic Development</b>			
CleanTECH San Diego	\$ 33,750	\$ 60,000	\$ —
CommNexus San Diego	32,250	30,000	—
Horton Plaza Theatre Foundation	435,000	—	—
Maritime Alliance Foundation	25,000	25,000	—
Mission Trails Regional Park Foundation, Inc.	57,719	45,000	—
San Diego Regional Economic Development Corporation	97,225	140,000	—
San Diego Workforce Partnership	50,000	—	—
Sweedish-American Chamber of Commerce	—	15,000	—
<b>Citywide Economic Development Subtotal</b>	<b>\$ 730,944</b>	<b>\$ 315,000</b>	<b>\$ 315,000</b>

# Special Promotional Programs

## Special Promotions (Cont'd)

Organization / Program	FY2015 Actual	FY2016 Budget	FY2017 Proposed
<b>Economic Development and Tourism Support</b>			
Adams Avenue Business Association	\$ 46,900	\$ 52,753	\$ -
Asian Business Association	25,125	33,611	-
Cabrillo National Monument Inc	-	50,417	-
City Heights Community Development Corporation	61,690	52,753	-
Greater Golden Hill CDC	28,287	-	-
Greater San Diego Business Association	-	38,736	-
Hostelling International-American Youth Hostels	46,900	60,200	-
Japan Society of San Diego and Tijuana	36,180	49,064	-
Juma Ventures	-	60,200	-
La Jolla Village Merchants Association, Inc.	46,900	-	-
Little Italy Association	100,240	-	-
North Park Organization of Businesses, Inc.	53,036	-	-
North Park Main Street	-	48,986	-
Old Town San Diego Chamber of Commerce	29,064	29,531	-
Otay Mesa Chamber of Commerce	46,900	52,753	-
San Diego Diplomacy Council	40,175	45,638	-
San Diego East Visitors Bureau	63,451	-	-
South County Economic Development Council	55,573	52,000	-
South Park Business Group, Inc.	11,017	13,158	-
Travelers Aid Society of San Diego	61,690	60,200	-
Veterans Memorial Center, Inc.	37,173	-	-
<b>Economic Development and Tourism Support Subtotal</b>	<b>\$ 790,301</b>	<b>\$ 700,000</b>	<b>\$ 700,000</b>
<b>Other</b>			
Business Expansion, Attraction, and Retention (BEAR)	\$ 487,021	\$ 515,000	\$ 515,000
Economic Development Program Administration	172,978	180,000	180,000
<b>Other Subtotal</b>	<b>\$ 659,998</b>	<b>\$ 695,000</b>	<b>\$ 695,000</b>
<b>TOTAL ECONOMIC DEVELOPMENT PROGRAMS</b>	<b>\$ 2,181,243</b>	<b>\$ 1,710,000</b>	<b>\$ 1,710,000</b>
<b>MAJOR EVENTS</b>			
<b>Major Events</b>			
Major Events Revolving Fund	\$ 150,000	\$ 150,000	\$ 150,000
<b>Major Events Subtotal</b>	<b>\$ 150,000</b>	<b>\$ 150,000</b>	<b>\$ 150,000</b>
<b>TOTAL MAJOR EVENTS</b>	<b>\$ 150,000</b>	<b>\$ 150,000</b>	<b>\$ 150,000</b>
<b>SAFETY AND MAINTENANCE OF VISITOR-RELATED FACILITIES</b>			
<b>Safety and Maintenance of Visitor-Related Facilities</b>			
Discretionary Transient Occupancy Tax Support to General Fund	\$ 16,387,689	\$ 18,175,248	\$ 20,214,909
Mission Bay Park/Balboa Park Improvements	285,263	451,474	359,059
Convention Center	4,600,343	4,049,543	4,283,543
PETCO Park	2,501,907	1,980,074	2,973,414
QUALCOMM Stadium	5,509,700	6,833,517	8,131,512
Special Events Department	843,829	1,523,928	1,310,701
Trolley Extension Reserve	12,528	9,503	3,000
TOT Administration and Promotional Activities	16,653,915	18,789,215	28,588,250
<b>Safety and Maintenance of Visitor-Related Facilities Subtotal</b>	<b>\$ 46,795,175</b>	<b>\$ 51,812,502</b>	<b>\$ 65,864,388</b>
<b>TOTAL SAFETY AND MAINTENANCE OF VISITOR-RELATED FACILITIES</b>	<b>\$ 46,795,175</b>	<b>\$ 51,812,502</b>	<b>\$ 65,864,388</b>

# Special Promotional Programs

## Special Promotions (Cont'd)

Organization / Program	FY2015 Actual	FY2016 Budget	FY2017 Proposed
<b>SUMMARY</b>			
Arts, Culture, and Community Festivals	\$ 9,844,545	\$ 12,552,130	\$ 13,939,801
Capital Improvements	31,342,293	31,364,321	29,535,166
Economic Development Programs	2,181,243	1,710,000	1,710,000
Major Events	150,000	150,000	150,000
Safety and Maintenance of Visitor-Related Facilities	45,167,467	49,232,025	63,556,863
<b>TOTAL SPECIAL PROMOTIONAL PROGRAMS BUDGET</b>	<b>\$ 88,685,548</b>	<b>\$ 95,008,476</b>	<b>\$108,891,830</b>

<sup>1</sup>This table represents the entire Transient Occupancy Tax Fund, including the Commission for Arts and Culture and Special Events Departments. See the separate department pages for the Commission for Arts and Culture and Special Events for additional details.

# Special Promotional Programs

## Revenue and Expense Statement (Non-General Fund)

Transient Occupancy Tax Fund	FY2015 Actual	FY2016* Budget	FY2017 Proposed
<b>BEGINNING BALANCE AND RESERVES</b>			
Balance from Prior Year	\$ 10,143,594	\$ 7,572,816	\$ 8,051,391
<b>TOTAL BALANCE AND RESERVES</b>	<b>\$ 10,143,594</b>	<b>\$ 7,572,816</b>	<b>\$ 8,051,391</b>
<b>REVENUE</b>			
Charges for Current Services	\$ 31,064	\$ -	\$ -
Licenses and Permits	64,010	75,000	75,000
Other Revenue	247	-	-
Transient Occupancy Taxes	88,555,213	92,876,240	103,074,544
<b>TOTAL REVENUE</b>	<b>\$ 88,650,534</b>	<b>\$ 92,951,240</b>	<b>\$ 103,149,544</b>
<b>TOTAL BALANCE, RESERVES, AND REVENUE</b>	<b>\$ 98,794,128</b>	<b>\$ 100,524,056</b>	<b>\$ 111,200,935</b>
<b>OPERATING EXPENSE</b>			
Personnel Expenses	\$ 655,803	\$ 963,601	\$ 977,382
Fringe Benefits	482,860	596,620	579,904
Supplies	16,190	9,832	14,560
Contracts	27,949,038	32,422,825	43,376,134
Information Technology	260,416	456,687	299,679
Energy and Utilities	4,135	3,843	6,162
Other Expenses	210	2,000	2,000
Transfers Out	61,836,106	63,133,545	65,943,534
Capital Expenditures	16,555	-	-
<b>TOTAL OPERATING EXPENSE</b>	<b>\$ 91,221,312</b>	<b>\$ 97,588,953</b>	<b>\$ 111,199,355</b>
<b>TOTAL EXPENSE</b>	<b>\$ 91,221,312</b>	<b>\$ 97,588,953</b>	<b>\$ 111,199,355</b>
<b>BALANCE</b>	<b>\$ 7,572,816</b>	<b>\$ 2,935,103</b>	<b>\$ 1,580</b>
<b>TOTAL BALANCE, RESERVES, AND EXPENSE</b>	<b>\$ 98,794,128</b>	<b>\$ 100,524,056</b>	<b>\$ 111,200,935</b>

\* At the time of publication, audited financial statements for Fiscal Year 2016 were not available. Therefore, the Fiscal Year 2016 column reflects final budgeted revenue and expense amounts from the Fiscal Year 2016 Adopted Budget, while the beginning FY 2016 balance amount reflects the audited Fiscal Year 2015 ending balance.